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The Challenge

Alfred P. Sloan, Jr. Sees Control of Prices During Post-war Period Of Shortages A Real Problem—Asserts Utilization of Raw Materials, Manpower and Plants Can Create High Level Of Production And Insure A Sound Advancement In Our Standard Of Living With Expanding Job Opportunities.

Condemns Double Taxation On Corporate Enterprise And Urges Elimination Of Capital Long Term Gains Tax And Confiscating Levies On Individual Incomes—Wants NO WORLD WPA At Expense Of American Tax Payer.

The belief that American business leadership is willing to accept the challenge of a post-war "opportunity for accomplishment unparalleled both in magnitude and scope in the history of American enterprise" was expressed by Alfred P. Sloan, Chairman of the Board of the General Motors Corp. In an address last month before the annual dinner in New York City of the National Association of Manufacturers.

Alfred P. Sloan, Jr.

Emphasizing that acceptance of the challenge must take the form of an all-out effort all along the whole production front, Mr. Sloan said that if it is met "it will reestablish, in a fundamental way, free and competitive enterprise as the pattern of the American economy for the long-term position ahead." He explained that the General Motors' "master plan" including the cost of conversion, the advancement of present equipment to the latest standards of technology and re-

(Continued on page 65)

American Policies Of Post-War Readjustment*

Professor Somers Traces Course Of Business In Years Immediately Following Civil War And First World War And Warns Provision Must Be Made For Keeping Up Purchasing Power And Spreading It Over Time.

Sees Rapid Demobilization Of Armed Forces And Need For Substantial Discharge Payments To Servicemen And Dismissal Wages to War Workers.

By HAROLD M. SOMERS
University of Buffalo

It is becoming generally accepted that the war economy persists for some time after peace comes; it is equally true that the post-war economy emerges long before the war ends. The war and post-war present time, at an unknown number of months or years from the economies overlap each other for a considerable period of time on both sides of the date marking the end of hostilities. Even at the end of the war, we are witnessing the appearance of numerous signs of readjustment in this country. Contracts are being terminated, plants are being closed, surplus materials are being sold, disabled soldiers are being discharged, and previously curtailed civilian items are reappearing on the market. The magnitudes are still relatively small but their significance as portents of the future can hardly be exaggerated. Post-war economic

Harold M. Somers

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*A paper read by Professor Harold M. Somers of the School of Business Administration, University of Buffalo, at a joint session of the American Historical Association and the Economic History Association, Wednesday, Dec. 30, 1943, at Columbia University, New York.

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SEC And NASD Attempting To Establish Custom And Usage In Securities Business By Fiat

By A. M. METZ and EDW. A. KOLE*

The customs of a business or industry are those established practices, resting for their authority on long consent, which have the effect of unwritten law.

Both age and consent are implicit in custom and usage. Of course, the customs of a business are well known at least to those engaged in that particular industry, since their existence is dependent upon that acquiescent knowledge. Once a particular usage finds general disfavor and a substituted practice is engaged in, we may be seeing the birth of a new custom.

Custom is never something you deliberately set out to establish. Like Topsy, it just grows. If duly constituted

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*Editor's Note—Messrs. A. M. Metz and Edw. A. Kole are members of the New York Bar and are the authors of numerous articles which have appeared in the "Chronicle" pertaining to the legal aspects of "market price" and "mark-up" practices.

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"All In The Same Boat"

Emil Schram, President of the New York Stock Exchange, on Dec. 31 visited the floor of the New York Curb Exchange to wish its members a happy and prosperous New Year. Following his introduction by Fred C. Moffatt, President of the Curb Exchange, Mr. Schram said:

Emil Schram

"If the Curb Exchange doesn't succeed, the Stock Exchange will not be able to succeed. We want you to know that our battles are your battles and that we will work together."

It was the first time a President of the Stock Exchange had addressed the members of the Curb Exchange, although in 1942 Mr. Schram paid a similar friendly visit.

The "Chronicle" is particularly impressed with the sentiments expressed by Mr. Schram as it is

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Prospects For Business In 1944

Leonard P. Ayres Sees Business Taking Long Step Into Realm Of Economic Reality Following Germany's Defeat —Says 1944 Will Also Be Boom Year For Business

The most important prospect for 1944 will result from the defeat of Germany when business takes "one long step back toward, and partly into, the realm of economic reality," Brig.-Gen. Leonard P. Ayres, Vice-President of the Cleveland Trust Co., predicted last month in his annual business forecast before the Cleveland Chamber of Commerce.

Gen. L. P. Ayres

Gen. Ayres asserted that "when the war with Germany is won, the demands of the Government for munitions will be sharply curtailed," adding that "when Japan is defeated the demands for munitions will almost cease and then we shall take our second long step."

Pointing out that "for more than three years American industry has been living in an artificial atmosphere, and during the past two years that has been largely true of almost all kinds of business," Gen. Ayres declared that before long "we are going to make a partial return to peace-time competition." In urging that post-war planning become post-war preparedness, he warned that "millions of war workers are a good deal nearer to returning to peace-time activities than are the men in the fighting forces."

As to the question of man-power, Gen. Ayres said that the stringency of the labor supply will probably continue until Germany is defeated and that after this "there will follow so considerable a decrease in the demand for munitions and ships

(Continued on page 75)

Gov. Bricker Says 1944 Will Decide Individual's Place In Society

Says Full Use Of Nation's Industrial Plant And Higher Than Pre-War Production Vital Need.

Declaring that the events of 1944 may well determine the kind of life people will live for centuries to come, Governor John W. Bricker of Ohio on Jan. 1 called for "a great new faith in ourselves, in our fellow-man, in God and in our country."

In a radio address over the Blue Network, Gov. Bricker proposed a nine-point "declaration of America's faith" to guide this nation in solving the great problems to be faced when the war is won.

John W. Bricker

Pointing out that most people expect the major issues of the war to be settled in 1944, the Governor warned that problems of production and employment will be "acute" when the many millions in the armed forces and in war industries return to civilian pursuits. He asserted that Government and industry cannot do the job alone but that "everyone engaged in the production, transportation or selling of goods must utilize his money and ability to the fullest extent to employ others".

Mr. Bricker, who has formally announced his candidacy for the 1944 Republican Presidential nomination, further stated that, if high employment is to be maintained and prosperity preserved, the "great industrial plant must be utilized to the fullest extent and production kept even at a higher level than that achieved in the pre-war period."

The full text of Mr. Bricker's address follows:

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Strauss Bros. Admit Ginberg As Partner

Strauss Bros., 32 Broadway, New York City, members of the New York Security Dealers Association, with offices in New York and Chicago, announce that Frank Ginberg will be admitted as a general partner in the firm as of Jan. 1, 1944. For the past eight years Mr. Ginberg has been head of the Statistical Advisory and Research Department of the firm and inaugurated the Strauss Bulletin, "Geared to the News," which is distributed to dealers throughout the country. He has represented the firm on many reorganization committees. Mr. Ginberg's admission to partnership in Strauss Bros. was previously reported in the "Financial Chronicle" of December 30th.

Major John W. Clarke In European Theatre

Fred Gray, Chicago representative of the "Commercial and Financial Chronicle," has received an attractive V-Mail Christmas greeting from Major John W. Clarke, now serving with the American Military Government Department in the European theater. Major Clarke was formerly head of John W. Clarke & Co., Chicago.

Major J. W. Clarke

He would be glad to hear from his friends in the bond business—his present address is: Major John W. Clarke, O-519659 Company "D," 2675th Reg't. A. C. C., A. P. O. No. 394, Postmaster, New York City.

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Post-War Foreign Exchange Stabilization Further Considered

In an article bearing the above caption and published in the "Chronicle" of Dec. 16, Dr. Benjamin Anderson, Professor of Economics at the University of California, Los Angeles, and formerly Economist of the Chase National Bank of New York City, renewed the discussion of the British and American proposals for post-war foreign exchange in light of the revised plan issued by the Treasury in July, 1943, and the plan for an international investment bank which was promulgated in October, 1943. Dr. Anderson's analysis of the proposals originally made for stabilization of foreign exchange had appeared in two parts in the Chronicle issues of May 20 and May 27, 1943. In the article recently published, Dr. Anderson also elaborated on his own alternative constructive proposals for financial and currency stabilization in the war-stricken countries. In connection with this further paper on the subject, the "Chronicle" has received various comments, some of which can be accommodated in today's columns and are given below. Others will be given in subsequent issues.

By HON. CHARLES S. DEWEY
Member House of Representatives and of the House Ways and Means Committee

Rep. Chas. S. Dewey

I have read "Post-War Foreign Exchange Stabilization Further Considered", with the deep interest that I always accord to all of Dr. Anderson's statements. Coming just at this time, I think it presents to the public some very practical points of view—not only in regard to our future activities, but the experiences of our government in the period following the First World War. I think that a great many members of the administration, who are giving thought to these subjects, would do well to

(Continued on page 80)

NASD 5% Rule Contrary To Will Of Congress And Must Go!

Dealers Flatly Reject Contention Advanced In Some Quarters That Continued Opposition Is Futile And Are Ready To Participate In Any Organized Effort To Kill Measure.

A meeting of the Board of Governors of the NASD is to be held at Hot Springs, W. Va., on the 17th and 18th of this month and the "Chronicle" hopes that the Governors will at that time have the good sense to rescind the illegally adopted 5% mark-up rule if they have not already been instructed to do so by the SEC.

Aside from the utter lack of wisdom inherent in such a rule, the Maloney Act, which spawned the NASD, makes it obligatory upon the Board to do so and mandatory upon the Commission to compel such action. We say this because the Act states, as mentioned in a previous article, that an association shall not be registered as a Maloney association unless it appears to the Commission that "**the rules of the association assure a fair representation of its members in the adoption of any rule of the association or amendment thereto * * ***" If this does not make the intent of Congress clear one only has to read the proceedings of the hearings held by the Senate and House of Representatives Committees on the Maloney Bill to have all doubts in this respect dispelled.

The Honorable George C. Mathews, who was Chairman of the SEC at the time, and Milton Katz, who was then attached to the legal staff of the SEC, testified at those hearings. Representative Boren asked Mr. Katz whether under the bill the individual members "will have their rights properly protected in the Association." Without any hesitation Mr. Katz said "yes" and then proceeded to read that part of the bill which we have quoted above in bold face to prove his point.

Additional testimony by Mr. Katz at this stage of the hearing was intended to convince Representative Boren that it was not true that "certain economic advantages might arise as between individuals and the corporate entity (meaning a Maloney Association)." Is this not conclusive evidence of the fact that Congress did not mean to countenance the adoption of any 5% mark-up rule that would work to the detriment of the small fellow? If not, it is only necessary to read the reports of the Congressional Committees on the Maloney Bill to make this clear. Furthermore, such reading would also make it obvious that Congress definitely intended to actually prohibit any Maloney association from imposing any schedule of prices or commissions whether in a bona fide attempt to prevent, or under the pretext of preventing,

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Greatest Possible War Effort And Preparations For Reconversion Stressed By National City Bank

Devoting every effort and resource to winning the war and making all possible preparation to facilitate the reconversion to peacetime work are the two great tasks facing the United States at the beginning of the new year, according to the January "Letter," published by the National City Bank of New York.

Regarding general business conditions, the bank's review further states:

"The reason why reconversion problems have become pressing while the war is still far from won is that we have found that we can produce more of some types of weapons and munitions than the armed forces can use. This leads to cutbacks in production schedules, which release materials and labor first to make other war products, and in due course to turn out more civilian goods.

"Before the end of 1944 the release of materials and plant facilities for civilian production, which is now only a trickle, seems likely to become a good-sized stream. General Eisenhower has expressed himself without qualification as believing that the defeat of Germany will come during 1944. When that happens contract cancellations will rise to an enormous volume, even though war production must continue large until the defeat of Japan. Unless policies have been established and organizations enlarged to handle contract settlements promptly, and to deal with the related problems of disposal of inventories, machines and plant, the transition to peacetime manufacturing will be slow and difficult. Much of the industrial organization will be tied in knots, with working capital frozen in war inventories and working space encumbered with Government property.

"Other problems which call for policy-making decisions are also pressing. More materials, especially metals, are available and could be used for civilian goods to the extent that labor, plant capacity and component parts are

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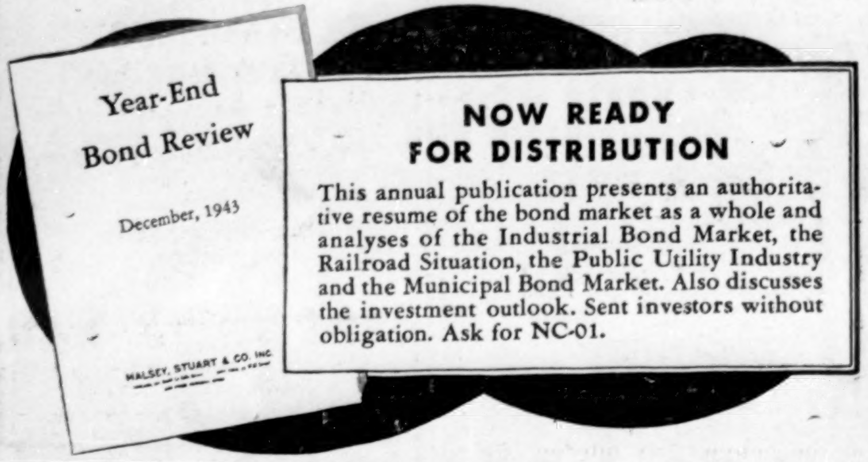

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Text Of Dewey Resolution Providing For Central Reconstruction Fund For Rehabilitation & Currency Stabilization

We are giving below the text of the joint resolution introduced in the House on Dec. 16 by Representative Dewey (Rep., Ill.) providing for a central reconstruction fund to be used in "joint account" with foreign governments for rehabilitation, stabilization of currencies, and reconstruction.

Mr. Dewey, a former Assistant Secretary of the Treasury in the Coolidge Administration and United States financial adviser in Poland on currency stabilization from 1927 to 1930, testified before the House Foreign Affairs Committee on Dec. 17, urging adoption of his new international plan. He proposed it as an amendment to the bill under consideration which provides for U. S. participation in work of the United Nations Relief and Rehabilatation Administration.

In describing his proposal on the floor of the House on Dec. 21, Representative Dewey said that it "is not only germane but indispensable to all matters of rehabilitation and reconstruction, because it will bring all such efforts under a single supervision; hence, the American people will know at all times the extent of their commitments in the post-war period." Mr. Dewey explained that the central reconstruction fund provided in his resolution "can do everything proposed by the Treasury stabilization fund and reconstruction bank." He further said:

"It also cooperates with that section of the United Nations Relief and Rehabilitation Administration attempting any rehabilitation work. It can do all these things in joint account, that is by specific contract agreement, with

(Continued on page 84)

John Butler Heads Dept. Of Huff, Geyer

Huff, Geyer & Hecht, 67 Wall Street, New York City, announce that John Butler has become associated with the firm as head of their expanded bank stock department. Mr. Butler has been in this phase of the brokerage business for 18 years, having been with G. M.-P. Murphy & Co. for seven years in charge of its bank stock department and more recently with Frederick H. Hatch & Co., Inc. Mr. Butler's association with Huff, Geyer & Hecht was previously reported in the "Financial Chronicle" of December 30th.

Townsend, Graff & Co. Admits New Partners

Townsend, Graff & Co., 120 Broadway, New York City, members New York Stock Exchange, announce that Harry A. Greenhall and Irving Herzenberg have been admitted to general partnership in the firm.

Admission of Mr. Greenhall and Mr. Herzenberg was previously reported in the Financial Chronicle of December 23.

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Senate Finance Group Minority Assails Renegotiation Law Changes

A minority group of the Senate Finance Committee criticized on Jan. 4 several proposed amendments to the war contracts renegotiation law in the pending tax bill.

The minority report, signed by Senators Walsh (Dem., Mass.); Connally (Dem., Tex.); La Follette (Prog., Wis.), and Lucas (Dem., Ill.), contended that "a new crop of war millionaires" will result if the Committee's revisions are allowed to stand.

In a statement, Senator Walsh said the proposed amendments would "emasculate" the renegotiation statute and would strike down the existing protection against war profiteering "allowing, and in some cases, compelling large groups of war contractors to make courageous profits."

In Associated Press Washington advises, the following additional was reported:

"The renegotiation statute has provided an effective means of limiting war profiteering," the Senator said. "Under it war contractors have been allowed liberal profits on their war business, but inordinate profits have been eliminated. Through its operation, soldiers and the public have been given a measure of assurance that no group would make exorbitant profits during the war from munitions and war supplies."

Mr. Walsh said the minority report would list 200 specific examples of excessive profit after taxes. He did not name any of the firms in his statement, but commented:

"Forty of these companies which have had war contracts with the Government show over 100% earned after taxes in 1942 on the net value of these companies as shown by their books. The highest per cent earned by the companies listed is 965% and there are several companies which have earned in excess of 500%.

"Incidentally, these cases have been solely selected from among cases which are in process of renegotiation by the War Department. Similar cases are contained in the files of the Navy and Treasury Departments, the RFC, the Maritime Commission and the War Shipping Administration."

Declaring "in the long run business itself will pay most dearly for any recurrence of war profiteering," the minority called for the defeat of five specific amendments.

The proposed exemption of "standard commercial articles" from renegotiation, they claim, "would permit excessive profits, clear and free of taxes, amounting to a quarter million dollars."

The minority said another section which would exempt from renegotiation the profits on products not physically incorporated in a completed contract item "actually compels profiteering on war business."

Another section, which the minority condemned as a "sleeper," retroactively would exempt prices and profits on any article furnished in obedience to a WPB directive and under an OPA ceiling.

"This mysterious provision may be tantamount to repeal of renegotiation for all war production except combat weapons," they said.

Also criticized was an amendment permitting "de novo" appeals to the Court of Claims of all renegotiation cases, including those which contractors already have agreed to close, and another which would require renegotiators to take into account Federal taxes and probable post-war reconversion costs in computing suitable profits for a contractor.

In our issue of Dec. 30, the majority report of the Senate group on the tax bill was referred to on page 2652. Also in this issue were Secretary of the Treasury Morgenthau's criticism (page 2665) and Senator George's reply (page 2664).

C. E. de Willers Co. Adds Samuel Weinberg

Announcement is made that Samuel Weinberg, for the past several years with S. H. Junger Co., has become associated with the over-the-counter securities firm of C. E. de Willers & Co., 120 Broadway, New York City, as Manager of their Trading Department. Some years ago, Mr. Weinberg inaugurated an active service to brokers by bidding on bonds with missing coupons or bonds that are mutilated thus creating a market for "poor delivery securities." Through his new association, Mr. Weinberg will continue to render a personal service as a brokers' broker. Chester E. de Willers was recently elected Second Vice-President of the Securities Traders Association of New York.

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"A Reappraisal of Railroad Credit"
A discussion of the present and future position of railroad securities, particularly reorganization securities.
By Patrick B. McGinnis
Copies of the address on the above subject available on written request

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The Seizure Of The Roads

The seizure of the railroads by the Government has little in common with the corresponding move by President Wilson in December, 1917. Then lack of coordination in traffic movements, with other factors, had caused such congestion that inadequate transportation service was the bottleneck of the whole war effort. The government action was for the purpose of establishing coordination and control by a central authority. No such condition has arisen in this war. On the contrary, the accomplishment of the railroads commands the admiration of the country.

President Roosevelt's move was for the purpose of putting the railway unions in the position of working for the Government, thereby subjecting them to penalties against strikes, and to put the roads under the protection of the Army both for security and to aid in operation if necessary. The President instructed that the ordinary management, operation and financial transactions of the roads were not to be disturbed except in such manner as necessary to secure the purposes of the order. The natural deduction is that a return of the roads to their owners is contemplated as soon as labor relations become stable again, following the parallel to be found in the taking over of the coal mines earlier. — From the January Monthly Bank Letter of the National City Bank of New York.

Friday Night Bond Club Dinner Dance

On Saturday evening, Feb. 12, the Friday Night Bond Club will hold its eighth annual dinner-dance at the Hotel Delmonico, 59th Street and Park Avenue, New York City.

Membership of the Club includes employees or officers of most of the large firms and banking institutions on the "Street." The aims and purposes of the organization are to create a better understanding among, and contact between, the personnel of the financial section.

Garvin, Bantel Co. To Admit Daniel Condon

Garvin, Bantel & Co., 120 Broadway, New York City, members of the New York Stock Exchange, will admit Daniel G. Condon to partnership in the firm shortly. Mr. Condon will act as alternate on the floor of the exchange for Henry S. Allen, Jr.

Railroad Securities

Despite the impact of increased wages (the full extent of which has not as yet been determined) and the heavier tax burden due to the fact that a majority of the major carriers had finally used up the balance of their tax credits and were thus subject to excess profits taxes, final earnings results for 1943 will prove highly favorable. It is now estimated that net after taxes and charges will not fall far below $900 million compared with roundly $960 million reported in the preceding year.

There are a number of uncertainties in the earnings picture for the current year. Certainly the tax bill will be heavier than in 1943, and wages, even though largely offset by the tax factors, will be higher. Also, the carriers will not have any benefits from increased rates which were in effect in the early months of 1943. Finally there will be the course of the war, which will be the major determinant of traffic volume.

Regardless of the duration of the war, all present indications point to maintenance of peak traffic volume throughout the major part of 1944 at least, and even with taxes, wages and rates exerting a drag on net, as compared with a year ago, there is little question but that earnings will remain at high levels in relation to the pre-war experience. Also, there is little question but that the debt retirement programs will again be pushed. In fact, in view of the complete financial rehabilitation of practically all of the marginal carriers it is generally expected that an even larger proportion of net income will be diverted to this cause in 1944 than in 1943.

With the background of a virtually assured high level of earnings and the prospect of additional debt retirement, many rail men anticipate that junior bonds and the stock of Southern Pacific will be the leaders in the further advance in rail securities looked for in 1944. It is pointed out that these securities have not yet reflected to any great extent the financial progress already made, that the company still has very substantial liquid resources, and that the Pacific war will support traffic even if the European war should be brought to a successful conclusion some time this year.

The complete details as to Southern Pacific's 1943 debt retirement are not as yet available. Figures that have been published show a reduction of some $63,000,000 in non-equipment debt from Dec. 31, 1942, through Jan. 2, 1944, and it seems likely that the final figure will be in excess of $65,000,000. During the next five years the company now has only about $10,000,000 Central Pacfiic European Loan 4s, 1946 to worry about while maturities of ten years or under (exclusive of regular serial equipments) have presumably been reduced below $150,000,000. To aid in refunding these maturities the company will have the security behind the maturing bonds, including the San Francisco Terminal property and virtually all of the Central Pacific mileage, as well as the security which supported loans aggregating $100,000,000 (RFC, banks and the 3¾s, 1946) which have been repaid in recent years.

Finances are still strong enough to warrant further substantial debt reduction in the coming year. As of the end of October cash items stood above $176,000,000 while receivables (believed in large measure due from the Government) were about $94,000,000. The total of these items, roundly $270,000,000 compares with $146,660,000 a year earlier. Net working capital during the 12 months had increased approximately $52,000,000 to $126,000,000 even with the interim debt reduction and dividend payments. In addition, it is indicated that holdings of Government securities not included in current assets amounted to $20,000,000 or more on Oct. 31, 1943, compared with none a year earlier. Only about $29,300,000 of these resources, which were presumably increased by operations in the last two months of the year, were needed to retire the Secured 3¾s.

It is estimated that net income last year ran between $60 million and $65 million and even with heavier taxes and increased wages it is expected that net will hold above $50 million in 1944. Up to now the company has concentrated its debt retirement program on near maturities, which at the outset of the boom were admittedly a serious problem. By now, however, the problem of refunding the intermediate term maturities does not loom so large. It is felt, therefore, that the company may soon change its former policies and start on the retirement of the longer term Debentures and Oregon Lines 4½s, 1977. These bonds are outstanding at slightly less than $206,000.000 and are still selling in the 60s. Use of cash to repurchase these issues would naturally result in a far

(Continued on page 81)

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Pennsylvania Brevities

Renewed Activity in U.G.I. Shares

Last week's approval by the SEC of the distribution to United Gas Improvement stockholders of 1,162,000 shares of Delaware Light & Power Co. common brought renewed activity and interest in U.G.I. shares. A special meeting of U.G.I. stockholders has been called for Feb. 29, at which time ratification of the distribution is expected.

Each holder of one share of the 23,252,000 shares of U.G.I. now outstanding will receive 1/20 share of Delaware Light & Power. With the new Delaware stock actively traded on a "when issued" basis around 15, the distribution has an indicated value of about 75 cents per share of U.G.I. Physical distribution of the dividend is not expected before the latter part of May.

U.G.I. directors also state that action will be taken at the annual meeting, May 1, 1944, on a proposal to change the present "no par value" classification of U.G.I. common to a stated par of $13.50 per share and to exchange each present share for 1/10 share of new U.G.I. This action comes in belated recognition of demands of stockholders and dealers, dating from last spring, when U.G.I.'s holdings of Philadelphia Electric Co. and Public Service Corp. of New Jersey were scheduled for distribution.

Because of the fact that the program of disposal of assets of U.G.I. is well under way and that further negotiations are in progress, the board has decided not to appeal the two divestment orders entered against the company by the SEC.

York Corp. Initial Dividend

With the payment of an initial dividend of 15 cents per share on Jan. 4, to stockholders of record Dec. 20, York Corporation signalized completion of its Plan of Recapitalization and Merger. Steps in the Plan included merger of the former York Ice Machinery Corp. into York Corp., refunding former York Ice Machinery 1st 6s, 1947, with an issue of York Corp. 1st 4¼s, and the exchange of 15 shares of York Corp. common for each share of York Ice Machinery Corp. 7% preferred, thereby eliminating the latter issue.

In its statement for the fiscal year ended Sept. 30, 1943, the company reports net sales of $31,394,281, compared with $22,541,345 for the preceding fiscal year. Net income is reported as $902,314, equal to 97 cents per common share, compared with $1.11 for the previous comparable period. The slight decline in net is entirely attributable to the impact of heavier taxes. Provision for Federal and State taxes for 1943 were $2,196,000 compared with $716,000 for the previous year.

New business booked during the year totaled $34,462,556, of which 85% comprised refrigeration and air conditioning related to the war effort. It is significant, however, that less than 2% of total productive floor space has been completely converted to manufacture of direct war material. Thus the company's reconversion problem appears to be comparatively simple.

The annual meeting of York Corp. will be held Jan. 11 at York, Pa. It is proposed to amend the by-laws by adoption of a resolution which will "stagger" directors' terms of office from one to three years. This will assure a greater continuity of direction by persons familiar with the operations and affairs of the company. Mr. John S. McMartin, Vice-President of Selected Industries, one of the Tri-Continental Corp. group of investment companies, has been nominated as a director.

Application to list the 962,046 shares of York Corp. common stock on the New York Stock Exchange has been made by the company. It is expected that the listing will become effective the latter part of this month.

Pittsburgh Railways In Spotlight

Restive holders of some $4,000,000 in underlying bonds of the Pittsburgh Railways Co. system and $1,000,000, more or less, of divisional stocks, were represented by a dozen security dealers from Philadelphia and New York who met in the offices of Craigmyle, Pinney & Co., 1 Wall St., on Dec. 17 to discuss ways and means of finding a practical solution of the traction company's problems.

Operated by court-appointed Trustees since 1938, the system has adequately met the heavily increased demands of war-time transportation. Equipment and rolling stock is in excellent condition. Earnings are at all-time high levels and the Trustees find themselves possessed of something over $13,000,000 in idle cash. Following their appointment five years ago, the Trustees devised a Plan of Reorganization involving a drastic scale-down of capitalization. The Plan was never acceptable to public security holders who now believe it is inappropriate and impossible of consummation. The Philadelphia Company, which owns all the common and preferred stocks of Pittsburgh Railways and is a very substantial holder of many underlying securities, opposes any subordination of its interest. It would seem apparent that the conflict of interests between public holders and the Philadelphia Company can only be resolved by compromise and there is good reason to believe that steps now being undertaken may be productive of such results.

The present trend of thought is for the public holders to join with the Philadelphia Company in a petition to dismiss the Trusteeship and to return the properties to its owners without reorganization. Such a procedure would be highly desirable from a tax standpoint. Preliminary letters of inquiry suggesting such a program were delivered to the Philadelphia Company early this week by holders of substantial amounts of securities.

Philadelphia Company

The high rate of war production in the Pittsburgh area is expected to maintain revenues at peak levels over the medium term. Earnings for 1943 may be somewhat greater than the $42 earned per combined preference share in 1942. While costs are somewhat up, the company files a consolidated return with that of its parent, Standard Gas & Electric Co., thereby achieving a reduction in Federal tax liability. The Standard Gas & Electric Plan of Reorganization, thus far approved by the SEC, provides for the retention of Philadelphia Company.

Final opportunity for exceptions or objections to the Philadelphia & Western Railroad Plan of Reorganization will be at a hearing on Jan. 10 before Judge W. H. Kirkpatrick in the U. S. District Court. Special Master L. I. Deininger reports that $1,941,000 out of $2,089,000 first mortgage bondholders have accepted the terms of the plan. It is expected that Judge Kirkpatrick will rule final approval.

Members of the Philadelphia Stock Exchange are following with keen interest the tiff between the SEC and the Chicago Stock Exchange regarding the delisting of securities on the motivation of the issuing corporation. The Fuller Manufacturing Co., for reasons which it considered good and sufficient, withdrew its common shares from the Windy City board. The Chicago Stock Exchange, feeling itself outraged, promptly adopted a retroactive ruling providing that a security should not be withdrawn on request of issuer unless proposed request be approved by 66⅔% of the amount outstanding and then only provided less than 10% have not objected. The SEC, in all fairness, ruled against the right of the Chicago Exchange to enforce a retroactive rule, but promised to do some cogitating of its own. Over-the-counter dealers are suggesting that it is a poor rule that won't work both ways. If stockholder approval is to be required for de-listing, why shouldn't the same approval be required for the original listing? In either event, it would seem that the choice should properly rest with the security holders. Such a ruling, both ways, would save a lot of internecine strife, which the business could well do without.

(Continued on page 63)

Pennsylvania Municipals

Throughout the year 1943 the Pennsylvania municipal market was definitely and consistently strong. Dealers were faced with a scarcity of new issues and the market received very little in the way of liquidating orders with the exception of some City of Philadelphia issues.

There were, however, a few sales that provoked comment as to the strength of the market and indicated a willingness on the part of dealers to step up into higher price levels to obtain merchandise. In June, Allegheny County sold $1,500,000 bonds from 1944 to 1973 as 1¼s at 100.20. This was an exceptional price and coupon considering the long average life of the issue. In October, the City of Pittsburgh sold $1,000,000 bonds, 1944-1963, as 1.10s at a bid of 100.376, or an interest cost to the city of about 1.06%. The City of Allentown sold a small issue ($100,000), 1954-1952, as 1s at a bid price of 102.26, reflecting an interest cost to the city of about .58%.

Of note in a comparatively dull year was the refunding of the Delaware River Bridge issue. A large syndicate of dealers purchased $37,000,000 new 2.70s as against the former coupon rate of 4¼%. The market absorbed the issue on an over-subscription basis and the bonds are currently selling several points above the issue price.

The financing of the Pennsylvania Turnpike entered its latter stages with the sale to the public of an additional $1,500,000 bonds, an amount quite insufficient to satisfy the public demand for this high-yielding issue. It is understood that an additional issue of $1,500,000, to be sold in the future, will complete this financing.

Firmness throughout the year characterized City of Philadelphia issues. Improvement in the city's financial affairs was officially recognized on January 3, 1944, when city bonds regained an "A" rating. Edgar W. Baird, Jr., City Treasurer, announced that during the first eleven months of the year, receipts reached a total of 99.09% of the budget estimate for the entire year, indicating a comfortable overage for the year when final figures are available. The unexpected success of the Refunding Plan marked the turning point in the city's credit rating. Of a total of $161,000,000 bonds authorized for exchange under the Plan, over $100,000,000 were converted or exchanged. This amount far exceeded the expectations of the managers and group members negotiating the refunding.

The outlook for 1944 is for a continued scarcity of offerings with a further firming of prices. Little can be expected in the way of public works or municipal improvement issues until after the end of the war.

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Smith Barney Announce Five New Partners

The admission of five new general partners is announced by Smith, Barney & Co., 14 Wall Street, New York City, members of the New York Stock Exchange and other Exchanges, effective January 1. They are W. Fenton Johnston, Holden K. Farrar, Norbert W. Markus, James Cheston 4th, and C. Cheever Hardwick. Joseph R. Swan has retired as a general partner to become a limited partner.

These partnership changes were previously reported in the Financial Chronicle of December 23 and December 30.

Buckley Brothers Add G. E. Parks In N. Y.

Buckley Brothers, members of the New York and Philadelphia Stock Exchanges, announce that G. Everett Parks is now associated with them as Sales Manager of the New York office, 63 Wall Street.

Now S. T. Jackson & Co.

YOUNGSTOWN, OHIO—The firm name of Flannery-Jackson & Company, Inc., Union National Bank Building, has been changed to The S. T. Jackson & Company, Inc. Officers of the new firm are Stacy T. Jackson, President; J. C. Manning, Vice-President; Jean L. Truog, Treasurer, and Arthur Morgan, Secretary.

Tomorrow's Markets Walter Whyte Says——

Current market action indicates end of hesitation and renewal of upward trend—Railroad equipment, airplane and specialty stocks recommended.

By WALTER WHYTE

Up to a few days ago the market had all kinds of symptoms that pointed if not to a decline then certainly to a dull period devoid of speculative interest. Much of this tendency was a reflection of the conditions both here and abroad. But whatever the basic causes they spelled disinterest

* * *

The only group which seemed divorced from the action of the general list was the airplanes. This may have been due to two causes. The war, the end of which seemed to be just around the corner, seemed to be on again, presupposing an increased and sustained demand for airplanes. The other reason was in the market itself.

* * *

For months the airplane group had been declining. While other groups were merrily playing leap frog on the way up the airplane issues displayed a lackadaisacal quality which seemed strange in comparison with the products these issues represented. But there was one thing the group had accomplished in its slide down the ladder. It had reached a level from where if it couldn't advance it at least showed it had reached a base from where values began to poke their heads.

* * *

The term "values" is one I don't care to use. It means so many different things to many people that its definition only leads to arguments. But if I'm not interested in statistical appraisals then I am interested in market action. And based on market action the airplanes, together with other stocks, seemed to have reached a level which pointed to higher levels. I therefore recommended the purchase of two stocks at specific prices, Curtiss Wright "A" and Lockheed.

* * *

The favorable action of one group doesn't make for a bull market. So keeping in mind the signals of a decline the averages were beginning to point to I warned that storm clouds were gathering. All this held good until Tuesday, when this column was written.

* * *

On that day the market was placed in a corner from which one of two things had to happen. Either it would start nibbling at offerings or it would back away to lower levels. A few weeks ago in looking ahead I believed the weight of offerings would

(Continued on page 86)

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Pennsylvania Brevities

(Continued from page 62)

Net earnings of Girard Trust Co. for the year ended Nov. 30, were $2,176,146, or $5.44 per share, compared with $1,722,928, or $4.31 per share for the preceding year, as reported by James E. Gowen in his report to stockholders.

Philadelphia bank stocks closed 1943 at their highest level of the year. In the week ending Dec. 31, the aggregate market value of 10 stocks comprising the H. N. Nash & Co. index was $187,538,000 and yield 4.55%. Increase in market value for the year was 27%.

Recapitalization plan that may involve refunding of over $35,000,000 outstanding debt with new obligations bearing lower coupon rate is under consideration by the Scranton-Springbrook Water Service Co. Issues that may come under the plan are $16,000,000 Scranton-Springbrook Water Service "A" and "B" 5s, $11,000,000 Scranton Gas & Water 4½s, 1958, and $7,800,000 Springbrook Water Supply 5s, 1965.

In annual report to stockholders for the fiscal year ended Oct. 31, 1943, George L. Russell, Jr., President of John B. Stetson Co., reported net profit of $406,218, equivalent to $1.20 per common share, compared with $174,931, or $0.23, for the preceding year. It was stated that the company had repaid $450,000 of the $750,000 borrowed in 1942 for plant improvements.

Philadelphia & Reading Coal & Iron Co. reports net profit of $1,670,432, after taxes, for the 12 months ended Sept. 30, 1943, compared with a loss of $521,334 for the preceding 12-month period.

Jones & Laughlin Steel Corp.'s drive to produce steel products sent its operating rate to 102% of capacity and resulted in 598 new production records in 1943, according to a report by the company. New records were made in the firm's plants at Pittsburgh, Aliquippa and McKeesport, Pa., and Cleveland, O.

J. Hamilton Cheston, Vice-President of Philadelphia Saving Fund Society, has been elected a director of Reading Co., to fill vacancy caused by death of Joseph E. Widener.

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This advertisement is neither an offer to sell nor a solicitation of offers to buy any of these securities.
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January 6, 1944

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Public Utility Securities

Delaware Power & Light

Trading over-the-counter in the "when issued" stock of Delaware Power & Light was recently initiated around 13½ and the stock has advanced to its present quotation, around 14-14½. From the large number of dealers appearing "in the sheets," the new issue appears to be having a popular reception. The present company represents a merger between Delaware Power & Light and Eastern Shore Public Service Company, which was taken over from Associated Gas in a complicated series of deals between that system and United Gas Improvement.

The pro forma consolidated earnings statement in the bond prospectus indicates share earnings about as follows for the new common stock:

Year Ended May 31, 1943	$1.08
Calendar year 1942	1.09
Calendar year 1941	1.26
Calendar year 1940	1.64

These figures did not reflect economies in operations or other benefits arising from the merger, and no effect was given to immediate tax savings resulting from special deductions in connection with refunding of the bonds and preferred stock. Also they were after deducting 14 cents "amortization of electric and common plant acquisition adjustments," though this does not represent a cash outlay. Later interim figures on the new basis are not yet available, but should be forthcoming in a few weeks (the September figures based on the old set-up were released about Nov. 5).

All of the common stock of the merged company is held by United Gas Improvement, and in line with that company's dissolution program, it recently announced that 1,120,600 of the 1,162,600 shares of Delaware would be distributed to its own stockholders in the ratio of 1 for 2, on or about May 22, 1944, following a 10-for-1 "reverse split-up" for that stock.

United Corp., as the largest stockholder in U. G. I., will receive 303,311 shares or 26.09% of Delaware's stock. It is anticipated that Delaware may pay dividends on a liberal basis—possibly $1 a share, in view of the earnings of about $1.22 before plant amortization, and the substantial Federal tax savings anticipated as a result of the 1943 financing.

The cash position of the new company should be excellent as the pro forma consolidated balance sheet for May 31 (giving effect to the financing and merger) showed total cash of $2,436,051 and total current accrued assets of $3,804,475, as compared with current liabilities of $2,041,734.

Delaware Power & Light serves Wilmington, principal industrial city of Delaware, and also a large part of the remaining area of that State. Two subsidiaries (presumably not merged because their operations are in other States) serve a substantial part of the Delmarva peninsula" on the eastern side of Chesapeake Bay and four counties in southern Maryland on the other side of the Bay. This territory is principally rural, helping to balance the industrial load in Wilmington. However, the three Eastern Shore Public Service companies (the Delaware Company was merged, while the Maryland and Virginia companies were not) contribute only about 10% of total system revenues.

Electricity contributes about 81% of revenues and gas 19%, while ice and cold storage bring in a small amount. A sizable part of the company's electric and gas output is purhased from Philadelphia Electric, which until recently was a U. G. I. subsidiary. The ratio of depreciation and maintenance to gross revenues (less purchased power and gas) is 18%.

At the current price, around 14¼, the stock is selling at about 11.6 times the earnings before amortization of plant with a yield of about 7% based on the possible $1 dividend rate. Philadelphia Electric, paying $1.20, based on the current quarterly rate, recently sold as high as 22, having advanced substantially since it was first traded over-the-counter on a when issued basis a few months ago. On a similar 5½% yield basis — assuming that the forecast of a $1 dividend rate is correct—Delaware Power & Light would be priced around 19. Both companies have a broad common stock basis in relation to total capital—Delaware 49% and Philadelphia 46% (including the new preference stock as well as the common), which under current market standards is usually the most important factor in investors' appraisal of a utility operating company common stock.

PUBLIC SERVICE CO. OF COLORADO
Common Stock

Bought—Sold—Quoted

BEAR, STEARNS & CO.
Members New York Stock Exchange
NEW YORK CHICAGO

Ass'n Of S. E. Firms Committee Heads

John L. Clark, President of the Association of Stock Exchange Firms has announced the appointment of the 14 standing committees of the Association for the year 1944. In addition to serving as Chairman of the Executive Committee, Mr. Clark of Abbott, Proctor & Paine will also head the Public Relations Committee. M. Livingston Delafield, of Delafield & Delafield, who is Treasurer of the organization was appointed Vice Chairman of the Executive Committee and Chairman of the Finance Committee and the Investment Advisory Committee. Springer H. Brooks, of Piper, Jaffray & Hopwood, St. Paul, who is Second Vice President of the Association, was named head of the Taxation and Legislation Committee.

The Chairmen of the other standing committees are as follows; Salary—Frank R. Hope, of Paine, Webber, Jackson & Curtis; Back Office—Theodore A. Lauer, of E. F. Hutton & Co.; Back Office Technical Sub-Committee—Matthew E. Smith, Jr., of Harris, Upham & Co.; Investment Banking and Special Committee on Government Bond Markets — Eugene P. Barry, Shields & Co.; Banking Relations—Homer A. Vilas, of Cyrus J. Lawrence & Sons; Sub-Committee on Education—Walter W. Stokes, Jr., Stokes, Hoyt & Co.; Customers' Brokers—Thomas W. Phelps, of Francis I. duPont & Co., and Bond— Sydney P. Bradshaw, of Clark, Dodge & Co.

N. A. McKenna Partner In Reynolds & Co.

Following a period in which he was engaged in war service, Norbert A. McKenna will return to the investment banking field on January 1, when he will become a general partner of Reynolds & Co., 120 Broadway, New York City, members New York Stock Exchange.

Mr. McKenna was a general partner of Eastman, Dillon & Co. until October 1940. He was the first director of the Pulp Paper Printing & Publishing Divisions of the War Production Board and instituted the pulp and paper allocation planning which has become so useful today. Shortly after Pearl Harbor he became chief of the Production and Scheduling Branch of the Motor Transport Service of the U. S. Army.

Mr. McKenna will be a general investment banking partner of Reynolds & Co., in charge of brokerage and retail distribution departments.

Mr. MacKenna's admission to partnership in the firm was previously reported in the Financial Chronicle of December 23.

S. Edw. Dawson-Smith With Straus Securities

CHICAGO, ILL.—S. Edward Dawson-Smith has become associated with Straus Securities Company, 135 South La Salle, in their trading department, specializing in real estate securities. Mr. Dawson-Smith was formerly manager of the trading department for Weinress & Co.

Brady & Co. Formed In New York City

Michael J. Brady and Frank M. Cryan have formed Brady & Co. with offices at 49 Wall Street, New York City, to engage in a securities business. Mr. Cryan was formerly an officer of Barrett, Herrick & Co., Inc., with which Mr. Brady was also associated.

WE ARE PLEASED TO ANNOUNCE THAT
MR. HARRY A. GREENHALL
AND
MR. IRVING HERZENBERG
HAVE BEEN ADMITTED TO GENERAL
PARTNERSHIP IN OUR FIRM

TOWNSEND, GRAFF & CO.
MEMBERS NEW YORK STOCK EXCHANGE
NEW YORK CURB EXCHANGE (ASSOC.)
120 BROADWAY, NEW YORK 5, N. Y.
TELEPHONE CORTLANDT 7-1364
JANUARY 3, 1944

We are pleased to announce that
Mr. Frank Ginberg
has this day been admitted as a
General Partner in our firm

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Teletype CG 129
Through Wire Service NEW YORK-CHICAGO-ST. LOUIS-KANSAS CITY
January 1, 1944.

We take pleasure in announcing that
MR. SAMUEL WEINBERG
Formerly with S. H. Junger Co.
has become associated with us as
MANAGER OF OUR TRADING DEPARTMENT

C. E. DE WILLERS & Co.
Members New York Security Dealers Association
120 Broadway New York 5, N. Y.

Ingalls-Snyder Admit Watts & Hinchman

Ingalls & Snyder, 100 Broadway, New York City, members of the New York Stock and Curb Exchanges, announce that Samuel H. Watts and Ralph P. Hinchman, Jr., have been admitted to partnership in their firm and that Waldo P. Clement, Jr., and H. C. Westendorf are now associated with them. Mr. Watts and Mr. Hinchman were formerly partners of the dissolved firm of Fellowes, Davis & Co., with which Mr. Clement and Mr. Westendorf were also connected.

Ingalls & Snyder also announce that their telephone number has been changed to Cortlandt 7-6800.

Situation Of Interest

The current situation in Public Service Company of Indiana, Inc., offers interesting possibilities, according to a circular being distributed by Edward D. Jones & Co., 300 North Fourth Street, St. Louis, Mo., members of the New York and St. Louis Stock Exchanges and other leading Exchanges. Copies of this circular may be obtained from Edward D. Jones & Co. upon request.

Pixies In The Proxies

Eastern Printing Corporation, 100 Sixth Avenue, New York City, is distributing an interesting and informative leaflet by Andrew F. Gibson entitled "Pixies in the Proxies." This leaflet discusses recent trends, the annual report, proxy material and delayed meetings briefly but comprehensively. Copies may be had upon request from the Eastern Printing Corporation.

Edwin Wolff Is Now With Herzfeld & Stern

Opens New Branch

Herzfeld & Stern, 30 Broad Street, New York City, members of the New York Stock Exchange since 1880, announce that Edwin Wolff has joined its organization to handle inactive and guaranteed railroad securities. Since 1940 Mr. Wolff has been with Steiner, Rouse & Co. as manager of the inactive railroad and miscellaneous securities departments, and for 28 years prior to that, headed his own firm, Edwin Wolff & Co.

The firm also announced the opening of a branch office at 500 Fifth Avenue under the joint management of Isak D. Spiegel, formerly with Hirsch, Lilienthal & Co., and Harry A. Kuffler, in Wall Street since 1908.

N. Y. Analysts To Meet

The New York Society of Security Analysts will hear H. F. Wyeth of Shields & Co. on the Southern Pacific at their luncheon meeting to be held on Jan. 7.

On Jan. 10, Wilson Wright, economist for the Armstrong Cork Company will speak on the "Introduction of New Products."

All meetings are held at 56 Broad Street, at 12:30 p.m.

Interesting Data

Vilas & Hickey, 49 Wall Street, New York City, members of the New York Stock Exchange, have prepared an interesting abstract from the opinion of Judge Hincks on the New York, New Haven & Hartford Secured 6s. Copies of this abstract may be had from the firm upon request.

WE ANNOUNCE WITH PLEASURE THAT

MR. C. GERARD MORGAN, JR.

AND

MR. WALTER C. POHLHAUS

WHO HAVE BEEN ASSOCIATED WITH US FOR MANY YEARS
HAVE BEEN ADMITTED TO
GENERAL PARTNERSHIP AS OF JANUARY 1, 1944

MACKUBIN, LEGG & COMPANY
BALTIMORE NEW YORK

We take pleasure in announcing
the admission of

D. Frederick Barton
and
John F. Power

as General Partners of this firm.

EASTMAN, DILLON & CO.
MEMBERS NEW YORK STOCK EXCHANGE
15 Broad Street, New York 5, N. Y.
Philadelphia Chicago Reading Easton Paterson Hartford

January 1, 1944.

We regret to announce that

MR. FRANK ALTSCHUL

has retired from our firm.

We wish to announce that

MR. PIERRE DAVID-WEILL
MR. ANDRE MEYER
MR. WM. HOWARD SCHUBART
MR. ALBERT J. HETTINGER, JR.

have been admitted as general partners.

LAZARD FRÈRES & CO.

New York, December 31, 1943.

We are pleased to announce that

MR. PAUL E. MANHEIM

has this day been admitted to our firm
as a General Partner.

LEHMAN BROTHERS

January 3, 1944

The Challenge

(Continued from first page)

tooling for post-war methods, involves an expenditure of about $500,000,000 "to help preserve the free competitive enterprise system as the keystone of the American economy." Mr. Sloan said this plan was based upon an expected post-war national income of $100,000,000,000, as against a pre-war income of about $70,000,000,000.

Declaring that expanding job opportunities are a social, political and economic "must" in the post-war era, Mr. Sloan stated that these must be provided by developing new things to produce and by producing existing things at lower prices, at the same time, warning that unless this is done the people "will demand of Government through political action what they cannot obtain through private enterprise." He added that a direct conflict between Government in business along a wider front and private enterprise "would mark the beginning of the end—the end of the American competitive system as we have known it, the beginning of the socialization of enterprise."

Mr. Sloan predicted an upward spiral of business activity after the process of reconversion is completed but cautioned that in the period of shortages some temporary controls must be maintained "to control the inflationary influences" and be kept in force "until production develops a better balance and the law of supply and demand can operate freely again."

The full text of Mr. Sloan's address follows:

I appreciate the honor of again appearing before you this evening. Some eight years ago we discussed the then developing demand for the acceptance, by our industrial leadership, of a different type of economic responsibility as affecting the security and social progress of our people. It had become clear that American business leadership must superimpose upon its normal functions a broader philosophy of management—one that must take the form of economic statesmanship. Such a concept stands out with dramatic intensity when viewed against the background of the momentous problems that we face today. It is in relation to this broader phase of industrial leadership that I speak to you at this time.

Tonight I offer a definite proposal. It takes the form of a challenge. This challenge is presented least importantly in our own self-interest; but most importantly on behalf of the millions who, in serving our country in far-off fields of combat, are prepared to sacrifice their all, and in the interest of the tens of millions who are supporting such efforts by carrying on so effectively their appointed tasks at home. When the war is finally over, the cry from these many millions of the most aggresive and productive elements of our people will be for an opportunity of accomplishment.. A chance to live and to progress and to avoid, above all, becoming an object of charity.

Here is a challenge to each of us individually. It is also a collective challenge to all of us here tonight—representing as we do a broad cross-section of the leadership of American enterprise. The challenge presents what I believe to be an opportunity—an opportunity to capitalize in the long-term interests of the country as a whole a set of circumstances that in all probability will develop out of the war. This set of circumstances cannot repeat itself. We accept the challenge—NOW or NEVER! To do so requires courage. And imagination! It demands a return to the spirit of venture. The challenge cannot be met by a few, however powerful they may be. It requires concerted action along the whole economic front. It calls for an all-out effort—an effort such as has taken place along the production front which will make possible the ultimate winning of the war. If such a challenge is met it will re-establish, in a fundamental way, free and competitive enterprise as the pattern of the American economy for the long-term position ahead. Failure will involve uncertainty and lack of confidence with an end result not difficult to foresee.

Economic statesmanship has become a vital part of business leadership. It assumes increasing importance and at an accelerating rate as the economic system becomes more and more intensified. Through evolution it has reached the point where it now importantly influences the always changing pattern of the economy. It is not an exaggeration to say that under existing circumstances it may well determine the fundamentals of the pattern itself. The greatly involved problems that arise as we pass from a war to a peace economy, the highly volatile forces that will exist during the transition and the great uncertainties involving the longer term position to follow—all bring that fact into bold relief. It is in periods of great adjustment and rapid evolution that the prevailing forces develop the maximum effect. For then all is in a state of flux. The dangers are then the greatest; the opportunity for constructive accomplishment the most far-reaching; the necessity of intelligent cooperation the most essential. Leadership under such circumstances demands courage, imagination and faith. These are the circumstances as they appear today as we look forward into tomorrow.

I believe there are three clearly defined "musts" the attainment of which would go a long way toward insuring our winning the peace and making certain that the sacrifices being made in winning the war will not be in vain. They are:

1. Jobs for those who are willing to exchange their time and talents for a proper wage.

2. Means to prevent further attacks on our civilization. There must be no World War III.

3. International relationships in the economic sphere on the basis of a "two-way" street.

I am concerned tonight primarily with the first—the problem of jobs. There is, I believe, much confusion in the thinking on this subject. It should be clarified. Some think that the number of jobs can be determined in the abstract by some arbitrary method. That is not so! Jobs are a result of certain definite forces put into motion. They result from a combination of capital, management and opportunity. The catalyst is a possible profit. The foundation is confidence in the future of enterprise as determined by national economic policy. Without these ingredients there can be no jobs in a free economy. Expanding job opportunities are a social, political and economic "must" in the post-war era. The evidence of that is clear. We must recognize that demand. And in doing so we must bear in mind that the sole instrumentality by which it can be met in a free economy is a virile and expanding system of enterprise.

Our productive plant has increased actually and potentially as a result of wartime expansion. The problem of providing jobs will be greater in the post-war period. And before the war the problem had not been solved. Increasing technical efficiency means we must provide an increasing number of job opportunities, and in two ways: We must develop new things to produce. We must produce existing things at lower prices. If we do not, there are certain to be fewer instead of more jobs available as the years go by. This must NOT happen. If it should, our people, having in mind their war experience of high employment, generous pay rolls and other manifest benefits, will demand of Govern-

(Continued on page 67)

ADVERTISEMENT

NOTE—*From time to time, in this space, there will appear an article which we hope will be of interest to our fellow Americans. This is number fourteen of a series.*
SCHENLEY DISTILLERS CORP.,
NEW YORK

"An Old American Custom"

A friend of mine, the head of a prominent advertising agency, has a most interesting hobby. For many years he has been collecting topical advertisements so that he can look back at the thinking and the planning of periods that have passed.

The other day I had the good fortune to take a peek at one of my friend's scrapbooks. What wealth I discovered!

Here was a full-page advertisement of a local committee of a nationally known relief organization, in a New York newspaper on September 6, 1923 . . . just a few months over twenty years ago. Here is the first paragraph:—

"TO THE CITIZENS OF GREATER NEW YORK"
"One of the greatest disasters in history has fallen swiftly on a large section of the Japanese nation. Earthquake and fire have destroyed their homes and stores, obliterated their communication and transportation, and have left the living helpless in a scarred and seared land. They are in stark need, and unless relief in tremendous volume is hurried to them they must perish by thousands from hunger, thirst and sickness. The task of succoring them is so tremendous that it becomes the world's task in which the United States, endowed with plenty, quickly should do her full share."

Needless to remind you that millions of dollars were raised and sent to Japan to assist in relieving her distress.

Almost twenty years later, to show her gratitude, one of the most dastardly acts of depredation was committed by Japan at Pearl Harbor while her grinning ambassadors were meeting with our State Department in Washington. For this she will be punished as no nation has ever been punished before . . . the punishment will fit the crime! In other words—plain English words—we are going to lick the tar out of her in a manner she will never forget! And while doing it her skies will be emblazoned by her own fires with the one livid word—REMEMBER!

The years will go on. Time, the great healer, will do his work; towns and cities and nations will be rebuilt because progress can be retarded, but it cannot be stopped. New generations, we hope, will have new, wholesome philosophies; but hurricanes and earthquakes and holocausts will come again. And *when* they come, and *where* they come, will make no difference.

America will always answer the appeal for help, because that's . . . AN OLD AMERICAN CUSTOM.

P.S. But, let's lick Japan first—Now! Buy War Bonds and Hold Them!

: : :

FREE—*Would you like a booklet containing the first ten articles in this series? Just write your name and address on the back of a penny postal and send it to me, care of Schenley Distillers Corporation, 350 Fifth Avenue, New York 1, N. Y. It's yours for the asking.*

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of Schenley Distillers Corp.

We are pleased to announce that

MR. JOHN BUTLER

formerly in charge of Bank Stock Departments at
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has become associated with us, in charge of our
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Bank and Insurance Stocks

This Week—Insurance Stocks

By E. A. VAN DEUSEN

In a recent issue of the "Business Bulletin" of The Cleveland Trust Company, appeared the following statement: "There are records in Washington showing the numbers of man-hours required in different plants to produce the same sorts of ships and weapons, planes and engines. **The differences in efficiency are almost incredible.** (Bold face ours). Many plants produce several times as much per worker as do others making the same products."

In the new industry of aircraft manufacturing wide differences in efficiency and economy are understandable, particularly under the conditions of rapid expansion forced on the industry by the urgency of war needs. Its manufacturing processes and methods have not yet become standardized but, on the contrary, are in a state of continuing change and improvement, first in one plant and then in another. Thus, uniformity of performance is impossible. In the more mature industries, however, such extreme differences do not usually exist, if we ignore the marginal producers, since manufacturing and operating procedure has, relatively speaking, become perfected and standardized. Nevertheless, even here there are differences sufficiently great to deserve the notice of the prudent and discerning investor.

An interesting example of a mature American industry is fire insurance, whose history dates back to the days of Benjamin Franklin. Here is an industry with a rich heritage of experience, soundly financed, successfully operated and, withal, one that has attracted to it some of the best minds in America and has built up a well integrated and thoroughly capable organization. Yet it would be a mistake to assume that all companies, even the top ranking companies, are managed with equal efficiency and economy, and that an investor would therefore fare as well in one company as another. Management is something of an intangible and is not always easy to appraise, but over the long term the comparative results of management in the operation of a business can be measured statistically. Sometimes, however, the relatively poor showing of a company may be due to factors beyond management's control.

It is now of interest to apply a few statistical tests to the managements of representative stock fire insurance companies. As "guinea pigs," we have selected 21 well known companies having an average business age of approximately 100 years; they therefore can be considered as mature and well seasoned representatives of the industry. The period covered is for the five years ending with 1942.

The first test will be made on operating ratios, five year averages, as follows:

	Average of 21	Best	Worst
Combined loss and expense ratio	96.8%	*93.3%	¶100.1%
Expenses incurred to premiums written	44.9	†41.5	§48.5
Losses incurred to premiums earned	51.9	‡48.3	¶54.7

*Continental. †Fidelity Phenix. ‡Phoenix. ¶Hanover. §New Hampshire.

The next test is on Net Underwriting Profits, expressed as a percentage of Earned Premiums, five year averages, as follows: Average of 21 companies: 3.20%; best average, Continental: 6.70%; worst average, Hanover:—0.47%. These two tests show that, so far as underwriting operations are concerned, Continental has the best record over the five years, while Hanover has the poorest record.

We now turn our attention to Net Investment Income, measured against capital and surplus and averaged over the five years 1938 to 1942. The average for the 21 companies shows an annual return of 5.6% on capital and surplus; the best average is 8.3% for Franklin Fire and the lowest average is 3.6% for Phoenix. From this we observe that those companies which produce the best underwriting results do not necessarily produce the highest investment return on capital funds. Continental, for example, with the top figure of 6.7% on Earned Premiums shows an investment income return on capital and surplus of 6.2%; Franklin, with the top figure of 8.3% investment return on capital and surplus, showed only 2.6% of underwriting profits on Earned Premiums.

Total Net Operating profits, comprising net underwriting profits plus net investment income, expressed as a percentage of Capital and Surplus, gives an over-all measure of management's operating results which serves as a useful test. The average annual return on capital and surplus of the 21 companies, over the five years, was 7.0%; the highest average return was 9.4% for Home, and the lowest, 4.6% for Phoenix.

The reason that Home shows such a relatively high return on capital and surplus, and Phoenix such a relatively low return, is due to the marked difference in the "leverage" supplied by the unearned premium reserves. The average for the 21 companies over the five years is 44 cents of unearned premium reserves per dollar of capital and surplus; for Home the average leverage is 86 cents, while for Phoenix it is only 18 cents. This fact also serves to explain why the market prices of some stocks are high in relation to liquidating value and others low. Currently, for example, Home is selling 28% above liquidating value, while Phoenix is selling 8% below liquidating value.

The market, therefore, in an approximate fashion, attempts a continuing appraisal of the many variable factors that go to make up the composite intrinsic worth of the stock of a fire insurance company. In a subsequent article a tabulation will be presented showing the investor's gain over the five year period for each of the 21 stocks, as measured by market appreciation plus dividends.

Bank and Insurance Stocks

Inquiries invited in all Unlisted Issues

Laird, Bissell & Meeds
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Firm Name Is Now Riley & Co., Inc.

MILWAUKEE, WIS.—W. Thurman Riley, President and Treasurer, has announced the change in firm name, from Dalton, Riley & Co., Inc., to Riley & Company, effective Dec. 31, 1943. Charles F. Jacobson continues as Secretary of the company, and the additional personnel remains the same. The firm will retain its present quarters in the First Wisconsin National Bank Building, Milwaukee, and will continue to operate its branch office in Wisconsin Rapids with the same manager, Sam W. Howard.

The firm deals in both listed and unlisted investment securities, specializing in Wisconsin issues.

Mr. Riley, who has been active in investment circles in Milwaukee and Wisconsin since 1920, was one of the organizers of this company in 1932, and Mr. Jacobson has been with the firm for the past six years.

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Real Estate Securities

Experts Bullish For Post-War Real Estate

According to Glenwood J. Sherrard, President of the American Hotel Association, hotel facilities will continue to be taxed to the utmost for at least a year or two after our victory over the Axis powers is achieved. Hotels not only will be called upon to house and feed members of our armed forces returning to their homes, but also must accommodate the millions of war workers going to their peacetime homes, he said. In addition, the almost immediate scramble for the re-establishment of normal civilian business by large industrial companies will bring into existence "a greater than ever army of traveling salesmen—the group that in peacetime always is the backlong of the American hotel business", Mr. Sherrard stated. The end of wartime travel restrictions also will enable the general public to start again "going places".

If Mr. Sherrard is correct, hotel bonds should appreciate considerably in value. Capacity business of the past couple of years has enabled many hotels to make large interest payments and in addition to operate sinking funds. Retirement of bonds of course gives the bondholder the advantage of a participation in a smaller mortgage with the hope that if the mortgage is reduced considerably, it might some day be refunded with an institution loan. Such a refunding would result in a pay off of bonds, which are currently selling at large discounts. An example of this is the Syracuse Hotel which paid off its bonds at par two years after the same bonds sold at 69.

Last Sunday, Charles F. Noyes, predicted that when the war ends, New York City will be in a unique position to capitalize upon its dominant status as America's greatest seaport, financial and aviation center, as a leader in the production of peacetime goods and as a world's center of art, music, entertainment and fashion. After the war, he stated that there will be an immediate increase in store rentals and that vacancies will be all taken up.

His opinion should be respected, inasmuch as he heads one of the largest real estate firms in New York.

Assuming he is correct, real estate bonds on commercial buildings should benefit considerably, especially those with present vacant stores. For example, 165 Broadway has about $50,000 worth of store vacancies and 61 Broadway has a store vacant that used to rent for $100,000 a year.

A new "yardstick" for measuring the value of real estate bonds is the recent announcement that an unusual amount of sales of real estate took place in New York during the year of 1943 and that the sales averaged 69% of the assessed valuation. For instance, the property at 61 Broadway is assessed at $8,075,000. First mortgage bonds outstanding amount to $7,927,000, but the bonds are only selling at 27% of face value, which places a value of only $2,140,290 on the entire first mortgage against $5,571,750 arrived at by taking 69% of the assessed value. This is only one example of how very cheap indeed real estate bonds are.

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OUR REPORTER'S REPORT

The next week promises to be the busiest period for the underwriting world in several months and very likely will clean up new issue business immediately in sight until after the Treasury completes its Fourth War Loan Drive, scheduled to get under way on Jan. 18.

It looks now as though investors will get the opportunity to participate in offerings involving an aggregate of $120,000,000 of new securities, a public utility issue, an industrial preferred stock and a revenue bond issue of the Puerto Rico Water Resources Authority.

Harriman Ripley & Co., Inc., will head a large banking group which is slated to offer publicly on Monday an issue of $45,000,000 of 4½% preferred stock of the Firestone Tire & Rubber Co.

Stockholders last month authorized a new preferred issue in the amount of $60,000,000. But the company will sell at this time only a sufficient amount to provide for the retirement of the outstanding 6% preferred stock.

The balance will be held available for future needs of the company as these arise.

Two Groups Seek Florida's

Two banking groups now loom as bidders for the $55,000,000 new securities of the Florida Power & Light Co., for which the company will open bids on Monday.

This financing, which has been in process of preparation for a considerable time, involves the sale of $45,000,000 of new 1st mortgage bonds to mature Oct. 1, 1971, along with $10,000,000 of sinking fund debentures to mature Oct. 1, 1956, and 140,000 shares of cumula-

(Continued on page 79)

The Challenge

(Continued from page 65)

ment through political action what they cannot obtain through private enterprise. Even though it is perfectly evident that this would never provide a solution, the demand nevertheless would be made. That fact stands out crystal clear. It is equally clear that if we were to depend upon Government expenditures, or continuous deficit spending, to maintain and expand employment and to increase the national income in times of peace, Government would have to operate in a far broader way than ever before. It would have to compete directly with private enterprise in the production of goods and services, if any substantial support were to be effected. Here arises a direct conflict between Government in business along a widened front and private enterprise. It is inherent in such an approach. It cannot be avoided. And, no matter how efficiently private business might be conducted, it could not continue to exist. Such governmental policies would mark the beginning of the end—the end of the American competitive system as we have known it, the beginning of the socialization of enterprise.

The period before us, from an economic point of view, comprises three main areas of time: the duration, the period of shortages and the long-term position beyond. Each carries its individual problems. As to the duration, I should like to re-emphasize here that first things always must come first. We must first win the war. And it is not yet won by any means. The period of shortages begins with the reconversion of industry and continues until the law of supply and demand again becomes operative, with purchasing power in balance with current production. The problems of reconversion, generally speaking, are non-recurring. they are of vital importance of themselves. But they are, I submit, vastly more important as to their implications. It sems to me clear that the direction we take at that time will be the result of a very delicate balance, importantly influenced by the psychology of the immediate post-war period. Let us identify the factors that constitute this balance.

First of all, the essential economic forces for a rapidly expanding peace economy as measured by pre-war levels will be present. But they will be synthetic in origin. Such a state of apparent prosperity will not be based on a self-sustaining economy. Modern history records the fact that after all big wars there follows a period of great business activity. Only in duration and intensity does the pattern vary. All the circumstances point to a repetition of this pattern at the end of the present conflict, but on a greatly intensified scale. No former war has seen such a great concentration of economic forces directed toward a single objective and one not in any way concerned with the normal peacetime needs of the people. Moreover, in the 25 years since the last conflict our productivity has enormously expanded, not only in aggregate volume but in variety. In World War I American industry was just preparing to change over to total war production at the time of the armistice. The present conflict finds it already completely converted. The former war involved only a relatively short period—already exceeded in the present war. Practically no consumer durable goods such as motorcars or electric refrigerators will have been produced for several years. It is clear that an enormous potential demand for all kinds of goods and services is developing.

Assuming the war continues until the end of 1944, it is estimated that wartime savings of individuals and businesses will be in excess of 100 billion dollars. A considerable part of this will be in liquid assets—in banks, savings deposits and war savings bonds. Consumer indebtedness will have been largely liquidated. The reservoir of installment purchasing power will have been refilled. It appears reasonably clear that the impact of this enormous backlog of potential purchasing power, superimposed upon that which will be currently created in producing the goods to relieve consumer shortages, should provide the means for raising the peacetime level of economic activity to a point considerably in excess of any pre-war standard. However, to the extent that the price level is permitted to rise due to the highly inflationary forces existing, this possibility is prejudiced.

The real problem of the period of shortages will be to control the inflationary influences. Unless some temporary controls are maintained until production develops a better balance and the law of supply and demand can operate freely again, the consequences may be truly disastrous. We all hate regimentation. That is one of the things we are fighting to avoid. But it would be far better in my judgment to continue price controls for a limited time until we can establish this equilibrium between goods available and purchasing power. Such controls, however, should be removed at the earliest possible date. Otherwise, the objective of an expanding economy will be importantly prejudiced.

I am confident that we are to enter an upward spiral of business activity after the process of reconversion is completed. But to make this possible we must have a foundation of public confidence. If the problems incident to the transition are not solved effectively and realistically and—most important—promptly, on the part of both industry and Government, and there results a prelonged period of serious unemployment, the spiral might turn downward. The direction in which we start after the armistice is of great consequence.

I submit there lies ahead of us an opportunity for accomplishment unparalleled both in magnitude and scope in the history of American enterprise.

Here is the question:

Do the circumstances presented constitute a valid instrumentality to establish our national income, expressed in general terms, permanently on a substantially higher level than pre-war standards, and on a self-sustaining basis, insuring a sound advancement in our standard of living with expanding job opportunities?

Here is what I believe:

It is possible, in an economic sense, to achieve such an objective. As to the probabilities, the answer depends upon at least two general factors: First, the aggressiveness of business management in taking the initiative and its ability to assume the risk in adopting such policies as to insure not only a maximum overall utilization of existing economic resources — raw materials, manpower and plant capacity — but also an expansion of such resources to a level of production possibilities commensurate with the progressively higher income level desired. Second, a positive or constructive attitude as to the problems of business on the part of Government, expressed in sound national economic policies, as distinguished from the negative or destructive attitude of the last decade.

Here is the challenge:

Are we representing an important section of the management of American enterprise, prepared to exercise our leadership and step up to this opportunity? Do we believe in its importance? Are we willing to take the risk? Do we consider it worth while? Is our franchise worth defending? Or do we prefer to accept, on the other hand, the evident dangers of a different policy—one demanding little imagination, aggressiveness or risk—a policy of "let nature take its course," in other words. Is it not as essential to win the peace, in an economic sense, as it is to win the war, in a military sense? I am sure American busines leadership over the country believes it is and will accept the challenge. We in General Motors believe it is and we accept the challenge.

This acceptance is based upon both conviction and faith. Conviction as to the fundamental validity of the opportunity and as to the reasonableness of the desire that establishes its objectives. Faith that the economic panaceas —the "rabbit-out-of-the-hat" approach to the problems of the national economy—will have died with the war. That our people, as a result of the war, have found an inspiration in an opportunity to do something worth while and to work for the things they want. I believe the "something-for-nothing" philosophy has passed. This change is certain to reflect itself in new and different national economic policies that will broaden the field of business opportunity. Perhaps our faith may not be justified by future events. But let it be said it is only because of this faith that we move forward. Without such a new concept on the part of Government in its relationship to business, any such effort could but end in failure.

I have already emphasized the fact that acceptance of the challenge must take the form of an all-out effort along the whole productive front. Some points are more vital as motivating centers than others. Only about 25% of all jobs needed to insure high employment are within the field of manufacturing. Perhaps one-half of this 25% constitutes major motivating centers that stimulate the other half into action and spread their influence throughout all the other job-creating forces—in agriculture, distribution, transportation and services in general.

In making this presentation, and supplementing these conclusions, I realize that in the general discussion as to what is to happen after the war there is far too much Utopia—too little realism. We cannot devote such a large part of our resources and productive effort over several years to creating instruments of destruction that contribute nothing to our standard of living, we cannot place such an economic burden upon present and future generations, and create automatically a sound and lasting prosperity for all. Such reasoning does not make sense. There is a price that must be paid for such enormous economic wastage. It means hard work, greater efficiency, and requires considerable time to overcome the loses that war has created.

If we accept the challenge—What?

Every business unit, large or small, must study its post-war problems from the standpoint of its own individual circumstances. This is particularly true of small

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January 4, 1944

business, which embraces in the aggregate a major part of the whole. Moreover, because of its broad geographical distribution, it acts as a stimulant spreading its influence everyhwere. Each business must make its own contribution in its own self-interest. Each problem is necessarily different. That is the fundamental concept of free enterprise. Here is the General Motors approach:

We start with the conviction that the prewar standards of national income passed with the pre-war period itself. Our increased productive capacity as a nation, our broader distribution of know-how, our improved techniques, the acceleration of our technical knowledge resulting from the stimulation of the war—all justify a reasonable demand on the part of our people for an advanced order of things. Our enormous public debt, the constantly increasing costs of Government, legitimate and otherwise, demand a greater volume of production and a higher national income base. Otherwise the burden of Government on enterprise, and on the individual, will seriously prejudice the possibility of an expanding economy.

Let us assume, as a pre-war base, a national income of 65 to 70 billion dollars. Under the post-war circumstances, a new base of 100 billion of the same dollars should be a reasonable objective. We then determine the potential volume of each of our products or services, both old and new, on the basis of the expanded production opportunity, recognizing that each item of necessity has a different elasticity of demand. The result is a measure of the new operating base and determines the needed economic resources of production, such as manpower, organization, plant and machinery. In terms of such a projection in General Motors, including the cost of conversion, the advancement of present equipment to the latest standards of technology and retooling for post-war products, there will be involved an aggregate expenditure of approximately $500,000,000. That is the contribution we are prepared to make to help preserve the free competitive enterprise system as the keystone of the American economy.

This might be called a master plan. But the intelligent administration of any plan is fully as important as the soundness of the plan itself. To repeat, our acceptance of THE CHALLENGE is based upon conviction and faith. Conviction as to the soundness of its economic conception and the social justice of its underlying objectives. Faith that those things that must be done will be done in the area of national economic policies. To these I now add confidence. Confidence in industrial leadership to apply the essential economic statemanship and the detailed know-how to achieve the desired result.

Here, in my judgment, are the more important components of faith and confidence. They can only be listed briefly. You are already familiar and are dealing with some of them.

It is obvious that the rules involving governmental economic policies relating to the period of reconversion must be established now. That is of prime importance. How otherwise can management plan aggressively and intelligently can be prepared to act?

The financial considerations involved in the cancellation of governmental contracts should be established. A proper selectivity in cancellation of one contract as against another with the objective of reducing the time of reconversion is of great consequence.

There are also problems of the clearance of plants to be converted, of the disposition of government-owned plants, machinery, work in process and materials.

Consideration must be given to the release of material for engineering development of post-war products, to post-war reserves as a business expense, and to the elimination of overtime charges as the demands for war products decline.

And may I add a problem that so far has been given too little specific consideration? It is practically certain that enterprise will have to operate on the basis of a part war and part peace economy following Victory in the European theater of war. Plans should be made accordingly.

The major part of the essential reconstruction of governmental national policy in the period to follow reconversion lies within the tax structure. The new approach must be different from that prevailing in the pre-war period. It must proceed on the principle that lower rates will increase dollar revenue by expanding the productivity of the sources of revenue. Double taxation is now levied against corporate enterprise: first, on corporation earnings and, second, on stockholders. Some better way must be found. Taxes on enterprise itself must be drastically reduced. Taxes on individuals must not be confiscatory from the standpoint of prejudicing the incentive to invest. To insure business expansion, taxes on long-term capital gains should be drastically reduced or, better, entirely eliminated. Capital should be free to move within the economy. Technological efficiency should be encouraged by some form of tax advantage, having as its objective the more rapid turnover of instrumentalities of production. Extravagance of Government should be eliminated. Excessive taxes should be eliminated for the sake of stimulating production through lower prices.

International economic relationships must be on the basis of a "two-way" street. No world WPA at the expense of the American taxpayer.

Labor relationships represent probably the most urgent social, economic and political question as affecting the entire home front and the opportunities of expansion of enterprise that may be expected to develop, according to present trends, as we pass into the post-war period.

It must be the responsibility of the management of private enterprise to direct its planning and its resources toward reducing to the minimum the period of unemployment involved in the process of reconversion.

Orders should be released promptly for the replenishment of inventory required for the production of peacetime goods, now liquidated. Likewise, orders for stocks of supplies and parts while plants are being rehabilitated.

Orders should be released promptly to modernize equipment in line with technological progress and to bring maintenance up to normal standards.

Orders should be released

(Continued on page 69)

CORN EXCHANGE BANK
TRUST COMPANY

ESTABLISHED 1853

A Bank Statement that any Man or Woman can Understand

Condensed Statement as of close of business December 31, 1943

Our Deposits and Other Liabilities are	$608,117,775.32
(includes $46,346,384.60 U. S. deposits)	
To meet this indebtedness we have:	
Cash in Vaults and Due from Banks	$158,394,563.32
U. S. Government Securities	413,976,173.71
($60,188,896.05 pledged to secure deposits and for other purposes as required by law.)	
Other Securities	14,986,618.51
Loans and Discounts	34,440,361.60
First Mortgages	9,600,955.17
Customers' Liability on Acceptances	738,568.03
Banking Houses	10,673,599.63
Other Real Estate	412,902.88
Accrued Interest Receivable	1,613,424.75
Other Assets	289,975.42
Total to Meet Indebtedness.	$645,127,143.02
This Leaves	$ 37,009,367.70

Capital, $15,000,000.00; Surplus and Undivided Profits, $22,009,367.70

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Condensed Statement of Condition, December 31, 1943

RESOURCES

Cash on Hand, in Federal Reserve Bank, and Due from Banks and Bankers		$ 563,906,253.23
U. S. Government Obligations		1,959,786,746.17
Loans and Bills Purchased		610,781,083.01
Public Securities	$ 55,903,665.64	
Stock of the Federal Reserve Bank	7,800,000.00	
Other Securities and Obligations	22,543,260.98	
Credits Granted on Acceptances	1,307,171.87	
Accrued Interest and Accounts Receivable	8,481,089.12	
Real Estate Bonds and Mortgages	1,654,511.52	
		97,689,699.13
Bank Buildings		10,276,388.19
Other Real Estate		931,342.13
Total Resources		$3,243,371,511.86

LIABILITIES

Capital	$ 90,000,000.00	
Surplus Fund	170,000,000.00	
Undivided Profits	31,391,853.78	
Total Capital Funds		$ 291,391,853.78
Deposits	$2,864,787,057.90	
Treasurer's Checks Outstanding	39,006,978.49	
Total Deposits		2,903,794,036.39
Federal Funds Purchased		26,700,000.00
Acceptances	$ 3,456,733.08	
Less: Own Acceptances Held for Investment	2,149,561.21	
	$ 1,307,171.87	
Liability as Endorser on Acceptances and Foreign Bills	96,896.00	
Foreign Funds Borrowed	152,550.00	
Dividend Payable January 3, 1944	2,700,000.00	
Items in Transit with Foreign Branches and Net Difference in Balances between Various Offices Due to Different Statement Dates of Foreign Branches	2,356,675.51	
Accounts Payable, Reserve for Expenses, Taxes, etc.	14,872,328.31	
		21,485,621 69
Total Liabilities		$3,243,371,511.86

Securities carried at $637,497,563.63 in the above Statement are pledged to qualify for fiduciary powers, to secure public moneys as required by law, and for other purposes.

This Statement includes the resources and liabilities of the English Branches as of December 26, 1943, French Branches as of October 31, 1942, and Belgian Branch as of October 31, 1941.

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The Challenge

(Continued from page 68)

promptly for plant and equipment and expansion of working assets to raise capacity to the new levels as established by the possibilities of the post-war era.

Engineering development should be prosecuted aggressively as materials and manpower become available, to the end that new products may become available and old products improved.

The responsibility of management of private enterprise from the standpoint of its longer pull position must involve, as its most fundamental concept, technological progress. That is the great instrumentality that enables real gains to be made throughout the system as a whole. That point can never be overemphasized. Therefore, research and engineering developments must be encouraged. There is no limit. Research should not be confined to the physical sciences. It must be applied, and aggressively, to all the functional activities of enterprise.

The wage rate must be recognized and dealt with, not as the predominating issue between two groups, but as one of the most important economic problems involved in the whole economy because of its dominating influence on costs and selling prices. It must be dealt with from the point of view of a proper economic balance between all groups.

An incentive should apply not only to capital in the form of a profit, but likewise to management and workers. All should have an opportunity to progress directly according to their individual ability and their willingness to contrbute.

The economic formula that production is equal to consumption plus savings should be respected. This is of vital consequence. Savings must not be permitted to become static.

The price policy of enterprise is one of its most vital responsibilities. Costs should be established on the basis of a practical rate of utilization over the long term of all the economic resources of each particular business as measured by a realistic estimate of its actual productive capacity. Every effort should be made to reduce business fluctuations and eliminate their harmful effects.

Cost savings, from whatever source, can produce the most effective result in promoting job opportunities and expansion of enterprise, when expressed in the form of lower prices to the consumer.

These are some of the factors upon which the achievement of our post-war goals depends. Widening job opportunities, a dynamic and expanding economy, with higher standards of living—these are objectives which may well challenge the imagination of every individual in the country. Through these means lies the opportunity to help cement the victory of war into the lasting victory of peace.

McConnaughey, New SEC Member, Sworn In

Robert K. McConnaughey, of Ohio was sworn in on Dec. 29 as a member of the Securities and Exchange Commission. The brief ceremony was witnessed by the other members of the SEC—Chairman Ganson Purcell, Robert H. O'Brien, Robert E. Healy and Sumner T. Pike.

Mr. McConnaughey, formerly associated with various agricultural agencies of the Government, was nominated by President Roosevelt on Oct. 19 to succeed Edmund Burke, Jr., resigned. The Senate approved the nomination on Nov. 18.

Nomination of Mr. McConnaughey was referred to in our issue of Oct. 21, page 1605.

NAM Sees Full Reconversion Job Taking Six To Eighteen Months "After Last Shot Is Fired"

The postwar report of the National Association of Manufacturers reveals that in the judgment of the Association conversion of war industry back to civilian service, already starting, can not be completed until six to eighteen months after the last shot is fired in all major war zones. This period, after the Japs as well as the Germans are defeated, is identified by the NAM as "the major transition from war to peace." The advices from the Association state that the report contains detailed principles and proposals for dealing with such problems as termination of some $50,000,000,000 of war contracts by quick negotiated settlement instead of long-drawn-out audit which would tie up the funds needed by business for civilian production and employment. It deals with the conditions of safety in disposing of some $17,000,000,000 in government owned war plants and equipment, as well as some $50,000,000,000 of stock piles of supplies. The report says:

"The effect of lessening the possibility of peacetime production and employment far more than offsets any immediate financial gain obtained by the government from dumping any postwar excess of consumer supplies."

The report finds it possible that the wartime controls of prices, wages, jobs, materials, rations, may have to be continued a while after the last shot is fired; and that different controls may be lifted at different times; but that "all war controls should expire by legislation twelve months after hostilities end, and at such earlier date as economic situations specified by statute exist."

Davies, Auerbach Admit Three To Firm

Davies, Auerbach, Cornell & Hardy, 1 Wall Street, New York City, attorneys, have admitted Harris F. Durand, Kenneth W. Greenawalt and John W. Burke, Jr., to the firm as of Jan. 1.

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Statement of Condition December 31, 1943

RESOURCES

Cash in Banks	$ 26,106,160.24
Loans and Bills Purchased	30,279,347.84
United States Government Obligations	74,702,667.37
State and Municipal Obligations	4,737,084.90
Other Bonds	4,240,000.00
Federal Reserve Bank Stock	840,000.00
Real Estate Mortgages	4,339,025.03
Banking House	1,700,000.00
Accrued Interest Receivable	468,470.95
Total	$147,412,756.33

LIABILITIES

Capital Stock	$ 2,000,000.00
Surplus	26,000,000.00
Undivided Profits	2,349,980.94
General Reserve	700,744.62
Deposits	114,707,133.13
Reserved for Taxes, Interest, Expenses, etc.	1,151,361.45
Unearned Discount	3,536.19
Dividend Payable January 3, 1944	500,000.00
Total	$147,412,756.33

$19,855,000 par value of United States Government and other securities are pledged to secure public deposits and for other purposes required by law.

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American Policies Of Post-War Readjustment

(Continued from first page)

policies are now being put into effect, with or without benefit of post-war planning.

Although it is perhaps already too late to institute a comprehensive post-war plan there is still considerable opportunity for avoiding the mistakes of the past. True, this is a bigger war than ever. What was valid before, what happened before, may no longer be relevant. But a bigger war means that bigger mistakes can be made. Can we afford to leave any stone unturned in finding out what those mistakes may be and what policies may prevent them? A study of past readjustment policies may suggest the type of problem to be faced and may indicate possible lines of solution.

The post-war policies adopted in this country are generally familiar. The broad pattern of business activity is likewise familiar. The purpose of this study is to try to find the relation between the two, to examine the post-war policies and evaluate them, using as the criterion of evaluation the maintenance of a high level of employment and business activity. Attention is concentrated on the first few years following the war, the critical readjustment period, which will determine whether the longer-run problems will have to be dealt with from a position of prosperity or one of depression.

THE CIVIL WAR

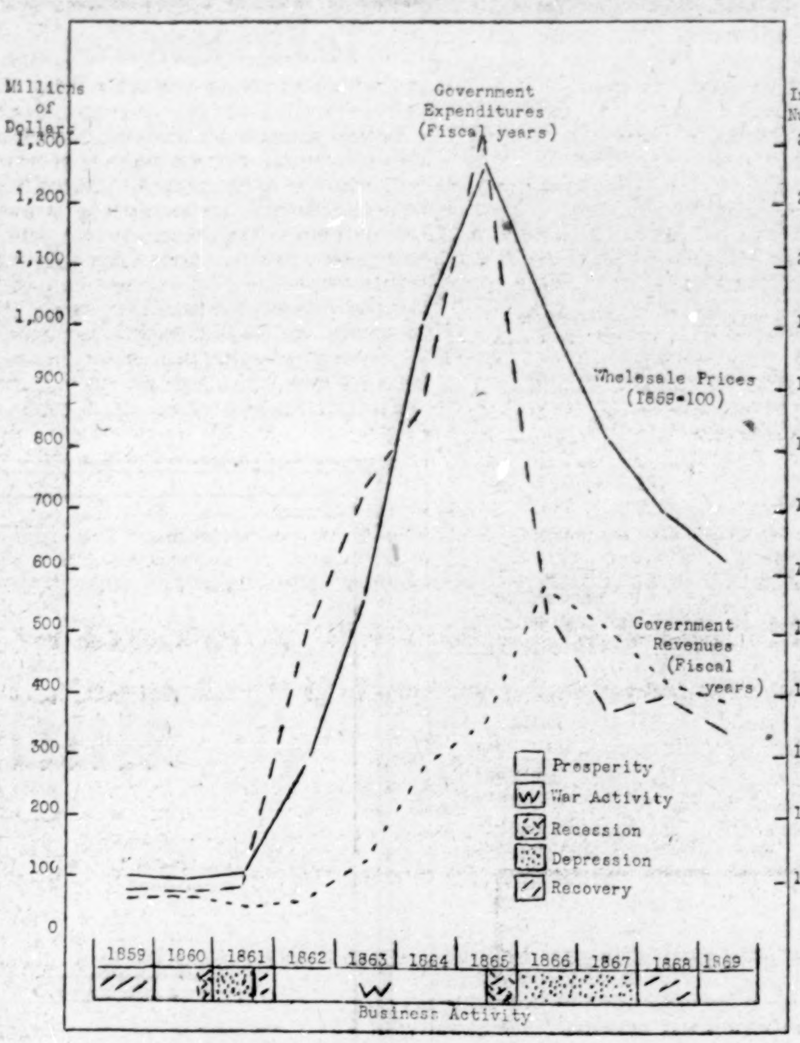
Turning first to the Civil War, we may glance briefly at the background of economic conditions at the close of hostilities and trace the course of business activity during the following few years. The shaded strip at the bottom of Figure 1 may be used as a guide. All aspects of government policy will be considered separately.

The North was left with over-expanded manufacturing and agricultural industries but was not seriously disorganized while the South had suffered extensive physical destruction of productive property of all sorts. So complete was the devastation that it was said of some of the land: "A crow could not fly over it without carrying his rations with him." Many planters on returning home found that their erstwhile slaves had planted cotton land to corn. The cotton crop of the entire United States fell from 4,805,000 bales in 1860 to only 300,000 bales in 1865. The reconstruction of the country provided an investment opportunity without equal.

The resulting demand for goods, including goods to satisfy post-poned consumer demand, led to a short boom. David A. Wells, that keen contemporary observer, tells us: "Various agencies . . . at once came in to prevent that stagnation and derangement of the business of the country which, at first thought, would seem to have been almost inevitable. The stock on hand of agricultural products had been reduced to a minimum, owing to the enormous consumption of the men and animals of the army, to a partial failure of the crops in the year 1865, and to an unnaturally stimulated export; and with the exception of cotton and woolen goods, there was no accumulation of the so-called manufacturing industries. The Southern, and heretofore rebellious States, comprising a population of about 12,-000,000, were, moreover, destitute of nearly everything essential to render possible the continuance of civilization, or even life itself." Industry and trade expanded rapidly at the close of the war and then there was a gradual decline to dullness in the summer. The latter part of 1865 found business activity in a recession phase compared with the high level of war-time prosperity. A mild depression ensued in the next year with trade generally dull although manufacturing and railroad construction were active. The following year was definitely one of depression with industry and trade at a low level and with unemployment considerable. A revival in 1868 and a return of prosperity in 1869 end the immediate post-war period. Railroad building, expanding foreign trade and improvement in the South characterized the higher level of business activity. Directly and indirectly the war had cost the United States, both North and South, over a million men and not far from a billion dollars.

Prices reached their peak after the war, in 1866, but then fell rapidly. The annual average, however, was at its highest level in 1865, as shown in Figure 1. The price structure remained inflated for some years after the war. A few examples may be mentioned. The lowest class of unskilled labor which had earned one gold dollar per day in 1860 received nearly 50% more on a gold basis in 1871. Rents rose from 40 to 120% on a gold basis in the same period. Commodities rose correspondingly. On a currency basis the higher price level of the post-war years was much more marked, of course.

FIGURE I



FISCAL POLICY, PRICES AND BUSINESS ACTIVITY: 1859-1869

Sources: Government expenditures and revenues, U.S. Treasury Department; Wholesale prices, U.S. Bureau of Labor Statistics; Business activity, Mitchell in Thorp, Business Annals.

Demobilization: Military and Civilian

At the conclusion of the war the tremendous government demands for war supplies and services of every kind were terminated almost immediately. The demobilization of the million men comprising the army of the North began April 29, 1865, even before Lincoln had been laid to rest. In a little more than three months, by Aug. 7, 60% of them were released. In the South the demobilization, if it can be called such, was necessarily even more abrupt and cases of stranded soldiers and penniless officers abounded. The army nevertheless assimilated itself rapidly and in a short time it had almost disappeared from sight.

The land policies helped somewhat in absorbing the surplus labor force, both civilian and military, released by the war. Under the well-known Homestead Act, passed in 1862, settlers could acquire farms of 160 acres free of all charges, except for a small fee paid when the claim was filed. Before title to the land passed to the settler he must live on the homestead for five years. The war ended without any land bounty or any special privileges being provided for the soldier. Not until 1870 was a concession made to him. Under the Homestead Act a homesteader within the limits of railway grants, i. e. on alternate sections which sold at double the regular price, was allowed only 80 acres instead of 160. In 1870 the soldier was allowed the full 160 acres in such circumstances. Since land in these regions usually had a ready resale value the concession was of some significance. In 1872 soldiers' privileges were further extended, time served in the army being credited towards residence required to gain title to a homestead. A minimum of a year was still required, however. A great many soldiers took advantage of these provisions and hastened the settlement of the public-lands.

The soldiers were also aided by pension payments. The development of a surplus in the Treasury promoted the granting of pensions to disabled war veterans. The provisions were progressively liberalized. In 1866 the disbursements on this account were nearly $15,500,000 and in 1870, over $29,-000,000.

Fiscal Policies

The fiscal policies as a whole were most closely associated with the post-war pattern of business behavior. Annual expenditures reached a peak of $1,300,000,000 in fiscal 1865, falling to $500,000,-000 in 1866 and to less than $400,-000,000 in 1867 and 1868. Revenues lagged, attaining their annual peak in 1866 and exceeding expenditures in that year by some $36,000,000. From a deficit of nearly a $1,000,000,000 in 1865 there developed a surplus in 1866 and subsequent post-war years. A Federal debt of $2,750,000,000 was gradually reduced in the ensuing period.

Sharp as was the fall in expenditures the level of disbursements was nevertheless much higher than before the war. From the first of April, 1865, to the first of June, 1869, the government spent about $700,000,000. In a comparable pre-war period the level of spending was only about a quarter as great. The expenditures themselves had a stimulative effect on business activity. The disbursements for arrears of pay, bounties, pensions, and the settlement of contracts, constituted, according to a contemporary account, "a very great stimulus to consumption, and were therefore equivalent to the creation of new domestic markets, or to the continuance or extension of those previously existing." The same contemporary account goes on to say that a great part of the amount spent by the government "was immediately invested in the purchase of food, shelter, implements, transportation, or business; and really constituted a fund on which the disbanded soldiers of the army reestablished themselves in the arts of peace."

In monetary terms, however, the expenditures were more than offset by revenues; as pointed out a moment ago the billion dollar deficit of 1865 was wiped out and a surplus developed. This does not necessarily mean that the fiscal policies of the government had no net expansive or restrictive effects on the economy. An examination of the tax structure and the break-down of government expenditures is required for an adequate appraisal of the impact of fiscal policy in the post-war period.[1]

At the beginning of the war all direct or internal taxation had been avoided because Congress

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[1] The economic basis for this analysis of the impact of fiscal policy was explained by the present writer in the *American Economic Review*, September, 1943, pp. 679-681, and the *Canadian Journal of Economics and Political Science*, August, 1942, pp. 364-385.

The National City Bank of New York

Head Office:
Fifty-five Wall Street
New York

Branches
Throughout Greater
New York

Condensed Statement of Condition as of December 31, 1943
(In dollars only—cents omitted)
INCLUDING DOMESTIC AND FOREIGN BRANCHES

ASSETS	
Cash and Due from Banks and Bankers	$ 885,401,994
United States Government Obligations (*Direct or Fully Guaranteed*)	2,174,265,961
Obligations of Other Federal Agencies	36,204,882
State and Municipal Securities	130,284,824
Other Securities	47,038,098
Loans, Discounts, and Bankers' Acceptances	633,126,637
Real Estate Loans and Securities	4,783,329
Customers' Liability for Acceptances	4,471,464
Stock in Federal Reserve Bank	5,625,000
Ownership of International Banking Corporation	7,000,000
Bank Premises	36,649,081
Items in Transit with Branches	1,917,734
Other Assets	1,050,345
Total	$3,967,819,349

LIABILITIES		
Deposits		$3,733,649,246
(Includes United States War Loan Deposit $409,714,667)		
Liability on Acceptances and Bills	$8,209,196	
Less: Own Acceptances in Portfolio	2,791,171	5,418,025
Reserves for:		
Unearned Discount and Other Unearned Income		1,402,585
Interest, Taxes, Other Accrued Expenses, etc.		12,695,897
Dividend		3,100,000
Capital	$77,500,000	
Surplus	110,000,000	
Undivided Profits	24,053,596	211,553,596
Total		$3,967,819,349

Figures of foreign branches are included as of December 23, 1943, except those for enemy-occupied branches which are prior to occupation but less reserves.

$572,456,453 of United States Government Obligations and $5,398,354 of other assets are deposited to secure $539,525,139 of Public and Trust Deposits and for other purposes required or permitted by law.

(Member Federal Deposit Insurance Corporation)

was afraid that any attempt to institute such taxation would arouse such opposition as to impede the war effort. The people had never been accustomed to internal taxes on any scale and no machinery existed for assessment and collection. At first, therefore, Congress relied on indirect taxes upon imports, and it was not until four months after the beginning of hostilities that direct and internal taxes were imposed. After some preliminary schedules the rate of income taxation was set at 5% on incomes under $5,000, with an exemption of $600 and of house rent actually paid. Incomes in excess of $5,000 and not in excess of $10,000 were taxed an additional 2½%; and incomes over $10,000 were subjected to an additional tax of 5% without any exemptions. The burden of excise taxes may be judged from the following samples: raw cotton, 2¢ per pound; salt, 6¢ per hundred pounds; sugar, 2-3½¢ per pound; distilled spirits, 20¢ per gallon in 1863, 60¢ in 1864, then $1.50 and later $2 per gallon. There was a tax of 5%—later 6%—on manufactures, a tax which was imposed at each stage of production so that the amount actually paid was sometimes as much as 20% of the value of the finished product. The manufacturer also had to pay a license tax and an income tax of 5-10% on his profits.

In the last year of the war, fiscal 1865, the total revenue of over $300,000,000 was distributed roughly in the following proportions by source: customs, ¼; internal revenue, ¾. (In 1862 there had been no internal revenue receipts at all.) In the internal revenue receipts, excises and similar taxes were more than twice as important as income and profits taxes.

This analysis of the tax structure is designed to provide a basis for gauging the effects of tax policy in the first post-war year, i. e. before any changes were made. There seems to be no room to doubt that the tax structure was highly regressive since a wide variety of commodities provided the major portion of tax revenues and the income tax was very moderate in the upper levels, ranging from 5% on the lowest taxable income to a maximum of 10%, on incomes over $10,000. It is likely, therefore, that a large part of the tax revenue had a restrictive effect on national income and business activity. Much of the money diverted to the Treasury in the form of taxation would probably have been spent. Hence in the first full post-war year, fiscal 1866, when a small surplus developed and the tax structure just described yielded over half a billion dollars it seems likely that the restrictive effects were substantial. The expenditures of that year went, one-quarter to interest on debt and the rest mainly to the War and Navy Departments. Of the interest on the debt certainly a substantial part had no expansive impact on the economy. Taking both revenues and expenditures into account, then, it would seem that fiscal policy in the first post-war year tended to restrict business activity.

By the second full post-war year, fiscal 1867, Congress had made certain reductions in the tax burden. Acting in July, 1866, and March, 1867, Congress lowered taxes on manufactured products, removed the differential rates on incomes in excess of $5,000 and increased the exemptions from $600 to $1,000, allowing them now on all incomes. The proportionate importance of various types of taxes in the total of revenues remained roughly the same after these changes as in the previous year. Non-interest expenditures fell more than total revenues, however, and it is likely that the restrictive effects of fiscal policy increased.

In the third post-war year, fiscal 1868, tax rates on income and commodities were reduced still further and aggregate revenues declined some $85,000,000. Non-interest expenditures increased $23,000,000 in the same period thus reducing and possibly removing the net restrictive effects of fiscal policy.

The pattern of fiscal policy then shows the following: tremendous expansive effect in 1865, some restrictive effect in 1866 and 1867, and perhaps a slight expansive effect in 1868. The pattern of business activity in the corresponding calendar years, shown in Figure 1, was: prosperity in 1865, depression in 1866 and 1867, and some improvement early in 1868. Allowing for a not unreasonable six-month time lag representing the difference between the fiscal years and the corresponding calendar years, it seems clear that to the fiscal policies pursued must go a large part of the blame for the depression following the Civil War. Evidently private spending did not take up the slack.

Monetary Policy

The monetary policy adopted after the Civil War was largely a reflection of the fiscal policies. The sharp drop in expenditures and the development of a budget surplus removed the need for continued issues of paper money. An Act authorizing the contraction of the currency as a prelude to the resumption of specie payments was passed in April, 1866. Bonds were to be issued to finance the retirement of the notes and the maximum rate of retirement was set at $10,000,000 in the first six months and $4,000,000 per month thereafter. The provisions of this Act were suspended in February, 1868, after only $44,000,000 worth of greenbacks had been retired, leaving $356,000,000 still outstanding. Some of the retired notes were subsequently reissued. These policies can be said to have had virtually no economic effects since the retirement was financed by bonds and the voluntary purchase of the bonds implies that current spending was not significantly curtailed. A sudden stoppage in the increase of the amount of paper money outstanding might have been important but it had taken place several years before, while the war was still going on.

On the banking side, the discriminatory tax of 10% on notes of state banks, which had been passed before the end of the war, became effective in August, 1866. It resulted in a transfer from state to national charters. Considering the requirement of the deposit of United States Government bonds, the measure may be regarded as deflationary in its influence even though the volume of national bank notes outstanding increased from $170,000,000 in 1865 to $290,000,000 in 1870. A stabilizing and, under the circumstances, favorable development was the establishment of national banks in the South. By October, 1865, there were already 35 of them in eight Southern States. The net effect of the banking developments, however, was probably restrictive although to only a minor degree.

Tariff Policy

The popular discontent with the internal revenue taxes did not carry over to the tariff. The persistence of heavy taxes on domestically-produced items strengthened the arguments in favor of the tariff as an equalizing device. Lobbyists filled the halls of Congress and we are told of the "hordes of monopolists and manufacturers who have infested the capital." In some cases the tax structure taken as a whole actually discriminated against the domestically - produced article. For instance, imported Manila rope at the close of the war was taxed $56 per ton while taxes on rope manufactured out of Manila fibre in the United States aggregated from $48 to $73 per ton.

There had been many increases in tariff rates during the war and the first post-war increases came in May and July, 1866. The cessation of army demand prompted successful pressure for an increase in rates. Duties were raised on wool, wool manufactures, haircloth, steel rails, cotton thread, cotton fabrics, linseed oil, flax, copper, nickel, telegraph wire, marble and many other items. The next major change was in 1870 when some reductions were made. Finally two laws passed in 1872 entirely repealed the duties on tea, coffee and a number of other products, and reduced rates on a large number of items, including coal, salt, tin, and cotton, wool and leather products.

Nevertheless the rates remained high compared with the pre-war years. Duties had been 16% of total imports in 1860. By 1865 it was 38% and by 1868 it attained a peark of 46% and remained above the pre-war level for some 50 years thereafter. The temporary war tariffs thus became long-term policy.

What effects did these tariffs have on trade? In the first year after the end of the war both exports and net imports (i.e. imports less re-exports) doubled. In the following year, 1967, both declined, with exports falling much more sharply than imports. In 1868 exports rose slightly while imports continued falling. In 1869 imports improved substantially while exports fell. In 1870 imports rose somewhat and exports rose greatly. Imports evidently were related to the domestic state of business activity—what has been called the marginal propensity to import—and was hardly influenced by tariff policy. On the other hand, the decline in the domestic price level — traceable primarily to fiscal, and partly to monetary, policy—probably stimulated exports in 1866.

Consequences of Readjustment Policies Following the Civil War

The readjustment policies adopted after the Civil War had two characteristics. First, the short-term economic effects of the return to peace were ignored. This is shown in the sudden termination of government war spending and the rapid demobilization of the armed forces. Second, temporary war-time changes in struc-

(Continued on page 72)

THE
NEW YORK TRUST
COMPANY

100 BROADWAY

MADISON AVENUE AND 40TH STREET TEN ROCKEFELLER PLAZA

CONDENSED STATEMENT OF CONDITION
At the close of business, December 31, 1943

ASSETS

Cash on Hand and in Federal Reserve Bank	$107,948,335.52
Exchanges, Collections and Other Cash Items	67,673,551.09
United States Government Obligations — Direct and Guaranteed	381,441,910.32
Other Bonds and Securities	23,001,161.92
Loans and Discounts	158,771,343.20
Interest Receivable, Accounts Receivable and Other Assets	2,011,867.74
Customers' Liability for Acceptances	70,177.09
Real Estate Bonds and Mortgages	2,494,053.92
Equities in Real Estate	526,869.96
	$743,939,270.76

LIABILITIES

Deposits	$648,701,337.45	
Outstanding and Certified Checks	40,507,109.46	$689,208,446.91
Dividend Payable January 3, 1944		525,000.00
Accounts Payable, Reserve for Taxes and Other Liabilities		2,932,387.25
Acceptances		70,177.09
Capital	15,000,000.00	
Surplus	30,000,000.00	
Undivided Profits	6,203,259.51	51,203,259.51
		$743,939,270.76

United States Government obligations and other securities carried at $101,958,379.90 in the above statement are pledged to secure United States Government deposits of $93,194,261.48 and other public and trust deposits and for other purposes required by law.

TRUSTEES

MALCOLM P. ALDRICH
New York
GRAHAM H. ANTHONY
President, Veeder-Root Inc.
ARTHUR A. BALLANTINE
Root, Clark, Buckner & Ballantine
JOHN E. BIERWIRTH
President
JAMES C. COLGATE
Bennington, Vt.
ALFRED A. COOK
Cook, Lehman, Greenman, Goldmark & Loeb
WILLIAM F. CUTLER
Vice-President
American Brake Shoe Company

FRANCIS B. DAVIS, JR.
Chairman of the Board
United States Rubber Company
RUSSELL H. DUNHAM
Chairman of the Board
Hercules Powder Company
SAMUEL H. FISHER
Litchfield, Conn.
WILLIAM HALE HARKNESS
New York
HORACE HAVEMEYER, JR.
Executive Vice-President
The National Sugar Refining Company
B. BREWSTER JENNINGS
New York

HOWARD W. MAXWELL
New York
HARRY T. PETERS
New York
SETON PORTER
President, National Distillers Products Corporation
MORRIS SAYRE
Executive Vice-President
Corn Products Refining Co.
VANDERBILT WEBB
New York
MEDLEY G. B. WHELPLEY
Guggenheim Bros.

Member of the Federal Deposit Insurance Corporation

American Policies Of Post-War Readjustment

(Continued from page 71)

ture were made permanent. This is demonstrated in the maintenance and increase of the protective tariff and, to a lesser extent, in the retention of the greenback issue as a permanent part of the monetary circulation. The structural policies somewhat mitigated the effects of the short-term policies since the immediate consequences of a withdrawal of the greenback and a removal of tariffs would have been deflationary and would have accentuated the results of sudden termination of spending and rapid demobilization of the armed forces. The consequences of these two sets of policies were, respectively, a post-war depression and a perpetuation of the war-time change in the structure of production.

THE FIRST WORLD WAR

The readjustment policies which were adopted after the First World War seemed to have the same underlying characteristics but business activity behaved in a rather different way. The latter is shown in the strip at the bottom of Figure 2.

There was a slight recession with the confusion resulting from the armistice. The expansion of foreign trade came to a halt and stock prices slumped. The recession was soon halted and in 1919 there was a recovery and then prosperity. Uncertainty was over and unusually active business took place, building revived, foreign trade recovered and stocks boomed. The prosperity phase extended well into 1920 and then stagnation and severe unemployment hit the country late in the year. Business orders were cancelled in heavy volume. The depression lasted through 1921 and then there was a gradual but steady recovery in 1922 centering around booms in the building and automobile industries. Except for a mild depression in 1924 prosperous conditions prevailed during the next few years.

Prices had risen over 100% from July, 1914, to November, 1918. They then rose to a peak in May, 1920, having increased more than 170% over the July, 1914, level. In the following year prices were cut almost in half as a result of a very sharp decline. After going down only slightly further in 1922 there was a rise in 1923 followed by a few years at a fairly stable level.

Demobilization of the Armed Forces

The demobilization of the members of the armed forces took place rapidly and without economic inhibitions. Men on this side were discharged first and the principles followed were mainly those of administrative expediency. The two million men in France were kept busy by participating in organized athletics and by going to school. Within a year the process of demobilization was virtually complete, with 3¾ million men released from all branches of the service. In the latter stages of demobilization some recognition was given to economic considerations. Any soldier who faced unemployment might be held in the service for a reasonable time while trying to locate a job for himself. Similarly an immediate discharge might be obtained by any soldier who could show that a job was waiting for him. In general, however, discharge was by military units rather than by trades or by economic needs of various segments of the economy.

The United States Employment Service was valuable in finding jobs but it was rather difficult to look after four million men on an appropriation of $5,000,000. It was assisted in its work by the semi-governmental Council of National Defense. Representatives of the U. S. E. S. with the necessary application blanks had even been sent to France. By the end of 1919 over 1¼ million discharged servicemen had applied to the U. S. E. S. and more than 900,000 had been placed.

A discharge payment of $60 was made to all ex-servicemen. Total disbursements on this account exceeded $250,000,000. Later, in 1924, a veterans' bonus bill provided for adjusted service certificates which took the form of 20-year endowment policies, against which the veterans could borrow money from the government. Each soldier received $1.25 per day credit for overseas service and $1 per day credit for home service. Some years later, in 1936, the veterans' certificates were paid for in nine-year 3% non-transferable bonds which could be redeemed by the veterans on demand. Other aids to the veteran were the Bureau of War Risk Insurance which sold low-priced insurance policies to ex-servicemen and paid monthly allowances to disabled veterans, the Public Health Service, which took over disabled cases after discharge and the Federal Board for Vocational Guidance, which was concerned with the vocational rehabilitation of disabled veterans. The special residence privileges accorded veterans under the Homestead Law remained.

The demobilization policy clearly did not tend to assist in dovetailing the discharge of soldiers with their reabsorption in industry and, on the financial side, had a negligible effect in keeping up their purchasing power. The 1919 boom nevertheless owes something to the increase in consumer demand resulting from three or four million men now suddenly buying on the civilian market, their demand being partly made effective by personal or family savings. The subsequent depression could have been mitigated by higher discharge payments spread over a number of years.

Termination of War Contracts

Termination of war contracts took place rapidly but with perhaps greater regard for economic factors. On the morning of Nov. 11, 1918, after receipt of official news of the armistice, the Secretary of War, the Secretary of the Navy and the Director of the United States Shipping Board held a conference and announced that all Sunday and overtime work on government contracts would cease at once and that war production would be tapered off by the various procurement agencies in consultation with the Department of Labor and the War Industries Board. Of some $7½ billion worth of contracts about half remained unfinished at the armistice. Some of the contracts had standard termination clauses but many did not, and in fact many contracts were in an informal and unwritten state. Termination policy varied accordingly but in general production was suspended and the government took over unused materials. Advance payments of 75% were made once the amounts were agreed upon. The alternative of long drawn-out court cases made for speedy agreement. All costs actually incurred in the performance of the contract were allowed plus a profit of 10% on these costs. It is not surprising that the Assistant Secretary of War could write, "These terms received widespread acceptance." The government paid an average of about 13% of the unfinished portions of the contracts in force at the armistice. By July 1, 1920 liquidation of contracts was more than 98% complete. At about that date, too, the depression set in and one cannot help wondering at the statement by the Assistant Secretary of War, writing in the latter half of 1921 when the country was in the midst of depression:

> "The promptness and wisdom shown in that settlement had allowed war industry to taper off and stop without shock to the economic structure of the country, had stabilized business, relieved the banks of the country of a vast load of debt which they were carrying for the war producers, and thus had brought the nation safely and easily through what might otherwise have been the sharpest business crisis it had ever known."

Disposal of Materials and Plant

In disposing of materials and plant the government was actually concerned with the effects on business activity. It kept for itself all plant and materials it could use and it followed the policy of releasing all general commodities to the public through the industries which had produced these commodities. The actual methods of disposal were extremely varied and in a few instances materals were fabricated before sale. One or two of the methods may be illustrated. A supply of 600,000 tons of nitrate

THE CHASE
NATIONAL BANK
OF THE CITY OF NEW YORK

STATEMENT OF CONDITION
DECEMBER 31, 1943

RESOURCES

Cash and Due from Banks	$1,050,012,132.96
U. S. Government Obligations, direct and fully guaranteed	2,603,171,662.35
State and Municipal Securities . .	74,385,803.51
Other Securities	89,737,516.11
Loans, Discounts and Bankers' Acceptances	791,979,924.59
Accrued Interest Receivable . . .	9,114,028.50
Mortgages	7,371,146.66
Customers' Acceptance Liability . .	4,535,147.91
Stock of Federal Reserve Bank . .	7,050,000.00
Banking Houses	35,740,420.22
Other Real Estate	4,990,637.67
Other Assets	1,885,543.02
	$4,679,973,963.50

LIABILITIES

Capital Funds:		
Capital Stock .	$100,270,000.00	
Surplus . . .	134,730,000.00	
Undivided Profits	37,878,137.46	
		$ 272,878,137.46
Dividend Payable February 1, 1944 .		5,180,000.00
Reserve for Contingencies		6,455,398.70
Reserve for Taxes, Interest, etc. . .		5,863,504.79
Deposits		4,375,581,740.97
Acceptances Outstanding . .	$ 8,697,050.17	
Less Amount in Portfolio . .	2,808,450.76	5,888,599.41
Liability as Endorser on Acceptances and Foreign Bills		561,411.98
Other Liabilities		7,565,170.19
		$4,679,973,963.50

United States Government and other securities carried at $735,982-755 00 are pledged to secure U. S. Government War Loan Deposits of $583,660 010 04 and other public funds and trust deposits, and for other purposes as required or permitted by law.

Member Federal Deposit Insurance Corporation

IRVING
TRUST COMPANY
NEW YORK

Statement of Condition, December 31, 1943

ASSETS

Cash on Hand, and Due from Federal Reserve Bank and Other Banks . . .	$220,548,903.89
U. S. Government Securities	613,719,228.56
State, County and Municipal Securities .	1,250,000.00
Other Securities	1,971,418.40
Stock in Federal Reserve Bank	3,088,100.00
Loans and Discounts	207,516,205.57
First Mortgages on Real Estate . . .	8,838,483.58
Headquarters Building	16,764,000.00
Other Real Estate	82,789.65
Liability of Customers for Acceptances .	1,762,924.88
Other Assets	3,176,764.68
	$1,078,718,819.21

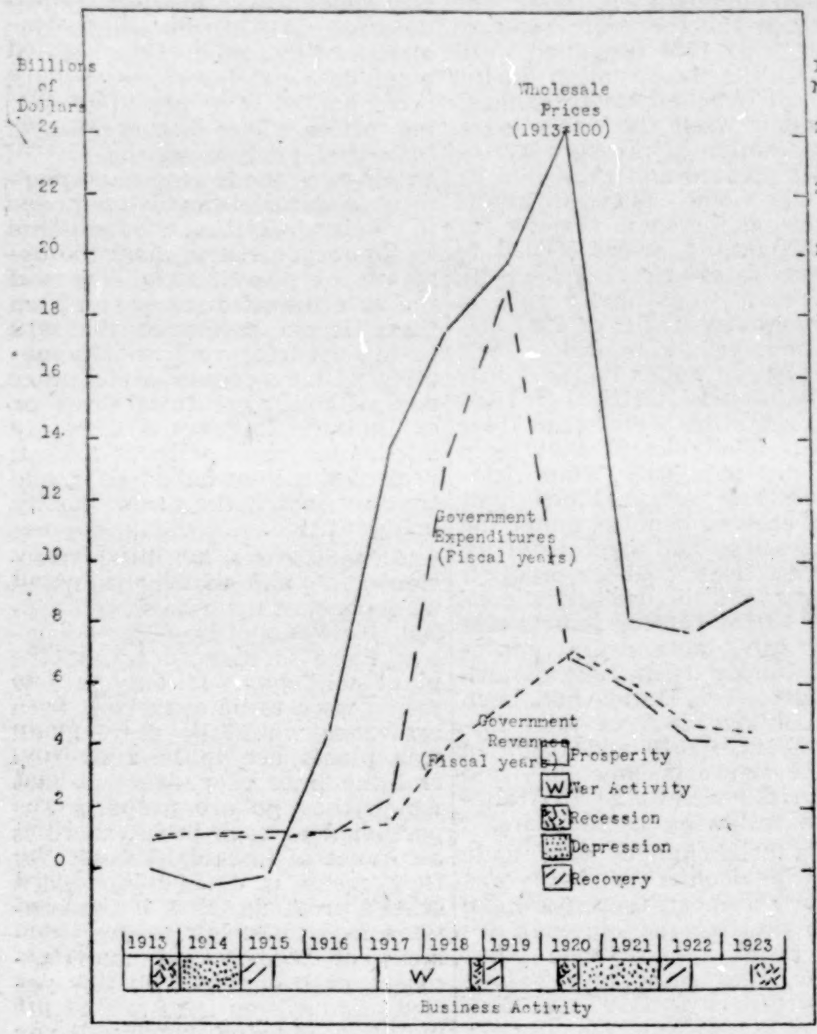
LIABILITIES

Deposits	$961,205,401.89	
Official Checks . .	2,942,872.34	$964,148,274.23
Acceptances . . .	$4,104,013.16	
Less Amount in Portfolio . . .	2,084,040.64	2,019,972.52
Reserve for Taxes and Other Expenses		4,358,260.57
Dividend payable January 3, 1944 . .		750,000.00
Other Liabilities		551,215.35
Unearned Income		462,169.37
Capital Stock . .	$50,000,000.00	
Surplus and Undivided Profits . .	56,428,927.17	106,428,927.17
		$1,078,718,819.21

United States Government Securities are stated at amortized cost. Of these, $131,093,793.76 are pledged to secure deposits of public monies and for other purposes required by law.

Member Federal Deposit Insurance Corporation

FIGURE II



FISCAL POLICY, PRICES AND BUSINESS ACTIVITY : 1913-1923

Sources: Government expenditures and revenues, U.S. Treasury Department; Wholesale prices, U.S. Bureau of Labor Statistics; Business activity, Mitchell in Thorp, Business Annals.

of soda was disposed of as follows: half was retained as a war reserve, part was taken over by the Department of Agriculture for use as a fertilizer and the rest was sold for the War Department by nitrate importers at market prices. The Ordnance Department turned its surplus cartridge cloth into clothing fabric before sale. The average cost had been 72c a yard. At first the War Department was offered 12½c but after fabrication it received more than 85½c. Some railroad equipment was sold to European governments. Much property in the form of cantonments and shipping remained in government hands.

The government kept away from the retail markets for fear of disrupting trade. But seeing that prices remained high and actually rose, Congress, after the middle of 1919, authorized the War Department to sell food, clothing and household supplies at retail. At first the post-offices served as agents and sales were made by mail order. But this was not very successful and in September 1919 army retail stores were set up. Selling prices were fixed at 4/5 of the prevalent retail market prices. Taking the disposition of plant and materials as a whole the percentage of recovery is difficult to estimate but 65-75% seems to be of the right order of magnitude.

The existence of large supplies must have had a retarding influence on prices but the orderly marketing of the items avoided any sharply disruptive effects. From an economic point of view the principles underlying the disposition of plant and materials seem to have been staisfactory. The defects lay not in the policies themselves but in the uncertainties surrounding them. A good government policy surrounded by uncertainty can be as bad in its effects as a bad government policy.

Fiscal Policies

The fiscal policies followed in this period were to a large extent the result of the various other policies in so far as the latter were expressed in monetary terms. The pattern of the aggregates is shown in Figure 2. Government expenditures reached $13 billion in the fiscal year 1918 and then rose in the following year to a peak of nearly $19 billion. In the succeeding two years expenditures fell to about a third of this level, $7 billion and then $6 billion. Thereafter it remained at the $4 billion level for several years. Revenues increased steadily to $5.4 billion in 1919 and a peak of over $7 billion in fiscal 1920, a year after the high point in expenditures, creating a surplus of $200 million. In fiscal 1921 revenues dropped with expenditures but a surplus of nearly $90 milion remained. Surpluses ranging from $300 to $500 million prevailed in the following few years.

In order to appreciate fully the nature of the effects which might be expected from these policies it is necessary to examine the break-down of revenues and expenditures. Congress had imposed many new taxes and increased rates on old taxes during the war. For example, the normal tax on individual incomes was raised from 2% in 1916 to 4% in 1917. Under the Revenue Act of 1918, which was passed near the end of February, 1919, the rate became 6%, with 12% on net income exceeding $4,000. Surtax rates were also increased greatly. Income under $20,000 was exempt from the surtax in 1916 while in 1917 and 1918 the exemption was lowered to incomes under $5,000. The $10,000-$20,000 bracket was taxed 1 per cent in 1916, 8 per cent in 1917 and 9-18 per cent in 1918. The same trend was evident in corporation income and excess profits taxes. There were numerous changes in definitions and exemptions but upward trend in taxation of income was unmistakable. Many new excise and miscellaneous taxes were imposed and rates on old taxes were raised. Most of the taxes in this class were on luxury items, for instance, the 10 per cent tax on picture frames over $10, trunks over $50, valises over $25, umbrellas over $4, men's neckties over $2, and many others. Increases in the more stable sources of revenue are exemplified by the increase in the tax of $1.25 per thousand cigarettes in the lowest price range in 1916, to $2.05 in 1917 and $3.00 in 1918.

Tax revenues for the war period reflect the new and increased taxes. Total internal revenue rose from $½ billion in fiscal 1916 to $3.8 billion in 1919. The total of income and excess profits, capital stock and estate taxes—which may be called "taxes on income and wealth"—rose from $125 million in 1916 to $2.7 billion in 1919. The total of excise taxes, including liquor, tobacco, manufacturers' and retailers' excises, stamp and miscellaneous taxes—which may be called "taxes on commodities and services"—rose from $400 million in 1916 to $1.1 billion in 1919. In 1916 taxes on income and wealth provided 24 per cent of the total while taxes on commodities and services provided 76 per cent. In 1917 they each contributed about 50 per cent. By 1918 the relation between the two had been reversed with proportions of roughly 80 per cent and 20 per cent, respectively. This levelled off somewhat to 70 per cent and 30 cent, respectively, in 1919.

The taxes in force during the first half-year following the armistice, i.e. from November 1918 to the end of the fiscal year 1919, and wealth and 30% from commodities and services. Considering the nature of the individual taxes just described, it seems safe to say that not more than about half of the revenues had restrictive effects on private spending. Turning now to the spending side, of the nearly $19 billion of expenditures in 1919 less than $⅔ billion were for interest on debt, the rest going for the War Department, $9 billion, Navy Department, $2 billion, civil ex-

(Continued on page 74)

BANKERS TRUST COMPANY

NEW YORK

CONDENSED STATEMENT OF CONDITION, DECEMBER 31, 1943

ASSETS

Cash and Due from Banks	$ 331,870,815.99
U. S. Government Securities	950,441,228.19
Loans and Bills Discounted	362,407,441.55
State and Municipal Securities	12,621,357.02
Other Securities and Investments	48,941,929.48
Real Estate Mortgages	732,649.81
Banking Premises	15,867,316.64
Accrued Interest and Accounts Receivable	4,245,604.78
Customers' Liability on Acceptances	1,696,632.10
	$1,728,824,975.56

LIABILITIES

Capital	$25,000,000.00	
Surplus	75,000,000.00	
Undivided Profits	25,366,747.03	$ 125,366,747.03
Dividend Payable January 3, 1944		875,000.00
Deposits		1,594,694,072.48
Accrued Taxes, Interest, etc.		4,397,109.15
Acceptances Outstanding	2,108,504.22	
Less Amount in Portfolio	112,333.67	1,996,170.55
Other Liabilities		1,495,876.35
		$1,728,824,975.56

Securities in the above statement are carried in accordance with the method described in the annual report to stockholders, dated January 14, 1943. Assets carried at $[illegible]14,653,613.74 have been deposited to secure deposits, including $297,799,420.20 of United States Government deposits, and for other purposes.

Member of the Federal Deposit Insurance Corporation

American Policies Of Post-War Readjustment

(Continued from page 73)

penditures $7 billion. Practically all of the $19 billion of expenditures were therefore expansive and only about half the taxes were restrictive. With a deficit of over $13 billion in 1919 it seems likely that the initial expansive stimulus of government was closer to $15 billion. During the overlapping calendar year, 1919, it will be recalled, business was very active. It seems likely that fiscal policy, so often forgotten in seeking for explanations of the boom, played an important part in stimulating business.

The same tax structure prevailed in the following two years, the next Revenue Act not coming until 1921. The proportions of income and commodity tax revenues remained about the same. Even though the budget was balanced, therefore, it seems likely that fiscal policy had some expansive effects. But the sharp decline in the net expansive impact of government in 1920 and 1921 cannot have had anything but an unfavorable effect. These sharp changes in fiscal policy were associated with business depression. The public debt which reached nearly $25 billion in 1919 was gradually reduced over the following years.

Fiscal policy seems to have played some part in the immediate post-war boom and a major part in the subsequent depression. The maintenance of a high level of expenditures, combined with the rapid relaxation of controls, help explain the continued rise in prices in 1919 and 1920. The subsequent sharp fall and moderate growth in revenues can share the blame for the decline in prices and the depression of 1920-21.

Monetary Policy

Monetary policy immediately following the war can readily be described: easy money. Even after the war ended the government was still heavily involved in the capital market. The "Borrow and Buy" policy was retained in principle and loans and investments of member banks continued to expand. The ease with which money could be borrowed confirms the belief that part of the tax revenues, that part which might have been loaned to private industry, were not restrictive in nature since private industry could borrow from the banks. It was not until a year after the war, in November 1919, that the easy money policy was abandoned and the rediscount rate was raised, reaching 7% in 1920. Subsequently member-bank loans and investments fell, as did also rediscounts but the latter is attributable partly to the large gold inflow.

An evaluation of these monetary policies is a large and controversial subject. Restrictive measures, if adopted sooner, might have reduced the intensity of the boom, but could not have made much headway against the continued government spending, assuming that the latter was independent of the monetary policy. Whether the subsequent depression could have been prevented by a different monetary policy is extremely doubtful, particularly in view of the overwhelming influence of the sharp fall in expenditures and other aspects of fiscal policy.

Tariff Policy

There is little to be said on tariff policy as a factor in readjustment immediately after the war since the moderate rates of the tariff of 1913 prevailed until 1921. Unlike the situation during the Civil War no tariff changes were made while the war was on. A combination of pressure by industries created and protected by the war and farm interests floundering for some remedy for low and falling prices served to increase rates first on wheat, corn, meat, wool and sugar, in the Emergency Tariff of 1921 and then on various materials and manufactured goods in the Fordney-McCumber tariff of 1922. Rates on textiles were set at their pre-1913 level except that laces in general paid 90%. Junk jewelry paid 80%. Among other items which received benefits under the Act were iron and steel products, chinaware, toys, coal-tar products and dyes. As an ostensible concession to the farmer some items that he buys, agricultural implements, binder twine and potash were left free. Duties had been not much over 6% of total imports in 1918, 1919 and 1920. In 1921 the figure became 11% and stood in the vicinity of 15% during the following three years.

These tariff changes were made after the decline of 1920 was underway and can therefore have had no positive part in that decline. From a short-term point of view, they may have helped in the prosperity of 1922 and 1923.

Consequences of Readjustment Policies Following the First World War

Let us array these post-World War policies as to their economic effects: demobilization — depressive; contract termination — depressive; disposition of materials and plant—neutral tending toward depressive; fiscal policy—expansive for a short time and then depressive; monetary policy—expansive for a little longer time and then depressive; tariff policy—largely neutral.

During the last war a report made to the United States government had this to say about the readjustment problem:

"If the problem is to be handled as it was handled in this country at the end of the Civil War, in England after the Boer War, and in almost every country after every nineteenth century war, it will be upon the simple theory that the function of the government is to discharge men from the army and to fail to renew munition contracts and then leave the reorganization of the industrial system for peace to the simple and obvious system of natural liberty. But note what is involved in this: Four or five million men from the most skilled to the least skilled, are to be turned loose without employment or assured means of livelihood. Government contracts calling for materials valued at from $12 to $20 billions annually are to be canceled. This leaves a very large part of the industrial establishments of the country without immediate sale for their products, and forces them to look around for other markets. Potentially, at least, it throws out of employment a host of men and women much larger than the number actually discharged from government service. In view of these two conditions, a number of other things may be expected. The host of free laborers, all seeking employment, means, temporarily, at any rate, a glut of the labor market. The uncertainty about purchase of war wares and markets leads to caution on the part of the managers of industry. Those of the managers whose factories have become idle will be looking around for a chance which will promise the largest volume of profits, but the uncertainty attending so colossal a disturbance will require caution. The laborers who have no immediate employment, or who may expect lower wages, will be rather reluctant to buy goods whose purchase can be deferred. All history attests that a crisis of this kind, if the government does not intervene, will be accompanied by a period of falling prices. This discouraging of industrial venture on the part of employers tends to unemployment and underemployment, and to a delay in getting the industrial system organized to meet the demands of peace. In addition, if the government furnished no plan, there is no assurance that the plants used to produce war supplies will be converted to peace uses without a great deal of waste, or that the laborers will be got into employment without a great deal of the knowledge, skill, and training which they now possess being wasted.

"In most cases, too, the conversion of a plant to new uses will be dependent upon borrowed capital. This cannot be obtained unless there is assurance that the plant will pay. If only a few plants were to be converted, such assurance would be easy. If all war plants are to be converted and the lines of production into which they go are properly apportioned to each other, there is assurance of financial success, for they make a demand for each other's products. But, if the conversion is to be left to the judgment of the several manufacturers, each of whom in this period of transition tries to find the industrial opening which will pay best, there is sure to be serious waste, duplication, and a long period of delay. A concerted plan is necessary to avoid these costs. Such a plan, too, is for the best interest of concerns which require no converson, or which can easily find for themselves industrial opportunities, for the profits of such establishments depend upon their sales and their sales are contigent upon having the rest of the industrial system occupied in making profits and the people busied with earning wages."

With slight, very slight, changes this report made to the United States government during the last war holds true today. The war came to an end, the advice of the authors of this report and of other reports was not taken and, as we all know, after but a brief respite, the forecast of depression came true. The primary cause, looked at from one point of view, was the abruptness of the drop in expenditures, which expressed itself through rapid demobilization of servicemen without adequate provision for sustained purchasing power; and sudden termination of contracts and discharge of workers without adequate provision for sustained creation of purchasing power through private enterprise.

REQUISITES OF A READJUSTMENT POLICY

The first requisite in preventing a depression which threatens either immediately after or soon after the war is to recognize the fact that the post-war economy is creeping up on us even though the war and the war economy will last for some time. Provision must now be made for keeping up the level of purchasing power and spreading it out over time. People are not going to disgorge their savings on durable goods or on anything but bare necessities if they do not have assurance that their income will be maintained at least for a reasonable period. Since social considerations will probably make it necessary to demobilize the armed forces rapidly and terminate the major part of war production immediately the best solution is to provide substantial discharge payments to servicemen and dismissal or lay-off wages to war workers, both spread over, say, a six-month period if necessary; and, in addition to this, speedy and adequate advance payments should be made to war contractors. The

FOUNDED 1812

THE PENNSYLVANIA COMPANY

FOR INSURANCES ON LIVES AND GRANTING ANNUITIES

Philadelphia

STATEMENT AS OF DECEMBER 31, 1943

RESOURCES

Cash and Due from Banks	$128,721,915.20
U. S. Government Securities	206,009,868.08
State, County & Municipal Securities	5,749,400.07
Other Investment Securities	14,231,294.57
Commercial and Collateral Loans	102,337,471.80
First Mortgages Owned	1,489,984.46
Interest Accrued	932,470.87
Bank Buildings and Equipment	1,890,120.93
Other Real Estate	1,492,466.63
Customers' Acceptance Liability	125,772.62
Miscellaneous Assets	1,669,591.54
	$464,650,356.77

LIABILITIES

Capital Stock		$10,000,000.00
Surplus		15,000,000.00
Undivided Profits		2,680,526.75
Reserved for Contingencies		1,471,048.78
Reserved for Taxes and Expenses		709,865.83
Dividend Payable January 3, 1944		409,000.00
Unearned Interest		341,295.21
Letters of Credit and Acceptances		125,772.62
Miscellaneous Liabilities		47,028.46
Deposits		433,874,819.12
United States Treasury	$ 49,975,936.91	
All Other Deposits	383,898,882.21	
		$464,650,356.77

United States Government obligations and other securities carried at $96,998,519.99 in the above statement are pledged to secure Trust Funds and Government, State and Municipal Deposits, as required by law.

WM. FULTON KURTZ
President

MEMBER FEDERAL DEPOSIT INSURANCE CORPORATION • MEMBER FEDERAL RESERVE SYSTEM

dismissal wages and layoff should be allowable as expenses in contract termination proceedings. In these ways the money will be disbursed mainlyv through established private channels — there need be no cries of fear, nor of waste and extravagance.

In the matter of disposing of plant and materials, the policy of orderly marketing through private outlets is desirable and the only added suggestion is that uncertainty be dispelled through an early statement of policy.

The possibility—and the danger—of an excessive boom right after the war does not alter these conclusions. A continuance of some of our wartime controls will be necessary, and the need for such controls may be aggravated by a gradual as opposed to an abrupt fall in government expenditures, but that would be better than running the risk of a sudden drop in purchasing power. **There is no point in bringing on a depression in order to prevent a boom.** It is true that private enterprise may be able to take up the slack—we are not discussing the longer term problem here—but **if government expenditures are allowed to drop abruptly private enterprise will be left, not with the problem of taking up the slack, but with the problem of pulling us out of a depression—and that is quite a different and more difficult matter.** The experience of the Civil War and the World War demonstrates the folly of a government policy which is based on the assumption that the post-war readjustment begins with the peace and that the war economy ends with the armistice.

Quotations

Ellis Paxson Oberholtzer, "A HISTORY OF THE UNITED STATES SINCE THE CIVIL WAR," Vol. I, p. 56. (New York: Macmillan, 1917).

David A. Wells, "The Recent Financial, Industrial, and Commercial Experience of the United States", in "COBDEN CLUB ESSAYS", Second Series, 1871-2, pp. 491-492. (London, Paris and New York: Cassell, Petter, and Galpin, 1872).

Benedict Crowell and Robert Forrest Wilson, "DEMOBILIZATION", pp. 153, 143. (New Haven: Yale University Press, 1921).

J. Maurice Clark, Walton H. Hamilton, Harold G. Moulton, "READINGS IN THE ECONOMICS OF WAR", p. 635. (Chicago: The University of Chicago Press, 1918). The quotation is from "a confidential report to the United States government".

FIC Banks Place Debs.

A successful offering of debentures for the Federal Intermediate Credit Banks was concluded during December by Charles R. Dunn, New York, fiscal agent for the banks. The financing consisted of $31,725,000 0.90% Consolidated debentures dated Jan. 3, 1944 and due Oct. 2, 1944. In addition the agent placed privately an issue of $17,000,000 0.75% Consolidated debentures, dated Dec. 30, 1943 and maturing May 1, 1944. Both issues were placed at par. Of the proceeds $39,070,000 was used to retire a like amount of debentures becoming due Jan. 2, 1944, and $9,655,000 was for new money purposes.

As of Jan. 3, 1944, the total amount of debentures outstanding was $317,860,000.

Lehman Bros. Admit Manheim As Partner

Lehman Brothers, 1 William Street, New York City, members of the New York Stock Exchange, announce that Paul E. Manheim has been admitted as a general partner in their firm.

Mr. Manheim's admission to partnership was previously reported in the "Financial Chronicle" of Dec. 23.

Prospects For Business In 1944

(Continued from page 58)

that shortages of manpower will no longer be major problems." Regarding wages, he said this same situation is likely to prevail when "there will almost surely come a sharp decrease in overtime payments, and probably, but not surely, a levelling off in the rates of base payments."

Saying that in a business sense 1943 "has been our greatest boom year," with employment, production and national income far greater than ever before in history, Gen. Ayres stated that the coming year also will be a boom year for business.

Text of Gen. Ayres' Address

By far the most important business prospect for next year is that in 1944 we shall take at least one long step back toward conditions of economic reality. When the war with Germany is won, the demands of the Government for munitions will be sharply curtailed. That is when business will take its long step back toward, and partly into, the realm of economic reality. When Japan is defeated the demands for munitions will almost cease, and then we shall take our second long step.

For more than three years American industry has been living in an artificial atmosphere, and during the past two years that has been largely true of almost all kinds of business. The chief characteristic of the period has been that the demand for almost everything has exceeded the supply. As a result there have developed shortages of labor and of housing, of materials and of fabricating capacity, of transportation and of fuel. Almost everything has become scarce except money.

During these past two war years large sections of American business have had only one important customer, and that was the Government. It has bought goods and services in huge amounts, and it has paid whatever prices were necessary to obtain speed and quantity. Its payments have been so huge that they have affected every kind of business activity. Now we are experiencing a business boom exceeding in intensity any period of that sort that we have ever had in our previous history. Like all war booms it is different in character from peacetime prosperities.

In normal times goods and services are sold in keenly competitive markets in which discriminating buyers seek to obtain the best values at the lowest prices. During war-time booms all that is changed because Government purchasing puts so much money into circulation that individual buyers have to stop being discriminating. They buy what they want, and pay what they must. Almost all business men still believe that they are engaged in competitive activities, but in reality in nearly all cases the nature of their competition has been greatly changed.

Business Survival

In this country the test of business efficiency has always been the ability to survive. When a business has become too inefficient to meet successfully the endless challenges of its competitors it has either been liquidated, or absorbed, or gone into insolvency. The records which best reflect the

(Continued on page 76)

FIDELITY-PHILADELPHIA TRUST COMPANY

Organized 1866

Statement of Condition, December 31, 1943

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ASSETS

Cash on Hand and due from Banks	$40,024,326.72
Loans	28,536,573.27
Investments:	
U. S. Government Securities	75,505,095.31
State, County and Municipal Securities	6,723,558.06
Other Investments	16,936,483.34
Mortgages Owned	2,582,478.47
Investment in Fidelity Building Corporation	3,182,342.95
Real Estate Owned	2,771,020.65
Vaults, Furniture and Fixtures	1,187,570.49
Accrued Interest Receivable	745,267.70
Prepaid Taxes and Expenses	243,178.11
Cash and Transient Collections	463,106.55
Other Assets	109,013.28
	$179,010,014.90

LIABILITIES

Capital	$6,700,000.00
Surplus	11,000,000.00
Undivided Profits	3,415,745.52
Reserve for Contingencies, etc.	893,387.39
Reserve for Interest, Taxes, etc.	465,462.00
Other Liabilities	8,450.00
United States Deposits	19,369,223.53
Other Deposits	137,157,746.46
	$179,010,014.90

United States Government obligations and other securities carried in the above statement are pledged to secure Government, State and Municipal deposits, Clearing House Exchanges, and for fiduciary purposes as required by law in the sum of $31,323,827.97.

MARSHALL S. MORGAN, *President* — KENNETH G. LE FEVRE, *Treasurer*

135 South Broad Street • 325 Chestnut Street

MEMBER FEDERAL RESERVE SYSTEM

MEMBER FEDERAL DEPOSIT INSURANCE CORPORATION

...THE...

PHILADELPHIA NATIONAL BANK

Organized 1803

December 31, 1943

RESOURCES

Cash and due from Banks		$194,923,456.95
U. S. Government Securities		431,727,627.03
State, County and Municipal Securities		13,591,981.47
Other Securities		30,551,508.93
Loans and Discounts		92,136,574.29
Bank Buildings		2,200,000.00
Accrued Interest Receivable		2,216,279.44
Customers Liability Account of Acceptances		1,043,506.00
		$768,390,934.11

LIABILITIES

Capital Stock		$ 14,000,000.00
Surplus		21,000,000.00
Undivided Profits		14,681,251.96
Reserve for Contingencies		3,016,856.57
Reserve for Taxes		2,605,365.32
Dividend (Payable Jan. 3, 1944)		875,000.00
Unearned Discount and Accrued Interest		164,704.06
Acceptances		1,382,528.45
Deposits		
United States Treasury	$89,160,372.36	
All Other Deposits	621,504,855.39	710,665,227.75
		$768,390,934.11

EVAN RANDOLPH, *President*

MEMBER OF THE FEDERAL DEPOSIT INSURANCE CORPORATION

Philadelphia, Pa.

Prospects For Business In 1944

(Continued from page 75)

degrees of business competition which have prevailed at different times in our history are those of the numbers and liabilities of commercial failures. We have such records covering nearly 90 years, and they show that three times in that span of years business failures have nearly disappeared.

They declined almost to zero in the third and fourth years of the Civil War. They fell to an even lower level in the period of the first World War. Now they have dropped still lower in 1943. There have been no peace-time years in that period of almost a century in which the numbers of business failures have been even comparably as few as in those war years. The evidence is clear that in times of war, business operates in an artificial atmosphere, and that is why the most important prospect for 1944 is that in the coming year a long step will be taken back into the realm of economic reality.

There are records in Washington showing the numbers of man-hours required in different plants to produce the same sorts of ships and weapons, planes, and engines. The differences in efficiency are almost incredible. Many plants produce several times as much per worker as do others making the same products. The Government buys the outputs of the efficient makers and those of the inefficient ones alike because it has to have the munitions. Peace-time competition has no customers like that, and before long we are going to make a partial return to peace-time competition.

Peace Work

Most large businesses and many smaller ones, have already done something about post-war planning. They are represented on community, or state, or national organizations that are making plans for post-war activities. In very many cases there is in addition a plant committee charged with the duty of developing products to be made and marketed when munitions contracts have been completed. Up to the present time nearly all such planning has been general rather than specific. There have been many meetings and conferences, many notes and some memorandums, but very few blueprints, and almost no working models.

This is the time for all planning committees to get down to cases. It is the time for manufacturing companies to make working models of products they hope to market when peace returns, and to find out whether they will really work satisfactorily, and whether they can probably be sold in highly competitive markets. Post-war planning should become post-war preparedness. Our industries have successfully provided munitions to equip our fighting forces. The armed services call that part of our war effort the problem of initial equipment. If it is done in a hurry, as it always has been in our military history, initial equipment requires an all-out industrial effort.

Following initial equipment there comes the second phase which the services term that of maintenance. That requires a flow of munitions adequate to keep the armies, and the naval forces, and the air forces, supplied with everything they need. We are entering that second phase now. It calls for a large output of munitions and supplies, but not nearly as large a one as that demanded by initial equipment. Already some Government plants are being closed down, and there will be progressively more as our problems of military supplies become those of maintenance rather than those of initial equipment. Millions of war workers are a good deal nearer to returning to peace-time activities than are the men in the fighting forces.

Manpower and Wages

Shortages of manpower have been officially classified as being critical in 70 cities, and they are serious in a still larger number. There are also important shortages in whole industries, as for example, in nearly every kind of transportation. These shortages are growing more acute as large numbers of men and women are drawn off into the armed services. Probably this stringency of the labor supply will continue until Germany is defeated. It seems likely that as soon as that happens there will follow so considerable a decrease in the demand for munitions and ships that shortages of manpower will no longer be major problems.

A somewhat similar comment can be made about wage rates. There has been a steady and rapid advance in the wage payments of industrial workers for more than two years. It has resulted in part from increased rates of pay, and partly from greater amounts of overtime. It seems likely that the upward trend will continue until Germany is defeated, and this probability is emphasized by the great increase in pay recently granted to the coal miners. Following the ending of large scale fighting in Europe there will almost surely come a sharp decrease in overtime payments, and probably, but not surely, a levelling off in the rates of base payments.

Prices

Wholesale prices have advanced only moderately durng the past two years. They are mostly controlled by Government restrictions. Probably the controls will continue to be effective next year, although some advances must be expected. Coal prices will probably have to be advanced as a result of the increase in wages recently granted to the miners. More serious increases are to be expected if the farmers are successful in their campaign to secure higher prices for agricultural products. Even if they are successful, it seems unlikely that there will be in 1944 serious advances in the general level of wholesale prices.

Prospects for retail prices that enter into the cost of living are less reassuring. They have risen considerably during the past two years, and most of the increases have been in the prices of food. The farmers are striving to secure even higher prices for their products, and if they are successful the cost of living will surely move upward again. The present prospects are that the trend of retail prices will be a rising one in 1944. but it does not appear likely that the rate of increase will be nearly as rapid as it was in the period of the first World War.

When wholesale and retail prices rise fast and far we call the process inflation, and in times like these we wonder whether that is going to happen, and if not why not. We have in this country the materials of inflation, and they consist of the combination of plentiful money and a scarcity of goods. Many prices have risen, but not enough to constitute what economists call inflation. Economics is a science of human behavior, and the reason why we have not had real inflation is that our people have not behaved as the textbooks said they would under prevailing conditions of increased incomes and decreased amounts of goods.

Americans have not questioned the fundamental goodness of their money. They have not gone on unrestrained sprees of buying and hoarding. Most of them have not patronized black markets. They have not been inflation-minded. They have instead bought large totals of war bonds. They have accumulated astonishing volumes of cash savings, and they have paid down their debts with unprecedented rapidity. No one can guarantee that as a people we shall continue to act in that restrained and prudent fashion, but as long as we do act that way we shall avoid real inflation. The prospects are that we shall not experience real inflation in 1944.

Politics

In 1944 we shall have a national political campaign and elect a President. That fact complicates the problem of attempting to estimate the business probabilities of a year in which we and our allies shall be victorious in one of the two great wars we are waging, and in which we might win the other war also. The business records of years in which we have held presidential elections do not aid us greatly in trying to estimate the immediate effects of such political contests on business developments.

Records of business in election years stretching back for over a century indicate that the nominations are likely to be regarded by business sentiment as being of more importance than the elections themselves. It has generally been true that security values and business activity have had declining trends in the early months of election years, and advancing trends in the last two quarters. There is little support for the old belief that election years are likely to be periods of poor business. In the case of 1944 the election campaign and its outcome will no doubt affect business activity, but they can hardly exercise important immediate influence. The major influence will be exercised by the course of war expenditures.

Transportation

There is clear prospect that 1944 will be our toughest transportation year. Our automobiles are getting older, and their tires are getting thinner, and there is little prospect that new replace-

DIRECTORS

THOMAS W. LAMONT
Chairman

R. C. LEFFINGWELL
Chairman Executive Committee

GEORGE WHITNEY
President

HENRY C. ALEXANDER
Vice-President

ARTHUR M. ANDERSON
Vice-President

I. C. R. ATKIN
Vice-President

*H. P. DAVISON**

CHARLES D. DICKEY
Vice-President

*THOMAS S. LAMONT**

W. A. MITCHELL
Vice-President

*JUNIUS S. MORGAN**

ALFRED P. SLOAN JR.
Chairman General Motors Corporation

E. TAPPAN STANNARD
President Kennecott Copper Corporation

JAMES L. THOMSON
Chairman Finance Committee Hartford Fire Insurance Company

JOHN S. ZINSSER
President Sharp & Dohme Inc.

** On active service in the armed forces.*

January 4, 1944.

J. P. MORGAN & CO.
INCORPORATED
NEW YORK

Condensed Statement of Condition December 31, 1943

ASSETS		
Cash on Hand and Due from Banks		$131,528,531.58
United States Government Securities, Direct and Fully Guaranteed		487,615,089.05
State and Municipal Bonds and Notes		16,788,162.83
Stock of the Federal Reserve Bank		1,200,000.00
Other Bonds and Securities (including Shares of Morgan Grenfell & Co. Limited)		9,408,727.91
Loans and Bills Purchased		100,955,227.68
Accrued Interest, Accounts Receivable, etc.		2,282,155.41
Banking House		4,000,000.00
Liability of Customers on Letters of Credit and Acceptances		4,278,521.03
Total Assets		$758,056,415.49
LIABILITIES		
Deposits	$678,964,370.77	
Official Checks Outstanding	30,054,908.22	$709,019,278.99
Accounts Payable and Miscellaneous Liabilities		1,656,991.39
Acceptances Outstanding and Letters of Credit Issued		4,278,521.03
Capital	$20,000,000.00	
Surplus	20,000,000.00	
Undivided Profits	3,101,624.08	43,101,624.08
Total Liabilities		$758,056,415.49

United States Government securities carried at $112,360,323.80 in the above statement are pledged to qualify for fiduciary powers, to secure public monies as required by law, and for other purposes.

Member Federal Reserve System
Member Federal Deposit Insurance Corporation

BROOKLYN TRUST COMPANY

MAIN OFFICE:
177 Montague Street
Brooklyn, N. Y.

NEW YORK OFFICE:
26 Broad Street
New York, N. Y.

Summary of Statement at the Close of Business, Dec. 31, 1943

RESOURCES	
Cash on Hand and due from Federal Reserve Bank and Other Banks	$ 45,374,500.47
U. S. Government Securities	120,377,755.76
State and Municipal Bonds	5,331,284.42
Other Securities	2,473,746.69
Call Loans and Bankers Acceptances	9,182,600.00
Demand Loans Secured by Collateral	8,173,908.54
Time Loans Secured by Collateral	4,950,930.60
Bills Purchased	7,680,860.82
Loans on Bonds and Mortgages	1,371,956.60
Bank Buildings	4,230,411.84
Other Real Estate	87,169.22
Other Resources	772,679.60
	210,007,804.56
LIABILITIES	
Capital	$ 8,200,000.00
Surplus	4,750,000.00
Undivided Profits	1,452,590.80
Reserves	654,625.38
Deposits	194,151,642.74
Dividend payable January 3, 1944	164,000.00
Other Liabilities, reserve for taxes, etc	634,945.64
	210,007,804.56

As required by law, United States Government and State and Municipal bonds carried at $29,452,863.75 are pledged to secure public deposits and for other purposes.

One of the Oldest Trust Companies in the United States
MEMBER FEDERAL RESERVE SYSTEM AND FEDERAL DEPOSIT INSURANCE CORPORATION

ments will become available next year. As the numbers of useable automobiles decline, greater burdens must be taken over in the cities by buses and street cars which are already overcrowded. No less serious are the problems of transportation by trucks. The volume of freight carried by inter-city trucks has doubled during this emergency and it appears to have passed its peak and to be declining.

Our trucks are wearing out, and replacements and repair parts are difficult or impossible to obtain. As their carrying capacity declines the freight which they would have carried must be passed along to the railroads which are already burdened to capacity. There is where our most important transportation problem is located, because the railroads are just as indispensable parts of our war facilities as are our munitions factories or our shipyards. The railroads have done a magnificent job in the war so far, and they must somehow manage to do even more in 1944 than they have in 1943.

It seems entirely likely that before many more months have passed the railroads will be called upon to carry great numbers of troops and huge amounts of munitions and supplies from our east coast ports to our Pacific ports. Those long hauls will tie up large amounts of railroad equipment.

Probably they will produce the peak transportation demands of the entire war period. They are likely to come at a time when the other demands on all forms of transportation will be at their highest levels. They may interfere materially with a good many kinds of business activity, but if we are prepared for them we may diminish the interferences.

Boom Year

In a business sense this has been our greatest boom year. Employment, production, and national income have been far greater than ever before in our history. The coming year also will be a boom year for business. Production is now at or near its peak levels, but it is sure to hold up or even increase a little until Germany is defeated. After that happens there is likely to be some decline, but it will probably be gradual, and cushioned by continued production for the war with Japan. Even after the defeat of Germany the outputs of naval vessels and airplanes are likely to be well sustained.

Next year is likely to resemble this one in that it will probably prove to be a boom year for the employees rather than for the proprietors. The records of national income show that during this emergency the payments to employees in the form of wages and salaries have increased by 127%, while payments to capital in the form of interest and dividends have increased by 10%, or by about one-thirteenth as much. No doubt similar relationships will prevail in 1944, nor should they be too much regretted, for they make a clear record that there has been a minimum of corporate profiteering in this war period.

Price controls, wage and salary controls, and controls over the allocation of materials, will probably be continued next year in much the same way as they are now in force. The controls over the allocation of materials are likely to constitute the most difficult problems that the authorities in Washington will have to face. Shipbuilding now consumes more steel than any other industrial activity. When the war with Germany is won we shall not want to build any more Liberty ships, and great tonnages of steel can be released for other uses.

Great shortages of steel for civilian uses have accumulated, and the industry will probably continue to operate at near capacity production for a long time to come. Among the civilian products for which steel will probably be allocated shortly after the fall of Germany are trucks, farm implements, railroad equipment, and household appliances. When the allocations of steel for such products get under way, we shall learn how the government plans to handle its problem of deciding which firms shall first be given permission to start reconversion for peace-time production. Such head starts will prove extremely advantageous for the firms selected.

Transition

Next year will usher in the beginning of the end. Nevertheless it will be only the beginning. The real change-over from the war economy to the peace economy may be expected to take place in 1945 and not in 1944. Next year we shall have the adjustments and the preliminary modifications which must precede the major conversions which will come later on. Probably we shall not like the business developments of 1944 because they will entail confusion and uncertainty. Nevertheless they will afford good preparation for the greater irritations of 1945.

Conversion from peace to war is a far simpler undertaking than that from war to peace, and that is particularly so in the field of industry. When war breaks out the government tells us what to do, and it tells the manufacturers what to make. There is one central purpose and one unified direction. When peace breaks out all that is changed. The government no longer tells us what to do. It tells us instead that we are free to do what we please. The central purpose and unified direction disappear, and we have instead millions of civilians seeking to readjust themselves to changed conditions, and millions of men and women back from the wars trying to reenter civilian life.

Each month of the coming year will find smaller numbers of people engaged in war work, and larger numbers making civilian goods. Even the beginnings of transition from war to peace will result in many injustices as some individuals and business firms are permitted to return to civilian tasks and peace-time production while others must carry on with war work. We must expect them, and be as philosophical as we can about them. They are an inescapable part of war which is itself the most grievous of all injustices.

Definite post-war planning that consists of getting ready to work on peace-time production is the best safeguard against the hazards and injustices of the transition period. For some firms the remaining time is shorter than they think, and for others it is longer than they hope. A policy of preparedness is the best insurance policy.

Our greatest business assets as we enter the transition period will be our accumulated shortages. There will be demand in this country for great numbers of automobiles, dwellings, household furnishings, agricultural appliances, and so on through a long, long list of needed goods. We shall have great accumulated money savings with which such goods can be bought. More than that the whole world has been accumulating shortages during the years of warfare. Our periods of transition and post-war reconstruction will also be periods of opportunity.

Prospects for 1944

Even in times of war business men expect commentators to make forecasts during the closing weeks of each year. In conformity with that tradition the writer of the Business Bulletin ventures to make the following comments based on his personal opinion concerning possible developments next year.

In 1944 we and our allies shall be victorious in the war with Germany.

Labor shortages will probably continue to be serious until Germany is defeated, but will decrease rapidly in importance after that.

Average weekly earnings of factory workers have increased rapidly and steadily for two years. That rising trend may be expected to continue until the war in Europe is ended.

Overtime payments of factory workers and other workers will decrease rapidly after Germany is defeated.

The average price of coal will almost surely be higher next year than it has been this year, but the increases will benefit the miners rather than the operators.

Wholesale prices will generally advance, but it is not probable that their average in 1944 will be more than 10% higher than in 1943.

The cost of living will almost surely be higher next year, and it is not likely that the average in 1944 will be less than 5% or more than 15% above the average of 1943.

It is not likely that we shall have next year an advance in

(Continued on page 80)

CHEMICAL BANK & TRUST COMPANY

Founded 1824

165 Broadway, New York

CONDENSED STATEMENT OF CONDITION

At the close of business, December 31, 1943

ASSETS

Cash and Due from Banks	$239,375,104.84
U. S. Government Obligations, Direct and Fully Guaranteed	657,728,405.67
Bankers' Acceptances and Call Loans	63,769,792.38
State and Municipal Bonds	61,132,235.74
Other Bonds and Investments	77,734,925.32
Loans and Discounts	139,435,523.75
Banking Houses	419,793.50
Other Real Estate	2,819,334.76
Mortgages	929,179.15
Credits Granted on Acceptances	2,037,000.92
Other Assets	4,132,782.70
	$1,249,514,078.73

LIABILITIES

Capital Stock	$20,000,000.00	
Surplus	55,000,000.00	
Undivided Profits	7,469,562.31	$82,469,562.31
Dividend Payable Jan. 3, 1944		900,000.00
Reserves, Taxes, Interest, etc.		7,958,257.91
Acceptances Outstanding	$4,544,866.08	
(less own acceptances held in portfolio)	676,143.40	3,868,722.68
Other Liabilities		319,370.00
Deposits *(including Official and Certified Checks Outstanding $12,100,388.19)*		1,153,998,165.83
		$1,249,514,078.73

U. S. Government Obligations and other securities carried at $210,927,453,70 in the foregoing statement are deposited to secure public funds and for other purposes required by law.

Charter Member New York Clearing House Association
Member Federal Reserve System
Member Federal Deposit Insurance Corporation

Business Established 1818

BROWN BROTHERS HARRIMAN & CO.

PRIVATE BANKERS

NEW YORK BOSTON PHILADELPHIA

Statement of Condition, December 31, 1943

ASSETS

Cash on Hand and Due from Banks	$ 36,597,481.94
United States Government Securities	59,531,361.82
State, Municipal and Other Public Securities	18,045,623.55
Other Marketable Securities	6,955,440.06
Loans and Discounts	41,522,247.32
Customers' Liability on Acceptances	4,405,511.48
Other Assets	497,025.19
	$167,555,691.36

LIABILITIES

Deposits—Demand	$144,065,979.35	
Deposits—Time	3,238,560.30	$147,304,539.65
Acceptances	$ 4,834,199.74	
Less Held in Portfolio	101,626.64	4,732,573.10
Accrued Interest, Expenses, etc.		81,078.42
Reserve for Contingencies		1,912,216.65
Capital	$ 2,000,000.00	
Surplus	11,525,283.54	13,525,283.54
		$167,555,691.36

U. S. Government Securities Par Value $900,000 are Pledged to Secure Public Deposits as Required By Law.

PARTNERS

Moreau D. Brown
Thatcher M. Brown
Prescott S. Bush
Louis Curtis
E. R. Harriman
*W. A. Harriman
Ray Morris
Knight Woolley

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Complete Facilities for Domestic and Foreign Banking
Deposit Accounts · Loans · Acceptances
Commercial Letters of Credit
Brokers for Purchase and Sale of Securities
Investment Advisory Service

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Charles F. Breed
Alister C. Colquhoun
*H. Pelham Curtis
*Charles W. Eliason, Jr.
Stephen Y. Hord
Howard P. Maeder
Thomas McCance
Ernest E. Nelson
*Donald K. Walker
*John C. West

Assistant Managers

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Joseph C. Lucey
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*Edwin K. Merrill
Herbert Muhlert
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William F. Ray
Arthur R. Rowe
L. Parks Shipley
*Eugene W. Stetson, Jr.
Gale Willard
Harry L. Wills

George E. Paul, *Comptroller* Arthur B. Smith, *Auditor*

**Now in Government Service.*

Licensed as Private Bankers and subject to examination and regulation by the Superintendent of Banks of the State of New York and by the Department of Banking of the Commonwealth of Pennsylvania. Subject to supervision and examination by the Commissioner of Banks of the Commonwealth of Massachusetts.

"Our Reporter On Governments"

By S. F. PORTER

We're now into the month of reinvestment demand, of repurchasing by institutions which have held back on the market until now because of tax factors, of "dressing" by the fiscal authorities preparatory to the new financing. . . . And of the Fourth War Loan drive for $14,000,000,000 minimum. . . . There's no reason why we should see a runaway market on the upside even if there were no war loan hanging over us. . . . A booming price list doesn't make sense under the circumstances and wouldn't be desirable from either the investor's or the Treasury's point of view. . . . But a creeping advance is to be anticipated as the days pass. . . . During the next few weeks you should see higher prices on such issues as the 2s of 1953/51, the favored tax-exempts, and other key bonds. . . . And, certainly, this is no month to look for any important price reaction. . . . No matter how advisable a quiet market may be to the Treasury, a sluggish market is not a sound atmosphere for a major borrowing. . . .

So the time has arrived for a cautious optimist to lift his voice and look around for good intermediate investments. . . . The action of the market since November has proved beyond the shadow of a doubt the wisdom of buying bonds selling close to par and protected by an official "bottom level" for the interest carry between financing. . . . Those investors who followed the urging of this observer to purchase the 2s or 2½s for the "carry" to mid-January now have an excellent profit behind them. . . . Those who didn't may examine the lists now for special securities they want to hold during the early 1944 months. . . . Of course, institutions which are eligible to enter the Fourth War Loan have one of the best bonds in years coming up. . . . The 2¼s. . . . They've little to worry about until Feb. 1, when all signs point to large-scale buying of the 2¼s by non-banking investors. . . .

QUIET "ON PURPOSE"?

One of the intriguing reports going the rounds in Wall Street these days is that the Federal Reserve and Treasury have combined to "hold back" and "keep quiet" the market in recent weeks. . . . The objective being, to quote one dealer, "to discourage the huge numbers of free riders who came in and undermined the 2s during the Third War Loan." . . . In short, to keep these in-and-out speculators from disturbing the January-February drive by cutting their possible profits to a minimum. . . .

There's no question about the fact that thousands of individuals, small companies, brokers, etc., expected a lot more premium from the 2s than they obtained. . . . Premium on the 2s has ranged around the 3 to 6/32 mark for weeks, represents the average profit of most speculators. . . . And considering the amounts of money they had tied up in the loans and bonds, that profit just wasn't enough. . . .

Had the market boomed during December, according to this story, the free riders would be back again for the Fourth War Loan, trying to catch the top on the 2¼s. . . . But with the quiet, dull market we've had for so long a time, they're disappointed sufficiently to stay away. . . .

Which, the report is, fits in perfectly with the Federal Reserve's plans. . . . And which also suggests there'll be no unusual restrictions on bank loans or in-and-out trading this time, for the simple reason that there won't be the necessity for drastic action. . . .

It's a logical tale and one which explains some of the Federal Reserve's indifference to giving the market "color and life" during all this period of sluggishness. . . . And if it does permit the continuation of liberal controls on speculation, it was an extraordinarily shrewd policy. . . .

INSIDE THE MARKET

Substantial decline in outstanding bank loans against Governments looked for in the first period of this month, reflecting brokers' sales of accounts frozen until now. . . . One broker, for instance, reports that he won't keep his clients frozen in Governments indefinitely for so small a profit as is obtainable on the 2s. . . . Declares his feeling is typical of several of his friends. . . . Reveals he will sell before January 18, to get his clients into shape for reinvestment either in the bond or stock markets. . . .

Dealers almost unanimous on the outlook for a better market this month. . . . General feeling is the 2s of 1953/51 will hit the ⅜ premium mark. . . . Equally strong opinion around that these bonds are worth ½ with the market around this level, but "if they're ½, they'll get to ⅜". . . . Which is the market jargon for saying bonds rarely reach the precise price at which they belong according to technical calculations. . . . The human element always shaves a bit from the top and the bottom. . . .

As for the new 2¼s, when they are opened to trading, the feeling on these is that they'll be worth ¼. . . . Again, the ½ level is being forecast by optimists, but that's on the basis of today's prices plus a rally plus a perfect setup. . . . And this date is too early for predictions worth anything, in the first place. . . . The 2¼s won't be traded until after books close on the Fourth War Loan, which will be after February 15. . . .

An authoritative report is that the 2¼s will be treated in the same way as the first issue of 2½s. . . . The bonds due in 1967/62, which now are selling at 100.12 bid, 100.14 asked, against a year's high of 101.2 and a year's low of 100.3. . . . The 2¼s may turn out to be a "tap" issue, says this source. . . . With the Treasury reopening the books on the bonds for the next war loan drive. . . . And continuing to increase this issue until the total outstanding runs into the many, many billions. . . .

If this happens—and the report is based on judgment of the market rather than on official information, it is said—the 2¼s will be depressed after their initial advance by the rumors of reopening of the books. . . . The same pattern which was drawn by the 2½% tap issue would be redrawn by these bonds. . . . An initial advance, then a reaction to the par level as the books are opened, then a slight advance after the closing for the second time. . . . Then a market movement in accordance with the Treasury's plans for the issue and with the action of the general price list at that time. . . .

This is based, it is repeated, on a report circulating among dealers now. . . . It is not official, but it will help you determine your investment policy on the new securities. . . .

The market receded to rock bottom during the last few days of December. . . . "Rock bottom," that is, in light of the forthcoming loan. . . . For the 2½s of 1969/64 dropped to the 100 to 100.1 level. . . . The 2s sold at 100.3-4/32. . . . The market generally held in line with its past performance. . . . With new 2½s coming out and with the 2s assured of a par-plus price, the general list couldn't sink from that point. . . . This is technical reasoning, but with a market at this stage, technical factors are in control. . . .

(Continued on page 79)

Securities Group Aids Beekman Hospital Fund

A securities group, consisting of members of the New York Stock Exchange, investment bankers and the New York Curb, has been formed by Edwin S. Webster, Jr., a partner of Kidder, Peabody & Co., to assist Beekman Hospital in its campaign to raise $160,000, Ferdinand Eberstadt, Chairman of the hospital's 1944 Maintenance Fund, announced.

The appointment of five other Chairmen to head various business groups in the downtown community was also announced by Mr. Eberstadt. Perry E. Hall, a partner of Morgan, Stanley & Co., will head the committee for the accountants profession; Walter H. Sammis, Vice-President of Commonwealth & Southern Corporation, the Public Utility Committee; Douglas M. Cruikshank, of Cruikshank-Morrison, Inc., the Real Estate Committee; C. J. Wood, Executive Vice-President of Thomas J. Lipton, Inc., the Tea Group, and Emil Pangal, proprietor of Ye Old Dutch Tavern, Committee for Bars and Grills.

It was stated at the Beekman Maintenance Fund headquarters that numerous subscriptions had been received in the past week, although the campaign will not be started officially until Thursday. Among these subscriptions was one from the firm of Handy & Harman, dealers in gold, silver and platinum.

Lazard Freres & Co. Admit Four Partners

Lazard Freres & Co., 44 Wall Street, New York City, members of the New York Stock Exchange, announce that Pierre David Weill, Andre Meyer, Wm. Howard Schubart and Albert J. Hettinger, Jr., have been admitted as general partners and that Mr. Frank Altschul has retired from the firm.

These admissions to partnership in Lazard Freres & Co. were previously reported in the "Financial Chronicle" of Dec. 16.

Chartered 1799

BANK of the MANHATTAN COMPANY

Condensed Statement of Condition
as of December 31, 1943

ASSETS

Cash and Due from Banks and Bankers		$ 266,327,302.34
U. S. Government Obligations, Direct & Guaranteed		433,851,333.48
Other Public Securities		10,045,180.36
Other Securities		16,734,781.10
Loans and Discounts		281,487,016.62
Real Estate Mortgages		6,116,568.85
Banking Houses Owned		13,383,449.44
Other Real Estate Owned		391,997.78
Customers' Liability for Acceptances (Less Anticipations)		2,368,378.23
Other Assets		3,402,567.65
		$1,034,108,575.85

LIABILITIES

Capital	$20,000,000.00	
Surplus	20,000,000.00	
Undivided Profits	10,071,867.49	$ 50,071,867.49
Reserve for Contingencies		2,011,517.89
Dividend Payable January 3, 1944		400,000.00
Special Dividend Payable January 3, 1944		200,000.00
Deposits		915,263,496.40
Certified and Cashier's Checks		59,061,624.35
Acceptances Outstanding		2,935,855.54
Other Liabilities, Reserve for Taxes, etc.		4,164,214.18
		$1,034,108,575.85

Of the above assets $88,797,792.06 are pledged to secure public deposits and for other purposes; and certain of the above deposits are preferred as provided by law.

Member Federal Reserve System Member Federal Deposit Insurance Corporation

MELLON NATIONAL BANK

PITTSBURGH

STATEMENT OF CONDITION AT THE CLOSE OF BUSINESS
DECEMBER 31, NINETEEN HUNDRED FORTY-THREE

RESOURCES		LIABILITIES	
CASH AND DUE FROM BANKS	$ 122,014,955.70	CAPITAL	$ 7,500,000.00
U.S. GOVERNMENT SECURITIES	370,115,709.34	SURPLUS	32,500,000.00
OTHER BONDS AND INVESTMENTS	11,153,042.56	UNDIVIDED PROFITS	4,481,165.69
LOANS AND DISCOUNTS	40,165,066.81	RESERVES	11,318,018.03
BANKING PREMISES	2,978,703.70	DEPOSITS	490,628,294.39
	$546,427,478.11		$546,427,478.11

DIRECTORS

GEORGE A. BLACKMORE
ARTHUR V. DAVIS
CHILDS FRICK
WILLIAM B. GIVEN, JR.
HENRY J. HEINZ II
ROY A. HUNT
BENJAMIN F. JONES III
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WILLIAM M. ROBINSON
*ALAN M. SCAIFE
WILLIAM P. SNYDER, JR.
HARRY S. WHERRETT
CURTIS M. YOHE

* IN MILITARY SERVICE

MEMBER FEDERAL DEPOSIT INSURANCE CORPORATION

Our Reporter's Report

(Continued from page 66)

tive preferred stock of $100 par value.

Public offering should come within 48 hours of the award, depending, of course, upon the action of the Securities and Exchange Commission in releasing the securities.

Why Only Two Bidders?

Queried on why bidding in undertakings like the foregoing finds only two, or occasionally three syndicates in the running, a banker explained the situation as follows:

> **It is not, he said, due to any lack of capital, but rather stems from the fact that the underwriting industry, like many others, is suffering from a severe manpower shortage.**
>
> **"That's the bottleneck," he averred, pointing out that for the present only a veritable handful of firms boast the syndicate and buying departments needed to handle this type of financing.**

Because of the vast amount of work involved, he added, most such firms would rather go along as members of a group instead of heading it up, under present circumstances.

Puerto Rico Revenue Issue

With approximately half of the total expected to be placed privately, a group of bankers is slated to bring out, on Wednesday, an issue of $20,000,000 Puerto Rico Water Resources Authority revenue bonds.

The public, it is now indicated, will get an opportunity to take up about $10,000,000 of the total. The bonds are being sold to refinance outstanding debts in the foregoing amount, and to pay for the acquisition of the Puerto Rico Railway, Light & Power Co.

Rail Financing Dormant

Aside from an occasional sale of equipment trust certificates the railroad field has provided lean pickings for the banking fraternity recently and appears destined to remain dormant for some little time.

> **As near as can be gauged now, no potential railroad issuer is of the disposition to undertake anything in the way of refinancing as things now stand.**
>
> **The consensus seems to be that the carriers will await disposition of the matter of competitive bidding now before it for consideration in consequence of the insistence of Midwestern banking groups that such procedure be followed.**

Hearings have been held and both sides pro and con, have presented their cases. As yet the Commission has given no hint of when its ruling may be expected.

Calvin Bullock Firm Celebrates 50 Years

The firm of Calvin Bullock, 1 Wall Street, New York City, established in 1894, is this year celebrating its fiftieth anniversary. During this period the firm has witnessed tremendous changes in investment values; five separate depressions or panics; intervening periods of prosperity; boom years, and two World Wars.

A pioneer in the development of the investment company in this country, the firm points with pride to the fact that no investment company under its management has ever omitted a quarterly cash dividend. Since 1929, these companies have paid dividends of over $50,000,000.

Split Between Treasury And Internal Revenue Bureaus Urged By Rep. Knutson

Separation of the Bureau of Internal Revenue from the Treasury Department making it an independent agency was proposed on Jan. 4 by Representative Knutson (Rep., Minn.).

Mr. Knutson said that he plans to ask the House Ways and Means Committee, of which he is ranking minority member, to sponsor legislation to bring about the change. In a statement Mr. Knutson said he believed "the time has come to completely eliminate Treasury dictation on matters of tax policy."

His statement added:

"There is no good reason why the Bureau, the activities of which relate strictly to the collection of taxes, should continue to be under the domination of the Treasury, which too often is more concerned with the politics of tax policy than with giving Congress unbiased information upon which it can intelligently formulate revenue legislation."

If the revenue raising committees of Congress were enabled to work directly with an independent bureau, Representative Knutson said, "there is no doubt but that improved procedure in the collection of taxes could be worked out."

Mr. Knutson's statement also said:

"The separation of the two agencies would take politics out of the operation and enforcement of our tax laws, prevent the Administration from using the threat of unwarranted investigation of income tax returns as an instrument of punishment or duress and permit the bureau to be of much greater service to Congress in advising on the mechanism of collecting taxes.

"So far as the Treasury is concerned, a great many members of Congress, regardless of party affiliation, are at the end of their patience in reference to the attempt of Secretary Morgenthau to usurp the constitutional control of the legislative branch over tax policy.

"The Secretary and his staff have revealed time and again that their approach to tax problems is influenced by their desire to bring about changes in our economic system which are contrary to American principles and to which Congress is opposed."

THE PUBLIC NATIONAL BANK
AND TRUST COMPANY OF NEW YORK
Main Office, 37 Broad Street

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CONDENSED STATEMENT OF CONDITION
at the close of business, December 31, 1943

RESOURCES

Cash and Due from Banks	$ 68,078,079.26
U. S. Government Obligations	195,284,343.76
State, Municipal and Corporate Bonds	7,588,758.60
Loans and Discounts	73,777,932.36
Customers' Liability under Acceptances	1,011,722.13
Banking Houses	2,022,750.48
Other Real Estate Owned	65,143.66
Federal Reserve Bank Stock	480,000.00
Accrued Interest Receivable	602,316.61
Other Assets	155,391.83
TOTAL	$349,066,438.69

LIABILITIES

Capital	$7,000,000.00	
Surplus	9,000,000.00	
Undivided Profits	3,321,128.60	$19,321,128.60
Dividend Payable January 3, 1944		150,000.00
Unearned Discount		202,039.39
Reserved for Interest, Taxes, Contingencies		2,597,743.01
Acceptances Outstanding	$1,538,728.78	
Less: Own in Portfolio	291,187.37	1,247,541.41
Other Liabilities		204,194.23
Deposits		325,343,792.05
TOTAL		$349,066,438.69

Securities with a book value of $32,018,718.11 in the above statement are pledged to secure public and trust deposits (including U. S. War Loan deposits of $29,830,692.22) and for other purposes required or permitted by law.

MEMBER: N. Y. CLEARING HOUSE ASSOCIATION • FEDERAL RESERVE SYSTEM
FEDERAL DEPOSIT INSURANCE CORPORATION

26 Offices Located Throughout Greater New York

Our Reporter On "Governments"

(Continued from page 78)

THE RECORD

Looking back over the record of 1943, it is apparent that the Treasury and the Federal Reserve handled the bond and money markets in superb fashion. . . .

> **Despite the largest volume of new financing in the history of the world, the average price level today is substantially above the price level at this time a year ago. . . . On a yield basis, yields are 6 to 20 points below the marks of early 1943. . . . The market is down from the prices established in the summer, but the decline has been surprisingly small considering the various domestic and foreign pressures. . . .**

The second outstanding achievement has been the excellent handling of the money markets, in the face of tremendous gains in currency circulation (the total was above $5,000,000,000), declining excess reserves and an intense effort to distribute bonds among non-banking investors. . . . The Federal Reserve authorities absorbed $6,000,000,000 of Governments during the year, but that still was far below what had been expected. . . .

One major point stands out above all, of significance to the present and the future. . . . Last year's record shows beyond doubt that our fiscal authorities have learned the lessons of central bank and money management. . . . And they have shown their ability to place the market where they desire. . . .

MANUFACTURERS
TRUST COMPANY

Condensed Statement of Condition as at close of business
December 31, 1943

RESOURCES

Cash and Due from Banks	$401,956,452.50
U. S. Government Securities	887,436,947.74
U. S. Government Insured F. H. A. Mortgages	8,027,541.56
State and Municipal Bonds	21,430,886.55
Stock of Federal Reserve Bank	2,229,200.00
Other Securities	26,974,125.22
Loans, Bills Purchased and Bankers' Acceptances	298,950,311.04
Mortgages	13,897,195.28
Banking Houses	12,129,030.67
Other Real Estate Equities	2,039,173.46
Customers' Liability for Acceptances	3,688,277.14
Accrued Interest and Other Resources	3,597,767.76
	$1,682,356,908.92

LIABILITIES

Preferred Stock	$ 8,307,640.00	
Common Stock	32,998,440.00	
Surplus and Undivided Profits	48,344,446.37	89,650,526.37
Reserves		6,183,421.91
Dividend on Common Stock (Payable January 3, 1944)		824,959.50
Dividend on Preferred Stock (Payable January 15, 1944)		207,691.00
Outstanding Acceptances		4,280,834.76
Liability as Endorser on Acceptances and Foreign Bills		300,214.02
Deposits		1,580,909,261.36
		$1,682,356,908.92

United States Government and other securities carried at $165,461,085.31 are pledged to secure U. S. Government War Loan Deposits of $133,098,432.17 and other public funds and trust deposits, and for other purposes as required or permitted by law.

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Principal Office: 55 Broad Street, New York City
68 BANKING OFFICES IN GREATER NEW YORK
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Member Federal Reserve System
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Both Common and Preferred shares have a par value of $20 each. The Preferred is convertible into and has a preference over the Common to the extent of $50 per share and accrued dividends.

Post-War Foreign Exchange Stabilization Further Considered

(Continued from page 59)

study the various points that Dr. Anderson so clearly sets forth.

It must be obvious that no one single plan can adequately meet the requirements of the various nations that will need assistance. This was definitely proven after the last World War, and it was also found, that some success was achieved by tailoring each stabilization effort to fit the requirements of the country to be assisted and, further, that this method cost far less.

It just happens that on Dec. 16, I introduced House Joint Resolution 207, to be complementary to House Joint Resolution 192, now being considered by the Foreign Affairs Committee of the House, which enables the United States to participate in the work of the United Nations Relief and Rehabilitation Organization.

I think that we all are familiar with what relief means; namely, food, medicine, and clothing for the peoples of those countries who have been under Nazi jurisdiction. Just how much we can give of our production for this necessary work can be established; but when it comes to the matter of rehabilitation, despite the fact that the United Nations Relief and Rehabilitation Council endeavors to limit rehabilitation to that which will be required to make the relief effort effective, experience has shown that temporary rehabilitation may be difficult to control and may develop into commitments for comprehensive reconstruction.

Take, for instance, the case of displaced peoples. The UNRRA would naturally take care of their relief, and probably arrange their feeding and repatriation; but once restored to their own country, their rehabilitation through the development of opportunities to work and produce wealth is not a relief measure, but definitely an economic undertaking for which UNRRA will probably not be equipped if it continues in its role as purely a relief institution.

I am and have been opposed to the so-called White and Keynes Plans, and the long term credit plan as recently proposed by the Treasury. Future cooperative developments between the nations of the world may automatically bring into being some form of international banking institution, but in view of the up-set conditions that exist today and political uncertainties that may exist in countries freed from Axis occupation, it appears to me that it would be far wiser to set up some national organization equipped to study each case on its own merits in cooperation with other interested nations, than to be a member of some great international financial organization in which American wishes and interests might be subordinated to the views of the other participants. For this reason, I have offered H. J. Res. 207, as complementary to H. J. Res. 192, the purposes of which are described in my remarks before the House on December 21, 1943.

DR. A. M. SAKOLSKI

City College, New York City

Professor Anderson's analyses of the defects and shortcomings of the proposed plans for post-war exchange stabilization are on the whole sound; he evidently has endeavored to take a highly realistic attitude regarding the proposals. But he is not as realistic as might appear from his remarks. He fails to sufficiently emphasize the fundamental defect of the whole plan. The three different proposals set up will undoubtedly meet with difficulties, if not complete failure, because they fail to set up an adequate machinery for the control of the internal currency and credit operations of the member nations.

A. M. Sakolski

As I pointed out to you in my letter of September 2, 1943 (published in the "Chronicle," Sept. 16, 1943) there must be sufficient control of the issuance of domestic currency if such currency is to bear a fixed ratio of value to the international unit set up by the International Stabilization fund. I proposed that this could only be accomplished by, (1) the adherence to a universal gold (or other metallic standard) accompanied by a free and uninterrupted market for such metal and the entire absence of restrictions on international exchange operations, or (2) an international bank of rediscount having the exclusive right to create and control the bank note issues of the member countries.

Of course, I realize that these restrictions are an invasion of national sovereignty, and will be opposed or evaded by the countries on which they are imposed. But when one looks back at the internal monetary situations in the belligerent nations following the last World War, one can hardly conclude that there will be anything different following the present conflict. Each country's government, excluding our own, will be faced with the necessity of vast expenditures for rehabilitation and their taxable resources will have diminished almost to a vanishing point. Their only recourse, therefore, will be the resort to "printing press" money, since their impaired credit and the dearth of loanable capital, will preclude public loans. Under the circumstances, there is bound to be recurrence of hyper inflation. It may be eased by international loans (or gifts of funds, as Professor Anderson rightly suggests) but it can hardly be avoided **unless a drastic control of domestic currency operations be imposed.** The machinery for this should be an International Bank of Rediscount, similar to our Federal Reserve System. Or it may be accomplisehd by prohibiting a national central bank, (which should have the exclusive right to create and issue currency) from lending to any government agency. Obviously, these measures are extremely difficult to put into operation.

Regarding international capital loans following the war, I am partially agreed with Profesor Anderson that these loans (if any should be permitted at all) should be left strictly to private interests and that there should be no inter-governmental loans. I also agree with his suggestion that they be in the form of equity securities, rather than fixed interest obligations. If there are opportunities for profit in any of the war torn countries you may rest assured that there will be private capitalists who will venture into these realms, just as they did in the South after our Civil War. But bankers should not be permitted, as happened after the last war, to shift the risks to small investors or speculators, eager to obtain high returns, and who are not in a position to bear business losses. Our people burned their fingers badly through their participation in foreign loans, and we should not let it happen again. If an international loan bank (such as has been proposed by Secretary Morgenthau) can assist private capitalists in aiding rehabilitation through taking up the secondary impact of these loans, by a system of highly restrictive credits, so much the better. The situation would be greatly aided, as Professor Anderson suggests, by a revival of the American capital market, and a removal of the handicaps imposed by the Security and Exchange Commission and the operations of the Johnson Act.

On the whole Professor Anderson's destructive criticisms of the international exchange stabilization proposals are good, but, like many other of us, he has not yet outlined clearly a practical substitute. He tears down, but in rebuilding he only fills up a gap here and there in the structure. Certainly, if the economic relations of the world are to be restored, and chaos avoided, some positive action, such as are contained in the three proposals, must be undertaken. As time goes on, readjustments can be made and machinery set up that will bring some help to a war-torn world.

Prospects For Business In 1944

(Continued from page 77)

commodity prices so general that it will be commonly considered to constitute inflation.

Next year promises to be our toughest transportation year with respect to automobiles, trucks, buses, street cars, and railroads.

The volume of industrial production is near its ceiling. It will probably continue in a slowly rising trend until the war ends in Europe, and then turn downward.

Steel production will probably be well sustained in 1944, and in several years to come. Production in 1944 is likely to be slightly less than that of this year.

Production of bituminous coal will probably be higher in 1944 than in 1943, but not by more than 7%, or by less than 2%.

Production of electric power will probably be greater than in 1943. The increase is not likely to be less than 10% or more than 20%.

It now seems likely that national income in 1944 will not differ much from that of 1943. Probably the increase or decrease will not be more than 9%.

FULTON TRUST COMPANY
OF NEW YORK

Main Office: 149 BROADWAY *(Singer Building)*
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CONDENSED STATEMENT, DECEMBER 31, 1943

RESOURCES

Cash in Vault	$ 348,466.50	$33,120,642.28
Cash on Deposit in Federal Reserve Bank of New York	5,942,743.24	
Cash on Deposit in other Banks	266,435.91	
U. S. Government Securities	25,659,135.83	
Demand Loans Secured by Collateral	903,860.80	
State and Municipal Bonds		518,115.69
Federal Reserve Bank of New York Stock		120,000.00
Other Securities		1,789,521.77
Time Loans Secured by Collateral		939,704.65
Loans and Bills Receivable		1,417.94
Overdrafts—Secured		3,981.92
Real Estate Bonds and Mortgages		228,702.06
Real Estate (Branch Office)		100,000.00
Other Real Estate		120,950.00
Accrued Interest and Other Resources		126,595.55
		$37,069,631.86

LIABILITIES

Due Depositors		$31,789,394.94
Dividend No. 157–$1.50–Payable January 3rd, 1944		30,000.00
Reserved for Taxes, Expenses and Contingencies		216,555.94
Capital	$2,000,000.00	
Surplus	2,000,000.00	
Undivided Profits	1,033,680.98	
		5,033,680.98
		$37,069,631.86

BOARD OF DIRECTORS

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Member Federal Reserve System and Federal Deposit Insurance Corporation

SPECIALIZING IN PERSONAL TRUSTS & BANKING

GRACE NATIONAL BANK
OF NEW YORK
HANOVER SQUARE, NEW YORK

Statement of Condition, December 31, 1943

RESOURCES

Cash in Vault and with Banks	$18,211,317.14
Demand Loans to Brokers, Secured	1,945,000.00
U. S. Government Securities	37,839,168.97
State, Municipal and other Public Securities	3,196,963.61
Other Bonds	261,985.48
Loans and Discounts	17,301,378.78
Stock of Federal Reserve Bank	105,000.00
Customers' Liability for Acceptances	138,563.91
Accrued Interest and Other Assets	325,729.97
	$79,325,107.86

LIABILITIES

Capital Stock	$1,500,000.00
Surplus	2,000,000.00
Undivided Profits	759,292.12
Deposits*	71,556,839.22
Certified and Cashier's Checks Outstanding	2,649,213.94
Acceptances	244,358.07
Reserve for Contingencies, Interest, Expenses, etc.	615,404.51
	$79,325,107.86

*Includes U. S. Government Deposits aggregating $12,729,950.90

DIRECTORS

HUGH J. CHISHOLM *Pres., Oxford Paper Co.*
ROBERT J. CUDDIHY *Vice-Pres. & Treas., Funk & Wagnalls Company*
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The Grace name has been identified with domestic and international banking and commerce for more than three generations

MEMBER FEDERAL DEPOSIT INSURANCE CORPORATION

Municipal News & Notes

A syndicate headed by Halsey, Stuart & Co., Inc., Lehman Brothers and Kidder, Peabody & Co., is making public offering of a new issue of $9,450,000 1.40% State of Minnesota, Rural Credit Deficiency Fund certificates of indebtedness. This group was high bidder on Jan. 4 for the issue, offering 100.112 for 1.40s, as compared to the next best offer of 100.029 for 1.40s, submitted by the Bankers Trust Co. of New York, and associates.

The certificates mature semiannually from Aug. 1, 1956 to Feb. 1, 1963, incl., and the public offering was made at prices from 101¾ to 101, according to maturity. The securities are redeemable at the option of the State at par on and after Feb. 1, 1947, and the yields to optional date range from 0.81% to 1.06%, and to actual maturity from 1.25% to 1.34%. Counsel reports that these certificates constitute valid general obligations of the State.

Madison, Wis., To Vote On Large Utility Issue

The finance and judiciary committees of the Madison, Wisconsin, Common Council have recommended adoption of a resolution calling for a referendum at the April 4 election on the question of the issuance by the city of $11,500,000 bonds in connection with proposed municipal acquisition of the facilities of the Madison Gas & Electric Co. The total bond issue would provide not more than $137,000 negotiating expense and $363,000 for immediate plant extensions and improvements. The program envisages post-war additions and betterments at a cost of approximately $1,000,000.

Altoona, Pa., Refunding Plan Suggested By Controller

Ward B. Morrison, Altoona, Pa., City Controller, has urged that the incoming municipal administration give early consideration to his proposal that the city refund $551,500 of outstanding 3% special assessment street paving bonds and $300,000 bonds of 1924, which latter become callable in 1944. Mr. Morrison expressed the view that the obligations can be refinanced under present market conditions at an interest cost of 1½%, or perhaps less. He said that he has received inquiries lately from various sources regarding the possibility of refunding the indebtedness in question.

With reference to the street paving bonds, Mr. Morrison said that he would suggest to the City Council that this debt be refinanced on a five-year serial basis and expressed the opinion that most of the money necessary to meet the annual maturities would be collected from the assessed property owners.

Milwaukee, Wis., Nearing Debt-Free Status

The City of Milwaukee, Wisconsin, which in 1932 stopped issuing bonds and since then has financed improvements on a cash basis from its permanent improvement fund, will probably soon be the only large city in the country that is debt free, it was stated in the annual summary of William H. Wendt, City Comptroller. The recently adopted 1943 tax levy, Mr. Wendt said, includes a sum of $300,000 to take care of bond principal maturing in 1944 and, when this payment has been made, the city's public debt amortization fund will be in a position to assume the remaining outstanding bonded debt of the city. The fund will pay $1,859,000 of principal due in the current year, and thereafter both maturing bond principal and interest.

This fund, which was established in 1923 to assume the city's bonded debt eventually, originally totaled $298,000 and will soon equal the outstanding bonded debt, the Comptroller declared. "It was the delinquent and deferred instalment taxpayers who have built up the amortization fund", Mr. Wendt stated, and pointed out that $4,923,000 of the $5,500,000 contributed by the city to the fund since 1923 came from "interest on delinquent and extended taxes and deferred street improvement instalment assessments." The fund itself, he continued, "has earned $4,600,000 interest from the investment of these monies and the city's contributions have averaged $268,000 a year for 20½ years."

Milwaukee also has a permanent improvement fund closely allied with the elimination of its bonded debt.

Milwaukee also has a permanent improvement fund, closely allied with the elimination of bonded debt, the tax levy for which increases as the levy for debt service declines. As the city stopped issuing bonds in 1932, the improvement fund levy has progressively increased and the amount for 1944 is $3,035,000 and thereafter will be $3,800,000. The city's tax rate for 1944 is 2.03 per $1,000 of assessed valuation below that of the previous year and the city's financial program is now in such favorable condition that Comptroller Wendt has suggested the possibility of stabilizing the tax rate at least for four-year periods.

Purposes For Which States Use Liquor Revenues

An analysis of the specific purposes for which liquor revenues are used by the various States has just been made public by Allied Liquor Industries, Inc.

The analysis, contained in a 20-page booklet, entitled "Liquor Revenues In Your State and Where They Went," breaks down the $541,680,265 collected by the forty-eight States and the District of Columbia from the sale of alcoholic beverages in 1942 to show the amount which each individual State received, the amount which each State diverted to county and local government, the amount which went into State general funds, and the purposes for which specific allocations were made—schools, old-age pensions and assistance, charitable institutions, poor relief and similar social services.

In making the booklet available, Allied's research and statistical bureau made these observations on State revenues from alcoholic beverages:

"The severe Government restrictions imposed on civilian use of automobiles some time ago seriously curtailed receipts from gasoline taxes and license fees, which were formerly major revenue sources. Accordingly, State and local governments have been placing increasing dependence on other tax media, such as sales and alcoholic beverage taxes. The distilling industry has made no whiskey since its facilities were completely converted to war production on October 8, 1942, and distillers have had to allocate their remaining whiskey stocks: accordingly, State tax receipts from whiskey and other distilled spirits have declined precipitously.

"If this trend of declining State alcoholic beverage tax revenue continues, States obviously will be compelled to seek other sources of revenue not now readily or apparently available. As a matter of fact, on the basis of collection figures released by various States so far this year, it is estimated that State and local government revenues from alcoholic beverages will drop sharply in 1943, by perhaps, 30% from 1942. This would place such revenues in 1943 at a level of approximately $380,000,000 as compared with the $542,000,000 collected in 1942."

Railroad Securities

(Continued from page 61)

more rapid reduction in charges than could be accomplished through using a similar amount of cash in purchasing the high priced nearer maturities. This more rapid reduction in charges would in turn have a highly salutary effect on the overall system credit, thus further simplifying the problem of refunding mortgage maturities in 1949 and 1955.

All in all, the coming year should witness the progressive further improvement in the long term status of Southern Pacific and a marked lessening in any apprehension as to its post-war financial outlook. All of this augurs well for the potential market action of the road's junior securities. A $2 dividend was paid on the stock last year and at least that much should be paid in 1944, affording a return of around 8.5% at recent price levels.

"All In The Same Boat"

(Continued from first page)

perfectly obvious that the entire securities industry, and this includes the over-the-counter as well as the auction markets, are "all in the same boat," and no single segment can be expected to succeed unless all join together in combating their respective problems.

New York Stock Exchange Weekly Firm Changes

The New York Stock Exchange has announced the following firm changes:

Proposed transfer of the Exchange membership of Howard E. St. John to Harry E. Collin will be considered on Jan. 13. Both are partners in Collin, Norton & Co. of New York and Toledo.

Carl I. Carlsen, general partner in Foster & Marshall, Seattle, Wash., became a limited partner in the firm effective Jan. 1.

Interest of the late Walter W. Price, limited partner in Abbott, Proctor & Paine, New York City, ceased as of Dec. 31, 1943.

Interest of the late Albert S. Colburn in Bell & Beckwith, Toledo, Ohio, ceased as of Dec. 31.

Interest of the late Elton Parks in Dominick & Dominick, New York City, ceased as of Dec. 31.

Interest of the late Melvin L. Emerich in Hallgarten & Co. ceased as of Dec. 31.

Interest of the late James B. Mabon in Mabon & Co., New York City, ceased as of Dec. 31, 1943.

Interest of the late S. H. Fessenden in F. S. Moseley & Co., ceased as of Dec. 31, 1943.

Edwin H. Herzog retired from partnership in Shields & Co. on Dec. 31, 1943.

Irving P. Jacobs retired from partnership in Sutro & Co., San Francisco, on Jan. 1, 1944.

New Officer

CINCINNATI, OHIO — John Griffin Cregmile is secretary and director of W. H. Fillmore & Co., First National Bank Bldg.

Equity Capital

The Bankers Bond Co., Inc., Kentucky Home Life Building, Louisville, Ky., is distributing copies of a letter written by Judge Healy of the Securities and Exchange Commission to the New England Council on the subject of "Venture Capital."

Thomas Graham, manager of the investment department of the Bankers Bond Co., declares in a letter accompanying the reprint, "The post-war economy, to function properly, must solve the problem of the development and financing of small and medium sized business.

"The thoughts and ideas expressed in the enclosed letter, in our opinion, will help in the consideration of this vital problem. The states and cities and private capital, of necessity, must find a solution to this problem if free enterprise is to survive and if we do not turn the operation of our American political system into a government by bureaucracy.

"We have studied for years the formation of a Discount Bank to do only equity financing of small and promotional enterprises in this area and the suggestions of Judge Healy, we hope, will prove of real benefit in this particular regard."

With Goldman, Sachs

(Special to The Financial Chronicle)

WATERVILLE, MAINE—Raymond L. White, with offices in the Professional Building, is now associated with Goldman, Sachs & Co. of New York City. Mr. White formerly conducted his own investment business in Waterville under the firm name of White & Co.

Interest exempt, in the opinion of counsel, from all present Federal Income Taxation and tax exempt in the State of Minnesota.

$9,450,000

State of Minnesota

1.40% Rural Credit Deficiency Fund Certificates of Indebtedness

Due $675,000 semi-annually August 1, 1956 to February 1, 1963, inclusive

These Certificates are subject to redemption at par on February 1, 1947, or any interest payment date thereafter upon 30 days notice.

Legal Investment, in our opinion, for Savings Banks in New York, Massachusetts and Connecticut

These Certificates, to be issued for refunding purposes, in the opinion of counsel will constitute valid general obligations of the State of Minnesota for the payment of which the full faith and credit of the State are pledged.

Maturity	Price	Approximate Yield to Optional Date	Approximate Yield to Maturity	Maturity	Price	Approximate Yield to Optional Date	Approximate Yield to Maturity
August 1, 1956	101.75	0.807%	1.248%	February 1, 1960	101.125	1.018%	1.322%
February 1, 1957	101.50	0.890	1.274	August 1, 1980	101.125	1.018	1.324
August 1, 1957	101.50	0.890	1.278	February 1, 1961	101.125	1.018	1.326
February 1, 1958	101.25	0.976	1.302	August 1, 1961	101.125	1.018	1.328
August 1, 1958	101.25	0.976	1.305	February 1, 1962	101.00	1.060	1.337
February 1, 1959	101.25	0.976	1.308	August 1, 1962	101.00	1.060	1.339
August 1, 1959	101.25	0.976	1.311	February 1, 1963	101.00	1.060	1.340

These Certificates are offered when, as and if issued and received by us and subject to the approval of legality by Messrs. Wood, Hoffman, King & Dawson, whose opinion will be furnished upon delivery. The offering circular may be obtained in any state in which this announcement is circulated from only such of the undersignea as are registered dealers and are offering these securities in compliance with the securities law in such state.

HALSEY, STUART & CO. INC.
LEHMAN BROTHERS
KIDDER, PEABODY & CO.
PHELPS, FENN & CO.
BLAIR & CO., INC.
GOLDMAN, SACHS & CO.
STONE & WEBSTER AND BLODGET INCORPORATED
F. S. MOSELEY & CO.
R. W. PRESSPRICH & CO.
FIRST NATIONAL BANK MINNEAPOLIS
FIRST NATIONAL BANK SAINT PAUL
NORTHWESTERN NATIONAL BANK MINNEAPOLIS
E. H. ROLLINS & SONS INCORPORATED
GEO. B. GIBBONS & CO. INCORPORATED
EQUITABLE SECURITIES CORPORATION
EASTMAN, DILLON & CO.
B. J. VAN INGEN & CO. INC.
BACON, STEVENSON & CO.
OTIS & CO. (INCORPORATED)
ALEX. BROWN & SONS
HEMPHILL, NOYES & CO.
CAMPBELL, PHELPS & CO. INCORPORATED
NEWBURGER, LOEB & CO.
R. S. DICKSON & COMPANY INCORPORATED
MULLANEY, ROSS & COMPANY CHICAGO
J. R. WILLISTON & CO.
EDWARD LOWBER STOKES & CO.

Dated February 1, 1944. Principal and semi-annual interest, February 1 and August 1, payable in New York City or St. Paul, Minn. Coupon certificates in the denomination of $1000 registerable as to principal only or as to principal and interest. The information contained herein has been carefully compiled from sources considered reliable, and while not guaranteed as to completeness or accuracy, we believe it to be correct as of this date.

January 6, 1944.

NASD 5% Rule Contrary To Will Of Congress And Must Go!

(Continued from page 59)

unreasonable profits just to insure there being no such thing as a 3%, 5% or 10% limit on mark-ups.

And time and again Commissioner Mathews during the hearings made the Committeemen understand that they should work on the presumption that the SEC would interpret the Maloney Act in the light of the reports of these legislative committees which are now public records.

And so we say again that it is obligatory upon the Board of Governors to rescind the 5% rule and mandatory upon the SEC to see that this is done.

While the rule stands, the SEC Commissioners and the Governors of the NASD are doing nothing more nor less than ignoring the will of Congress and challenging both the Senate and House of Representatives to do anything about it.

A few of the high and mighty in the Association are trying to make the rule stick. The most persuasive argument in favor of it they seem able to muster is that "most" (whatever that means) dealers can live on a 5% mark-up basis, though they may not make as much money as before, and that the SEC wants it. And, since the SEC is here to stay, we might as well abide right down the line by their wishes. This, it seems to us, is like condescending to have a leg chopped off on the theory that you can live with but one.

Organized effort to have this rule rescinded is beginning to manifest itself. Dealer associations all over the country should write or telegraph to Ganson Purcell, Chairman of the SEC, and Henry Riter, 3rd, Chairman of the Board of Governors of the NASD, and insist that the rule be abrogated when the Governors meet this month. Where no organization exists, groups of dealers should have their lawyers follow suit. They need not mention the name of their client if a dealer does not wish his identity revealed. (The "Chronicle" would appreciate receiving copies of such protests.) **This rule should not, must not, and will not stand.** Dealers and associations should cooperate in any organized effort to bring about its rescission.

Those interested in this subject will not want to miss reading "SEC and NASD Attempting To Establish Customs and Usage in Securities Business by Fiat" by A. M. Metz and Edward A. Kole which starts on the outside front cover of this issue.

Such additional letters from dealers on the 5% profit spread as could be accommodated in today's paper are given below. As in the past, no letter favorable to the 5% decree has been omitted. And please remember that in informing the "Chronicle" of your views on the subject you are helping the cause in a substantial manner. The names of those submitting comments will be omitted where requested. Communications should be addressed to Editor, Commercial & Financial Chronicle, 25 Spruce Street, New York 8, N. Y.

More Dealer Comments On NASD Rule

DEALER NO. 107

The Secretary of the Maine Investment Dealers Association was instructed to send the "Chronicle" a copy of the following letter which is self explanatory:

Chairman & Board of Governors,
National Association of Securities Dealers, Inc.,
1616 Walnut Street,
Philadelphia 3, Pa.

Gentlemen:

At a meeting of the Directors of the Maine Investment Dealers Association held at Portland, Maine, Dec. 17, 1943, those present including Directors, Maurice A. Bowers, Walter T. Burns, A. Clinton Edgecomb, Harold D. Jones, Chas. W. Leonard, Stanley H. Patten; President, Carrell K. Pierce and Secretary and Treasurer, Nathan C. Fay, expressing the will of our membership as ascertained by poll, it was unanimously voted to submit to the National Association of Securities Dealers, Inc. an expression of its disapproval of the so-called "5% profit rule."

We submit this expression of disapproval in the spirit of casting a dissenting vote so that it may become a part of the record.

Our reasons for so doing include the following:

We believe that this limitation rule should have been submitted to the membership for approval or disapproval by secret ballot.

We fear that it may be the forerunner of other arbitrary and pernicious regulation.

We believe that it is not practicable or advisable to formulate a national profit yardstick.

We challenge that such a yardstick should be applied to the State of Maine territory which we serve.

The Secretary was instructed to forward this communication to the Chairman and Board of Governors of the National Association of Securities Dealers, Inc.

Faithfully yours,
Maine Investment Dealers Association
(Signed) NATHAN C. FAY, Secretary

Dec. 23, 1943.

DEALER NO. 108

It is our opinion that membership in the NASD is a detriment to the small retail dealer instead of a help. We feel that the NASD is now controlled by the members of the NYSE and large underwriting houses.

We have sent our resignation to NASD and asume same will be accepted. As we see it the only organization which could be of benefit to the actual retail houses would be one which would exclude members of **any exchange.**

Looking the facts straight in the face—exchange members and retail houses have never had any thing in common and their interests are of a direct opposite and conflicting nature.

DEALER NO. 109

What happened to the proposed division of Stock Exchange and Over-the-Counter business? What is fair about Stock Exchange firms having no provision for profit for non-member firms who are compelled to turn over the stock exchange business they originate to member firms? Charging a service commission is, in my opinion, risking that the customer will take the advice and order directly from a stock exchange firm and thereafter be considered a customer of the stock exchange firm. It seems more than possible that stock exchange firms have been making excellent progress in the over-the-counter business in addition to having had a good raise in commission rates. It seems possible that they also have a very strong voice in the NASD affairs and that their best interests do not lie in the same direction as the small dealers but rather at the expense of the small dealer.

DEALER NO. 110

This is strictly a home-made letter written on a Saturday afternoon after reading a few of the comments on the 5% profit clause. So if this letter doesn't look as though it was written by a professional stenographer, you are perfectly right—it wasn't.

Personally, I'd be satisfied with 5% and like it, but what right have I to say that is enough for a dealer down the street. Let him charge what he wants. If it's too high he'll lose his customers (to me I hope).

Respectability, what crimes are committed in thy name!

What I am wondering about is what two or three busybodies are getting together in Washington and putting all these ideas into other peoples' heads. It isn't a question of 5% or 10% limitation. That is not the issue at stake. It is the right of representatives not chosen by the people, or evidently by the majority of the industry, to regulate so minutely other peoples' business. Next year some four ply thinker is apt to hear "the call" and hit the trail for 1% limitation. Next will come a roll-back idea wherein every dealer pays every investor 10% of all securities he has sold them. Only in this case there will be no government subsidy.

Why not get hold of these birds both in the SEC and the NASD, pull them out in the open and hear what they have to say. Or maybe it's only one man. Whoever it is they should be personally identified. Let them bear the results personally for their ideas. Every other politician has to do it.

But let them have a good time while it lasts, boys. It won't be long now. In the meantime if I steal any of your customers because you have over charged them—don't get sore about it because in this way I, in effect serve as a ONE MAN SEC and NASD. If it weren't for you "over-chargers" I'd have a tougher time getting business.

And anyway, why don't you resign from the NASD as I did? The SEC has been 100% with me and if enough get out of the NASD ergo, there will be no NASD. But maybe I'm getting childish in my simplicity. (Signed) Number 1,000

DEALER NO. 111

The NASD 5% rule does not affect us directly but we are opposed to it in principle and would have so voted if given the opportunity which we definitely feel should have been provided us. Furthermore, it is our opinion that if the NASD does not begin to show indications of a desire to serve the numerical majority of their members, dealers should form another association that will do so.

New York Stock Exchange Advises On Payments Of Share Of Profits

The New York Stock Exchange issued on Dec. 30 the following notice concerning the payment of share of profits or overriding commissions to branch managers, heads of departments and others:

"With regard to the payment of a share of profits or overriding commissions to branch managers, heads of departments and others, it is evident from discussions had by Exchange authorities with the Office of Economic Stabilization in Washington on Dec. 29, that the only possible approval of such payments other than in conformity with the amended regulations must be on an individual application basis. Member firms, therefore, are advised before closing out their books as of the end of the year to make provision for reserves for this purpose, and, unless they have already done so, to make specific applications immediately for approval of such payments, with respect to which applications member firms will receive the cooperation and assistance of the Association and the Exchange."

F. Hawes With Bradford

KNOXVILLE, TENN.—Fisher Hawes has become associated with J. C. Bradford & Co., Hamilton National Bank Building, as manager of the bond department. Mr. Hawes was previously connected with Cumberland Securities Corporation.

Lamborn Named To Head NY Coffee-Sugar Exchange

Ody H. Lamborn, President of Lamborn & Co., Inc., has been nominated to serve as President of the New York Coffee and Sugar Exchange for 1944. Mr. Lamborn has served as Vice-President of the Exchange since August when he succeeded Frank C. Russell, who resigned. The Nominating Committee of the Exchange has also selected Charles Slaughter of Slaughter, Horne & Co. to serve as Vice-President and renominated John C. Gardner, Vice-President of Lowry & Co., to again serve as Treasurer.

The following were nominated to serve two years as members of the Board of Governors: Harold L. Bache, John A. Higgons, Jr., M. E. Rionda, P. R. Nelson, F. H. Silence and F. Shelton Farr. F. R. Horne has been nominated to serve one year.

A new Nominating Committee was named consisting of G. V. Christman, Chairman; Carl H. Stoffregen, William B. Craig, Edward A. Weber and Walter Murphy.

The annual election will be held on Jan. 20.

New Cgo. Exch. Members

CHICAGO, ILL.—Pierre Stralem, of New York, partner of Hallgarten & Co., and Lewis I. Brunswick, of Chicago, were elected to membership in the Chicago Stock Exchange by the Executive Committee, it is announced.

Royal Bank of Scotland
Incorporated by Royal Charter 1727
HEAD OFFICE—Edinburgh
Branches throughout Scotland
LONDON OFFICES:
3 Bishopsgate, E. C. 2
8 West Smithfield, E. C. 1
49 Charing Cross, S. W. 1
Burlington Gardens, W. 1
64 New Bond Street, W. 1
TOTAL ASSETS
£108,171,956
Associated Banks:
Williams Deacon's Bank, Ltd.
Glyn Mills & Co.

Australia and New Zealand
BANK OF NEW SOUTH WALES
(ESTABLISHED 1817)
Paid-Up Capital £8,780,000
Reserve Fund 6,150,000
Reserve Liability of Prop. 8,780,000
£23,710,000
Aggregate Assets 30th Sept., 1941 ..... £150,939,354
SIR ALFRED DAVIDSON, K.B.E., General Manager
Head Office: George Street, SYDNEY
The Bank of New South Wales is the oldest and largest bank in Australasia. With over 870 branches in all States of Australia, in New Zealand, Fiji, Papua and New Guinea, and London, it offers the most complete and efficient banking service to investors, traders and travellers interested in these countries.
LONDON OFFICES:
29 Threadneedle Street, E. C.
47 Berkeley Square, W. 1
Agency arrangements with Banks throughout the U. S. A.

NATIONAL BANK of EGYPT
Head Office Cairo
Commercial Register No. 1 Cairo
FULLY PAID CAPITAL £3,000,000
RESERVE FUND £3,000,000
LONDON AGENCY
6 and 7 King William Street, E. C.
Branches in all the principal Towns in
EGYPT and the SUDAN

NATIONAL BANK of INDIA, LIMITED
Bankers to the Government in Kenya Colony and Uganda
Head Office: 26, Bishopsgate, London, E. C.
Branches in India, Burma, Ceylon, Kenya Colony and Aden and Zanzibar
Subscribed Capital.....£4,000,000
Paid-Up Capital.......£2,000,000
Reserve Fund.........£2,200,000
The Bank conducts every description of banking and exchange business
Trusteeships and Executorships also undertaken

Interesting Situation

C. E. Unterberg & Company, 61 Broadway, New York City, are distributing an interesting memorandum on The Public National Bank and Trust Company of New York, shares of which the firm believes offer an intrinsically sound investment. Copies of this memorandum may be had from C. E. Unterberg & Company on request.

Available On Request

Schenley Distillers Corporation have prepared an attractive booklet containing the first ten articles in the series they have been running in the "Financial Chronicle." Copies of this booklet may be had upon request by writing to Mark Merit, in care of Schenley Distillers Corporation, 350 Fifth Avenue, New York 1, N. Y.

Greatest Possible War Effort And Preparations For Reconversion Stressed By National City Bank

(Continued from page 59)

also available. But questions arise as to whether some companies in a competitive field are to be allowed to resume civilian production while their competitors are kept on war work; whether standardized or 'Victory' models are desirable for a time; what consideration should be given to manufacturers who want to make a new product; how prices should be established, and similar problems. These questions are beginning to be urgent and will become more so as the year goes on.

"All these problems have been under study by Government and private agencies. They are now in the competent hands of Mr. Baruch and his associates, who have the task of establishing policies and laying down lines of authority. Their purpose is to set up a program to avert needless confusion in the industrial organization, and if they can clear the way an optimistic view of conditions during the reconversion period will be justified.

"The part of the problem which falls upon industrial management, namely, to resume making familiar things, is one which the manufacturers of this country are superlatively able to solve. Their record in converting to war work and turning out unfamiliar war products is sufficient proof.

Obligations of Individuals

"Some comment is heard to the effect that the growing emphasis on reconversion tends to detract from the war effort. The argument is that it diverts thought and energy—also that some people begin to take victory for granted, and consciously or unconsciously weaken their support of the war measures. The answer to the first point is that events make preparations for reconversion imperative, and the planning of the war effort has reached a point where it is feasible to take up new problems. If people become heedless or selfish, the cause in most cases is lack of leadership and understanding. Obviously, the obligations of individuals are not altered in the slightest, and there is no real reason why the greatest possible war effort, preparations for reconversion, and such shifts back to civilian production as war needs permit, cannot all be carried on successfully together.

"People have the duty in 1944, as they had in 1943, of doing more to help win the war. There is need for everyone to economize and save, to buy more Government bonds, to work more effectively whether they are in war plants or civilian occupations, to cooperate more wholeheartedly in the ration and price control programs, and in general to subordinate their personal and group interests in greater degree to the common effort and the common welfare. Probably these points cover about what General Eisenhower had in mind when he referred to the 'duty' of people back home, and what Secretary Hull meant when he called for national 'unity.'

The Production Outlook

"The business observers who ventured at this time last year to make predictions for the year 1943 were generally agreed upon three main points. One was that industrial activity — governed by the supreme need to get ahead with the war—would rise again to new highs. The second was that prices would advance, perhaps considerably. The third was that consumer goods trade would fall off.

"The first of these predictions has been realized, and the increase has been even greater than expected. Industrial production in 1943 has exceeded 1942 by 20%, according to the Federal Reserve Board's index. The price advance, as measured by official indexes, has been substantially less than most people looked for. Wholesale prices during the year have risen 2% and the cost of living only about 3%. The decline in consumer goods trade has not materialized at all. Retail dollar sales have totaled some 9% higher, and it seems probable that the volume of merchandise distributed, coming partly out of inventory, has increased as well.

"This record shows that the capacity to produce 'butter' as well as 'guns,' and the effectiveness of rationing, price controls and people's savings in restraining inflationary forces, were both underestimated. There may be a lesson in this for the coming year.

"Looking into 1944, there are two reasons for thinking that the output of the industries is now nearly at its ceiling. One is that further increases in the manpower available, after allowing for the 1944 additions to the armed forces, are hardly to be expected. (To be sure, the productivity of the workers now employed should and may be increased.) The second is that the goals of war production, in the aggregate, have already been approximately reached. Mr. Lawrence Appley of the War Manpower Commission stated Dec. 28 that war production was at the rate of $80,000,000,000 annually, and this is somewhat higher than the total of the schedules for 1944, even without allowance for later cutbacks. Mr. Wilson, Vice-Chairman of the War Production Board, told the National Association of Manufacturers during the month that war production in 1944 must exceed 1943 by 20%, but this was a comparison between the aggregates for the full years, not between the year-end rate and the 1944 schedules.

"On the premise that the course of the war will permit curtailment of war production sometime during the year, the prospect is that total industrial production also will turn downward, for civilian industry will hardly take up all the slack. The time needed to swing smoothly back into peacetime operation and the difficulties — some of which have been touched on above—have to be taken into account. Also, it should be understood that the wartime level of industrial activity is wholly abnormal. It includes operation of many plants which will have no civilian use, and of many others which could be turned to civilian production only by extensive reconversion. The industries are employing many workers who after the war will want to go, and who should go, back into the homes, back to school, or into retirement.

"The indications are that consumers in 1944 will fare in the aggregate about as they have done in 1943, with larger production of consumer goods later in the year but with smaller inventories in distributors' hands to draw upon as the year begins. However, if the rise in national income flattens out as the production increase tapers, retail sales would be expected to flatten out also, and inexperienced observers doubt that the record-breaking totals of 1943 will be duplicated. In general, merchants are looking upon 1944 as a year in which there will be, at some time, a swing back toward more normal conditions. They look forward to getting, sooner or later, more durable goods and more of their accustomed lines and qualities in nondurable goods. They are likely to push sales of 'substitute' goods accordingly.

"Manufacturers have no way of knowing whether some part of their plants will be freed for peacetime work in the middle of the year, at the end of the year, or at all. However, a disposition to keep down inventories of materials, except those which are allocated to specific Government contracts or which can be used in peacetime work, is evident. It seems plain that when the cutback in war production comes, stocks of industrial raw materials will be heavy in almost all lines, and behind the stocks will be an enlarged producing capacity to fill all needs abundantly. This makes hoarding of materials in general unattractive. During the past month the freeing of pig iron from allocation control, cutbacks in aluminum production, end of Sunday work for copper miners, and the announcement that a program for the liquidation of the Government-owned stock of foreign wool is in preparation, have provided additional evidence of the easing in raw material supplies."

Year-End Bond Review And Investment Outlook

Halsey, Stuart & Co., Inc., 201 South La Salle Street, Chicago, and 35 Wall Street, New York, announce that their "Year-End Bond Review" is now ready for distribution. This annual publication presents an authoritative resume of the bond market as a whole and analyses of the industrial bond market, the railroad situation, the public utility industry and the municipal bond market. Also discussed is the investment outlook. Copies may be had upon request from Halsey, Stuart & Co., Inc.—ask for NC-01.

Attractive Situation

Empire Sheet and Tin Plate Company offers attractive possibilities according to a detailed memorandum being distributed by Hill, Thompson & Co., Inc., 120 Broadway, New York City. Copies of this interesting memorandum may be had upon request from Hill, Thompson & Co., Inc.

Denver Bond Club Held Cocktail Party

DENVER, COLO.—The annual cocktail party of the Rocky Mountain Group of Investment Bankers and the Bond Club of Denver was held at the Albany Hotel on Thursday, Dec. 23.

Despite shortages of help and liquid refreshment, the officers of the two groups managed to have a plentiful supply of both, and a good time was had by all (judging from the abundance of headaches which existed in all investment dealers' offices the next morning).

THE LORD-ABBETT GROUP
OF INVESTING COMPANIES

Union Bond Fund "C"

Prospectus upon request

LORD, ABBETT & CO.
INCORPORATED
NEW YORK • CHICAGO • JERSEY CITY • LOS ANGELES

Investment Trusts

"Outlook For 1944"

"We have no crystal ball . . . but our **Investment Research Department** is of the considered opinion that:

1. **We are in a broad, long-term bull market, the first leg of which has been completed.**
2. **Certain groups of securities are drastically undervalued at current market levels, and thus afford substantially greater-than-average profit possibilities . . .**

"As to the groups which we believe are most drastically undervalued at present—they are: STEEL SHARES, RAILROAD EQUIPMENT SHARES and LOW PRICED SHARES among the equity securities; RAILROAD SHARES (discount railroad bonds) and GENERAL BOND SHARES in the discount bond field." — *From a letter by Distributors Group, Incorporated, to affiliated dealers.*

Issues of **Railroad Equipment News** and **Steel News** were published at the year end by Distributors Group, Incorporated, in which the currently favorable outlook for these two industries was stressed. Accompanying each mailing was a small notice entitled "A Suggestion" which read as follows:

"The Treasury's Fourth War Loan Drive is scheduled to commence on Jan. 18. You will no doubt want to 'clear the decks' of pressing private matters before that date.

"We are sending you this reminder with the thought that dealers who get an early start after the first of the year will be able to give their clients the immediate attention they require and still be ready for the Fourth War Loan Drive."

* * *

The old question of whether shareholders prefer semi-annual or quarterly dividends has been raised by **Selected Investments Company**, the sponsor of **Selected American Shares.** This fund pays dividends semi-annually and, in a recent memorandum to shareholders, requested that they express their own preferences as to how frequently dividend payments should be made. To quote the memorandum: "Their response was an extremely strong endorsement of the present policy. More than 3,000 shareholders indicated their preference and their choice was as follows:

Semi-annual payments	73%
Quarterly payments	24%
No preference	3%

"These figures relate to the number of shareholders, and not to the number of shares. However, a test check of the number of shares represented by 1,000 replies indicates there was no significant difference."

From this survey, Selected Investments Company concludes that the majority of shareholders prefer semi-annual payments "because they save money" in the form of labor, paper and other materials saved. This is an interesting analysis of the question and will undoubtedly elicit replies from the funds which prefer to follow the policy of paying dividends quarterly.

* * *

The latest issue of **Lord, Abbett's Abstracts** reprints an editorial by the financial editor of the New York World-Telegram in which the progress made in the Utility Holding Company field is cited. **Abstracts** sums up the article as follows: "This should be of particular interest to holders of Union Preferred Stock Fund, which has 63% of its assets invested in utility preferreds."

An earlier issue of **Abstracts** discusses American Business Shares as "answering 1944 investment questions." The portfolio of American Business Shares is believed to possess a logical weighting in view of the present outlook. The fund is currently invested 74.5% in common stocks, 8.0% in preferred stocks, 14.6% in bonds, and 2.9% in cash.

A third recent issue of **Abstracts** lists the portfolio of Union Common Stock Fund "B," the invest-

(Continued on page 85)

WE WILL accept a limited number of accounts of holders of securities, for whom we will sell put and call options, on a service basis.

FILER, SCHMIDT & CO.
Members
Put & Call Brokers and Dealers Inc.
30 Pine Street, N. Y. 5
WHitehall 3-9177

Manhattan Bond Fund, Inc.

The Board of Directors of Manhattan Bond Fund, Inc. has declared Ordinary Distribution No. 22 of 10 cents per share payable January 15, 1944 to holders of record as of the close of business January 5, 1944.

HUGH W. LONG and COMPANY
Incorporated
National Distributors
15 Exchange Place, Jersey City 2, N. J.

Send for Prospectus

Republic Investors Fund, Inc.
Distributing Agent
W. R. BULL MANAGEMENT CO. Inc.
40 Exchange Place, New York

Railroad Equipment Shares

A Class of Group Securities, Inc.

Prospectus on Request

DISTRIBUTORS GROUP, INCORPORATED
63 WALL STREET—NEW YORK

INCORPORATED INVESTORS

Prospectus may be obtained from authorized dealers, or
The PARKER CORPORATION
ONE COURT ST., BOSTON

DIVIDEND NOTICES

CANCO AMERICAN CAN COMPANY

COMMON STOCK

On December 28, 1943 a quarterly dividend of seventy-five cents per share was declared on the Common Stock of this Company, payable February 15, 1944, to Stockholders of record at the close of business January 20, 1944. Transfer books will remain open. Checks will be mailed.

R. A. BURGER, *Secretary.*

NATIONAL DISTILLERS PRODUCTS CORPORATION

The Board of Directors has declared a regular quarterly dividend of 50¢ per share on the outstanding Common Stock, payable on February 1, 1944, to stockholders of record on January 15, 1944. The transfer books will not close.

THOS. A. CLARK

December 23, 1943 TREASURER

LIQUIDATION NOTICE

The First National Bank located at Butte in the State of Nebraska is closing its affairs. All creditors of the association are therefore hereby notified to present claims for payment.

ED. S. DONAHUE, President.

Dated December 2, 1943.

Subsidize Securities Business For No Sales?

A Cincinnati investment dealer, on reading that Robert K. McConnaughey, former assistant chief of the benefit contract section of the Agricultural Adjustment Administration and associate solicitor in the Department of Agriculture, had been sworn in as a member of the Securities and Exchange Commission, was moved to inquire:

"Do you suppose—by any fond flight of fancy—that there will be introduced a move to subsidize the securities business by offering certain benefits and compensations for not selling bonds?"

Now Philip D. Stokes

CHICAGO, ILL.—Philip D. Stokes, formerly President of Stokes, Woolf & Co., Inc., which was dissolved on Jan. 3, is now engaging in a general securities business from offices at 105 South La Salle Street. Associated with Mr. Stokes are Albert F. Lippmann, Oliver S. Stanley and Frederick W. Schulz, all previously with Stokes, Woolf & Co., Inc.

Text Of Dewey Resolution Providing For Central Reconstruction Fund For Rehabilitation & Currency Stabilization

(Continued from page 60)

other interested nations. Each national project will stand on its own feet with all the facts known, and with the ultimate liability established, the United States will at all times be in control of its own sovereignty. Going joint account with a group of friends in the financing of some project, is typically American; we know in advance just what we are getting into, and can stay out of a particular project if we feel the risk is too great. It is my belief we should approach the post-war international problem in the same manner.

A brief description of the operation of the plan was given in these colums of Dec. 30, page 2663.

Following is the text of the joint resolution:

78th CONGRESS
1st SESSION

H. J. RES. 207

IN THE HOUSE OF REPRESENTATIVES

December 16, 1943

Mr. Dewey introduced the following joint resolution; which was referred to the Committee on Foreign Affairs.

JOINT RESOLUTION

To provide for a central reconstruction fund to be used in joint account with foreign governments for rehabilitation, stabilization of currencies, and reconstruction, and for other purposes.

Resolved by the Senate and House of Representatives of the United States of America in Congress assembled:

Necessity For Legislation

Section 1. Because of the need for coordinated and efficient participation by the United States in activities among the United Nations and the nations associated with them in the present war, with respect to rehabilitation, currency stabilization, and the extension of long-term credits for reconstruction purposes, the enactment of this joint resolution is necesary.

Definitions

Sec. 2. As used in this joint resolution—

(1) The term "fund" means the central reconstruction fund provided for in this joint resolution.

(2) The term "Board" means the Board of Governors of the fund.

(3) The term "executive committee" means the executive committee of the fund.

Central Reconstruction Fund

Sec. 3. There is hereby established a central reconstruction fund which shall be administered as provided in this joint resolution. There shall be in the fund three accounts as follows:

(1) A revolving fund account, which initially shall consist of $500,000,000 assigned and transferred to such account from the stabilization fund which is at present under the direction of the President of the United States; and such other amounts as may be hereafter appropriated thereto, or assigned and transferred from the said stabilization fund.

(2) An administration account, which shall consist of amounts hereafter appropriated for administrative expenses incident to carrying out the provisions of this joint resolution.

(3) The United Nations rehabilitation account, which shall consist of all moneys appropriated for participation by the United States in the rehabilitation work of the United Nations Relief and Rehabilitation Administration.

Participation in Joint Account Undertakings

Sec. 4. (a) The Board of Governors of the fund, established by section 6 of this joint resolution, through its Chairman, may use the amounts in the revolving fund account to participate, in joint account, to the extent of not more than 50% of the total cost in the case of any one risk, with any other government or governments (or with any duly authorized agent or agents thereof) for the purpose of promoting the economic welfare of any nation through (1) extensions of short-term and intermediate credit for financing seasonal operations, and/or support of currencies when under speculative or economic pressure, or (2) extensions of long-term construction or wealth-developing credits.

(b) Such action shall be taken by the Board upon such terms and for such period or periods as may be agreed upon, but only if the general purpose of the extension of credit is for sound economic objectives, and only if the government receiving the credit will authorize the supervision of the use of the credit by a representative of a government participating in the joint undertaking, other than its own representative.

(c) The Board is authorized and empowered to assign, sell, or terminate its participation in any such undertaking, in whole or in part, upon such terms as the Board may deem to be to the best interests of the United States and otherwise equitable.

Limitations On Use Of United Nations Rehabilitation Account

Sec. 5. No moneys shall be loaned, granted, or otherwise disbursed from the United Nations rehabilitation account without the approval of the Board; except that in the case of a project the total cost of which will not be in exces of $1,000,000, loans, grants, or disbursements may be made therefrom upon the recommendation of the Chairman with the approval of the executive committee of the fund, established by section 7 of this joint resolution. All loans, grants, or disbursements in the case of a project the total cost of which will be in excess of $1,000,000 shall be approved by the Board, and only approved if the purpose for which they are to be made is consistent with the purposes and objectives of this joint resolution.

Board Of Governors

Sec. 6. (a) There shall be a Board of Governors of the fund, to be composed as follows:

(1) One member, who shall be Chairman of the Board, to be appointed by the President by and with the advice and consent of the Senate.

(2) Two officers or employees of the State Department, to be appointed by the Secretary of State.

(3) Two officers or employees of the Treasury Department, to be appointed by the Secretary of the Treasury.

(4) Two directors of the Reconstruction Finance Corporation (one from each of the two major political parties) to be appointed by the Chairman of the Board of Directors of the Reconstruction Finance Corporation.

(5) Two Members of the United States Senate (one from each of the two major political parties) to be appointed by the President of the Senate.

(6) Two Members of the House of Representatives (one from each of the two major political parties) to be appointed by the Speaker of the House of Representatives.

(7) Two members of the Board of Governors of the Federal Reserve System (one from each of the two major political parties) who shall be appointed by the Chairman of such Board of Governors.

(b) The initial term of office of one member of each group specified in paragraphs (2) to (7), inclusive, of the foregoing subsection shall be four years, and the initial term of office of the other member in each such group shall be two years; and thereafter each such member shall be appointed for a term of four years. The term of office of the Chairman of the Board shall be four years.

(c) There shall also be a First Vice Chairman and a Second Vice Chairman of the Board, to be appointed by the President, by and with the advice and consent of the Senate, for a term of four years.

(d) The Chairman of the Board of Governors shall be paid a salary at a rate equal to that of Cabinet officers, and the two Vice Chairmen shall each receive a salary at a rate equal to that of an Under Secretary of an executive department. The other members of the Board shall not receive any salary for their services as members of the Board of Governors, but shall be reimbursed for travel, and subsistence expenses incurred in the performance of their duties as members of the Board.

(e) The President may remove from office the Chairman of the Board, or either of the Vice Chairmen thereof, for any cause deemed sufficient by him.

(f) The First Vice Chairman of the Board shall serve on the Board as Chairman thereof in the absence of the Chairman and the Second Vice Chairman of the Board shall serve on the Board as Chairman thereof in the absence of both the Chairman and the First Vice Chairman, but neither of such Vice Chairmen shall serve as members of the Board under any other circumstances. Such Vice Chairmen shall, however, perform such other duties in connection with the activities of the fund as may be directed by the Board.

(g) The Chairman of the Board shall also act as the principal executive officer of the fund. In his absence the First Vice Chairman shall act as the principal executive officer of the fund, and in the absence of both the Chairman and the First Vice Chairman the Second Vice Chairman shall act as the principal executive officer of the fund.

(h) A vacancy in the office of any member of the Board or other officer referred to in this section shall be filled in the same manner as the original appointment, and the person appointed to fill the vacancy shall be appointed for the unexpired term of his predecessor.

(i) The Board shall meet on the fourth Tuesday of each month in the offices of the fund, at 9:30 antemeridian, and may hold special meetings at other times on call of the Chairman. A quorum of the Board, for the transaction of business, shall consist of eight members. In the transaction of business action may be taken by a simple majority of the Board, but only if at least two of the members present are Members of Congress. Neither the Chairman of the Board nor the Vice Chairman thereof shall be entitled to vote in the proceedings of the Board except in the case of a tie vote, or be counted for the purpose of determining whether a quorum of the Board is present.

Executive Committee

Sec. 7. (a) There shall be an executive committee of the fund, which shall consist of—

(1) the Chairman of the Board,

FINANCIAL NOTICE

UNITED STATES OF MEXICO

NOTICE OF

Second Interest Payment on External Public Debt

Payment of the January 1, 1944 interest coupon will be made at the office of the undersigned at 70 Wall Street, New York, N. Y. to all holders of any issues of the External Public Debt of the United States of Mexico who have assented to the terms of an agreement dated November 5, 1942 between United Mexican States and International Committee of Bankers on Mexico and who surrender their coupons for payment.

Holders of securities of the External Public Debt of the United States of Mexico who have not previously accepted the offer of the Mexican Government for the resumption of service on a modified basis as set forth in the terms of said Agreement, but who now desire to accept said offer, may deposit their securities with the undersigned, provided said securities have been duly registered as to non-enemy ownership under the Mexican Decree. **Letters of Transmittal** for assenting to the terms of said Agreement and for obtaining fiscal payments thereunder, including payment of the July 1, 1943 coupon, may be obtained from the undersigned upon request.

Further information may be obtained from the undersigned or from counsel for the Mexican Government and the Fiscal Agent, Messrs. Hardin, Hess & Eder, 74 Trinity Place, New York, N. Y.

PAN AMERICAN TRUST COMPANY
Fiscal Agent

January 3, 1944.

FINANCIAL NOTICE

UNITED STATES OF BRAZIL

To the Holders of Dollar Bonds of United States of Brazil, its States and Municipalities:

In accordance with arrangements made with the representatives of the Foreign Bondholders Protective Council, Inc., New York, and the Council of the Corporation of Foreign Bondholders, London, the President of the United States of Brazil has issued Decree-law No. 6019 of November 23, 1943, authorizing a Plan for the general and definitive regulation of the external loans of the Federal Government, as well as those of its State and Municipal Governments, including the Coffee Institute of the State of Sao Paulo and the Banco do Estado de Sao Paulo.

The details of this Plan are being studied with the respective Fiscal Agents, and a complete statement of its terms and conditions, so far as the same apply to the Dollar Loans, will be published promptly upon completion of registration proceedings now pending with the Securities and Exchange Commission.

BRAZILIAN MISSION
C. Souza Lemos
J. Paes Barretto

January 3, 1944.

who shall be chairman of the executive committee;

(2) one member of each of the groups specified in paragraphs (2) to (7), inclusive, of section 6 (a), such members to serve on the executive committee for terms of six months;

(3) the senior executive officer of each of the main divisions of the organization of the fund.

(b) In the absence of the Chairman, the First Vice Chairman of the Board shall act as chairman of the executive committee, and in the absence of both the Chairman and the First Vice Chairman the Second Vice Chairman shall act as chairman of the executive committee. Such Vice Chairmen shall not serve on the executive committee under any other circumstances.

(c) The executive committee shall meet on the first three Tuesdays of each month in the offices of the Fund at 9:30 antemeridian. A quorum of the executive committee for the transaction of business shall consist of half of its membership, but only if at least one Member of Congress is present. In the transaction of its business, the executive committee may act by a simple majority. The chairman of the executive committee shall have the power to vote on all matters.

(d) The chairman of the executive committee is authorized to appoint subcommittees thereof to study, with representatives of other governments, projects with respect to which joint account undertakings are proposed, and for the preparation of reports with respect to such projects.

Authority To Borrow For Revolving Fund Account

Sec. 8. The Board is authorized to borrow from the Treasury of the United States for emergency purposes for the revolving fund account, in any fiscal year, amounts not in excess of 10% of the amounts appropriated to such account for such year, and amounts so borrowed shall be repaid to the Treasury from the appropriation made to such account for the following fiscal year.

Cooperation Of Other Agencies Of Government

Sec. 9. All departments and agencies of the Federal Government shall cooperate with the fund in making available to the fund, and to the officers and employees thereof, such statistical, economic, and other information possessed by such departments and agencies as may be useful for purposes of carrying on the activities of the fund.

Personnel

Sec. 10. (a) Except as provided in subsection (b), the executive committee shall appoint all employees necessary for the carrying on of the activities of the fund. Technical advisers and other experts may be appointed without regard to the civil-service laws, and their compensation may be fixed by the executive committee without regard to the Classification Act of 1923, as amended. Except as provided in subsection (b), all other employees shall be appointed in accordance with the civil-service laws, and their compensation shall be fixed in accordance with the Classification Act of 1923, as amended.

(b) The Board may appoint persons whose services may be required to investigate, or to supervise the performance of, any undertaking of the fund. Such persons shall be responsible to the Board, and shall make such reports as may be required. Such persons shall be appointed from a list of nominations made to the Board by the chairman of the executive committee. The Board may appoint such persons without regard to the civil-service laws, and fix their compensation without regard to the Classification Act of 1923, as amended.

Accounting Department And Other Departments And Divisions

Sec. 11. (a) The Board shall maintain an Accounting Department of the fund, which shall at all times maintain complete and accurate books of account with respect to all the operations of the fund. All decisions and acts of the Accounting Department, when approved by the Board, shall be final and conclusive and shall not be subject to review by any other department, agency, or officer of the Government.

(b) The Accounting Department shall publish semi-annual reports of all operations of the fund, and such reports shall be sent to the President, the President of the Senate, the Speaker of the House of Representatives, the head of each executive department and each Member of Congress.

(c) The Accounting Department shall have a Historical Division, which shall keep such records as may be necessary for the making, by the Accounting Department, of the reports above referred to, including a complete record of all the undertakings of the fund, both those accepted and those rejected. The Historical Division shall also prepare a record of, and make available to the public, information as to such economic and financial items as may be of assistance to private capital, industry, and agriculture in the United States.

(d) The Board shall establish such other departments and divisions of the fund as it may deem necessary and shall assign duties and functions to each department and division so established.

Appropriations; Budget Estimates

Sec. 12. There are hereby authorized to be appropriated, out of any money in the Treasury not otherwise appropriated, to each of the accounts in the fund specified in section 3, such amounts as may be necesary: Provided, however, That Congress may make additional transfers from the stabilization fund at present under the direction of the President of the United States, to the revolving fund account. The Board of Governors shall annually prepare for submission to the Congress a budget estimate of the amounts required for the purposes for which such accounts are to be used.

Growth Leader

In an interesting survey of five of the largest processors in the canning industry, prepared by Blyth & Co., Inc., and Reynolds & Co., Stokely Brothers & Company is shown as achieving since 1935 by far the greatest growth of any company in the industry for which figures are available. According to the study of the situation, the remarkable progress of the company during the past four years, the sound financial position achieved, and better-than-average sales growth over the past eight years combine to warrant a good investment ranking for the 3½% sinking fund debentures of Stokely Brothers & Company, Inc.

Copies of the survey may be had upon request either from Blyth & Co., Inc., 14 Wall Street, New York City, or from Reynolds & Co., 120 Broadway, New York City.

Low Priced Suggestions

Ira Haupt & Co., 111 Broadway, New York City, members of the New York Stock Exchange and other leading national exchanges, have prepared an interesting list of low priced suggestions which offer speculative attractiveness, the firm believes. Copies of this list may be obtained from the Statistical Department of Ira Haupt & Co. upon request.

Also available are two comprehensive circulars on Engineers Public Service Company and New England Public Service Company, copies of which may be had upon request from Ira Haupt & Co.

Investment Trusts

(Continued from page 83)

ments of which are made up of lower priced stocks. The average price of the 41 portfolio securities at present is $12½ as compared with the 1937 average high of $29. In other words, if the portfolio securities were all to return to their 1937 highs, the resultant average appreciation would amount to 132%.

* * *

"How Sound Is a Cash Position?" The current issue of **Keystone Corp.'s Keynotes** raises the question. "Money in the bank," states the bulletin, "has always seemed to be a comfortable position. Yet, an unemployed cash balance since the outbreak of the war in 1939 has **lost** 28% in value because of rising prices." The bulletin goes on to discuss the various types of securities and their suitability for holding in a period of rising prices. The conclusion is reached that "low priced common stocks, the most volatile of all classes of listed securities, provide a maximum of 'inflation insurance' per dollar of investment. Since these stocks, as a class, move approximately twice as fast as the 'blue chips,' a smaller investment is required to gain the same 'inflation insurance.'"

* * *

National Securities & Research Corp. has published a revised folder on its Low-Priced Common Stocks Series. The investment is described as "a group of well diversified and actively traded lower priced common stocks chosen for market velocity." The folder points out that from the 1942 low to the 1943 high, National's Low-Priced Common Stocks Series advanced over 106%.

* * *

Calvin Bullock has issued a new folder on Dividend Shares, listing all dividend payments by that fund from 1933 to 1943, inclusive The total amount distributed exceeds $22,000,000. Based on the offering price at the beginning of each year the per cent. return on Dividend Shares over the 11-year period averaged 5.55%, including 1.89% from net security profits.

The December issue of Calvin Bullock's **Perspective** contains a scholarly discussion of the "banking position and the bond market." A number of charts are used to illustrate the trends of the various monetary factors. One particularly striking illustration shows money in circulation rapidly approaching the point where it will exceed the total U. S. monetary gold stock. Whereas the gold stock has remained relatively stable during the past three years and is now in a declining trend, the sharply upward curve of money in circulation shows no indication of topping off.

* * *

The Broad Street Letter published by the sponsor of **Broad Street Investment Corp.,** surveys our potential capacity to produce peacetime goods. The conclusion is reached that our post-war productive capacity will not be as great as many observers seem to think at the present time. "Taking the various factors noted into consideration, it is felt that productive capacity in terms of the Federal Reserve Board Index is likely to be in the range of 150 to 160 and possibly somewhat higher within two years after the war is over. This suggests that it is not likely that we will have a productive capacity so high that all deferred demands can be satisfied in a short time and the market glutted with goods.

Dividends

Manhattan Bond Fund, Inc.—Ordinary Distribution No. 22 amounting to 10c per share, payable Jan. 15, 1944, to holders of record Jan. 5.

Year-End Valuations
of
Canadian Securities

These appraisals are contained in a pamphlet, copy of which is available on request.

Wood, Gundy & Co.
Incorporated
14 Wall Street, New York 5
Direct Private Wires to Toronto & Montreal

Canadian Securities

By BRUCE WILLIAMS

Within the scope of human capabilities our relations with the Dominion of Canada are about 95% perfect—but the remaining 5% is the irksome portion which sometimes receives the lion's share of publicity. The 95% is taken for granted and every major form of collaboration has been so simply consummated that, generally speaking, the situation is considered as perfect to all intents and purposes.

In view of this relatively happy state of affairs, the pin-pricks that are administered from time to time are all the more to be deprecated. To cite a few instances —the Shipshaw billion horsepower hydro-electric undertaking in Quebec was the subject of unfavorable comment here, principally because certain high priority material was diverted from this country. However, this colossal power-plant was an essential cog in the United Nations' war machine and helped Canada to supply 40% of the total aluminum requirements.

The Canol Oil project received even more blistering criticism chiefly on account of its high cost, which incidentally represented about half the amount expended each day for war purposes. Moreover, it was a superb piece of engineering on the part of our Army technicians, and is an invaluable and an unexpectedly large source of fuel for our operations in the Northern Pacific.

Also there is current criticism concerning urgently needed imports of feed grain from Canada, on the grounds that the Dominion has employed sharp practice in awaiting a temporary remission of the import tariff before making shipment. Should such an accusation be levelled at a country that voluntarily contributed a gift of a billion dollars worth of goods to Britain, that is now making available a further billion dollars of mutual aid to any of the United Nations, and among other smaller acts of generosity, is in process of sending 100,000 tons of wheat to alleviate famine in India and 15,000 tons of wheat monthly to Greece as a gift of the Canadian people?

Such unworthy criticisms obviously are the work of a short-sighted minority, and the majority of us would call a truce to this small-minded bickering. Canada needs and welcomes our wholehearted collaboration, and our past assistance, financial and technical, has been invaluable in the economic development of the Dominion. Moreover, from the materialistic angle, it is becoming increasingly apparent that it will ultimately prove our best international investment. Spiritually, our close relationship is a stepping stone towards a state of real understanding among the English speaking peoples of the world.

Turning to everyday affairs, it is interesting to record yet another resounding defeat of the C.C.F. party. In the Toronto civic elections held New Year's Day, every C.C.F. candidate was defeated by a wide margin, and it was significant that compared with the previous election, the number of voters was doubled.

With regard to the market for the past week, the year ended and the New Year began with the recent improvement in tone well maintained. Direct Dominions were virtually unchanged. Nationals were better with the 5's of October, 1969, in demand at 116 and the 4½'s of 1956 bid at 115⅜. There was a resumed enquiry for medium term Ontarios on a 3% basis, but business was restricted by lack of supply.

British Columbias, Nova Scotias and New Brunswicks were quiet and unchanged, but Manitobas were in better demand with the medium term issues quoted on a 4% basis. Saskatchewans were weaker with the 4½'s of 1960 offered at 87½, but Albertas were steadier with the 4½s, 75½ bid. Internal issues continued firm and the Canadian dollar in the "free" market was steady at 10¼% discount.

Now that we are past the year end period, there are definitive indications of a renewed demand for Canadian securities, and the market should soon regain its previous buoyancy, especially as any doubts concerning the Canadian political outlook now seem to have been effectively removed.

RR Credit Reappraised

Pflugfelder, Bampton & Rust, 61 Broadway, New York City, Imembers of the New York Stock Exchange, have issued an interesting discussion of the present and future position of railroad securities, particularly reorganization securities, by Patrick B. McGinnis. Copies of this discussion, entitled "A Reappraisal of Railroad Credit," may be obtained from Pflugfelder, Bampton & Rust upon request.

TAYLOR, DEALE & COMPANY
64 WALL STREET, NEW YORK 5
WHitehall 3 - 1874

CANADIAN SECURITIES
Government · Provincial · Municipal · Corporate

Governor Bricker Says 1944 Will Decide Individual's Place In Society

(Continued from page 58)

Today we enter a new year that in all probability will be the most important year in the lives of people now living. The events of 1944 may well determine the kind of life people will live for centuries to come. As we enter 1944, the forces of evil and destruction have been driven to the wall and the forces of righteousness and freedom are on the conquering march. The war approaches a climax. In the judgment of most people, the major issues of this war will be won in 1944. But, when this war is won, there still will be momentous decisions to make and difficult problems to solve.

With ten million men and women in the armed services and many more millions in war industries returning to civilian pursuits, problems of production and employment will be acute. With billions of dollars spent on war plants and industrial expansion, reconversion and utilization as well as the protection of private business must have more attention in 1944. But government and the industrial plant alone cannot maintain employment of all those who seek to make a living in our country. Everyone engaged in the production, transportation or selling of goods must utilize his money and ability to the fullest extent to employ others.

If high employment is to be maintained and prosperity preserved, this great industrial plant must be utilized to the fullest extent and production kept even at a higher level than that achieved in the pre-war period. This great industrial plant has built the the mightiest navy of all time. It has equipped not only our own millions of men with arms and clothed and fed them, but it has helped to clothe and feed and equip the armies of our allies. The year 1944 should mark the way in which this tremendous force will be utilized in the years ahead.

None of these great problems before America will solve themselves. There must be work, sacrifice, integrity and foresight. And back of all our endeavors there must be a mighty faith. Tonight I wish to give you a declaration of America's faith.

1. We must have faith in our armed forces. An invasion of the continent of Europe, in which our army and navy will take an important part, is imminent. Likewise a great offensive on land, on the sea and in the air is nearing in the Pacific. We know our army, navy and marines will meet every challenge. Never let it again be said by friend or foe that America is a decadent nation. Our men have fought from Arctic snows to tropic jungles. They have marched in the heat of India and Africa. They have fought the world around on land, in the skies and on and under the seas. They have taken a toll of the enemy wherever they have met him many times our own losses. Our army and navy are brilliantly led and our men are heroically fighting. This nation is truly a young and virile nation, and these men and women of the armed forces strengthen our faith and fill our hearts with pride. They bring home to us a new meaning of sacrifice and a new realization of our faith. There is not a home in America from which a prayer does not go up daily for lives of loved ones.

2. We must have faith in our fellow-man. No nation whose citizens lose faith in each other can hope to long endure. Great courage brought the American to our shores. A super-human faith in himself drove him ever farther into the west, across the plains and over the mountains in the face of natural hardships, to build the sturdiest race that the world has known. The American's sturdiness lies not only in his physical vigor, but in his mental and spiritual power as well. That strength and vigor comes from hardships overcome, from problems solved. These are the imperishable qualities of the soul of a man who takes care of himself and builds his way in the world.

The American has never been a defeatist. He has been willing to tackle anything that comes along. That heritage still abides. Let us have faith that it will drive us on to nobler achievement. The people of many races have brought to our shore their contributions of civilization and culture. They have strengthened America and America has strengthened them. From the amalgamation of all that is best in our society shall come the future counterpart of the American pioneer of yesterday.

3. We have faith in our American form of government. The real genius of our system of government is founded upon faith in the dignity and worth of the individual human being. It is founded upon the conviction that man can govern himself, that self-government will respond in war and crisis as well as in peace and prosperity. This year will determine whether the place of the individual in society shall be strengthened or whether he shall become more and more dependent upon organized government. This government of ours was organized as a protection against the power of the masses as well as the classes, — as a protection against the ever encroaching power of government itself.

So, faith in our system of self-government means that we must keep it as near the home as possible. We must keep it close to the heart and the hand of the people of America and responsive to their guiding will. A great contribution can be made by this nation through precept and example, through guidance and encouragement of the other nations of the world to keep their governments responsive to the will of their people.

4. We believe in equality of opportunity for every man and woman in this free government, —that man should have the opportunity to labor without restraint, and to enter other fields without hindrance. He should have the right to conduct his own business and build it to a bigger and better business. He should have the opportunity to move from the position of the laborer to the position of the employer. He should have the opportunity to start in humble circumstances and rise to great heights in this land. That has been the glory of America. It has been the beacon light that welcomed the humble to our shores. We demand that society in America be not stratified, that it be not broken up into groups competing with each other for special benefits. We insist that equality of opportunity be preserved and that every one in his labors and in his successes assures an equal right to every other.

5. We believe in the Bill of Rights. Therein is preserved to the individual the sacred privileges for which generations have fought. Into it is written the spirit of the Magna Carta and the Bill of Rights of old England, the written laws and the great decisions of the courts of the common law. During all these centuries the individual's voice in society has been more and more emphasized. When government has not recognized it, he has risen up and demanded freedom of speech, freedom of the press and freedom of assembly, all of which are part of our daily life here in America. There are threats on every side to freedom of speech and of the press, but we believe in it. We shall see to it that the Bill of Rights will come out of this war unscathed and remain the corner stone of American liberty and the hope of tomorrow.

6. We believe in the economic system that we have developed in this country. Wealth comes from human labor and from the utilization of natural resources. Our resources have been exploited at times. The power of money has not always been intelligently used in this country. It is the duty of government to regulate the accumulation of great power, be it in money, politics, groups or organizations. Government should never forget that the paramount interest is the public interest. Regulation is necesary in our system that public interests might be protected against selfish interests. But there is a vast difference between regulation and regimentation — between regulation and government ownership. In other words, political ownership and management of business, of agriculture, of commerce, of industry has no place in our free economy and the public interest does not require it.

7. We believe that out of this war shall come a yearning everywhere for a more free and peaceful world. The nations of the world will be tired of war. They will be physically and materially exhausted. Let us have faith that in that period America may help to bring a better life and greater freedom to the peoples of the world, that the wounds of war and bitter hatreds which follow war may be healed.

8. We have faith in Divine Providence. We believe in God. The spiritual forces of life are more powerful than the material forces. The yearning of the soul to live now and hereafter is the most powerful thing in the individual life. Any nation which denies God and the spiritual qualities of life, and which attempts to destroy this yearning of the soul of man to reach out toward the Divine, is doomed to destruction.

Let us have the faith to know that those nations which believe in God will ultimately lead the peoples of the world to the dawn of the new day of peace and good will. I do not care what a man's religion may be, if it is founded upon moral law, if it has behind it a spiritual power and belief in God, that man is a better man and his nation is a better nation for his belief and his practice of that faith.

9. And finally we have faith in the America of tomorrow and believe the best is yet to be. For that the war is being fought. For that men and women work tirelessly in the factories and the offices of our land. In that faith the farmers till the soil and harvest the crops. In that faith we live and move and have our being. May 1944, as we enter it this day, bring to us a great new faith in ourselves, in our fellow-man, in God and in our country.

Sir Owen Seaman has expressed that faith in these lines:

Ye that have faith to look with fearless eyes
Beyond the tragedy of a world at strife,
And trust that out of night and death shall rise
The dawn of ampler life;
Rejoice, whatever anguish rend your heart,
That God has given you for a priceless dower,
To live in these great times and have your part
In Freedom's crowning hour;
That you may tell your sons who see the light
High in the heavens—their heritage to take—
"I saw the powers of Darkness put to flight,
I saw the Morning break."

Tomorrow's Markets Walter Whyte Savs——

(Continued from page 63)

prove too much for the market and that a setback of approximately five points would occur. In Tuesday's action the market gave signs that it had thrown off the fear of the offerings.

* * *

Stocks which had pointed down for some time began firming up even if the favorites of recent weeks didn't show any renewed signs of life. Such action in the face of previous signals means a complete reversal of market opinion. The down action has now changed to up action. Specifically this means that the prices you were asked to pay for certain stocks in the event the reaction occurred should either be lifted or be cancelled and new stocks recommended. Here they are:

Buy Curtiss Wright "A" 15¾ to 16¾ stop at 14. Buy Lockheed 15-16 stop at 13.

* * *

Douglas will probably also go up but this stock moves too rapidly to permit of weekly recommendation.

In other portions of the market the following stocks are recommended: American Steel Foundry 24-25 stop 22½; American Car & Foundry 33-34 stop at 31.

* * *

We have been chasing U.S. Steel for a few weeks but so far it has stayed out of range. Last recommendation was 49¾ to 50¼; recent low was 50½. I advise you now to forget Big Steel and try for Bethlehem Steel instead.

* * *

Buy BS at 56½-57 stop at 55. Two other stocks which act well are Ex-Cell-O and American Smelters.

Buy Ex-Cell-O at 21-22 with a stop at 19 and American Smelting 35½-36½ stop at 34. In addition to the above you are still long of Western Union "A" bought at about 43½. Hold it.

* * *

It is possible that before you read this the market may have already advanced to a level where none of the above stocks are available. But that is a chance you have to take.

* * *

More next Thursday.

—Walter Whyte

[The views expressed in this article do not necessarily at any time coincide with those of the Chronicle. They are presented as those of the author only.]

The Broker-Dealer Customer Problem

Morris Cohon, 42 Broadway, New York City, has had printed a new study of the problem of disclosure of markets or profits containing an analysis of recent cases. This interesting booklet, entitled "The Broker-Dealer Customer Problem," is available to brokers and dealers at a cost of $1 per copy, and may be obtained from Morris Cohon.

Sidney H. Kahn Dead

Sidney H. Kahn, Chairman of the Board of Straus Securities Co., Chicago, died of a heart ailment after six weeks' illness.

Mr. Kahn was for twenty-five years Vice-President of the investment firm of S. W. Straus & Co., becoming Chairman of the Straus Securities Co. when the firm was formed in 1933. He had also been Vice-President and director of the old Straus, now the American National Bank & Trust Co.

To Manage Depts. For Ernst & Co., New York

Ernst & Co., 120 Broadway, New York City, members of the New York Stock Exchange, announce that Charles L. Benesch will be in charge of the firm's Institutional and Syndicate Department, and Nathan Abell will manage the Arbitrage Department after January 3rd, 1944.

Now Schwamm & Co.

Following the dissolution of H. L. Schwamm & Co., Saul and Elizabeth Schwamm announce the formation of Schwamm & Co., to act as dealers in state and municipal bonds, with offices at 60 Broad Street, New York City.

Haseltine Withdraws

CHICAGO, ILL.—Bacon, Whipple & Co., 135 South La Salle Street, members of the New York and Chicago Stock Exchanges, announce that Donald M. Haseltine has withdrawn from partnership in their firm.

Attractive Situation

The current situation in the common stock of Long Bell Lumber Company offers attractive possibilities according to a memorandum prepared by Buckley Brothers, 1529 Walnut Street, Philadelphia, Pa., members of the New York and Philadelphia Stock Exchanges. Copies of this interesting memorandum may be obtained from the firm upon request.

Over-Counter Review

Bristol & Willett, 115 Broadway, New York City, have prepared the current issue of their "Over-the-Counter Review." Copies of this interesting "Review" may be had from the firm upon request.

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Calendar Of New Security Flotations

OFFERINGS

DERBY GAS & ELECTRIC CORP.

Derby Gas & Electric Corp., a subsidiary of Ogden Corp., registered 91,577 shares of its common stock without par value with the SEC. This stock is already issued and outstanding, and the shares are not being offered by or for the account of the company. They are to be sold by Ogden Corp., as part of its plan to dispose of its public utility investments in accordance with the Public Utility Holding Company Act of 1935.

Address — One Exchange Place, Jersey City, N. J.

Business — The company is engaged primarily in the generation, distribution and sale of electric energy and manufactured gas.

Underwriting—Ogden Corp., after the registration becomes effective, will publicly invite sealed proposals for the purchase or underwriting of these shares. The result of the bid opening will be filed by amendment later.

Offering—Terms will be filed by amendment later.

Registration Statement No. 2-5213. Form S-1. (9-15-43).

Stock Awarded—Allen & Co., New York, won the award of 91,577 shares Jan. 3, 1944, from the Ogden Corp. Bid price was not immediately disclosed.

Registration statement effective 3 p.m., EWT, on Dec. 18, 1943.

Offered Jan. 6, 1944, by Allen & Co., New York, at $18 per share.

ROCHESTER TELEPHONE COMPANY

Rochester Telephone Corporation has filed a registration statement for 380,000 shares of common stock, $10 par value. The offering does not represent new financing by the company as the shares are now outstanding.

Address—335 Main Street East, Rochester, N. Y.

Business—Is an independent telephone operating company conducting a telephone business wholly within the State of New York, serving without competition the City of Rochester and the adjacent area.

Underwriting—The underwriters and the amount underwritten are as follows: (In shares) First Boston Corporation, 78,000; Union Securities Corp. and Smith, Barney & Co., 40,000 each; White, Weld & Co., 30,000; George D. B. Bonbright & Co., Goldman, Sachs & Co., Kidder, Peabody & Co., Merrill Lynch, Pierce, Fenner & Beane and Stone & Webster and Blodgett, Inc., 25,000 each; F. S. Moseley & Co., and Tucker, Anthony & Co., 20,000 each; Sage, Rutty & Co., Inc., 12,000, and Lee Higginson Corporation and Little & Hopkins, Inc., 7,500 each.

Offering—Offering price will be supplied by amendment.

Proceeds—Certain of the holders of the 500,000 shares of new common stock have agreed to sell an aggregate of 380,000 shares of such stock to the underwriters. The proceeds of the sale of the stock offered by the prospectus are to be received by the sellers, and not by Rochester Telephone Co.

Registration Statement No. 2-5239. Form S-1. (10-27-43).

Offered Jan. 4, 1944, at $15⅜ per share by The First Boston Corp. and associates.

UNITED AIR LINES, INC.

United Air Lines, Inc., filed a registration statement for 105,032 shares of 4½% cumulative preferred stock, $100 par value—convertible prior to 1954. [Name changed from United Air Lines Transport Corp. by stockholders Dec. 19, 1943.]

Address—5959 South Cicero Avenue, Chicago.

Business—Air transport system.

Underwriting—Harriman Ripley & Co., Inc. is named principal underwriter. Others will be named by amendment.

Offering—The 105,032 shares of 4½% preferred are being offered by the corporation to the holders of its common stock, for subscription at $100 a share, pro rata, at the rate of seven shares of preferred for each 100 shares of common held of record at the close of business Dec. 29, 1943. The subscription warrants will expire at 3 p.m. on Jan. 10, 1944. Underwriters will purchase unsubscribed shares and offer them to public at price to be named by amendment. Stockholders on Dec. 22, 1943, are to vote on amendments to authorize 200,000 shares of cumulative preferred stock, $100 par, issuable in series, and 100,000 shares of management stock, $10 par value. Also to authorize shares of capital stock of the corporation to be changed into shares of common stock, $10 par value, and that authorized number thereof be increased to 2,500,000 shares—against present authorized issue of 2,000,000 shares of capital stock, $5 par—and 2,817 shares of authorized but unissued common continue to be reserved for sale to officers and employes.

Proceeds—To be used for general corporate purposes.

Registration Statement No. 2-5269. Form S-1. (12-9-43).

Stockholders on Dec. 19, 1943, approved the changes in the capital stock.

Registration statement effective 5:30 p.m., EWT, on Jan. 29, 1943.

Following is a list of issues whose registration statements were filed less than twenty days ago. These issues are grouped according to the dates on which the registration statements will in normal course become effective, that is twenty days after filing (unless accelerated at the discretion of the SEC), except in the case of the securities of certain foreign public authorities which normally become effective in seven days.

These dates, unless otherwise specified, are as of 4:30 P.M. Eastern War Time as per rule 930 (b).

Offerings will rarely be made before the day following.

SATURDAY, JAN. 8

CENTRAL ILLINOIS ELECTRIC & GAS CO.

Central Illinois Electric & Gas Co. has filed a registration statement for 400,000 shares of common stock, par value $15 per share. The stock is already issued and outstanding and does not represent new financing.

Address—303 North Main Street, Rockford, Ill.

Business—Operating public utility.

Underwriting—To be applied by amendment.

Offering—Consolidated Electric & Gas Co. is the beneficial owner of all of the outstanding common stock of Central Illinois. Consolidated is, in turn, controlled by Central Public Utility Corp., a registered holding company. The stock registered is being disposed of by Consolidated in compliance with the provisions of Section 11 (b) (1) of the Public Utility Holding Company Act. No portion of the proceeds of the sale of the common stock registered will be received by Central Illinois. Consolidated Electric has petitioned the Commission for an exemption from the competitive bidding requirements of the Commission's Rule U-50 in order that it can sell the stock at negotiated sale to Central Republic Co., an investment firm of Chicago, which firm subsequently would make a public offering.

Proceeds—Consolidated plans to use the proceeds to retire Federated Utilities, Inc., 5½% bonds, and to apply the balance to the purchase in the open market of Consolidated's own bonds.

Registration Statement No. 2-5272. Form S-2. (12-20-43.)

BEN-HUR PRODUCTS, INC.

Ben-Hur Products, Inc., has filed a registration statement for $300,000 5% convertible debentures, series of 1943, due Feb. 1, 1951, and 11,400 prior preferred shares, for the purposes of such conversion.

Address—800-812 Traction Avenue, Los Angeles, Cal.

Business—Engaged in business of processing and marketing at wholesale of coffee, tea, extracts, prepared mustard and spices.

Underwriting—Pacific Company of California, and Wyeth & Co., both of Los Angeles, are named underwriters, each having agreed to purchase $150,000 of the debentures at 92½%, or a total amount of $277,500.

Offering—Price to public, 100.

Proceeds—For additional working capital and other purposes.

Registration Statement No. 2-5273. Form S-1. (12-20-43.) Statement originally filed in San Francisco.

SUNDAY, JAN. 9

PUBLIC SERVICE CO. OF OKLAHOMA

Public Service Co. of Oklahoma has filed a registration statement for $1,500,000 5% preferred stock, cumulative, par $100 per share, and $6,600,000 first mortgage bonds, Series A, 3¼%, due Feb. 1, 1971.

Address—600 South Main Street, Tulsa, Okla.

Business—Engaged principally in generating, purchasing, selling electric energy and also natural gas and selling water.

Underwriting—None involved in issue of stock which is for exchange purposes. Bonds will be offered for sale at competitive bidding and names of underwriters will be supplied by amendment.

Offering—The company is offering to the holders of 24,255 publicly held shares of $6 preferred, without par value, of Southwestern Light & Power Co., principal subsidiary of Oklahoma, the right to exchange, on a share for share basis, 15,000 of such shares of Southwestern for a like number of 5% preferred shares of Oklahoma. Subscriptions to be reduced pro rata in case the holders of more than 15,000 shares of Southwestern accept the exchange offer. Middle West Corp. has agreed to purchase from Oklahoma at $100 per share and accrued dividends, 2,500 of said 15,000 shares, less such number of shares thereof in excess of 2,500 shares as may be subscribed for pursuant to the exchange offer, and American Public Service Co. has agreed to purchase from Oklahoma, at $100 per share and accrued dividends, 10,000 shares of said 15,000 shares of 5% preferred, less such number of shares thereof in excess of 5,000 shares as may be subscribed for pursuant to the exchange offer. No underwriting commissions will be paid by the company in connection with the exchange offer. Offering price of bonds will be filed after the result of competitive bidding by the filing of a post-effective amendment.

Proceeds—Pursuant to authorization in December, 1943, by the Securities & Exchange Commission, Oklahoma will, upon the dissolution of Southwestern, principal holding company of Oklahoma, acquire assets of Southwestern subject to the liabilities of Southwestern at date of acquisition. Oklahoma will acquire the properties of the subsidiary subject to $6,648,000 face amount of the subsidiary's first mortgage bonds, Series A, 3¾%, due Dec. 1, 1969. The net proceeds, to be received by Oklahoma from the sale of the bonds of Series A registered, together with general funds of the company, are to be applied to the redemption, at 105%; of such bonds of subsidiary.

Registration Statement No. 2-5275. Form A-2. (12-21-43.)

PUBLIC SERVICE CORP. OF TEXAS

Public Service Corp. of Texas has filed a registration statement for $800,000 5% 25-year first mortgage bonds.

Address—Burk Burnett Building, Fort Worth, Texas.

Business—Public utility corporation.

Underwriting—Keystone Pipe & Supply Co., Butler, Pa., is named underwriter, parent of registrant.

Offering—There will be no principal underwriter, but the bonds received by the Keystone Pipe & Supply Co., parent of registrant, will be offered to holders of its preferred stock in exchange for same. The basis of exchange is to be $100 par of the bonds for $100 par value of preferred stock. The underwriter is not bound to take all the securities registered. The underwriter is the owner, however, of 24,096 shares of the preferred stock of the registrant and has agreed to accept at par the bonds registered in exchange for registrant's preferred stock which it owns.

Purpose—The securities are to be offered by the registrant in exchange for its outstanding preferred stock and by the underwriter (Keystone Pipe & Supply Co.) in exchange for its outstanding preferred stock. The basis in each case is one $100 par value in bonds for $100 par of preferred stock. The balance of the preferred stock of the registrant outstanding in the amount of $5,875 will be called in by the registrant and retired.

Registration Statement No. 2-5274. Form S-1. (12-21-43.)

WEST VIRGINIA PULP & PAPER CO.

West Virginia Pulp & Paper Co. has filed a registration statement for 155,830 shares of cumulative preferred stock, 4½% Series, par value $100 per share.

Address—230 Park Avenue, New York City.

Business—Owns and operates six highly integrated mills engaged in the manufacture of white papers, kraft papers with collateral production of certain chemicals and chemical by-products and other related products.

Underwriting—Harriman Ripley & Co., Inc., New York, heads the group of underwriters. Others will be named by amendment.

Offering—Company will offer to holders of its outstanding 155,830 shares of 6% cumulative preferred stock, the right to exchange such shares for shares of 4½% series registered, on a share for share basis, together with a cash dividend adjustment of 37½ cents, which adjustment, together with the dividend receivable on the cumulative preferred stock, 4½% series, will give the stockholders who exercise the right to exchange a dividend for the quarter ending Feb. 15, 1944, the date when unexchanged shares of preferred stock will be redeemed, at the annual rate of 6%. Exchange offer will expire 3 p.m., Jan. 14, 1944. The company will call for redemption on Feb. 15, 1944, any of the shares of preferred not deposited for exchange at the callable price of 106.50, including equivalent of $1.50 quarterly dividend per share. The underwriters have agreed to purchase any of the 4½% series preferred not issued in exchange for presently outstanding preferred, at a purchase price of $100 per share plus accrued dividends from Nov. 15, 1943; and 90% of the excess, if any, of the initial public offering price per share (exclusive of accrued dividends) over $100 per share on any offering made by the underwriters of such shares prior to the closing date, but such purchase price shall not exceed $104.50 per share and accrued dividends. Underwriting agreement provides for compensation to the underwriters. Public offering price will be named by amendment.

Purpose—To effect exchange and redemption of outstanding preferred stock.

Registration Statement No. 2-5276. Form S-1. (12-21-43.)

MONDAY, JAN. 10

ELASTIC STOP NUT CORPORATION OF AMERICA

Elastic Stop Nut Corporation of America has registered $3,500,000 15-year sinking fund debentures due Jan. 15, 1959, with annexed stock purchase warrants. The interest rate will be supplied by amendment.

Address—Union, N. J.

Business—Engaged in the manufacture and sale of self-locking nuts of a wide variety of types.

Underwriting — Principal underwriters are H. M. Byllesby & Co., Inc., and Ladenburg, Thalmann & Co., both of New York. Others will be supplied by amendment.

Offering—Price to the public will be supplied by amendment.

Proceeds—Proceeds from sale will be used as additional working capital. There will be annexed to each debenture in the principal amount of $1,000 a non-detachable stock purchase warrant giving the holder the right to purchase on or before Jan. 15, 1959, 35 shares of common stock at prices ranging from $14.50 per share to $18 per share. 122,500 shares of common stock, $1 par, are reserved for issuance upon conversion of the warrants.

Registration Statement No. 2-5277. Form S-1. (12-22-43.)

TUESDAY, JAN. 11

MISSISSIPPI VALLEY BARGE LINE CO.

Mississippi Valley Barge Line Co. has registered 227,000 shares of common stock, par value $1 per share. The shares are issued and outstanding and do not represent new financing by the company.

Address—1017 Olive Street, St. Louis, Mo.

Business—Is a common carrier by water engaged in the transportation of freight on the Mississippi, Ohio, Monongahela, Allegheny and Kanawah Rivers.

Underwriting—G. H. Walker & Co. heads the group of underwriters.

Offering—Price to the public to be supplied by amendment.

Proceeds—Atlas Corporation as of Dec. 15, 1943, owned of record 277,612 shares of stock of the company, constituting 39.66% of the voting power of the company, making Atlas the parent of Mississippi. The stock owned by Atlas includes the 227,000 shares offered by prospectus in connection with the registration. The total held by Atlas also includes the shares (not exceeding 50,000) which the company contemplates purchasing from Atlas shortly after the completion of the offering under the prospectus, for the purpose of resale to certain of its officers and keymen at the same price that it purchases such shares from Atlas. Proceeds will go to the selling stockholder.

Registration Statement No. 2-5278. Form A-2. (12-23-43.)

NORTHWEST AIRLINES, INC.

Northwest Airlines, Inc., has filed a registration statement for 139,460 shares of common stock, without par value, of which 117,460 shares will be offered to the company's present common stockholders and the balance to be issued under options.

Address—1885 University Avenue, St. Paul 4, Minn.

Business—Engaged in air transportation with respect to persons, property and mail, and in the performance of contracts with the United States in connection with the prosecution of the war.

Underwriting — Auchincloss, Parker & Redpath head the underwriting group. Others will be named by amendment.

Offering—Holders of record at a date in January, to be named, of the company's common stock will be given pro rata rights to subscribe to an aggregate of 117,460 additional shares of common stock, in the ratio of one share for each two shares then held, at a price to be named by amendment. The subscription warrants will expire at 3 p.m. on Jan. 15, 1944. The underwriting group will purchase the unsubscribed shares and offer them to the public at a price to be named by amendment.

Proceeds—The entire net proceeds will be available for general corporate purposes pending specific application of such funds, and it is expected they will be invested temporarily in securities of the United States Government. It is considered desirable that the company at this time provide itself with funds with which to meet its future responsibilities and opportunities. It is expected funds will be used for the acquisition of additional flying, communications and other equipment, the construction of hangars, the purchase of machinery and other facilities in connection with its present routes and such new routes as may hereafter be acquired or participated in by the company. It is probable, although not certain, that additional flying and other equipment may become available for commercial operations before the termination of the war. As additional flying and other equipment becomes available, the company must be in a position promptly to place orders sufficient for its needs. In carrying out the program, the company may find it necessary to provide additional funds through the sale of additional securities, bank borrowings, the issuance of equipment trust certificates, or other financing, although the company has no present plans for any such other financing.

Registration Statement No. 2-5279. Form A-2. (12-23-43.)

(This list is incomplete this week)

The Securities Salesman's Corner

A Campaign For New Accounts

Did you ever stop to wonder why anyone should buy securities from you rather than from the other fellow? What inducements do you hold out to your potential customers that lift you and your organization out of the average run of securities firms, all more or less the same in the facilities they offer, and the services they render? When you stop to consider these things isn't it true that most salesmen of securities and investment firms alike, go about soliciting business in the same cut and dried way, day in, and day out?

"Well," you might say,"what if we do—we are obtaining our share of the business, paying the rent, and getting along alright (and) without a bag full of fancy tricks that may or may not work, but will surely cost us money". If such is the case it's all to the good but there is one thing no firm can afford to do if it intends to go ahead and that is GET IN A RUT. The best thing about a new and progressive sales program is not only that it can pay you dividends in dollars and cents but (also) in increased enthusiasm and interest in your work. If you are trying to expand your clientele by extending your facilities and widening the scope of your activities you are growing—you are not stagnating nor standing still.

Here is a plan: Select a hundred, or as many names of investors as your sales organization can intensively cultivate and still do a thorough job. After you have carefully picked your prospective clients and have made sure that they are substantial investors, **begin a mail campaign.**

In this mail campaign lift your firm out of the crowd by sending these people the sort of interesting articles that appear weekly in the Commercial & Financial Chronicle. Send them reprints of such articles as those written by Dr. Benjamin M. Anderson entitled POST-WAR FOREIGN EXCHANGE STABILIZATION FURTHER CONSIDERED, which recently covered this vital subject in a manner not readily obtainable from other sources—if at all. Every week (other) exceptional articles by world-famed authorities are appearing in the Chronicle. The reprint of the address by Dr. Wriston of Brown University, entitled FREE ENTERPRISE, in our opinion, is another outstanding expression of current opinion that your prospective investor clients should gratefully receive. Other articles in the same vein are full of information and since they are written by authorities in their fields they will make ideal mailing pieces BECAUSE THEY CARRY PRESTIGE AND WILL REFLECT VERY FAVORABLY UPON THE SENDER. Articles such as the one by Dr. Anderson are available in reprint form—others can be photo-offset at a minimum of expense—just request permission and we feel certain the "Chronicle" will be pleased to cooperate.

When you send these reprints to your mailing list include a SHORT COVERING LETTER. Make certain your stationery is of good quality and your letters are individually typed and signed.

Send out a series of these letters and reprints. Keep it up for a while. Ask for comments upon the enclosed material. Try and get some of the recipients to open up a little correspondence with you. You will be surprised how many will do so if you make your letters friendly and don't try to push any securities upon anyone to whom you are sending these letters. Let them see you are a real investment firm, with your eyes wide open as to what's going on in the world of politics, economics, and finance. Let these people get acquainted with you first BEFORE YOU TRY AND DO BUSINESS WITH THEM.

After you have kept this up for a few months DIVIDE THESE NAMES AMONG THE MEMBERS OF YOUR SALES ORGANIZATION AND THEN LET THEM MAKE THEIR CALLS AND GO TO WORK. IF YOU LIKE, YOU CAN THEN CONDUCT A CONTEST AMONG YOUR MEN BASED UPON THE BEST PRODUCTION OVER A CERTAIN PERIOD, OR THE GREATEST NUMBER OF NEW ACCOUNTS SECURED.

This sort of a campaign is guaranteed to keep any sales organization on its toes and if you plan it well, select good names and circularize, write short, impressive covering letters, success should be assured.

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SEC And NASD Attempting To Establish Custom And Usage In Securities Business By Fiat

(Continued from first page)

legislative authority passes a statute establishing a principle, that is the law which overrides any contravening custom. In the absence of such a statute, the custom or unwritten law would have prevailed.

It is our theme that the recent hand and glove activities of the Securities and Exchange Commission and the National Association of Securities Dealers is resulting in a designed attempt to give rise to "recognized customs and practices of brokers and dealers in securities," which in effect are non-existent.

In the now notorious Hughes case, the SEC cited Article 3, paragraph 4 of the NASD rules as follows:

> "In 'over-the-counter' transactions, whether in 'listed' or 'unlisted' securities, if a member buys for his own account from his customer, or sells for his own account to his customer, he shall buy or sell at a price which is fair, taking into consideration all relevant circumstances, including market conditions with respect to such security at the time of the transaction, the expense involved, and the fact that he is entitled to a profit. . . ."

> The Commission then added the following footnote observations:

> "It should be noted that the confirmation forms used by petitioner contain a specific statement on their face that 'all transactions shall be subject to the regulations and usages of the New York Stock Exchange or other Exchange or market where executed and/or subject to the recognized customs and practices of brokers and dealers in securities.' The quoted rule of the NASD clearly sets forth one of the recognized practices of dealers in securities.

> "A recent study of the mark-ups over the current market actually taken by members of the National Association of Securities Dealers shows that 47% of the transactions were effected at a gross mark-up over the current market of not over 3%, and 71% at not over 5%. See 'New York Times,' Oct. 26, page 31."

By these arguments, the Commission in effect, urged upon the United States Circuit Court of Appeals that in over-the-counter transactions, it was the well recognized custom and practice among brokers and dealers in securities not to take a mark-up in excess of 5%.

We doubt whether any broker or dealer would dare to say under oath that such is the general custom.

The fallacy of the SEC contention is inherent in its very argument. If such a custom prevailed, there would have been no need for a survey by the NASD to establish it, the taking of the survey, as well as the "5% spread philosophy" since developed by the NASD, in and of themselves negative the existence of any custom among dealers and brokers on the subject of ceiling profits or spreads.

The above quoted rule of the NASD certainly does not warrant a 5% spread, for, if we are to "take into consideration all relevant circumstances," the cost of doing business may not be disregarded. Yet the Securities and Exchange Commission and the National Association of Securities Dealers have wilfully disregarded this vital element. Their "philosophy" deals not with "profits" but with "spreads."

The process of encroachment upon the rights, powers and duties of business and enterprise by the alphabetical agencies of the Federal government has advanced to such an extent as to give rise to immediate and grave concern. The sooner that tide is stemmed, the better for our country.

The "5% spread rule" should be and must be abolished at once.

Both the Securities and Exchange Commission and the National Association of Securities Dealers would do well to review the subject of "custom and usage," and to stop using improper labels.

The CHRONICLE invites comments on the views expressed in this article, or on any related phases of the subject under discussion. The names of those submitting comments will be omitted where requested. Comments should be addressed to Editor, Commercial and Financial Chronicle, 25 Spruce Street, New York 8, New York.

To All Of Our Business Friends . . .

Thank you *sincerely* for your favors to date.

At the end of 1944, we hope our business relationship will be one of *even closer cooperation and greater confidence*, due to its having met the additional test of the vicissitudes of another year.

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H. F. Schroeder Is Now With Blair Co.

Blair & Co., Inc., 44 Wall Street, New York City, announce that Herbert F. Schroeder, formerly of Clark, Dodge & Co., is now associated with them in their corporate institutional trading department.

Eastman, Dillon Admit Barton And Power

Eastman, Dillon & Co., 15 Broad Street, New York City, members of the New York Stock Exchange, announce that D. Frederick Barton and John F. Power have been admitted to general partnership in their firm.

Admission of Mr. Barton and Mr. Power to the firm was previously reported in the "Financial Chronicle" of December 30th.

American Cyanamid Co.

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Bell Opens Boston Branch Under Cannell

The Philadelphia investment firm of W. H. Bell & Co., Inc., announces the opening of an office in Boston, Mass. at 49 Federal Street, under the management of John Cannell. The firm, whose main office is at 1500 Walnut Street Philadelphia, also maintains principal offices in Washington, D. C., Easton, Pa. and Allentown, Pa.

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6s, 1952

Bought — Sold — Quoted

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Members N. Y. Security Dealers Ass'n
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Tel. WHitehall 4-7970 Tele. NY 1-2218

Chas. E. Weigold Co. Formed In New York

Roosevelt & Weigold, Inc., announces the resignation of Lt.-Col. Archibald B. Roosevelt as President, and the change in name to Chas. E. Weigold & Co., Inc. The company will continue to deal in State and Municipal Bonds, specializing in Bonds of municipalities in New York State. Chas. E. Weigold is the new President, and Edwin J. Cross is Vice-President and Secretary. The address remains unchanged, 40 Wall Street, New York.

Mackubin Legg Admit Morgan And Pohlhaus

BALTIMORE, MD.,—Mackubin, Legg & Company, 22 Light Street, members of the New York and Baltimore Stock Exchanges, announce that C. Gerard Morgan, Jr. and Walter C. Pohlhaus, who have been associated with the firm for many years, have been admitted to general partnership as of January 1, 1944.

Admission of Mr. Morgan and Mr. Pohlhaus was previously reported in the Financial Chronicle of December 23.

Allen & Co. Offer Derby Gas Issue

Offering of 91,577 shares of common stock of Derby Gas & Electric Corporation is being made today by Allen & Co., New York. The stock is priced to the public at $18 per share.

Interesting Situation

Allen & Co., 30 Broad Street, New York City, have prepared an analysis of Magazine Repeating Razor Company. Copies of this interesting analysis may be had from Allen & Co. upon request.

SEE
Our Advertisement
Page 60

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Final Edition

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In 2 Sections—Section 2

The Commercial and FINANCIAL CHRONICLE

Reg. U. S. Pat. Office

Volume 159 Number 4244 New York, N. Y., Thursday, January 6, 1944 Price 60 Cents a Copy

The Financial Situation

Notwithstanding the continuous warnings about complacency virtual unanimity is evident in official as well as in other quarters that the war in Europe is very likely to come to an end this year. There are many, perhaps they are in the majority, who expect hostilities to cease across the Atlantic during the first, rather than the second half, of the year. There can scarcely be a great deal of doubt that once Germany is definitely out of the war, what is known as reconversion will be begun in earnest in American industry. No underestimate of Japan is implied in such a belief, indeed no estimate of her fighting or staying qualities at all is implied. It simply does not stand to reason that any war that the United Nations could wage against Japan in the circumstances actually existing could possibly make demands upon the industries of those nations sufficient to keep them so largely engaged in the production of war materials and weapons as is the case today. So much materiel could not be transported; there is not land available enough to make use of it; and many types of instruments employed in Europe to good effect could be used profitably against Japan only in limited amounts.

Time to Get Our Feet on the Ground

Evidently, then, those who insist upon giving some attention to post-war problems and policies at this time are well warranted in so doing. Indeed it appears to us that the post-war era, at least the post-European war era, may well be near enough to make it quite imperative that we get down to hard sense in this matter of laying out plans for it. The time when the vague, grandiose, Utopian dreaming about this "far-off divine event" was in order, if it ever was, has certainly passed. We must get our feet on the ground, and do so without further delay.

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From Washington Ahead Of The News

By CARLISLE BARGERON

There is a growing feeling among Senators—the conservative ones, whether Republican or Democratic, and many of whom have sons in the armed forces—that Mr. Roosevelt is rendering a distinct disservice by not letting it be known whether he intends to run again, and that he will render an even greater disservice if he does run again. It is coming to be a rather deep-rooted feeling on the part of these gentlemen, and it is not unlikely that something will be heard of it ere long.

It is based on the fact that if he is to be the candidate the conduct of the war is bound to be brought into the campaign. Heretofore, there has been little or no criticism of this. Criticism has run riot on his domestic policies, on his conduct of the home front. But by pretty much common consent his opponents have kept quiet about his conduct of the war. It is becoming more and more apparent that he intends to take advantage of this to get a fourth term. He, himself, has sought to get rid of the label "New Deal," and to turn the country's thinking strictly to a "Win the War" slogan. But even before his statement the steadily played tune of his journalists was that while there might be some difference of opinion about his domestic policies there was a unanimity of opinion that his leadership in the war was brilliant.

His opponents and even many of his thinking friends have squirmed every time they've heard of this contention. It is not a fact. There is far from a unanimity of opinion in Congress, Democrats and Republicans alike, on his war leadership. We are not talking now about his leadership on the home front; there has long been considerable disquiet about his conduct of our military operations. The disposition has been, however, that he is the Commander-inChief until January 1945, and that therefore, nothing constructive can be served by criticizing him in that capacity. Indeed, the disposition of his opponents, being just as patriotic as the New Dealers, has been to go along with the contention of his brilliancy in our military operations for its morale effect.

But if he is to use this as a fourth term campaign, then manifestly his conduct of the war becomes not only a legitimate but a necessary subject for critical review. Such a review it will get and the result is bound to be a raising of doubts when confidence, blind confidence, as a matter of fact, is needed in our military higher-ups. It would be an awful mess, indeed, if there should be a public airing of what has gone on in the privacy of our military councils. But there will be that

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Record Deposits And Government Bond Holdings Feature N. Y. State Bank Developments In 1943

Supt. Bell Reports System Stronger Than Ever Before—Recommends Changes In Banking Law

Record-breaking increases in deposits and in holdings of government securities were the outstanding developments in banking in New York State in 1943, Elliott V. Bell, Superintendent of Banks, says in his annual report to the Governor and the Legislature, made public on Jan. 5.

Elliott V. Bell

Deposits in banks and trust companies rose $2,048,000,000 in the first ten months of the year to a new high of $17,685,000,000, and deposits in savings banks, exclusive of dividends credited, increased $434,000,000 in this period to a level in excess of $6,000,000,000, also a new high, the report shows. For mutual savings banks, it was the steepest rise in deposits in their history.

Government security holdings of banks and trust companies, reflecting the growing requirements of the Treasury for funds, increased $2,734,000,000 to $11,301,000,000, or 59% of total assets. About 80% of the Government securities held by banks and trust companies mature in ten years or less, according to Mr. Bell. The mutual savings banks added $747,000,000 to their investment in Government securities in the ten-month period, raising their total holdings to $3,082,000,000.

"The remarkable rise in deposits and the fact that virtually all of this increase has been invested in obligations of the United States Government," says Mr. Bell, "have given the banking institutions of the State an opportunity to strengthen their asset position as never before. In addition to this an improved market for real estate, moderately rising prices and expanding national income have made it possible for banks to dispose of unsuitable assets and to clean up bad loans left over as a legacy of prior years. Although the banking system has been faced with a heavy responsibility in helping to finance the war, it has been, with respect to earnings and assets, experiencing relatively good times."

Mr. Bell says that often in the past banking supervision has been too stringent in bad times. "The time to raise our standards," he continues, "is when prices are rising, income is expanding and dead assets are coming to life—in short, when the national economy is undergoing an inflationary trend. If that is done, bankers can then afford to adopt more liberal lending policies and to give more positive assurance to recovery in any subsequent time of stress."

The end of the war in Europe, now widely predicted for 1944, would bring measurably nearer the period of transition from a war to a peace economy, the Superintendent says. The banking system of this State, he says, will face its responsibilities in this period of transition confident in the knowledge that it is stronger than ever before.

Mr. Bell says that the Banking Department will recommend a number of changes in the banking law at the 1944 session of the Legislature. The more important recommendations, whose purpose is to cure defects in the law which have been discovered by experience, are as follows:

1. The Department, with the approval of the Banking Board, will recommend that Section 14 of the Banking Law be amended so as to provide that the Banking Board may act by a three-fifths vote of all of its ten members instead of a two-thirds vote. Seven votes are now required for action by the Board. Allowing for a reasonable number of absences on account of illness, special war duties and other emergencies, it sometimes happens that no action can be taken by the Board without the unanimous vote of the entire membership present at a meeting.

2. The Department recommends that Section 96 of the Banking Law be amended to permit State banks, trust companies and industrial banks to pledge assets as security for deposits of public money of the United States. The need for this legislation, says Mr. Bell, arises from the fact that State banking organizations are not authorized to pledge assets to

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Warns Business Against Neglecting Basic Social Responsibilities

Every business must have a positive program of social responsibility and good citizenship to prosper in the post-war period of peace-time production and competition, in addition to producing its goods and services at the lowest possible cost, Holgar J. Johnson, President of the Institute of Life Insurance, last week told the Advertising Club of Springfield, speaking on "Taking Business Before the Bar of Public Opinion."

Holgar J. Johnson

"The life insurance companies in recognition of this need have taken a position of leadership in a program of public education through the newspapers of the country to help hold down living costs and prevent a runaway price inflation," said Mr. Johnson.

"In keeping with this new position of business, and the increased importance of public opinion, business has a responsibility to be vocal. Business men can no longer rest their case on their planning or engineering or production departments alone. If business is going before the bar of public opinion for a decision, it is essential that the public be fully informed, that all of the facts about the business be known to those who are going to pass judgment. The business man must realize that it is not enough to do a splendid job and render a great public service, important as that is, but that this service must be made known to the public. Only then can a fair judgment be rendered. And that judgment will be eminently fair, if the facts are known."

"Business has won a substantial amount of public goodwill and approval during the war for its outstanding contribution to the war effort. It will be necessary

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$25,000,000,000 A Year!

"If national solvency is to be maintained, there must be an end to deficit financing as soon as possible after the war.

"While it is too early to foretell what the amount of the nation's post-war budget will be we do know from past experience throughout our country's history that it will likely be several times as great as in the pre-war period—even under the extravagance of the New Deal.

"Fixed charges of Government may easily reach seventeen billions, as follows:

"Interest on $300 billion national debt, at 2%, $6 billion.

"Civilian expenditures, $4 billion.

"Army and Navy costs (rough estimate) $4 billion.

"Veterans' relief (World War I and II), $3 billion.

"On top of this it may be necessary to appropriate several billions for unemployment and agricultural relief, rehabilitation loans (domestic and foreign) and other relief measures.

"Thus the immediate post-war cost of government may be around $25 billion, perhaps tapering off to around $20 billion as normal conditions are restored.

"These figures do not take into account such amount as may be provided for amortization of the national debt. Whatever amount is determined upon must, of course, be added. If the debt is amortized at the rate of 2% per year, $6 billion annually would be required for debt retirement. Doubtless this is too rapid a rate of amortization.

"It may be more realistic to assume that it will be paid off at the rate of $2 or $3 billion annually, as compared with the $1,000,000,000 annual rate of retirement of World War I debt during the Republican Administrations of the Nineteen Twenties.

"It appears, therefore, that we may need revenues of from $23 to $28 billion in order to meet the cost of government in the post-war period and provide for the orderly retirement of the national debt."—Harold Knutson, ranking Republican member of the House Ways and Means Committee.

When a professed opponent of fiscal profligacy, allowing relatively as little as this for largesse, arrives at a prospective post-war annual budget of $23 to $28 billion, the citizenry would do well to take notice—and set its mind immovably upon real fiscal economy when the war is over.

The State Of Trade

Reports from the heavy industries, generally, last week were not so favorable. Electric power output showed a substantial drop from its previous week's record total; carloadings showed a drop of 117,920 cars for the week; however, steel production showed a rebound from the previous week's low of 10%. Retail trade showed up well in many quarters, department store sales on a country-wide basis being up 22% for the week ended Dec. 25th, compared with a year ago.

Production of electricity is estimated to have slumped to 4,340,000,000 kilowatt hours in the week ended Dec. 25th, from the record total of 4,612,994,000 distributed in the preceding week, according to the Edison Electric Institute. This figure, which is subject to revision, represents an increase of 18.7% over the 1942 output of 3,655,926,000. Consolidated Edison Company of New York reports system output of 223,600,000 kilowatt hours in the week ended Dec. 26th, an increase of 40.1% over the year-ago figure of 159,600,000.

Carloadings of revenue freight for the week ended Dec. 25th, totaled 641,368 cars, according to the Association of American Railroads. This was a decrease of 117,920 cars from the preceding week this year, 49,897 cars more than the corresponding week in 1942 and 34,866 cars above the same period two years ago. This total was 123.79% of average loadings for the corresponding week of the ten preceding years. Freight loadings in the first quarter this year are expected to approximate 8,138,332 cars, an indicated increase of 1.2% compared with actual loadings of 8,043,164 cars in the like 1943 period, according to estimates by the thirteen Shippers' Advisory Boards made public by the Association of American Railroads.

Steel production is scheduled this week at 95.9% of ingot capacity, against 86.3 last week, an increase of 9.6 points, or 10.8%, the American Iron & Steel Institute announced. This week's schedule indicates production of 1,667,000 net tons of ingots and castings, against 1,504,200 tons last week, 1,730,700 tons for the first week of December and 1,659,400 tons for the first week of January, 1943.

Retail buying took on a lighter pace this week as trading slackened from the record Christmas peak, according to the weekly review of Dun & Bradstreet, Inc. Favorable weather helped to lift post-holiday purchases above the level of a year ago, and exchanges were lower than normal because of merchandise scarcities. The extra shopping day before Christmas this year added to sales volume, with the increase for the country estimated 5 to 8% above the corresponding 1942 week. Regional percentage increases were reported as follows: New England, 3 to 5; East, unchanged to 4; Middlewest, 4 to 6; Northwest, 5 to 8; South, 10 to 14; Southwest, 7 to 11, and Pacific Coast, 13 to 17.

Department store sales on a country-wide basis were up 22% for the week ended Dec. 25th, compared with the like week a year ago, according to the Federal Reserve System. Sales for the four-week period ended Dec. 25th, were up 5%, compared with the like period last year. Department store sales in New York City were off 4% in the week ended Jan. 1st, compared with the corresponding week last year, according to a preliminary estimate made by the New York Federal Reserve Bank. In the previous week ended Dec. 25th, sales of this group of stores were 20% larger than in the like 1942 week.

December department store sales in New York City fell off 1%, compared with the all-time record holiday trade of December, 1942, according to an authoritative source. It is pointed out that the drop would have been far greater had it not been for the fact that stores were open for business one day more in December, 1943, than they were in the corresponding 1942 month. The decline in December business was caused by earlier-than-usual Christmas buying in 1943. Gift purchasing was pushed forward into November as a result of a joint drive by government agencies and stores to spur early holiday shopping. The campaign was successful beyond expectations, with November business rising to the best levels in history for that month.

Inflation Is Greatest Home-Front Problem J. F. Byrnes Warns

James F. Byrnes, Director of War Mobilization, said in a year-end statement on Dec. 31 that "1944 will be a crucial and hard year on both the battle front and the home front" and warned that prevention of inflation is the greatest problem for civilians.

Mr. Byrne's statement, in part, was reported by the Associated Press as follows:

"In 1944 all of us hope to see victory in Europe, but the sure way to blast away that hope is for us at home to permit disunity to replace the unity of our people which has brought us so far since the dark days after Pearl Harbor.

"Thus far sacrifices on the home front have been small indeed in comparison with the hardships on the battle front. . . .

"In 1944 the American people will face their greatest problem at home and that is preventing inflation. Thus far Government, with a fine public support, has done a truly remarkable job in keeping our economy stable despite heavy war expenditures and shortages of manpower and materials. But if the pressure groups gain the upper hand, we may lose the peace right here at home.

"Our people must realize that total war means sacrifice at home as well as on the battle front. They must not measure war in terms of what profit they get out of it. They must measure it in terms of what they put into it. No group which places the personal grievances and ambitions of its members above the common good of the country should be allowed to hamper or disrupt the war efforts."

Costa Rica Restricts

The Costa Rican Congress approved on Dec. 29 a measure providing that persons operating business establishments in the country must have Costa Rican citizenship, according to the Associated Press which reports that excepted are foreign business men now established in the country who entered legally and are engaged in the activities set forth in their applications for entry.

The law became effective Jan. 1.

Message To Soldiers' Wives

Babson Discusses Post-War Jobs

I want to start 1944 by writing to the millions of service men's wives. So many of you are wondering what your husbands are to do after their return. Certainly, you should not wait until your man gets back before you and he discuss the future. Why not devote to this subject your very next letter to him? Perhaps you will send him this message from me.

Former Employers Will Be Helpful

Roger W. Babson

If your husband had a job when he was drafted, the chances are nine out of ten that his former employer will be proud to take him back. Not only does the Draft Act require this of employers who are able to do so, but employers will find it good business. This will mean that many women and girls will be obliged to quit industry; but this will be only fair and just.

I wonder, however, if your husband wlil be content to again be a mere cog in a big wheel after he returns? Men differ. Some are born to work for others and will be happier doing so; while some men will do better in a little business by themselves. Some prefer large cities, while others like small cities and towns. Don't try to make your soldier over into someone else. Try to find out what he likes best; for what he is best fitted and then help him make good. But begin your planning NOW; don't wait until he gets home.

Big Opportunities Everywhere

Opportunities exist today which will not exist after the War is over. I see them everywhere I go, — vacant stores, closed real estate offices, run-down garages and auto sales rooms, etc., etc. As an illustration, consider the closed and boarded-up filling stations which can be bought today for a third of their cost. To buy now one of these, properly located where a family can live on the property, is like finding money. After the War, they will again be "worth their weight in gold."

Small stores and lunch rooms, **where the owner can live upstairs or adjoining**, are now for sale cheap. They will be in big demand after the War. No one will get rich in such a place; but it gives independence and assures work to all the family. The same applies to scores of little businesses from barber shops to repair shops of all kinds. There will always be good opportunities for anyone who knows more about any one thing than anyone else in his neighborhood. Yes, it is very easy today, through trade papers and technical journals, for anyone, willing to study evenings, to become a real expert.

Good Land Is Good Insurance

I think that a piece of land will appeal to many returning soldiers. They have seen that it is for land that this war is being fought. If they are wise, they will want a little themselves. Now, don't buy your husband any isolated land in the woods. Buy within easy walking distance of schools, stores and a church; also reasonably near his job or a bus line to his job; don't make him dependent on an auto. Incidentally, the easiest property to sell in every community is that adjoining a good, live church. Sensible parents like to bring up children near a church.

If you and your husband came from a farm and want to go back to it, this is wonderful. However, unless you know farming, you had better be content with an acre or two of good land located as above suggested. Don't buy too much land. Better pay $500 for an acre of rich land nearby than $50 per acre for poor land further out. The number of acres is of little importance. The value of land lies in its richness and location. The latest scientific agricultural experiments indicate that you can feed your family on a very small plot provided your husband has some "job on the side" to get spending money.

Buy Merchandise and Bank Stocks

In almost every community there are one or more stores belonging to some national chain. They may be grocery chains or variety chains such as the "5 cents to 5 dollar" kind. Ask your local banker to tell you which of those in your town has its stock listed on the New York Stock Exchange. Buy a few shares. They should be a good hedge against inflation and might also help your husband get a job at merchandising with a growing concern.

Perhaps before buying a chain store stock, it would be well to buy a few shares of stock in your local bank. Now, banks are making very little money; but banking is fundamental. Bank stocks will some day look good again. Besides, it may help your husband get started right to have a few shares of local bank stock and to know the men who run the bank.

Parents Should Help More

Soldiers who go overseas are coming home with better ideas than when they left. They are learning that much upon which they had heretofore spent time and money was sheer waste. Many will realize that the only things worth while for a family or a nation are: (1) good land; (2) good babies; (3) good education and (4) good character. All else, however much advertised, is only baloney.

I trust that fathers and mothers, as well as wives and sweethearts, will encourage these sensible ideas. Only by so doing can America hope to get something back for the lives and billions spent on the war. Parents, especially, should loosen up and help their young people get started right when they return. Begin to plan for them NOW; remember, "shrouds do not have pockets."

A Final Thought

Has it ever occurred to you to get a job with the understanding that your husband can have it upon his return. This is a practical idea. It should appeal to every sensible employer and housewife. Your first choice should be where he was employed when leaving for the service; your next choice should be where you would like to have him employed. But the important thing is to forget your wishes and present pay **—think of him only!**

WPB Metals Unit Set Up

Creation of a new office in the War Production Board to handle all metals and minerals was announced on Dec. 27 by Donald M. Nelson, WPB Chairman. Appointed to head the new office of Vice-Chairman for metals and minerals is Arthur H. Bunker, who has been associated with war production since December, 1941.

It is understood that this office will deal with the new problem of metal surpluses developing beyond military needs.

Professor Gustav Cassel Urges Uniform World Currency

Says United States Offers Finished Model

A reform of the world's monetary system must ultimately aim at a uniform currency which everywhere will be accepted as the sole legal tender of payment, Prof. Gustav Cassel, noted Swedish economist, writes in the fall issue of the Quarterly Review of the Skandinaviska Banken of Stockholm. "The problem is how to manage this monetary system in such a way that there will be no difference in the value of the new currency in different countries. Under existing conditions the project may seem utopian. However, it is bound to gain in reality as we succeed in developing the idea of 'the United Nations of the world'."

Such a unified currency system, Prof. Cassel points out, already exists in America. "The United States has a uniform currency with legal tender in each of the separate states. Although the individual states are reasonsible for their own finances, they are dependent for their supply of means of payment on the monetary system of the Union as regulated by the Federal Reserve System. This organization has managed to give the dollar in each separate state full parity with the dollar in the other states. Thus we already have here a finished model for a world currency."

"However," the economist goes on, "the time is not yet ripe for such an international currency system. Our endeavors should, therefrom, be aimed mainly at giving the various currencies of the world as stable a parity as possible, that is, so far as practicable, at maintaining fixed rates of exchange between the different currencies. This is the first step toward the creation of a world currency. Another essential is that the purchasing power of this currency relatively to goods should be kept at the highest possible degree of stability."

Step by Step Procedure Necessary

Prof. Cassel then continues, "Obviously we must proceed step by step. The first step to be taken is for England and America to agree on a fixed rate of exchange between the pound sterling and the dollar. Without such stability no international monetary system is conceivable; but, once such a firm basis of exchange has been provided, a pound-dollar currency, which has every prospect of becoming a world currency, will be immediately created. A currency based on a fixed rate of exchange between the pound and the dollar would at once assume paramount importance for the entire world trade, and every other country would be eager to peg its currency to this pound-dollar basis. At the present stage, therefore, it would be useless to convene an international conference on the rates of exchange. Such a conference could accomplish nothing, unless England and America had previously agreed on this vital point."

An arrangement between England and America regarding a stabilization of the pound-dollar rate implies, however, a commercial agreement which would afford such stable conditions for a reasonably free trade between Great Britain and America as to provide a basis for a proper estimate of the true relative value of the two currencies. "The monetary problem is thus inextricably bound up with questions of commercial policy. If we conceive this problem as having been settled on the lines indicated, the way will have been opened for the creation of a stable international system," Prof. Cassel states, and then continues: "There remains, however, the question of an adequate supply of means of payment in those countries which have rallied round the new world currency. So much importance has been attached to this matter that it has been proposed to create a special international institution for the purpose. Such an institution might suitably be named the 'World Bank.' As I view the matter, the money issued by this bank should be a definite means of payment, not requiring conversion into another currency. A fixed parity should be maintained between the money of the World Bank and the pound-dollar currency."

Prof. Cassel emphasizes that the monetary problem of the future largely depends on a rational world peace, accompanied by an economic policy which will bring world production and world commerce into full swing. Then all peoples will be able to take advantage of the extremely rich possibilities which are being opened up in science, technology and modern business activity.

Experts Mobilize Under CED For Expanding Post-War Employment And Production

Outstanding experts in manufacturing, marketing, sales, finance, management and engineering have organized to make available to American business during 1944 the latest practical knowledge needed to help them effect an expansion of post-war production and employment to unprecedented peacetime levels, it was announced Dec. 29 by Marion B. Folsom, Treasurer of the Eastman Kodak Co. and Chairman of the Field Development Division of the Committee for Economic Development. Eleven Action and Advisory Committees, Mr. Folsom continued, will make this knowledge freely available to all American businesssmen in publications and by direct consultation through the 1,100 community committees of CED now at work in all 48 states.

The announcement was made at the national office of the CED in New York York City.

"The most pressing job of the CED in 1943," said C. Scott Fletcher, Director of the Field Development Division, "was to organize businessmen at the community level to study conditions in their own localities and in their own businesses and to take responsibility for devising bold plans for reducing post-war unemployment to the bedrock minimum. On New Year's Day, 1943, we had exactly three pins in our organizational map. Today we have more than 1,300 representing regional, state, district and community committees, and more are being inserted every week.

"In 1944 the CED's most urgent task will be to make available to the nation's 2,000,000 business employers the best American managerial science, imagination and know-how, in such practical form that it can be applied effectively to their own post-war planning problems. Our Research Division advises us that 55,000,000 post-war civilian jobs in business, agriculture and government, producing $142,000,000,000 of goods and services is a reasonable and achievable goal to aim at. Compare that with 46,000,000 and $97,000,000,000 in 1940—our banner peacetime year hitherto—and one can appreciate the size of the job which confront's America in the post-war period. Business is determined to make its contribution to meeting this challenge."

CED's new program is based on the fact that there are six major functions or aspects of post-war planning to be undertaken by an industrial or manufacturing firm:

I. Organization of the firm's overall planning program, including the defining and placing of responsibility in such a way that it will not interfere with war work.

II. Analysis of products, their redesign, or the addition of new products.

III. Analysis of markets, and the planning of sales and advertising programs.

IV. Planning for production facilities required to produce expanded post-war volume.

V. Estimate of number of employees needed for expanded post-war volume and the necessary employee training program.

VI. Analysis of financial requirements for reconversion and expansion for post-war business.

The advisory committees formed from the country's leading experts in these fields will make available specialized knowledge to help business—particularly the medium-sized to smaller firms employing 100 or more persons—to tackle the job of planning for expanded production and employment after the war.

This material will be passed along through the 1,100 local CED committees, as fast as it is ready, to the 2,000,000 individual business firms CED is seeking to stimulate.

In addition to their advisory function, a number of these committees are engaging in an action program to stimulate various sections of business through national channels. This national action program is supplementary to activities of the local committees which are the backbone of the CED movement.

A full list of the national Action and Advisory committees and the work they are doing as officially released, follows:

1. **Consulting Management Engineers Committee** is preparing a handbook for distribution late in January, entitled "Planning the Future of Your Business," covering the six fundamental functions of planning for more peacetime jobs and higher production. This will be available only through community committees of the CED. Edwin Booz, of Booz, Allen & Hamilton, is Chairman. Serving with him are six past presidents of the Association of Consulting Management Engineers.

2. **Marketing Committee** is preparing a detailed analysis of post-war markets for 400 to 600 different commodities, based on a national level of production up to $142,000,000,000. T. G. MacGowan, Manager Marketing Research Department of the Firestone Tire & Rubber Co., is Chairman. Serving with him are 35 of the country's top marketing and merchandising experts.

3. **New Materials, Processes and Designs Committee** is preparing important facts about new materials and processes to stimulate manufacturers to make goods that will look better, work better and sell for less. G. F. Nordenholt, of Product Engineering, is Chairman. The board of review is composed of the country's outstanding industrial designers, including Egmont Arens, Donald Dohner, Henry Dreyfuss, Raymond Loewy, John Morgan and Walter Dorwin Teague. This material will be presented in a booklet and some of it in sound slidefilm, and will be available early in 1944 through local CED committees.

4. **Post-war Sales Personnel Committee** has prepared an outline for a sales training program to prepare business for the job of distributing substantially expanded post-war production. Henry L. Porter of the Standard Oil Co. of Indiana is Chairman. The outline will be published in five booklets, and will be available only through a course of sales training programs being conducted in cooperation with local CED committees by:

5 **Sales Executives Clubs** which are staging in January a series of meetings in 56 cities to stimulate planning to meet post-war sales personnel problems. Similar meetings, based on the material prepared by Mr. Porter's committee, will eventually be held in most of the 1,100 CED communities.

6. **Manufacturing Committee** is preparing a special program of intensive nature to stimulate manufacturers to make their maximum contribution to expanded post-war production and employment. T. V. Houser, Vice President of Sears, Roebuck & Co., is Chairman.

7. **Trade Association Committee** is undertaking a national action program to assist all trade associations to tie in their plans with CED for stimulating planning for expanded production and employment on an industry-by-industry basis. Pyke Johnson, Chairman of the Automotive Safety Foundation, is Chairman.

8. **American Association of Advertising Agencies** is engaged in a program to stimulate all advertising agencies to prepare now for the part they will play in helping to sell the expanded peacetime production of industry. Dr. L. D. H. Weld, of McCann-Erickson, Inc., is Chairman.

9. **Advertising Federation of America** is organizing a program to stimulate all branches of advertising, especially on the community level, to play their part in helping business to reach its post-war sales goal.

Advisory and Action Committees to function in the field of retailing and business finance are in the process of formation and will be announced later.

Post-War Drive Against Trusts Planned By Dept. Of Justice To Aid Free Competition

The Anti-Trust Division of the Justice Department expects to go back to strict enforcement of the anti-trust laws after the war in an all-out "trust-busting" drive, on the theory that the freest possible competition in industry offers the best hope of solving the problems of post-war reconversion, it was learned on Dec. 30, according to a dispatch written by John Chabot Smith, a Washington correspondent for the New York "Herald Tribune."

The account further said:

Wendell Berge, Assistant Attorney General in charge of the Anti-Trust Division, told the New York "Herald Tribune" that the division's activities were now being slowed down by a man-power shortage, but that within 18 months he hopes to have the largest staff in the division's history to work on the backlog of indictments and prepare new ones.

Although suggestions have been made in some quarters in industry and in some war agencies that anti-trust restrictions should be relaxed in the reconversion period, as much as, or more than they have been during the war, Mr. Berge said that was exactly what his division did not want. He added that he was not even certain it was a good idea during the war.

Some relaxation has been possible in specific instances during the war, he said, but in most such cases no real violation of the principles of anti-trust legislation resulted, because the arrangements were made to permit increased production from scarce materials rather than to restrain production.

After the war, the opposite problem will arise, and huge surpluses of some materials will pile up even while some shortages of civilian goods continue. Mr. Berge, and three of his staff who took part in the interview, emphasized that in their view the anti-trust division could perform a most useful service in seeing that these surpluses are quickly absorbed in civilian industry and the shortages quickly overcome.

For example, they said, after the war the demand for military airplanes will drop and there will be a huge surplus of aluminum. If the aluminum is dumped on the market the price will drop and aluminum will be cheap enough to use in automobiles. Similarly, if the price of automobiles drops low enough, the low-priced car might take the place of the used car in the low-priced market and then the inevitable post-war shortage of good cars will not be so hard to bear.

Other aids to quick disposal of war-time surpluses can come by breaking patent restrictions, and making the technological advances of the war available to all industry, they said; and by breaking the international cartels which restrict American export trade, raise the prices of exportable goods, and thus tend to diminish the world markets for American products.

The anti-trust staff conceded that in some cases it might be necessary to hold surpluses off the market temporarily and dispose of them in an orderly fashion; but they asserted that this could be done only by a specific government authority, and not left to the judgment of some loose association of private industry.

Bankers Acceptances Ruled 'Securites'

With respect to an inquiry as to whether bankers' acceptances are "securities" within the meaning of General Ruling No. 17, relating to foreign funds control, the Treasury Department has replied in the affirmative.

J. W. Pehle, Assistant to the Secretary in making this known on Dec. 22 said:

"Bankers' acceptances and commercial paper are "securities" within the meaning of General Ruling No. 17, notwithstanding previous advice that short-term commercial paper was not to be considered as "securities" within the meaning and for the purposes of Public Circular No. 14, and that letters of credit, checks, and travellers checks were not to be considered as "securities" within the meaning and for the purposes of General Ruling No. 5."

Senate Group To Study White-Collar Status

The plight of the nation's estimated 15,000,000 white-collar and professional workers will be the subject of a Senate inquiry next month.

The Senate Education and Labor Committee has scheduled Jan. 25-27 for its subcommittee on Wartime Health and Education to conduct public hearings.

Senator Thomas (Dem., Utah), Chairman of the committee, and Senator Pepper (Dem., Fla.) will receive the testimony of various participants.

A group of 50,000 organized members of the United Office and Professional Workers of America, Congress of Industrial Organizations affiliate, complained recently to War Mobilization Director James F. Byrnes that the income of white-collar workers is insufficient to maintain health and efficiency, according to the Associated Press.

Germany's Defeat Anticipated By Wallace Shortly After Invasion

Vice-President Henry A. Wallace predicted on Dec. 26 that Germany will be defeated within a few months after Allied troops make a "successful, broad-scale landing" in Western Europe, and he also forecast that the Allies will make "rapid progress" against the Japanese in the Pacific "once the Germans are out of the way."

We quote from Washington advices, Dec. 26, to the New York "Herald Tribune," which also had the following to say:

"Mr. Wallace's prophecy as to Germany, when considered in connection with widely voiced unofficial speculation that the second front assault in Europe will begin late in April or early in May, carried the implication that he believes Germany will be beaten into surrender by late summer.

Mr. Wallace's guesses for 1944, and his rating of what he called the four greatest accomplishments of 1943, were offered in an interview with Ernest K. Lindley over a National Broadcasting Company network.

"Unless Germany has a really effective secret weapon," Mr. Wallace said in discussing the future, "I would anticipate the complete destruction of German military power in a few months after a successful second front has been opened—provided, of course, that we maintain our will to fight at a high pitch on both the domestic and military fronts. There must be no let-downs, no overconfidence.

"By a second front I mean a successful broad-scale landing of Allied troops. Such a drive, coordinated with a full-scale offensive by the Russians and with an offensive by our own troops in Italy, will quickly place the Germans in an impossible position.

"In the Pacific our technological superiority over the Japs should enable us to make rapid progress, in coordination with the British, the Dutch, the Anzacs and the Chinese, once the Germans are out of the way."

On another point, the Vice-President declared that the huge debt America will have after the war will not prevent the nation from being prosperous "if we can keep people fully employed."

"We can pay the interest on this debt and have a standard of living higher than that of the decade of the '30s," he said. "All that is necessary is to have full employment. Full employment will give us a national income of $130,000,000,000. With such an income we can carry the interest on our war debt even easier than we did after World War I."

Mr. Wallace offered three other forecasts:

On civilian prospects — "I believe that in 1944 the need for sacrifice on the home front will be made a reality for every one of us and that we shall develop a willingness to work and sacrifice together in harmony."

On permanent peace — "The modern airplane and modern explosives, together with technological changes just around the corner, leave us only two choices —an enduring peace or unthinkable destruction—destruction far beyond anything we have seen yet. I believe it is possible to organize and maintain an enduring peace. . . . The American people have learned a lot as a result of their experience during the last 25 years. This time, regardless of party, they will hold the statesmen of this country accountable for definite results in laying the foundations for a long lasting military and economic peace."

On American help for people of the devastated areas — "We should be prepared to bear our proportionate share with all the other United Nations, being willing to go just as far as any of them and remembering that the rapid reopening of the European market on the basis of healthy, active human beings is much more than charity. It is good business in dollars and cents and, even more important than that, it is the first payment on a permanent peace insurance policy."

As for 1943, Mr. Wallace rated the following as the year's four greatest accomplishments: 1. The starting of the enemy into a retreat on all fronts. 2. The conferences at Moscow, Cairo and Teheran, symbolizing the unity of the four great Allied nations. 3. The production record of American factories, and 4, the food conference at Hot Springs, Va., and the conference of the United Nations Relief and Rehabilitation Administration at Atlantic City, as pointing toward understanding and active cooperation among the United Nations and associated nations.

Grew Thinks Japs Could Keep Peace Through Non-Military Emperor

Joseph C. Grew, former Ambassador to Japan, said on Dec. 29 that Japanese emperor-worship could become an asset in keeping the peace and suggested it might be well to have post-war Japan run by "a peace-seeking ruler not controlled by the military."

While Mr. Grew, now a special assistant to Secretary of State Hull, emphasized that he was speaking only for himself, this was the first implication from any State Department official, according to the Associated Press, Chicago advices, as given in the New York "Herald Tribune" that a member of the Japanese royal family might be called on to aid in forming a new Japanese government once the military clique around the throne has been defeated.

Regarding Mr. Grew's remarks before the Illinois Education Association, at Chicago, the Associated Press further reported:

He said he knows some people in this country regard Shintoism, involving emperor - worship, as "the root of all evil in Japan," but that he disagrees. He said the Japanese people are easily led and could be turned to the ways of peace by an emperor so inclined and not controlled by the military.

Mr. Grew said the proper attitude to take in the re-education of Japan is "a helpful, co-operative common sense spirit, devoid of browbeating or vindictiveness, with emphasis laid upon what the Japanese would have to gain by playing the game with the rest of the world."

After the long war has ended in decisive victory, he said, we would be wise to "offer the Japanese people hope for the future."

If the United Nations place "a fence around Japan and let her stew in her own juice," he added, "they would be creating a festering sore with permanent explosive tendencies."

Japan must be allowed to develop normal commercial and industrial relations, he declared, after a period of probation during which she is purged of her fanatic militarism.

Lewis' Union Paper Criticizes New Administration Slogan

An editorial in the current issue of the United Mine Workers "Journal" commenting upon the discarding by President Roosevelt of the term "New Deal" in favor of a "Win the War" slogan, says that the New Deal died six and a half years ago and calls the "Win the War" emblem an effort to cloak a political party.

The miners union is headed by John L. Lewis, who broke with the Administration after supporting it for two terms.

Washington advices Dec. 30 to the New York "Times" reporting the foregoing, quoted the editorial as saying:

"President Roosevelt's belated acknowledgment that the 'New Deal' is dead as such could have been well made, and honestly so, in mid-1937—six and one-half years ago—for it was during the Little Steel strikes of that year when intelligent labor leaders first learned of the President's fear that the rapid organization of the rank and file of American workers into unions might reach such huge totals as to give to the American workingman that degree of economic and political power which banking, business and industry, as well as those of the upper social caste, coupon clippers and the self-anointed ruling class boys, deemed unwise for the workers to possess in these United States.

"All of the social and control legislation which was enacted during the first years of the 'New Deal' would have resulted in time, out of necessity, for the very sound reason that it represented needed reform long overdue."

The period of the Little Steel strikes, the editorial continued, made it "a matter of common gossip in big business circles that the 'New Deal,' as such, was dead." For that reason, and since the President's second term still had some time to run, The Journal said, Mr. Lewis felt it was prudent for "labor to play its hand out and get along the best it could for the remainder of the second term."

"To us it seems incredible," it went on, "that, in shifting from the 'New Deal' emblem, the domestic situation being what it is, the utter confusion which prevails as regards mustering out our fighting men and the complete lack of plans for the transition from a wartime to a peacetime economy, the erstwhile 'New Dealers' would have the audacity to adopt as a new political slogan the one thing which all Americans are agreed upon—'Win the War.'

"It has a greedy ring like trying to rob the people of their birth-right—of appropriating the people's wartime prayers and their every desire—to cloak a political party. In a democracy when patriotism is involved against a common foe, the President of the United States, or a political party, has no more right to patriotic claims than the humblest citizen."

The President's intention to discard "New Deal" as a slogan and replace it with "Win the War" was noted in our Dec. 30 issue, page 2645.

New WPB Copper Branch

The War Production Board announced on Dec. 29 that its Copper Division has organized a new branch, called the Copper Recovery Inventory Branch. The WPB said that this action was taken because the Copper Recovery Corp. is winding up its affairs and that while the copper purchasing program is being brought to an end the need for redistributing copper and copper-base alloy material on an "as-is" basis still exists.

President Explains New "Win The War" Slogan Dismisses Fourth-Term Query

President Roosevelt explained to his press conference on Dec. 28 the reasons for the discarding by him of the term "New Deal" in favor of "Win the War" but dismissed as picayune a question of whether this added up to a fourth-term declaration.

In reporting his remarks, Associated Press Washington advices said:

The President said a new doctor—Dr. Win-the-War—was called in to take care of the United States after the war started because old Dr. New Deal, a specialist in internal disorders, wasn't equipped for the emergency job.

He said Dr. Win-the-War now had the patient back on his feet but he won't be cured until the war is won.

"Doesn't this all add up to a fourth-term declaration?" a reporter asked during a news conference discussion of the Administration's farewell to its "New Deal" slogan.

Obviously irritated, the President said the fourth term hadn't been under discussion and described the question as picayune. Then, smiling once more, he described the word picayune as a grand one and said he knew the questioner wouldn't mind because he had to say something like that.

The exchange came during a long news conference discussion in which the President used a parable to describe the passing of the New Deal doctor.

"I don't mean to be picayune," a woman reporter put in, "but I'm not clear about this parable. I always thought of the New Deal as dynamic. Do you have to leave it off to win the war, or was the patient cured?"

The President replied that the New Deal was called in to take care of the nation's internal ills in 1933. After the war, he said, there will have to be a new program to meet new conditions.

It is clear, he added, that we must plan for expanded employment, recreation, better housing and the like so the conditions of 1932 won't come back. When victory comes, he said, the new program must be tied in with the things that are going on in other countries. We can't be economic isolationists, he told the reporters, any more than we could be military isolationists.

Beginning his parable in high good humor, the President said the subject of slogans—New Deal and Win-the-War—comes around to the puerile and political side of things. Then he went back to the start of the New Deal.

In 1932, he said, the United States was a very sick patient, woefully ill of internal disorders. Some people thought he wouldn't live. So they called in the doctor (the New Deal's first term).

The President said the allegory was as simple as spelling C-A-T —but said some people with good educations had to be told how to spell it, so he thought it would be well to remind the people of specific remedies the doctor prescribed for the patient between 1933 and Pearl Harbor.

He said he had jotted down about 30 things and he read off many of them: Federal Deposit Insurance, Home Owners' Loan Corporation, farm resettlement, WPA, PWA, the Securities and Exchange Commission, slum clearance, old age insurance and unemployment insurance.

As he listed the remedies he interspersed observations that some people would like to do away with the remedies and go back to the old conditions but he didn't think the country would want to do away with them.

The patient, recovered from his internal disorders, was in a bad smash-up on Dec. 7, 1941, the President said. He broke several bones. The old doctor didn't know anything about surgery so they got Dr. Win-the-War to take over.

Now, he said, the patient has laid aside his crutches and he's back on his feet, but it won't be a complete recovery until the war is won. That's where the principle emphasis must be now, he added.

The President emphasized that the 1933 program was for the conditions of 1933 and postwar plans would have to be for postwar conditions. But things will have to be planned, he said, so that the conditions of 1932 won't come back again.

Previous reference to the adoption of the "Win-the-War" slogan appeared in our issue of Dec. 30, page 2645.

Lend-Lease Aid To Russia $3.5 Billion

Leo T. Crowley, Foreign Economic Administrator, announced on Dec. 28 that shipments of lend-lease goods to Russia to the end of October amounted to $3,550,443,000, with shipments for the first ten months of 1943 about 63% higher than in all of last year. Of this total, $1,991,102,000 constituted military items, $964,786,000 industrial materials, and $594,555,000 foodstuffs and agricultural products.

Mr. Crowley said that among the military items sent to Russia were nearly 7,000 planes — more than has been sent under lend-lease to any other area. Other items included more than 3,500 tanks, 130,000 sub-machine guns, nearly 150,000 trucks, 25,000 jeeps, 225,000 field telephones and 750,000 miles of field telephone wire make up part of the other military items that have been shipped to the Russian armies.

Mr. Crowley's announcement added, according to Washington advices to the New York "Journal of Commerce":

"The industrial items sent to the USSR have helped the Soviet to expand its production of munitions. They have included more than 1,000,000 tons of steel, almost 350,000 tons of non-ferrous metals, almost 400,000 tons of chemicals and explosives, 600,000 tons of petroleum products and more than 18,000 metal cutting machine tools.

"The foodstuffs shipped to the Soviet Union are supplied to offset the loss of domestic crops resulting from Nazi invasion of a large part of Russia's most fertile crop land. Food shipments have consisted largely of wheat, flour, meat, fats and oils. More than 10,000 tons of seeds have been sent to assist the USSR to increase production of food on its own soil. The food shipped to the Soviet Union is a small fraction of the United States total supply, but it has been vital for the maintenance of the Soviet Army's rations."

Extend Farm Labor Bill

President Roosevelt was reported to have signed on Dec. 24 a resolution extending until Jan. 31, 1944, the terms of the measure providing for a supply and distribution of farm labor for the calendar year 1943. The farm-labor recruitment program, principally involving the migration of Mexican or Canadian nationals, was due to expire at the end of this year. The one-month extension of the program is designed to give the Senate time to settle a controversy over an appropriation for the 1944 program. The House had approved on Dec. 17 a measure providing $33,750,000 for the 1944 farm-labor program.

From Washington

(Continued from first page)

airing, inescapably, if Mr. Roosevelt runs again, or if he keeps quiet much longer about his plans. There would be an airing of the question of just how much politics has affected military decisions. It would make a very sickening revelation, believe me.

For one thing, several of Mr. Roosevelt's journalist friends, wrote after our forces landed in North Africa, just after the Congressional elections in November 1942, that this proved he was wholly unpolitical when it came to the conduct of the war. Because it would have been easy, had he been so inclined, it was claimed, to have conducted the invasion just a few days before the elections and thereby headed off the striking Republican gains. Well, nobody wanted to challenge that statement. The fact has since been revealed, however, that the invasion was originally scheduled for a few days before the elections but was held up by bad weather.

It seems to be the disquieting fact now, too, that relations between the War Department and the White House are not what they should be. In the welter of agitation that followed the anonymous New Year's Eve blast by General Marshall the significant story has been completely missed that the burden of the General's remarks was more anger at the way the President had handled the threatened railroad strike than at the railroad workers. If the whole story of this dramatic episode could be told, it would be known that Marshall, with the support of Stimson, was more or less in defiance of the President; that he had become so fed up on Presidential ineptitude that he was getting something off his chest, let the consequences from the President be what they may.

We may be wrong but it is our distinct impression that the President's seizure of the railroads annoyed Marshall more than the threat of the workers themselves to strike. And it is a fact that few members of Congress think the seizure was necessary. The impression is pretty general in official and journalistic circles here that the action was one of those impetuous moves on the part of the President, in this instance, to show "firmness." The labor leaders and the railroad leaders were taken completely by surprise, and no one in the War Department was consulted, insofar as can be ascertained.

There is a serious question as to whether the General didn't blunder himself. Certainly if the threatened strikes or the seizure of the railroads were being made use of to bolster up the morale of the enemy and to persuade the satellite countries to hold on, as he contended, his definite statement of its cost to us, will be of even more enemy service.

But to our mind, inasmuch as this is all pretty debatable, the important thing would seem to be the friction that exists between the Commander-in-Chief on the one hand and the Secretary of War and Chief of Staff, on the other. It is not a pretty situation for the millions of men in the armed forces and their parents back home.

The recent remarks of the veteran Peyton March, Chief of Staff in the last war, become of more significance. The old general sharply criticized our dispersal of forces over some 50 fronts. Pointedly, he recalled that last time we had a Supreme War Council, with General Foch and General Pershing. We didn't have to depend on Casablanca and Ottawa conferences, he said. At the time we took this as a bit of petulance on the part of the general. But there is apparently more going on in the military high command than we had suspected.

Fewer New Dwellings In 1944 Looked For

Approximately 225,000 new non-farm family dwelling units will be started in 1944, a third less than the 344,000 units put under construction during 1943, Secretary of Labor Perkins reported on Jan. 1. "The 1943 total is only two-thirds the 496,600 units started during 1942 and less than half the number started during 1941, when the post-depression high of 715,000 units was reached," she said.

"The decline in 1944 is expected to result principally from curtailment of the Federally financed war housing program. About the same number of privately financed units will be started during 1944 as were started during 1943.

Secretary Perkins further indicated:

"About 182,000, or slightly over half, of the 344,000 family dwelling units put under construction during 1943 were privately financed, mostly under the war housing program of the National Housing Agency. This is three-fifths of the number of privately financed units begun during 1942 and about three-tenths of the number started during 1941 before material shortages and consequent governmental restrictions seriously affected the volume of this type of construction. The 1943 volume of private residential building was the lowest in any year since 1920 excepting three years, 1932-34.

"Publicly financed war housing projects containing 162,000 family dwelling units were put under construction contract during 1943. This was a sixth less than the 195,400 units put under contract during 1942 but substantially more than during any other year. All of the units started during 1942 and 1943 are reserved for families of war workers or military personnel.

"Of the 182,000 privately financed family dwelling units started in 1943, 135,600 are 1-family dwellings, 17,600 are in 2-family houses, and 28,800 are in multi-family structures. The number of privately financed 1-family units started during 1943 declined 47% from the 1942 total, while the number of 2-family units increased slightly and the number of multi-family units decreased only 8%. Over 95% of the publicly financed family dwelling units started during 1943 were in temporary type of structures. During 1942, over one-fourth of all publicly financed units started were permanent types. Both the reduced prominence of privately financed 1-family units and the increased proportion of publicly financed temporary units resulted from the need to conserve scarce building materials.

"The number of new family dwelling units started during 1943, as compared to 1942, increased 42% in the Mountain States. The number started in the other regions decreased from 11% for the West South Central States to 53% in the West North Central States. One-fourth of the new units started during 1943 were in the Pacific States, while over a third were located in the East North Central and South Atlantic States.

"Thirty-six percent fewer new units were started in rural non-farm areas during 1943 than in 1942, while the volume of units located in urban areas declined 26%. The number of units started in cities of 2,500 to 5,000 population declined the least, 11%, while the greatest decrease, 36%, was in cities of 10,000 to 25,000 population.

"The valuation of the 344,000 non-farm family dwelling units started during 1943 is estimated at $880,000,000, a decrease of 43% from the $1,539,000,000 estimated for 1942. The increased proportion of publicly financed units, with relatively low average valuations, were mainly responsible for the greater decline in valuations than in volume of units.

"These estimates, based on building permits issued and Federal construction contracts awarded, are prepared by the Bureau of Labor Statistics of the U. S. Department of Labor. The non-farm area of the United States is defined as including all incorporated areas and all unincorporated areas except farms."

Directs Broader Use OF Synthetic Rubber

A new directive was issued to rubber manufacturers on Dec. 23 by Rubber Director Col. Bradley Dewey designed to further restrict consumption of the nation's limited natural rubber stockpile.

The amendment to the basic rubber regulation, affecting a large number of items known as "mechanical goods," either reflects a prohibition in the use of crude rubber or reduces the amount of crude permitted in their manufacture. Conversion to synthetics is not expected to result in curtailment of supplies of any of the items, according to the Office of the Rubber Director.

With regard to the regulations advices to the New York "Journal of Commerce" from its Washington bureau Dec. 23 said:

The new regulation will be known as Amendment No 2 to Rubber Order R-1, as amended Dec. 4, 1943. It will take effect on Jan. 1, 1944.

In general, the new regulation amends Rubber Order R-1 as follows:

1. It eliminates use of crude rubber wherever possible, and reduces the amount of crude in products where use of some natural rubber is absolutely essential
2. It eliminates the section of the basic rubber regulations which specified use of certain compound grades (synthetic plus natural rubber) by the rubber industry Specific percentages of crude rubber or latex have been submitted for each product which is permitted to be manufactured.
3. It reincorporates in the basic rubber regulations certain allowances for small-scale use of colored rubber for purposes of identification. The color regulations were included in the original rubber order but were omitted from the order as amended Dec. 4, 1943.

Deferred Demand For Consumer Goods Large

A deferred demand for 10,000,000 automobiles and 20,000,000 radios at year's end was revealed on Dec. 31 in estimates by the National Association of Manufacturers.

The estimates were made by Noel Sargent, Executive Secretary of NAM and nationally known economist, in an analysis, "POST-WAR CONDITIONS & TRENDS."

Pointing out that similar figures of deferred demand could be shown for a variety of other products such as washing machines, nylon stockings, and electric toasters. Mr. Sargent's estimate of accumulated "unused" buying power now totaled some $58,000,000,000, made up of $27,000,000,000 in war bonds, $26,000,000,000 in individual bank deposits and $5,000,000,000 in instalment credit.

Explaining the purpose of the analysis, Mr. Sargent said in the foreword:

"The question which confronts each manufacturer as well as manufacturers as a whole is the determination of what should be done now, in the light of these anticipated conditions, to prepare for the post-war period. This question can only be answered only when we have reasonably adequate knowledge of what the post-war conditions may be."

N. Y. State Chamber Urges Congress Postpone Action On Bill For Further Social Security

Says Security Through Jobs In Private Enterprise Should Be Immediate Concern Of Government.

Declaring that security through jobs in private enterprise—not increased Social Security—should be the immediate concern of the Federal Government, a report made public on Jan. 2 by the Chamber of Commerce of the State of New York, urges Congress to postpone action on the Wagner-Murray-Dingall bill and all other such "palliatives" until after the war.

Drawn by the Special Committee on Social Security, of which Gilbert H. Montague is Chairman, the report states:

"Social security being primarily an unemployment problem, it is obvious that the best and most complete social security is a job.

"Social insurance being only a palliative for a job, Government policies toward business that result in jobs are better than social insurance for maintaining social security, and provide the best and most complete social security.'

Accepting the view of authorities that a country whose rate of unemployment is not more than 5% can adequately provide for its unfortunates with social insurance and social services—such as individual savings, and insurance whether life, industrial, or group and social welfare, whether philanthropic or governmental — the report continues:

"Unemployment rates in the best years during the 1920's were only one-third to one-fifth of the 5% danger mark, and were only one-eighth to one-fifteenth of the unemployment rates in the best years from 1933 to 1940.

"Unemployment rates in the best years from 1933 to 1940 were two to three times the 5% danger mark, and were eight to 15 times the unemployment rates in the best years during the 1920's.

"Comparing the best years during the 1920's with the best years in the period from 1933 to 1940, the social-security-and-job record of the 1920's was eight to 15 times as good as the social-security-and-job record of the period from 1933 to 1940."

Referring to the American servicemen and war-workers who will return to peace-time pursuits, the report continues:

"They will have seen American industry, under the management of men whom the Government from 1933 to 1940 period derided as economic royalists and harassed with restrictive legislation, drastic regulations, and innumerable other handicaps, raise the national production from $91,000,000,000 in 1940 to $181,000,000,000 in 1943, thus achieving in three years an industrial miracle many times exceeding the all-out war production to which Germany devoted ten years and Japan more than 25 years.

"Will these millions of American workers accept the National Resources Planning Board's theory that in 1930 the American economy suddenly became mature and stagnant, afraid of venture and clinging to security, and that now unemployment must continue to rise, and must require an ever-increasing redistribution of income and wealth through ever-increasing social insurance deductions subtracted from their pay envelopes?

"Or will they ask:

"What did the Government policies toward business in the 1920's have, which the Government policies between 1933 and 1940 lacked, that held unemployment rates in the 1920's down to one-eighth and even one-fifteenth of the unemployment rates between 1933 and 1940?

"These questions reach down into the fundamentals of American social and economic life.

"A nationwide debate of these questions cannot fail to be of the highest educational value in determining the future course of American social and economic life, provided the debate occurs and the decision is made with the participation of 10,000,000 American servicemen and 51,000,000 other American workers, after they are freed from their present wartime duties, and can see the post-war world, and can probe the social-security-and-job values of Government policies toward business in the 1920's, as compared with Government policies toward business in the period from 1933 to 1940."

US Investm'ts In Axis Countries Over $1 Billion; Total In All Foreign Areas Over $9 Billion

The Treasury Department announced on Dec. 27 that the American stake in the six Axis countries stands at $1,070,398,663 in the latest tabulation of the Treasury's census of American-owned property abroad. This amount, though certain to increase greatly as further reports are totaled, already far exceeds the estimated $450,000,000 value of all known Axis assets in this country, said the Treasury advices, which likewise said:

"Total investment in all foreign countries revealed by the tabulation is $9,210,510,816, with a market or estimated value of $8,909,922,915. These figures are incomplete since all of the reports filed have not yet been reviewed. In addition, extensions have been granted to a number of corporations and other persons because of the complexity of their property interests. The final tabulations are expected to increase the totals by several billion dollars."

The Treasury's announcement further stated:

"The Treasury pointed out that the census should not be regarded as closed merely because the specified date for filing reports has passed. Any person holding foreign securities or other foreign property who has not complied with the reporting requirements should immediately send his report, with a brief statement explaining the delay, to the nearest Federal Reserve Bank. The Department is interested in the early receipt of the information called for on the forms rather than the application of penalties. However, wilful failure to file will invite penalties.

"In the 121 countries and other areas covered by the reports, values now reported range from $4 in Transjordan to $3,112,184,625 in Canada, which represents 34% of the total. Other major countries are Germany, in which the American stake is listed at $769,912,474, or 8.3%, and the United Kingdom, with $622,892,213, or 6.7%. The total for the 18 countries in which the amount reported exceeds $100,000,000 is about $7,750,000,000 or approximately 84%.

"American investments reported in Latin America are heavy. They reach $2,494,000,000 in the present figures which are certain to be increased. The amount in Cuba, $614,406,638, nearly doubles that in the next country, Brazil, where the figure is $337,242,028. The investment in the Argentine is also substantial, being $310,596,391, whereas the amount reported so far in some South American countries such as Bolivia, with $32,420,520, is relatively small."

United States Trust Co. Net Earnings For 1943

Williamson Pell, President of the United States Trust Co. of New York, announced on Jan. 4 that net operating earnings for 1943 amounted to $1,741,420 compared to $1,576,655 in 1942. In addition net profits from the sale of securities totaled $294,401 and were transferred directly to securities valuation reserve. After dividend payments of $1,400,000 and a transfer of $50,000 to write down the value of the banking premises, $37,000 was transferred to general reserve and the balance of $254,420 was added to undivided profits bringing that account to $2,349,981.

In the report to stockholders the statement of earnings is presented in more detail than heretofore and for the first time reveals that income from trust operations amounted to $2,655,267. Mr. Pell stated that income from this source is subject to considerable variation from year to year depending on the frequency of estate and trust closings, but allowing for such fluctuations, trust income has shown marked stability and the company has obtained a substantial increase in the total volume of its fiduciary business in recent years.

Mr. Pell reported that due to an increase in loans during the year and by additional purchases of United States Treasury obligations, income from invested assets showed a marked increase over the previous year. In addition to the usual collateral loans to individuals, brokers, and dealers, the company has participated with other banks in credits involving war contracts and has in general broadened its loaning and banking policies with very satisfactory results. In conclusion, Mr. Pell stated the views of the management concerning the future of the company's business, remarking that present high tax rates are retarding the accumulation of new wealth and are taking a heavy toll of existing savings as they pass from one generation to another. He stated that despite these influences the company looks forward to continued service with full attention to improved methods of operation and trust management. As to the future he said, "in these changing times your company is charting a course to take the fullest advantage of its opportunities. In this endeavor we are fortunate to possess capital funds, accumulated since 1853, in excess of present banking requirements. As current trends unfold we propose to utilize that capital to a much fuller extent by broadening our operations and amplifying the services which we are equipped to render to our customers, both in banking and in trust fields."

Mr. Pell reported that as of Dec. 31, 1943, deposits were $114,707,133, compared with $108,662,286 on Dec. 31, 1942. Loans and bills purchased amounted to $30,279,348, against $20,566,461 a year ago and holdings of United States Government securities were $74,702,667, against $70,758,425. Capital and surplus were unchanged at $2,000,000 and $26,000,000, respectively, and undivided profits were $2,349,981, against $2,095,561.

All trustees whose terms expired were elected for further terms of three years.

Allocations Of Geographical Credits For Sales In Fourth War Loan Drive

In preparation for the Fourth War Loan Drive which will open on Jan. 18, Allan Sproul, President of the Federal Reserve Bank of New York, calls to the attention of all banking institutions in this district the manner in which credits will be given on a geographical basis for sales made during the drive, and the procedure under which customers of such institutions may allocate credit for all or part of subscriptions entered for their account to counties other than those which would normally receive such credit. In the notice sent out on Dec. 24, Mr. Sproul, explains:

"The Treasury Department has emphasized on several occasions the importance of having subscriptions entered and paid for through the banking institutions where the funds of the subscribers are located, in order to avoid unnecessary shifts of deposit balances from one part of the country or from one institution to another. A transfer of funds for the purpose of entering a subscription elsewhere not only constitutes a possible disturbance to bank reserve positions but customarily involves substantial and unnecessary work. Such a transfer serves no proper purpose which cannot be accomplished by a statistical allocation of credit for the sale. Accordingly, in order to prevent transfers of funds, the Treasury will provide the procedure explained below for allocations of credits for sales during the Drive. It is suggested that this procedure be studied by the members of your staff who will work on matters pertaining to the Drive, and that it be brought to the attention of your customers who you believe may wish to make such allocations in connection with subscriptions entered for their account.

Geographical Credits for Sales

"Credit for sales of Series E War Savings Bonds will be given in general to the county in which the issuing agent is situated, except that sales of such bonds issued directly by the Federal Reserve Banks and the Office of the Treasurer of the United States will be credited according to the addresses of the registered owners.

"In the absence of a specific request for allocation elsewhere, credit for sales of 2½% Treasury Bonds of 1965-70, 2¼% Treasury bonds of 1956-59 and ⅞% Treasury Certificates of Indebtedness of Series A-1945, and Treasury Savings Notes, Series C, will be given to the counties indicated by the addresses of the purchasers appearing on the subscription forms received by us, except that in the case of subscriptions for such issues entered in New York City for the account or nonbanking corporations other than insurance companies credit will be given to the counties in New York City in which such subscriptions are entered. Credit for sales of Savings Bonds of Series F and Series G will be given to the counties indicated by the addresses of the registered owners.

Allocation of Credit for Sales upon Request

"If a purchaser desires that credit for the sale of any security except a Series E War Savings Bond be allocated to a county or counties other than the county to which credit would be given under the rules stated above, such allocation may be made, subject to the following limitations:

"1. No allocation may be made in respect of any sale to an insurance company. Such a sale will be credited to the county in which the head office of the company is situated.

"2. A request for allocation on behalf of the purchaser prepared in the manner outlined below should be delivered to the Federal Reserve Bank at the time the related subscription is filed. No allocation may be made after the subscription has been filed.

"3. Credit will be allocated only by counties. If a purchaser desires to distribute credit among several communities within a single county, the total credit will be allocated to the county and arrangements should be made by the purchaser with the county chairman of the War Finance Committee for distribution of the credits within the county in the manner desired.

"When a purchaser desires to allocate credit for his subscription, a request for such allocation should be made by completing Form RA, a copy of which is enclosed, and filing such form with us when the related subscription is filed. Form RA is to be prepared in quadruplicate, the first three copies to be transmitted to us and the fourth to be retained by the subscribing bank as its record. Where more than six separate allocations are requested in connection with a single subscription, additional pages designated Form RA 1 will be available.

"After the request for allocation has been received by us, it will be reported through the Federal Reserve System to the Chairman of the War Finance Committee in each State to which an allocation is requested, together with the details of such allocation, including the county to be credited, the issue and amount, and the names of the subscriber and of the bank entering the subscription.

"For the successful operation of the procedure established for allocations of credit for sales, it is necessary that requests for such allocations be made only on the forms provided by us."

Defends Right Of Newspapers To Own Radio Stations

Three members of Congress objected on Dec. 31 to a reported move within the Federal Communications Commission which. the legislators said, would put newspapers in a disadvantageous position in obtaining new radio station licenses, according to an Associated Press Washington dispatch, which further stated:

Representative Will Rogers, Jr., Democrat, of California, said such action would be "unfair discrimination."

Representative Robert Ramspeck, of Georgia, the House Democratic whip, said: "I don't see any reason why we should draw the line against newspapers," and Representative John J. Sparkman, Democrat, of Alabama, commented: "Newspapers should not be ruled out merely for being newspapers, but each application should be considered on its merits, with regard to the public interest."

Three of the six members of the F. C. C., acting as a subcommittee, were reported unofficially to have approved the principle that newspaper ownership should be taken into consideration in the granting of new radio licenses.

The full Commission was to have voted on the issue yesterday, according to informed quarters, but postponed action indefinitely. One F. C. C. source said the postponement was ordered following a "premature leak" of the impending Commission act.

Vigorous opposition developed within the Commission, at least one member contending the body was without authority of law to make such special treatment of applications from newspapers.

The action, it was understood, would not categorically deny applications by newspapers but would establish a policy of special consideration, in the light of possible "monopoly," where a newspaper is competing with other interests in applications for a radio station license.

NAM Declares For 'Freedom of The Air'; Urges Equal Access To Airports In Internat'l Traffic

The National Association of Manufacturers stepped into the current discussion of international air transportation in the post-war world by declaring for "freedom of the air" in the report of its Post-War Committee for 1943, released on Dec. 27.

The report employs "freedom of the air" to mean equal access to airports used in international traffic. It reserves to any nation, however, "the long-established right to confine travel between cities within its own borders to ships and planes of its own nationality."

The National Association of Manufacturers further "suggests," in connection with a progressive cancellation of lease-lend balances after the war, that a condition for such cancellation shall be equal access to international airports for United States commercial aircraft engaged in international transportation.

With reference to the core of the current argument as to the form of American competition against international air monopolies, the NAM rejects the "one big airline" thesis in favor of "competition."

"Just as we have encouraged competition in domestic business," the NAM Post-War Report says, "so should we provide for competition in post-war air transport under proper safety and traffic regulations, and certificates of public necessity and convenience."

For the protection of such American competitors in the international economic field, the NAM urges internationally a set of "general principles," including "the avoidance by the various national governments of continuing subsidies, whether open or disguised, to export trade or to international transportation, except so far as they may be essential for national defense."

In the field of aviation, the NAM observes:

"There has been an International Commission for Air Navigation since 1922, and there have been over a hundred bipartite treaties regulating air transport. But with the enormous expansion of air transport expected in the post-war years, there should be a revision and coordination of past efforts to regulate such transport, and a definite international body should be provided for this purpose."

Further, the NAM recommends that an International Board of Trade should be formed and should, among other duties, "recommend the prevention of cartel agreements among producers of different countries to restrict production, fix prices, or allocate markets."

The position in favor of "freedom of the air" is one of the many vital declarations concerning domestic and foreign issues in the post-war world, set out by NAM in the 1943 report of its Post-War Committee, as finally accepted by the NAM Board of Directors.

The 1943 report, a booklet of 95 printed pages, represents the second year of deliberation of a committee of more than 150 business men representing a cross-section of the country. The introduction by Wilfred Sykes, President of Inland Steel Co., Chicago, and Chairman of NAM's Post-War Committee, says:

"We can be sure that if these problems are not solved, we will be on the way to unrest and disaster within the country and to war without."

Lists Wilson "Blunders" To Be Avoided In New Peace-Making

Twenty-two "peacemaking blunders" by President Wilson "that have resulted in the most far-reaching consequences" were outlined on Dec. 30 by Prof. Thomas A. Bailey, Stanford University historian, now at Harvard, as danger signs to avoid in the peacemaking to come."

Professor Bailey spoke before the annual meeting of the American Historical Association at Barnard College, Columbia University in New York City.

Regarding his remarks, the New York "Times" of Dec. 31 stated:

"So costly were his mistakes—and ours—and so strong is the likelyhood that we shall run through the same tragic cycle again, that I regard it as a solemn duty to lay aside all personal predilections and present some pertinent if disagreeable truths," Professor Bailey stated.

"What was, perhaps, Wilson's most tragic blunder," he said, "was his assumption (or was it a hope?) that manking could attain a kind of international millenium at one bound. He confused the task of making peace with Germany, which was an immediate need, with that of remaking the world; which was the long-range need. The resulting treaty failed of both objectives.

"Wilson had the vision of a reformer and the zeal of a crusader, but he did not have the patience to recognize that human nature, if it changes at all, changes with geological slowness."

In many ways, however, President Wilson's "supreme blunder," Professor Bailey said, "was forcing the full text of the League (of Nations) Covenant into the Treaty, for Article X of the Covenant was the rock upon which the ratification finally foundered. * * * A brief statement committing the signatories to the general principles of the League, and making specific provision for a commission to draw it up at a later date, as was done in the case of the World Court, would have insured the ratification of the Treaty and the framing of a covenant in a less hurried fashion and in a saner atmosphere. A League brought into being under these auspices, and after the election of 1920, might well have been approved by the Senate."

Furthermore, Dr. Bailey stated, a League formed under the general authority of a treaty already ratified by the Senate might not have needed further Senate approval. An Executive agreement might have been enough.

Among the other "blunders" attributed to President Wilson by Dr. Bailey were his enunciation of his war aims in the Fourteen Points; his failure to educate American public opinion in advance of its responsibilities in the new post-war world; the premature forcing of a republic on Germany instead of imposing the treaty upon the Kaiser and his regime; his appeal to the country in October, 1918, for a Democratic Congress, stating that defeat would mean repudiation; his appointment of only one Republican to his peace commission of five; his snubbing of the Senate; his "inept" handling of publicity; his failure to do anything about the secret treaties; his failure to make public his ideas as to the League prior to his going to Paris, and, "one of the most costly blunders of all, his sabotaging the whole idea of a preliminary treaty."

Buyer Of Unregistered Stock Can Recover Purchase Price, Minnesota Court Rules

The Minnesota Supreme Court held on Dec. 31 that purchasers of unregistered stock sold in Minnesota during 1928, 1929 and 1930 by two corporations can recover the purchase price.

In reporting on the case, Associated Press advices from St. Paul explained as follows:

In a decision against the Amerex Holding Co., the State's high court ruled that Frank A. Donaldson and Frank A. Donaldson, Jr., as executors of the estate of Mrs. Ruth Chase Donaldson, deceased, can recover $2,777.58. The decision upheld Hennepin County District Judge W. W. Bardwell.

Also affected by today's decision is the National City Co., now known as City Company of New York, Inc.

The opinion, written by Chief Justice Henry M. Gallagher, held that "it is quite obvious that at the time the securities were sold they were required by our law to be registered."

"The fact that a share of bank stock immune from the registration for sale and transfer purposes would not immunize the corporate stock to be registered," the opinion added. "No authority or logic is necessary to sustain that holding."

Supreme Court records show that the Amerex Holding Co. was organized under the laws of New York on March 31, 1917, and from that time until July 1, 1930, engaged in the securities business in Minnesota and other states, distributing corporation stocks and bonds, including its own stock and that of the Chase National Bank of New York. The name of the company was changed on May 17, 1933, to the Chase Corp. and on June 15, 1934, it was changed again to the Amerex Holding Corp.

The complaint charged an "illegal plan whereby capital stock of the Chase Securities Corp. was paid for by the Chase National Bank" and that shares of the Chase Securities Corp., "issued directly to the stockholders of the bank, with each stockholder becoming a share holder of record in Chase Securities Corp. in direct proportion to his stock holdings in the bank."

Thomas O. Streissguth, New Ulm, and George B. Leonard, representing a majority of claimants, said more than 100 claims representing between $500,000 and $750,000 pending in court hinge on the decision.

Today's decision resulted from enactment in 1941 by the Minnesota Legislature of a law allowing institution of proceedings in the so-called "bank cases" where the firms had removed themselves from the State, despite the fact that the statute of limitations had operated to outlaw such suits.

Record Deposits & Govt. Bond Holdings Feature N. Y. State Bank Developments In 1943

(Continued from first page)

secure deposits except where specifically authorized to do so by law. This matter has already been dealt with by a resolution of the Banking Board adopted Oct. 6, 1943, but it is felt, the Superintendent says, that the problem is of sufficient importance to warrant a change in the law.

3. The Banking Department recommends that Section 180 of the Banking Law be amended so as to eliminate, for the future, the authorization for non-banking organizations to engage in the business of transmitting money on condition of depositing securities with the Superintendent of Banks. The proposal would not be retroactive and would not affect concerns now authorized to engage in this business. Many of the persons or corporations which engaged in the business of transmitting funds did not appear to be rendering any service which could not be better supplied by banking organizations, Mr. Bell says.

4. The Department recommends that Section 19 of the Banking Law be revised to permit the Superintendent of Banks to levy assessments against banking organizations for deficiencies in reserves at rates below those specified by the existing statute. Such an amendment would make it possible for the Superintendent to moderate the penalties provided by the statute and to conform the State practice to that of the Federal supervisory authorities.

The Superintendent says that, in addition to the foregoing four amendments, the Department will recommend a number of minor or technical changes in the law intended to clarify some of its provisions.

The Superintendent's annual report says that the Department made a special effort during the year to complete the liquidation of institutions which had been closed in prior years. Mr. Bell says that the liquidation was completed of 16 banking institutions having liabilities to depositors, creditors and shareholders of $34,000,000. Only 21 liquidations remain to be completed, including 10 agencies of Japanese and Italian banks and 11 domestic banking organizations. Of the 11 domestic institutions, all assets have been disposed of, subject to Court approval, in the case of five, including the Bank of the United States, leaving only the payment of final dividends.

With respect to the large expansion in savings bank deposits the Superintendent says: "The increase in savings bank deposits reflects in large measure the general expansion of bank deposit money flowing out of the war economy. Much credit is due, however, to the active effort of the savings banks in promoting and encouraging savings. In addition to attracting large amounts of deposits, the savings banks during the first ten months of the year sold war bonds and stamps with a maturity value of over $232,000,000.

"Although nearly all savings banks shared in the increase of deposits the rate of increase varied with the largest gains occurring in areas where war activity is greatest. Against an average rise of 6.5% for all savings banks in the first ten months of the year, individual gains ran as high as 24.6%. Analysis by the Department indicates that the rate of dividend paid has not been a decisive factor in attracting new deposits. A more important single influence has been location. Offices in newer or growing areas have shown materially greater gains than those in older neighborhoods."

The Superintendent says that total resources of savings and loan associations under the supervision of the Department rose from $272,376,000 on Oct. 31, 1942, to $291,429,000 on Oct. 30, 1943. This increase was at a perceptibly increased pace over that shown in recent years. A further decline took place, however, in the volume of new mortgage advances by savings and loan associations, the total for the first ten months of 1943 amounting to $26,026,000, or 6% less than the figure for the corresponding period of 1942 and 25.6% less than that for 1941.

The trend to lower interest rates was reflected in a further reduction in the average rate on loans granted by savings and loan associations in 1943 to 5.22% from 5.35% in 1942. Approximately 52% of savings and loan mortgages bear interest rates of 5% or less, against 41% in 1942 and 36% in 1941.

The report points out that for the second successive year there was a substantial decline in the business of small loan companies. In 1943 the number of licensed lender offices declined from 317 to 276. No licenses for new locations have been granted since June 1, 1942. The ratio of net earnings of licensed lenders again declined in 1943, the Superintendent estimates.

As for credit unions, the continued decline in outstanding loans, shrinkage in earnings and encroachment of other activities on the time of credit union officials have had an unfavorable effect, particularly in those institutions which were organized in the last three or four years.

Turkey Will Keep Out Of War Says Saracioglu

The Prime Minister of Turkey, Shukru Saracioglu, in a New Year's message to his countrymen promised them that "the Turkish people will keep away from the flames and tragedies of the war," the Ankara radio reported on Dec. 31, according to the New York "Sun." The paper further said:

CBS recorded the broadcast which quoted the Prime Minister as further stating that "the Turkish people have never closed their eyes to the dangers which appear on the horizon; these dangers have always found us ready and decided," Saracioglu said.

"War crushes those who fear and flee it. It is because we do not fear the war and because we do not flee it and because we are prepared that we have been able to safeguard our fatherland from the fires of war. We shall continue this policy in the future and all of us on the eve of this New Year must concentrate our thoughts on this policy."

Tojo In Disgrace Chinese Paper Reports

Indications that Premier Hideki Tojo of Japan has fallen into disgrace because he failed to maintain the unbroken string of victories piled up by Japan at the start of the war were seen on Dec. 30 by "Ta Kung Pao," Chungking's leading newspaper according to a United Press dispatch from that city appearing in the New York "Times".

The advices further said:

The papers interpretation of recent events in Japan coincided with the opinions of other observers here who have noted with satisfaction a trend indicating that Japan at long last is beginning to feel the horrors and privation of total war with which the Chinese people have been intimately familiar for the past six years.

"Ta Kung Pao" pointed to Emperor Hirohito's action in pointedly neglecting to invite Premier Tojo and his militaristic clique to an imperial court dinner last week, although it is standard Japanese custom to invite principal Cabinet members to such affairs.

Premier Tojo's desperate situation, the paper said, was precipitated by his contradictory announcements on the Changteh campaign.

Warns Business Against Neglecting Basic Social Responsibilities

(Continued from first page)

to sustain that goodwill by continued performance in the postwar period. In the days to come, there will be added emphasis on an additional element of the business operation, namely, that every business will have to meet some social justification, as well as produce at a profit. Business must be a good citizen in its community and responsibility for this rests on the chief executive. A definite policy along this line must be established by the firm which will permeate throughout its rank and file and be reflected in good citizenship."

As part of such a program, Mr. Johnson cited five specific activities as vital for every business firm in the days of post-war readjustment, and these, be said, must be planned for well in advance:

1. Reconversion or readjustment to peace-time production and business should be planned to take a minimum of time.
2. All men returning from service should be reemployed, and as far as possible those employed on war production should be retained to aid in achieving full employment and avoid the dislocations that arise from unemployment.
3. Business must seek to increase individual opportunities for betterment and advancement among personnel.
4. The business firm must see that the personnel understands how the firm operates and how the employees share in its progress.
5. The company's policy must be established with the public interest uppermost.

"These are all fundamental parts of the increased social responsibilities of business," Mr. Johnson continued, "and neglect of them will not only injure the individual business concern, but will create ill-will towards the whole structure of business. Public opinion reacts swiftly to the acts of business and judges all business by its relationships with a few of its component parts.

"Never was there a time when the heads of business had a greater responsibility to perform aggressively and positively. In the days ahead, the American way of doing business will be judged at the bar of public opinion. The way in which the reconversion to a peace economy is effected will materially influence the decision; it will also have an influence on the whole future of American business.

"American business has built the economic opportunities for America, and it has contributed mightily to the winning of the war. The public will preserve it as the base on which to build a better future, provided it continues its high service and continues to tell its story as it has learned to do during the war."

N. Y. Curb Trading Volume For 1943 Was Highest In Six Years

New York Curb Exchange stock volume of 71,374,283 shares in 1943 was the largest since the 104,000,000 shares traded in 1937. Turnover during 1943 was more than three times the volume of shares transacted in 1942 when 22,000,000 shares changed hands, and it was substantially ahead of the 35,000,000 shares exchanged in 1941. Another six-year record was set on May 10 when turnover that day ran to 1,258,770 shares, its better being the 1,631,685 shares traded on Oct. 19, 1937. The smallest five-hour stock volume occurred on Jan. 6, when volume held to 91,045 shares. Bond turnover for 1943 was $230,000,000, as compared with $177,000,000 in 1942 and $250,000,000 in 1941. The Curb's announcement also listed these additional highlights for the year:

"Twenty regular memberships were transferred during the year 1943, ranging in price from a high of $8,500 on June 16 (the top since December, 1939) to a low of $1,600 on Jan. 2. This compares with 56 transfers in 1942 when the price range swung from a high for that year of $1,700 on Dec. 16, to an all-time low of $650 on Oct. 7.

"Only seven special offerings were consummated during the year as against four in 1942. Secondary offerings amounted to 30 in 1943 and 40 in 1942.

"Nine new stock issues and two bond issues were admitted to listing, while 25 were removed from the listed stock department and 3 removed from the listed bond section. In the unlisted category, 1 stock was added and 24 removed; 2 unlisted bond issues were admitted and 14 removed. Total number of all stocks traded: 942; bonds, 224.

"Accenting the changes brought about by the war, of the 191 employees in the Exchange executive offices, more than 50 of them are women. In 1942, with 179 employees fewer than ten were of the distaff side.

"Precedents were set in September and December, when the Exchange opened its trading floor to the public during its war bond rally on Sept. 16 and its trading floor party on Christmas eve.

"The most recent precedent was the appearance on the trading floor on Dec. 31 of Emil Schram, President of the New York Stock Exchange. He was the first president of that institution ever to address members of the Curb Exchange. In his brief address, Mr. Schram extended his best wishes for a happy and prosperous new year and spoke of the common aims of both exchanges."

Associated Press Names Four Aides

Kent Cooper, Executive Director and General Manager of The Associated Press, announced on Dec. 16 the appointment of four members of his executive staff as Assistant General Managers. The appointees are Alan J. Gould, formerly Executive Assistant supervising news and newsphoto operations; Frank J. Starzel, Traffic Executive in charge of traffic and membership departments; Claude A. Jagger, Executive Assistant supervising editorial personnel, AP-features and promotion, and Paul Miller, Chief of Bureau in Washington. Mr. Cooper was indicated as saying that the action was in connection with assumption of active administration of the affairs of The Associated Press, Ltd., by Lloyd Stratton, President of the AP's wholly owned subsidiary incorporated in Great Britain and distributing news and newsphoto services in the Eastern Hemisphere.

Mr. Stratton retains his post as Secretary of The Associated Press, dealing with corporate affairs of the organization, and relinquishes his former post of Assistant General Manager.

The Financial Situation

(Continued from first page)

The first essential in this task is to realize that the business man will still be a business man when the war is over. Yes, he will still be an American business man, still full of ideas, plans and impulses to undertake all manner of things for the purpose of making money—and with the inevitable if incidental result of giving employment to millions of men and women. One would suppose upon examining many of the plans and programs brought forward for the post-war years that the American business man was in the habit of sitting idly and lazily by his fireside day after day without ambition, without an idea and without a program—waiting for a kind government to bribe him to get out and go to work!

No Need to be Stimulated

The fact of the matter is that the American business man does not need to be "stimulated"; he merely needs a reasonable opportunity. There is no need for us to be sitting up nights planning what can be done to give this or that industry a special little push, or all industry, for that matter, a helping hand. What we had better be certain of is that we keep ourselves and our pet schemes out of the way. Do that, and there is no need to worry unduly about the volume of production, trade, employment or any of the other things so frequently the source of publicly expressed apprehension these days. All government needs to do for business is give it a fair chance to proceed under its own steam, and reasonable ground for feeling that it will not awake tomorrow morning to find that what it did the day before has suddenly become a sin in the eyes of the politicians and made punishable to appease the malcontents.

In view of the record of the past decade there are, of course, a great many things that need to be done, or rather to be undone, to achieve this essential result, which in normal course should not need to be sought at all. Many impediments are already in the path of progress. It would be a futile counsel of perfection to suggest that all this mass of legislation and "administrative law" which has come into existence since 1933 be forthwith repealed and abolished. We do believe, however, that the very best post-war planning that could possibly be done by either or any party or group in the United States would be the development of a program to get rid of the New Deal and all its works at as an early date as possible, and to get rid of as much of it at once as is feasible. Nothing else would "stimulate" business so much.

Begin With the Budget

Perhaps no better place for commencing this revolution in post-war thinking—for it would be a revolution for many of those who have been most active in talking about post-war plans — could be found than in the national budget. Most of the grandiose schemes suggested for assuring "high-level" employment (the term "full employment" appears to have become somewhat out of date) would cost money, and a great deal of it. Not a few current commentators who are at heart opposed to loose public spending appear to think it "inevitable" if this or that is or is not done—as if sheer waste of public wealth cured any evil. Would it not be an excellent thing if the first plank in all our post-war planning platforms were made to demand a balanced post-war budget at the earliest feasible moment, and at the lowest feasible level of outlays and taxation? What a boon to many a business man who can scarcely avoid a feeling of deep uneasiness about the value of money—a sort of disquiet which can do more perhaps than almost anything else to dampen constructive enthusiasm.

And is not such a procedure an absolute "must" if we are to avoid monetary and financial chaos? Let us see what the fiscal and banking situations are to be like when this war is over. We entered the new year with a national debt amounting to $170 billion. At the middle of 1943 the banks, excluding the Federal Reserve institutions, held $58 billion of this debt. It would not be surprising if it presently proved that the banks of the country held upwards of $70 billion of it at the turn of the year. It is now rather generally expected that in the natural course of the remainder of the war the banks will not take so large a share of the debt increase. This view may prove well taken but the banks are still increasing their holdings at a substantial rate.

Now as a result of this enormous absorption of Treasury deficits by the banks, and in much more moderate amount the influx and monetization of gold as a result in part at least of New Deal tactics, the total of bank deposits and currency in circulation in this country had by the middle of 1943 risen by some $71 billion from the 1933 level of $43 billion. The increase during the 1943 fiscal year alone was $29 billion. Let it be noted despite industrial and trade activity never before approached in this country, the velocity of bank deposits is far below that of the 1920's. This staggering amount of money and bank deposits will remain outstanding until the assets upon which they were created are taken out of the banking system—to say nothing of further expansion during the remainder of the war. Should the public make even half as rapid use of its funds as it once did, inflation of a sort never before seen in this country would, it appears, become inevitable.

Fiscal frugality in the post-war era would therefore appear to be a "must" in its own right. It is highly desirable for the further reason that it would effectively block so many weird programs — which of course cost money.

Broader Agreement On Rubber To Be Sought

The International Rubber Regulation Committee announced in London on Dec. 28 that it would end its regulatory functions on Dec. 31 and would be supplanted by a "new and more widely representative committee for consultation and collection of information."

In Associated Press London advices, the following was also reported:

Accordingly, a communique issued through the British Colonial Office said, the three signatories to the international rubber regulation agreement—Britain, India and the Netherlands—have decided to extend the pact for four months until next April 1, but without resuming rubber regulation.

Netherlands quarters said creation of the wider committee would aid in retaining existing cooperation and "the statistical and documentary organization built up by long years of work," as well as provide the basis for exploration of possibilities for post-war planning in which the interests of large rubber-consuming countries would be especially borne in mind.

The Dutch sources, quoted by Aneta Agency, praised the United States for its "colossal effort" which resulted in building up a synthetic rubber industry within a short time and the "farseeing" U. S. policy which brought about the accumulation of "the largest stock of natural rubber ever collected in the world."

A cablegram to the New York "Times" from London stated in part:

The regulation that is about to expire came in early in 1939. For some time now conversations are known to have been going on concerning its future or another agreement better adapted to the changing situation. No strength is left in the present agreement since Malaya, Dutch East India and other areas have been overrun by the Japanese, who thereby have gained more than 90% of the world's supply of natural rubber. The peacetime quotas long since went by the board, and today there is the new factor of the synthetic product making a readjustment necessary, even if the war should end in the East at a time not far distant.

Great Britain and Netherlands India have agreed to reshape their agreement so as to include "all other countries with substantial interests in rubber or rubber substitutes, whether producers or consumers," and it is inevitable to read into this a hope for a broad post-war international agreement.

Unlike the old arrangement, the new one would provide no machinery for the regulation of plantings, production or exports of rubber. It will be primarily for consultation and the assembly of data.

"The three Governments hope," the statement reads in part, "that the new committee, if formed, will point the way to international action which will secure the long-term interests of rubber producers and consumers alike in conformity with such principles for an international commodity scheme as may be generally accepted after the war."

Farm Land Prices Up Dangerously: Black

Storm-warning signals for farmers and farm-land speculators are raised in the current issue of "Farm Journal" by A. G. Black, Governor of the Farm Credit Administration. "America is on the move these days," Mr. Black says, "and farmers are no exception. Neither are farms. More farms are changing hands this year than for many years. They are changing for all sorts of reasons, but back of almost every sale is the chance to realize profit. "Already land values are back up 100% of their pre-World War I levels. That means they're still further up in some areas, because averages have a way of concealing the sorest spots."

Investigations, it is stated, disclose that more mortgages are being recorded than for several years past. Mr. Black points out that the average size of the mortgages also is increasing—a direct reflection of increased selling prices of farms. All lenders' mortgages reflect some increase in amount, but the greatest increase is reported in mortgages recorded by individuals. In his comments Mr. Black said:

"With more farms being sold and with corporate owners — banks, insurance companies, mortgage loan companies and Federal land banks—practically sold out of land, individuals are selling a higher proportion of the farms sold.

"Individuals are doing a lot of economic high flying and inevitably there are going to be crashes. There are, however, some simple safety measures every individual can take which will cut down the risks."

Among the precautions to take, Mr. Black advises the following: "If you sell a farm, don't carry the mortgage yourself. If you buy a farm, keep in mind that it is going to have to pay for itself over a period of years, some good years, some bad. If you lend money on farm property, it will be repaid only if the farm earns it."

Pay On Norway 6s

The Kingdom of Norway is notifying holders of its 20-year 6% external loan sinking fund gold bonds, due Aug. 1, 1944, that $1,182,000 principal amount of the bonds of this issue have been called for redemption on Feb. 1, 1944 at 100% of their principal amount through operation of the sinking fund. The called bonds should be surrendered for redemption on that date at the head office of the National City Bank of New York.

In connection with the call, it is noted that on Dec. 27, 1943, $1,719,000 aggregate principal amount of the bonds of this issue, called for redemption previous to the present call, had not been presented for payment and interest thereon had ceased. Upon inquiry at the head office of the National City Bank of New York, the holders of the bonds of this issue may ascertain whether or not their bonds have previously been called for redemption.

Chile Funds Available For Debt Service

Advices received from the Autonomous Institute for the Amortization of the Public Debt of the Republic of Chile report that, in accordance with the provisions of Article 6 of the regulation of Law No. 5580 of Jan. 31, 1935, approved by Supreme Decree No. 3837 of Oct. 24, 1938, the total receipts of the Institute in 1943 available for debt service amount to $8,567,244.

The announcement further explained:

"Of this amount $2,357,389 represented the receipt from the government's participation in the profits of Chilean Nitrate Iodine and Sales Corporation, $6,044,262 represented receipts of taxes on the profits of the copper enterprises, $57,561 the quota of duties on petroleum imported for the nitrate industry, and $108,031 the quota of duties on petroleum imported for the copper industry.

"Fifty per cent of the total receipts will be applied by the Institute under the terms of the Chilean Law to the payment of interest at the rate of $14.28 per $1,000 bond, dollars 0.33558 per 100 Swiss franc bond, and £1-8-6, 72 per £100 sterling bond.

"The suspension of exchange transactions in most foreign markets as a result of the World War, has not allowed Caja this year to carry out the necessary conversions in order to set aside the funds in Swiss francs to meet the servicing of loans issued in this currency, which has compelled Caja to fix in American dollars the dividend corresponding to holders of bonds of the above mentioned loans and to maintain in this same currency the funds to cover the payments.

"Against the remaining 50% of the income collected there have been retired $1,700,000 face amount of dollar bonds and £600 of sterling bonds.

"The amounts of bonds outstanding after the 1943 retirements will be $162,736,500 dollar bonds, £27,742,471 sterling bonds, and francs 108,662,500 Swiss franc bonds.

"The interest disbursement declared is expected to be paid on or about Feb. 1, 1944 and will be applicable to the following bonds: All of the Republic of Chile External Bonds; Water Company of Valparaiso bonds; All Mortgage Bank of Chile bonds; Bonds of the Chilean Consolidated Municipal loan; and Bonds of the two City of Santiago, Chile, loans."

To Start Paralysis Fund Drive On Jan. 14

The eleventh annual campaign for funds for the President's birthday party, the proceeds of which go to the National Foundation for Infantile Paralysis, will open on Jan. 14 and the drive will continue through Jan. 30, the 62nd birthday anniversary of President Roosevelt. Basil O'Connor, President of the Foundation, said that more funds than ever before are needed since 1943 saw the third worst epidemic of the disease and a continued fight on infantile paralysis will have to be made in 1944.

In a message to the Foundation the President said that "there can be no armistice with the crippler. Surrender of disease on the home front must also be unconditional."

Of the funds collected 50% will remain with the county chapter and the other half will go to the National Foundation for research.

Items About Banks, Trust Companies

The Corn Exchange Bank Trust Co., New York City, reported as of Dec. 31, 1943, total deposits of $604,427,061 and total assets of $645,127,143, compared, respectively, with $571,142,404 and $608,988,053 on Sept. 30. Cash in vaults and due from banks amounted to $158,394,563 against $134,806,372; holdings of United States Government securities to $413,976,372 against $398,161,254, and loans and discounts to $34,440,362 against $32,749,147. Capital and surplus were unchanged at $15,000,000 each and undivided profits were $7,009,368 against $6,775,843 at the end of September.

The New York Trust Co. reported as of Dec. 31, 1943, total deposits, including outstanding certified checks, of $689,208,447 and total assets of $743,939,271, compared, respectively, with $699,985,830 and $754,523,372 on Sept. 30. Cash on hand and due from banks, including exchanges, amounted to $175,621,887, against $134,521,946; holdings of United States Government securities to $381,441,910, against $418,705,222, and loans and discounts to $158,771,343, against $172,266,710. Capital and surplus were unchanged at $15,000,000 and $30,000,000, respectively, and undivided profits were $6,203,260, against $5,534,720 at the end of September.

The Public National Bank and Trust Co. of New York reported as of Dec. 31, 1943, total deposits of $325,343,792 and total assets of $349,066,439, compared, respectively, with $307,260,324 and $330,502,553 on Sept. 30. Cash on hand and due from banks amounted to $68,078,079, against $59,388,124; holdings of United States Government securities to $195,284,344, against $174,738,817, and loans and discounts to $73,777,932, against $83,614,147. Capital and surplus were unchanged at $7,000,000 and $9,000,000, respectively, but undivided profits were $3,321,129, against $3,095,051 at the end of September. The bank reported earnings for the full year 1943 of $3.30 per share as compared with $2.84 per share for the year 1942.

J. P. Morgan & Co., Inc., New York City, reported as of Dec. 31, 1943, total deposits of $709,019,279 and total assets of $758,056,415, compared, respectively, with $759,893,034 and $805,877,249 on Sept. 30. Cash on hand and due from banks amounted to $131,528,532, against $136,071,109; holdings of United States Government securities to $487,615,089, against $520,017,165, and loans and bills purchased to $100,955,228, against $105,438,799. Capital and surplus were unchanged at $20,000,000 each, and undivided profits were $3,101,624, against $1,817,508 at the end of September.

The statement of condition of the Guaranty Trust Co. of New York as of Dec. 31, 1943, shows total resources of $3,243,371,512; total deposits of $2,903,794,036; U. S. Government obligations of $1,959,786,746, and loans and bills purchased of $610,781,083. Undivided profits are $31,391,854, compared with $27,578,472 on Sept. 30, 1943, and $22,547,059 on Dec. 31, 1942. Capital and surplus remain unchanged at $90,000,000 and $170,000,000, respectively. Total capital funds are $291,391,854, a record high in the company's history.

The statement of condition of Manufacturers Trust Co., New York City, as of Dec. 31, 1943, shows deposits of $1,580,909,261, which includes United States Government war loan deposits of $133,098,432. On Dec. 31, 1942, deposits were $1,322,420,807, which included United States Government war loan deposits of $155,998,234. Resources on Dec. 31, 1943, were $1,682,356,909, as compared with $1,419,495,474 a year ago. Cash and due from banks is listed at $401,956,453, as against $370,862,493 twelve months ago. United States Government securities stands at $887,436,948; a year ago it was $635,564,410. Loans, bills purchased and bankers' acceptances is now $298,950,311, which compares with $300,378,843 on Dec. 31 last year. Preferred stock is shown as $8,307,640, common as $32,998,440 and surplus and undivided profits as $48,344,440.

In its statement for Dec. 31, 1943, the Chemical Bank & Trust Co., New York City, reported deposits of $1,153,998,166, compared with $1,199,430,404 on Dec. 31, 1942, and total assets of $1,249,514,079, compared with $1,289,983,863 a year ago. Cash on hand and due from banks amounted to $239,375,105, compared with $348,841,631; U. S. Government obligations to $657,728,406, against $536,810,141; bankers' acceptances and call loans to $63,769,792 against $54,397,121; and loans and discounts to $139,435,524 against $162,982,846. Capital at $20,000,000 and surplus at $55,000,000 remain unchanged. Undivided profits were $7,469,562, and showed an increase for the year of $2,013,289 after the usual dividends of $3,600,000 ($1.80 per share). The indicated net earnings on the bank's 2,000,000 shares (par $10), amounted to $2.80 per share for 1943 as compared with $2.45 per share for the preceding year.

The Continental Bank & Trust Co. of New York reported as of Dec. 31, 1943, total deposits of $119,437,879 and total assets of $129,620,215, compared, respectively, with $124,262,710 and $134,731,910 on Sept. 30. Cash on hand and due from banks amounted to $$27,185,906 against $24,704,780; holdings of U. S. Government obligations to $56,140,330 against $56,186,399; and loans and discounts to $36,868,543 against $43,186,734. Capital was unchanged at $4,000,000; surplus showed a $1,000,000 increase to $4,000,000. Undivided profits amounted to $1,306,422, against $2,078,897, at the end of September.

The Bank of the Manhattan Co., New York City, reported as of Dec. 31, 1943, total deposits of $974,325,121; and total assets of $1,034,108,576, compared, respectively, with $959,721,274 and $1,016,274,304 as of Sept. 30, 1943. Cash on hand and due from banks amounted to $266,327,302 against $204,643,037; holdings of United States Government obligations $433,851,333 against $469,389,623. Loans and discounts decreased to $281,487,017 from $288,158,714. Capital and surplus were unchanged at $20,000,000, respectively. Undivided profits, after reserve of $400,000 for quarterly dividend and $200,000 for special dividend, increased to $10,071,867 from $9,410,511 at the end of September.

J. Stewart Baker, Chairman of the Board, reported that the bank's net operating earnings for the year ending Dec. 31, 1943, not including net profits realized on the sale of securities, amounted to $4,023,007, equal to $2.01 per share on the 2,000,000 shares of the capital stock authorized and outstanding. The net profit realized on the sale of United States Government securities, after deducting an appropriate amount for taxes, amounted to $2,518,300 which was added to the reserve for the Government bond portfolio. The net profit realized on the sale of other securities amounted to $124,523 which was added to the reserve for other securities.

Mr. Baker's annual report to stockholders was referred to in our issue of Dec. 9, page 2313.

Statement of condition of Sterling National Bank & Trust Co., New York City, at Dec. 31, 1943, reveals an increase in surplus of $500,000. Capital funds at the year-end aggregated $4,758,151, comprising $1,500,000 capital, $3,000,000 surplus and $258,151 undivided profits. These total funds represent an increase of $370,000 during the last quarter of 1943. The bank reports a record all-time high in resources and deposits—$88,105,258 and $82,151,686—on Dec. 31, 1943, as compared with $80,890,700 and $75,229,301, respectively, as of Sept. 30, 1943. Of the December total deposits of $82,151,686, U. S. Government deposits amounted to $8,109,326, and commercial and other deposits were at a record high of $74,042,359. Cash and due from banks amounted to $21,835,137 on Dec. 31, 1943, against $15,734,903 on Sept. 30, 1943; U. S. Government securities increased to $42,758,908 compared with $40,361,518, also a new all-time high. State, municipal and corporate securities amounted to $1,461,082, against $1,379,559. Loans and discounts were $21,064,675, against $22,640,225. Stock in Federal Reserve Bank increased during the quarter from $120,000 to $135,000. Reserves totaled $482,937, as compared with $779,034 on Sept. 30, 1943.

The statement of condition of Clinton Trust Co., New York City, as of Dec. 31, 1943, shows that total assets increased to $18,112,961 from $16,752,509 as of Sept. 30, 1943, and $13,804,381 on Dec. 31, 1942. Deposits of the bank were $16,869,674 on Dec. 31, 1943, compared with $15,539,475 on Sept. 30, 1943, and $12,634,000 on Dec. 31, 1942. Surplus and undivided profits totaled $467,549, against $462,969 on Sept. 30, 1943, and $417,350 on Dec. 31, 1942. Capital stock of the bank remains unchanged at $600,000. Loans and discounts as of Dec. 31, 1943, were $2,862,010, compared with $3,149,632 on Sept. 30, 1943, and $2,596,996 on Dec. 31, 1942. Holdings of United States Government, state and municipal bonds were $8,736,691 on Dec. 31, 1943, compared with $7,590,865 on Sept. 30, 1943, and $5,867,101 on Dec. 31, 1842. Cash on hand and due from banks on Dec. 31, 1943, was $4,122,248, against $3,518,996 on Sept. 30, 1943, and $3,667,592 on Dec. 31, 1942.

The Bankers Trust Co., New York, reported as of Dec. 31, 1943, total deposits of $1,594,694,072 and total assets of $1,728,824,976, compared, respectively, with $1,664,697,033 and $1,795,142,813 on Sept. 30. Cash on hand and due from banks amounted to $331,870,816, against $285,954,303; holdings of United States Government securities to $950,441,228 against $904,937,643, and loans and bills discounted to $362,407,442 against $505,428,312. Capital and surplus were unchanged at $25,000,000 and $75,000,000, respectively, and undivided profits were $25,366,747, against $23,550,782 at the end of September.

The Irving Trust Co., New York, reported as of Dec. 31, 1943, total deposits, including official checks outstanding of $964,148,274 and total assets of $1,078,718,819, compared, respectively, with $978,749,542 and $1,091,498,289 on Sept. 30. Cash on hand and due from banks amounted to $220,548,904, against $189,769,491; holdings of United States Government securities to $613,719,229, against $646,927,337, and loans and discounts to $207,516,206 against $212,632,201. Capital was unchanged at $50,000,000, and surplus and undivided profits were $56,428,927, against $55,621,587 at the end of September.

New high records for total assets and deposits are reported by Brown Brothers, Harriman & Co., private bankers, in their financial statement as of Dec. 31, 1943. Total assets amounted to $167,555,691, compared with $160,431,089 on Sept. 30, 1943, and $163,742,348 on Dec. 31, 1942. Deposits increased to $147,304,540, compared with $141,108,047 on Sept. 30, 1943, and $143,686,578 at the close of the preceding year. Capital and surplus of $13,525,284 compared with $13,506,217 three months ago and $13,445,284 a year ago. Loans and discounts were $41,522,247, against $38,308,598 on Sept. 30, 1943, and $33,200,251 on Dec. 31, 1942. Other important asset items compare as follows with the figures of three months ago and a year ago: Cash, $36,597,482, against $34,071,167 and $37,455,406, respectively; United States Government securities $59,531,362, against $61,347,146 and $67,329,281.

The statement of the Chase National Bank of New York for Dec. 31, 1943, shows deposits of $4,375,582,000, which compares with $4,442,999,000 on Sept. 30, 1943, and $4,291,467,000 on Dec. 31, 1942. Total resources amounted to $4,679,974,000, compared with $4,740,069,000 on Sept. 30, 1943 and $4,509,496,000 on Dec. 31, 1942; cash in the bank's vaults and on deposit with the Federal Reserve Bank and other banks, $1,050,012,000, compared with $833,533,000 and $1,132,553,000 on the respective dates; investments in United States Government securities, $2,603,172,000, compared with $2,756,435,000 and $2,327,748,000; loans and discounts, $791,980,000, compared with $894,755,000 and $786,057,000. The capital of the bank on Dec. 31, 1943 was unchanged at $100,270,000; but the surplus on that date was $134,730,000, compared with $121,730,000 on Sept. 30, 1943 and $100,270,000 on Dec. 31, 1942, reflecting the increases authorized by the Board of Directors on Sept. 22 and Dec. 22, respectively.

The undivided profits account, after being credited during the year with $13,000,000 from the reserve for contingencies and after being debited with two transfers to surplus, amounted on Dec. 31 to $37,878,000, compared with $45,050,000 on Dec. 31st a year ago. Combined surplus and undivided profits on Dec. 31, 1943, after dividends of $10,360,000 declared during the year, was $7,572,000 larger than on Sept. 30, 1943, and $27,288,000 larger than on Dec. 31, 1942.

The bank reports that net operating earnings in 1943 were equal to $2.33 a share, compared with $1.81 the previous year, and that in addition net profits on securities were equal to $1 a share, against 22 cents a share in 1942.

The Federation Bank and Trust Co., New York City, reported as of Dec. 31, 1943, total deposits of $23,712,154 and total assets of $26,672,024, compared, respectively, with $22,505,583 and $25,690,317 on Sept. 30. Cash on hand and due from banks amounted to $4,612,316. Holdings of U. S. Government securities amounted to $12,807,297 against $11,715,659, and loans and discounts to $6.610,083 against $6,793,288. Capital was unchanged at $825,000 and surplus was $1,175,000 compared with $1,075,000, and undivided profits were $320.006 against $414,645 at the end of September.

Year-end statement figures issued by The National City Bank of New York and compared with those of the Dec. 31, 1942, report show total resources of $3,967,819,349 or an increase of $206,148,068. Total deposits are $3,733,649,246 against $3,555,940,023 last Dec. 31. In this total United States war loan deposits are down $230,000,000 but the bank's total deposit figure is $178,000,000 more than a year ago.

Holdings of United States Government obligations are reported at $2,174,265,961 compared with $1,988,096,539. Cash on hand and due from banks is $885,401,994, against $901,172,805, and loans and discounts are $633,126,637, an increase of $59,675,797 during the year. Capital remains unchanged at $77,500,000, but during the year $32,500,000 was added to surplus, bringing this item up to $110,000,000. Undivided profits are $24,053,596 compared with $23,793,450.

The following announcement was made regarding the earnings: "Combined net current operating earnings of the National City Bank and the City Bank Farmers Trust Co. for the year, after provision for taxes and depreciation, were $15,151,766 compared with $13,546,527 in 1942. This represents $2.44 per share for 1943 and $2.18 per share for 1942 on the 6,200,000 shares outstanding.

"If profits from sales of securities are added to current earnings, the total is increased to $17,569,400, or $2.83 per share for 1943, as compared with $16,231,636, or $2.62 per share, in 1942. Security profits, together with recoveries, were as usual transferred directly to reserves."

The City Bank Farmers Trust Company reports total deposits as of Dec. 31, 1943, as $99,762,502, compared with $115,366,183 a year ago. Total resources are $127,582,970 against $142,061,713. Cash amounts to $16,954,870 compared with $37,601,930. Holdings of United States Government obligations total $95,070,699, an increase over Dec. 31, 1942, of $10,155,833.

The Grace National Bank of New York, in its statement of condition as of Dec. 31, 1943, shows deposits of $71,556,839 as compared with $77,610,183 on Sept. 30, 1943, and $69,850,804 a year ago. Surplus and undivided profits amounted to $2,759,292 as compared with $2,646,592 on Sept. 30, 1943, and $2,479,358 a year ago. Cash in vault and with banks totaled $18,211,317 as compared with $13,257,742 on Sept. 30, 1943, and $20,765,512 a year ago. U. S. Government securities were $37,839,169 as compared with $39,673,514 on Sept. 30, 1943, and $31,151,491 a year ago. Loans and discounts were $17,301,379 as compared with $24,022,744 on Sept. 30, 1943, and $15,341,163 a year ago.

J. Henry Schroder Banking Corp., New York City, reports total resources of $46,592,589 as of Dec. 31, 1943, against $50,081,320 on Sept. 30, 1943. Cash on hand and due from banks was $5,462,586 against $6,891,185. U. S. Government securities were $26,318,532 against $28,961,715; customers' liability on acceptances, $4,965,764, compared with $5,031,423 in September. Surplus and undivided profits were $2,631,860 against $2,625,144 in the previous quarter; amount due customers was $31,752,509 against $35,231,020. Acceptances outstanding were $5,764,786 against $5,825,390.

The Schroder Trust Co., New York City, reported Dec. 31 resources of $32,233,964, compared with $40,013,780 on Sept. 30; cash and due from banks, $4,465,038 against $7,640,097; U. S. Government securities, $23,111,029 against $27,657,399; loans and discounts, $3,878,728 against $3,936,292. Surplus and undivided profits were $2,036,429, against $2,030,877. Deposits were $28,370,414 against $30,194,546.

The Commercial National Bank and Trust Co. of New York reported as of Dec. 31, 1943, total deposits of $211.736.135 and total assets of $233,850,430, compared respectively with $187,640,873 and $208,382,959 on Dec. 31, 1942. The bank held cash on hand and due

(Continued on page 104)

Byrd Committee To Study War Agencies' Unexpended Balances Totaling $92 Billion

The Joint Committee on Reduction of Nonessential Federal Expenditures, in a "progress report" summarizing its accomplishments, disclosed on Dec. 19 that it will continue investigating the unexpended balances of the War and Navy Departments, the Maritime Commission and the War Shipping Administration with a view toward returning portions of these large balances to the Treasury.

The Committee, which is headed by Senator Byrd (Dem., Va.) reported that the unexpended appropriations of these departments and agencies totaled $186,000,000,000 in September, 1943, of which $92,000,000,000 are unobligated balances of unexpired appropriations.

The Committee stated that it will urge an investigation of the unobligated balances by the Appropriations Committee to determine whether additional appropriations will be needed until all the outstanding unobligated balances have been encumbered.

In the report of its activities since its inception in September, 1941, the Committee said that a total savings of $2,117,543,231 were effected in items which the group recommended be curtailed — the most notable being the liquidation of the three depression-born agencies—the Civilian Conservation Corps, Works Projects Administration and the National Youth Administration.

While these accomplishments were considerable, the report said the Committee faces "a gigantic task" in the coming year.

In addition to inquiring into unexpended balances of the war departments and agencies, the Committee said that its future work will cover the following subjects:

Investigation of the large appropriations for the continuance of normal peacetime and non-war activities which have been placed in the category of war activities.

Continued investigation of nonessential personnel in Government agencies in the hope of eliminating 400,000 or more from the peak of 3,095,463 paid Federal civilian employees reached last June.

Continued examination of Government-owned corporations to ascertain whether present loan policies, in the light of added budgetary commitments and changes, are still advisable.

Continued efforts to reduce needless travel and communication expenses.

Consolidation of duplicating and useless functions of agencies within the Department of Agriculture, notably the separate functioning of some 20 lending agencies and allied groups.

Checking on all "new adventures and commitments in public works and similar costly governmental programs which may be undertaken."

Consideration of the "failure of the Civil Service Commission to execute a sufficiently intensive Federal manpower utilization program."

Checking of all inequitable promotion policies of agencies.

Investigation of the penalty mail privilege exercised by the various establishments.

Better Position As War Contract Centers Gained By New York, Boston, Cleveland, Baltimore

New York City, Boston, Cleveland, and Baltimore, are among the cities which have gained in relative importance as holders of war contracts during the 15 months when information concerning contract placement has been limited by the Government, according to the National Industrial Conference Board, which has just completed an analysis of figures now made available by the war production Board.

Among the cities that have lost ground, relatively, are Buffalo, Seattle-Tacoma, and Hartford.

The detailed data now made public cover a total of $157,500,000,000 of supply contracts through September, 1943, and facilities contracts through August, 1943. Under date of Jan. 5, the Board's announcement explained:

"Los Angeles still leads in the volume of aircraft orders received, but the Newark-Jersey City area has moved up to second place, and Detroit to third position. Los Angeles has received over $6,000,000,000 in aircraft production contracts; Newark-Jersey City and Detroit, somewhat less than $3,000,000,000 each. Buffalo and San Diego follow with totals of around $2,500,000,000, while Baltimore and Chicago are found among the top ten. In all, there were 13 industrial areas in the nation with awards aggregating $1,000,000,000 or more.

"More than a third of all ship contracts are concentrated in six industrial areas: San Francisco-Oakland, Newark-Jersey City, Los Angeles, Seattle-Tacoma, Boston and Camden. Each of these areas holds more than $1,000,000,000 of ship contract awards, the group total approaching $8,000,000,000. Norfolk-Newport News and Philadelphia, both established shipbuilding centers, gained only a relatively small share of the contracts placed during the 15-month period during which time detailed information concerning contract placements was not generally available.

"Approximately a third of all ordnance is centered in Detroit, Chicago, New York and Flint. Detroit has received $4,300,000,000 and Flint $1,400,000,000 of ordnance contracts, the two together holding almost a fifth of the national total. Chicago's ordnance contracts fell just short of $3,000,000,000, while New York's total is about half that amount.

"Contracts for new industrial plant financed from public funds are more widely distributed than any other type. The ten areas with the largest aggregates hold only a fourth of the total. Chicago, with $893,000,000, and Detroit with $574,000,000, have the largest plant additions. Philadelphia, Newark-Jersey City, Pittsburgh and New York City follow with totals for new plant contracts ranging downward from $385,000,000 to $314,000,000. No other single area has received plant contracts totaling as much as $300,000,000."

Gen. Marshall Returns From Pacific Tour

Gen. George C. Marshall, Army Chief of Staff, returned to Washington on Dec. 23 from his tour of the Pacific front, following the Cairo and Teheran conferences. Gen. Marshall immediately talked with President Roosevelt and they were joined by Secretary of War Henry L. Stimson and Admiral William D. Leahy Chief of Staff to the Commander in Chief. In the course of his flight around the world, Gen. Marshall stopped off at Australia, New Guinea, the Solomon Islands, Hawaii and other Pacific bases and held conferences with Gen. Douglas MacArthur, Admiral Chester W. Nimitz and other commanding officers of the Army and Navy in the Pacific area.

Tax Plan Avoiding Returns By Millions Offered By Rep. Carlson Of Kansas

A plan designed to make it unnecessary for millions of persons to file any Federal income tax returns at all was proposed on Jan. 3 by Representative Carlson (Rep., Kan.), a member of the House Ways and Means Committee.

Under the plan, most income taxes would be deducted automatically from wages and salaries. According to the Associated Press, Mr. Carlson described present revenue statutes as a hodge-podge of language that cannot be correctly and definitely interpreted by a Philadelphia lawyer.

The Associated Press dispatch further said:

Declaring simplification to be the No. 1 tax job for 1944, he inserted in the Congressional Record his own suggestion for remedy, as follows:

1. Simplify and improve current withholding provisions so as to eliminate the need for any returns to be filed by 30,000,000 of the 40,000,000 to 50,000,000 taxpayers. "This could be done by adopting a graduate withholding from wages and salaries," he said, "and at the same time allowing a percentage of income exemptions" in lieu of the present deductions for other taxes paid, interest and contributions to churches and charity.
2. Combine existing personal income tax laws into one base and rate.
3. Repeal earned income credit.

The Ways and Means Committee, after long labors last summer and fall, brought out a bill combining the Victory Tax with the normal income levy. The House passed the measure, but the Senate Finance Committee struck this provision out of the $2,000,000,000-plus second wartime revenue measure. The Senate will debate the measure when Congress reconvenes next week.

Mr. Carlson said there is danger that taxpayers will become so confused and bewildered that it will affect our national morale, unless the statutes are simplified. He conceded that it is too late to do anything about the computations due this March 15, but he demanded action before another tax accounting date rolls around, saying:

"We can and must simplify our tax laws. The day of soothing syrup and palliatives is past. Nothing less than a major operation will suffice."

Paterson Newspaper Resists Efforts Of Wage-Hour Bureau To Open Records

Attempts by Federal wage-hour division officials to inspect payroll and shipping records of the Paterson (N. J.) "Evening News" were termed a violation of "freedom of the press" in United States Circuit Court of Appeals in Philadelphia on Dec. 22 by Elisha W. Hanson, General Council for the American Newspaper Publishers' Association.

From Associated Press Philadelphia advises, we also quote:

Mr. Hanson made his contention while appearing as sole counsel for the "News" in resisting an appeal made by the Wage-Hour Division of the Department of Labor seeking enforcement of a subpoena against the News Printing Co., Inc., publisher of the "News."

Previously, Judge Thomas F. Meaney in United States District Court at Newark refused to enforce the subpoena intended to produce the paper's records for examination. L. Metcalfe Walling, Administrator of the Wage-Hour Division, filed the appeal before the Appeals Court, composed of Judges John Biggs Jr., Herbert F. Goodrich and Gerald McLaughlin.

Pressing action for the appeal was Bessie Margolin, Assistant Solicitor for the Wage-Hour Division who contended the Administrator had the right under authority of Congress to send inspectors into newspaper plants to examine the pay rolls without first issuing a complaint that violations of the law have occurred.

Mr. Hanson argued that the First Amendment protecting the press from any "restraints" was supreme and that Congress could not, in "the guise of exercising its powers under the commerce clause," as he said it did in the wage and hour law, impose any abridgements on the freedom of the press.

The lower court ruling was reported in our issue of May 6, 1943, page 1686.

N. Y. State Chamber Opposes Kilgore Bill As Inimical To National Welfare

Declaring that private enterprise has given the United States the "most advanced technological civilization the world ever has known," a report by the Chamber of Commerce of the State of New York, made public on Jan. 3 opposes the enactment of the Kilgore Bill to establish an Office of Technical Mobilization.

Drawn by the Committee on Internal Trade and Improvement, of which Leon O. Head is Chairman, the report states that the bill would "seriously impede individual initiative and create ability and would bring about changes in the economic structure of the United States which would be inimical to the national welfare." Further opposition to the bill is based on the following:

"1. The 'Declaration of Policy' in the Kilgore bill is predicated on the assumption, which is contrary to all the facts, that private industry has failed to utilize the nation's scientific and technical resources for the effective prosecution of the war or for peacetime progress.

"2. It would regiment the brains, initiative and creative genius of America.

"3. It would attempt to duplicate research work which private industry is doing effectively and would overlap the functions of other Government departments, such as the Department of Commerce and the Department of Agriculture.

"4. It would give to a political bureau the power to shape the trend of productive enterprise.

"5. It would place a political bureau in an official relationship with the U. S. Patent Office which might impair its functions and influence its decisions.

"6. It would open the road for a new Government offensive against private enterprise which could weaken, not strengthen, the economic structure of the nation.

"7. It would further tighten the strangle hold of Government bureaucracy on private business by creating a $200,000,000 bureau with *no limit* on the authorization of such further appropriations 'as may be necessary and proper.' "

The report will be presented for approval at the monthly meeting of the Chamber today (Jan. 6).

Result Of Treasury Bill Offerings

Secretary of the Treasury Morgenthau announced on Jan. 3 that the tenders for $1,000,000,000, or thereabouts of 91-day Treasury bills to be dated Jan. 6 and to mature April 6, which were offered on Dec. 31, were opened at the Federal Reserve Banks on Jan. 3.

The details of this issue are as follows:

Total applied for—$2,255,535,000.

Total accepted — $1,014,794,000 (includes $48,047,000 entered on a fixed-price basis at 99.905 and accepted in full).

Average price—99.906. Equivalent rate of discount approximately 0.373% per annum.

Range of accepted competitive bids:

High—99.915. Equivalent rate of discount approximately 0.336% per annum.

Low—99.905. Equivalent rate of discount approximately 0.376% per annum.

(19% of the amount bid for at the low price was accepted).

There was a maturity of a similar issue of bills on Jan. 6 in amount of $1,006,933,000.

Regarding the Dec. 24th offering of 91-day bills, dated Dec. 30 and maturing March 30, the Treasury disclosed the following results on Dec. 27:

Total applied for—$1,771,559,000.

Total accepted — $1,010,783,000 (includes $41,749,000 entered on a fixed-price basis at 99.905 and accepted in full).

Average price—99.905. Equivalent rate of discount approximately 0.375% per annum.

Range of accepted competitive bids:

High—99.910. Equivalent rate of discount approximately 0.356% per annum.

Low—99.905. Equivalent rate of discount approximately 0.376% per annum.

(52% of the amount bid for at the low price was accepted).

There was a maturity of a similar issue of bills on Dec. 30 in amount of $1,002,978,000.

With respect to the previous week's offering of $1,000,000,000 of bills, dated Dec. 23 and maturing March 23, 1944, the Treasury announced the following results on Dec. 20:

Total applied for, $1,791,197,000.

Total accepted, $1,005,249,000 (includes $60,601,000 entered on a fixed-price basis at 99.905 and accepted in full).

Average price, 99.905+. Equivalent rate of discount approximately 0.375% per annum.

Range of accepted competitive bids:

High, 99.909, equivalent rate of discount approx. 0.360% per annum.

Low, 99.905, equivalent rate of discount approx. 0.376% per annum. (50% of the amount bid for at the low price was acecpted.)

There was a maturity of a similar issue of bills on Dec. 23 in amount of $1,017,717,000.

Haggard To Retire

Sir Godfrey Haggard, British Consul General in New York since 1938, will retire in February when he reaches the retirement age of 60, it was announced on Dec. 28 by the British Information Services.

Sir Godfrey, whose consular career dates back to 1908, will be succeeded by Francis Edward Evans, who came to New York several months ago after four years service in the British Foreign Office. Mr. Evans' consular career began in 1920 and he has served in British consulates in New York, Boston, Los Angeles and Colon, Panama.

Sir Godfrey's career covered duty in Central America, Bolivia, Cuba, Brazil, Chicago and Paris.

Revenue Freight Car Loadings During Week Ended Dec. 25, 1943 Decreased 117,920 Cars

Loading of revenue freight for the week ended Dec. 25, 1943, totaled 641,368 cars, the Association of American Railroads announced on Dec. 31. This was an increase above the corresponding week of 1942 of 49,897 cars, or 8.4%, and an increase above the same week in 1941 of 34,866 cars or 5.7%.

Loading of revenue freight for the week of Dec. 25, which included Christmas holiday, decreased 117,920 cars, or 15.5% below the preceding week.

Miscellaneous freight loading totaled 305,147 cars, a decrease of 43,863 cars below the preceding week, but an increase of 14,865 cars above the corresponding week in 1942.

Loading of merchandise less than carload lot freight totaled 84,557 cars, a decrease of 14,162 cars below the preceding week, but an increase of 12,164 cars above the corresponding week in 1942.

Coal loading amounted to 136,874 cars, a decrease of 40,205 cars below the preceding week, but an increase of 15,544 cars above the corresponding week in 1942.

Grain and grain products loading totaled 41,728 cars, a decrease of 6,836 cars below the preceding week but an increase of 2,305 cars above the corresponding week in 1942. In the Western Districts alone, grain and grain products loading for the week of Dec. 25, totaled 28,605 cars, a decrease of 4,863 cars below the preceding week but an increase of 1,629 cars above the corresponding week in 1942.

Live stock loading amounted to 11,354 cars, a decrease of 5,709 cars below the preceding week, and a decrease of 65 cars below the corresponding week in 1942. In the Western Districts alone loading of live stock for the week of Dec. 25 totaled 8,081 cars, a decrease of 4,526 cars below the preceding week, and a decrease of 166 cars below the corresponding week in 1942.

Forest products loading totaled 36,932 cars, a decrease of 4,805 cars below the preceding week but an increase of 5,878 cars above the corresponding week in 1942.

Ore loading amounted to 11,399 cars, a decrease of 958 cars below the preceding week and a decrease of 483 cars below the corresponding week in 1942.

Coke loading amounted to 13,377 cars, a decrease of 1,382 cars below the preceding week, and a decrease of 311 cars below the corresponding week in 1942.

All districts reported increases compared with the corresponding week in 1942. All districts reported increases compared with 1941 except the Eastern and Allegheny.

	1943	1942	1941
5 weeks of January	3,530,849	3,858,479	3,454,409
4 weeks of February	3,055,640	3,122,942	2,866,565
4 weeks of March	3,073,426	3,174,781	3,066,011
4 weeks of April	3,136,253	3,350,996	2,793,630
5 weeks of May	4,149,708	4,170,548	4,160,060
4 weeks of June	3,151,146	3,385,655	3,510.057
5 weeks of July	4,307,406	4,185,135	4,295,457
4 weeks of August	3,554,446	3,487,905	3,581,350
4 weeks of September	3,545,823	3,503,383	3,540,210
5 weeks of October	4,518,244	4,511,609	4,553,007
4 weeks of November	3,304,776	3,236,584	3,423,038
Week of December 4	862,759	759,731	833,375
Week of December 11	823,211	744,183	807,225
Week of December 18	759,288	743,061	798,868
Week of December 25	641,368	591,471	606,502
Total	*42,414,343	42,826,463	42,289,764

*While this was a reduction of 412,120 cars, or 1% below 1942, revenue ton-miles increased 13.6% due to the heavier loading of cars and the longer haul per ton. Carloadings in 1943 were an increase of 124,579 cars, or 0.3%, compared with 1941.

Total loadings by commodities in 1943 compared with 1942 follow:

	1943	1942	% Change
Grain and grain products	2,647,665	2,177,122	+21.6
Live stock	837,437	744,588	+12.5
Coal	8,493,154	8,361,058	+ 1.6
Coke	750,768	730.879	+ 2.7
Forest products	2,226,022	2,451,550	— 9.2
Ore	2,817,152	3,015,212	— 6.6
Merchandise, L.C.L.	5,066,745	5,584,248	— 9.3
Miscellaneous	19,575,400	19,761,806	— 1.0
Total	42,414,343	42,826,463	— 1.0

The following table is a summary of the freight carloading for the separate railroads and systems for the week ended Dec. 25, 1943. During the period 93 roads showed increases when compared with the corresponding week a year ago.

REVENUE FREIGHT LOADED AND RECEIVED FROM CONNECTIONS
(NUMBER OF CARS) WEEK ENDED DEC. 25

Railroads	Total Revenue Freight Loaded			Total Loads Received from Connections	
	1943	1942	1941	1943	1942
Eastern District—					
Ann Arbor	195	243	484	1,329	1,257
Bangor & Aroostook	1,753	1,260	1,271	220	202
Boston & Maine	5,511	4,333	6,696	13,164	12,961
Chicago, Indianapolis & Louisville	1,280	1,158	1,110	2,085	2,056
Central Indiana	26	21	19	42	56
Central Vermont	957	720	1,271	2,246	1,804
Delaware & Hudson	4,674	4,600	5,085	12,451	10,712
Delaware, Lackawanna & Western	6,113	5,327	7,466	10,737	10,791
Detroit & Mackinac	116	215	291	93	142
Detroit, Toledo & Ironton	1,870	1,308	1,446	1,893	1,553
Detroit & Toledo Shore Line	267	215	218	3,430	3,068
Erie	10,115	9,122	11,384	17,803	16,549
Grand Trunk Western	3,471	3,020	3,650	9,268	7,950
Lehigh & Hudson River	167	129	137	2,187	2,514
Lehigh & New England	1,518	1,187	1,142	1,378	1,361
Lehigh Valley	6,831	5,891	6,804	13,561	11,495
Maine Central	1,873	1,616	2,545	3,380	2,605
Monongahela	4,828	4,511	4,772	385	336
Montour	1,711	1,701	1,831	29	22
New York Central Lines	37,555	34,114	37,545	53,356	49,968
N. Y., N. H. & Hartford	7,691	6,404	10,182	17,003	14,552
New York, Ontario & Western	892	1,021	775	2,535	2,170
New York, Chicago & St. Louis	5,445	5,646	5,038	15,148	15,546
N. Y., Susquehanna & Western	457	514	391	2,322	2,114
Pittsburgh & Lake Erie	6,546	6,308	7,272	6,918	6,137
Pere Marquette	3,845	4,215	4,153	8,135	7,640
Pittsburg & Shawmut	727	555	511	15	14
Pittsburg, Shawmut & North	245	223	256	228	205
Pittsburgh & West Virginia	894	664	697	2,268	3,609
Rutland	263	221	414	891	728
Wabash	4,994	4,257	4,617	11,469	12,607
Wheeling & Lake Erie	3,715	4,030	3,742	4,206	5,505
Total	126,545	114,749	133,265	220,175	208,319
Allegheny District—					
Akron, Canton & Youngstown	638	579	484	1,107	1,040
Baltimore & Ohio	31,384	27,990	30,744	23,823	25,333
Bessemer & Lake Erie	2,099	2,489	2,844	1,197	1,915
Buffalo Creek & Gauley	*295	252	307	*4	3
Cambria & Indiana	1,298	1,333	1,679	1	8
Central R. R. of New Jersey	5,463	4,894	6,184	17,488	17,932
Cornwall	486	341	516	53	48
Cumberland & Pennsylvania	172	182	252	8	11
Ligonier Valley	114	92	124	24	74
Long Island	1,011	821	686	2,770	3,133
Penn-Reading Seashore Lines	1,334	1,151	1,298	2,135	2,090
Pennsylvania System	63,473	55,073	64,104	60,382	53,039
Reading Co.	12,093	9,557	12,489	23,403	24,324
Union (Pittsburgh)	18,753	19,557	18,516	3,893	4,135
Western Maryland	3,255	2,684	3,391	12,895	12,499
Total	141 868	126,995	143,618	149,183	145,584
Pocahontas District—					
Chesapeake & Ohio	20,554	17,801	16,757	10,784	9,696
Norfolk & Western	15,865	14,232	13,033	7,048	6,516
Virginian	3,258	2,801	3,009	2,093	1,739
Total	39,677	34,834	32,799	19,925	17,951
Southern District—					
Alabama, Tennessee & Northern	297	224	243	324	183
Atl. & W. P.—W. R. R. of Ala.	652	430	560	2,255	2,080
Atlanta, Birmingham & Coast	584	454	462	1,239	1,234
Atlantic Coast Line	10,859	10,535	8,355	9,396	8,960
Central of Georgia	3,115	2,663	2,827	4,391	4,242
Charleston & Western Carolina	305	244	266	1,539	1,393
Clinchfield	1,299	1,125	1,206	3,065	2,663
Columbus & Greenville	200	288	198	200	284
Durham & Southern	110	62	125	596	429
Florida East Coast	2,122	1,615	885	1,527	1,640
Gainesville Midland	40	32	29	94	76
Georgia	862	923	771	2,082	2,362
Georgia & Florida	315	232	231	553	491
Gulf, Mobile & Ohio	3,342	2,708	3,071	3,770	4,140
Illinois Central System	23,427	22,053	21,339	15,882	16,607
Louisville & Nashville	18,979	17,491	16,665	11,184	10,047
Macon, Dublin & Savannah	177	172	164	779	839
Mississippi Central	*324	133	125	*451	427
Nashville, Chattanooga & St. L.	2,603	2,434	2,911	4,555	4,320
Norfolk Southern	804	560	764	1,869	1,245
Piedmont Northern	279	258	348	1,101	1,194
Richmond, Fred. & Potomac	301	229	321	10,729	8,535
Seaboard Air Line	8,032	8,575	7,643	7,349	8,101
Southern System	19,192	16,857	17,398	24,157	22,520
Tennessee Central	506	365	449	1,018	900
Winston-Salem Southbound	108	83	77	1,082	844
Total	98,834	90,745	87,433	111,187	105,756
Northwestern District—					
Chicago & North Western	11,980	11,409	13,242	13,076	13,246
Chicago Great Western	2,327	1,977	2,145	3,621	3,209
Chicago, Milw., St. P. & Pac.	17,059	15,404	16,654	9,489	9,303
Chicago, St. Paul, Minn. & Omaha	3,140	2,976	3,306	3,602	3,132
Duluth, Missabe & Iron Range	974	928	855	198	229
Duluth, South Shore & Atlantic	625	481	446	432	526
Elgin, Joliet & Eastern	7,554	7,753	8,988	10,507	11,123
Ft. Dodge, Des Moines & South	295	323	420	74	105
Great Northern	9,470	9,980	9,081	4,008	4,680
Green Bay & Western	485	341	402	749	758
Lake Superior & Ishpeming	265	162	186	52	28
Minneapolis & St. Louis	1,903	1,572	1,453	1,741	2,079
Minn., St. Paul & S. S. M.	4,247	3,973	4,328	2,646	2,821
Northern Pacific	8,900	9,394	7,715	4,309	4,569
Spokane International	93	86	56	599	453
Spokane, Portland & Seattle	2,134	1,539	1,783	2,924	3,099
Total	71,451	68,298	71,060	58,027	59,360
Central Western District—					
Atch., Top. & Santa Fe System	19,819	17,884	16,949	10,999	11,591
Alton	2,723	2,885	2,750	4,042	5,121
Bingham & Garfield	424	255	476	68	98
Chicago, Burlington & Quincy	16,206	15,094	13,609	9,980	10,404
Chicago & Illinois Midland	2,358	2,419	2,595	1,023	783
Chicago, Rock Island & Pacific	9,528	9,665	9,722	10,309	12,759
Chicago & Eastern Illinois	2,200	1,922	2,237	5,973	5,515
Colorado & Southern	507	587	602	2,045	1,799
Denver & Rio Grande Western	3,157	3,221	2,897	6,199	5,499
Denver & Salt Lake	618	624	585	6	11
Fort Worth & Denver City	499	904	987	1,257	1,045
Illinois Terminal	*1,777	1,189	1,542	*1,756	1,507
Missouri-Illinois	817	887	1,000	497	520
Nevada Northern	1,524	2,176	1,943	131	107
North Western Pacific	565	513	637	644	513
Peoria & Pekin Union	27	9	22	0	0
Southern Pacific (Pacific)	22,762	21,731	19,384	13,372	12,042
Toledo, Peoria & Western	220	356	261	1,835	1,610
Union Pacific System	13,283	12,225	12,960	16,387	13,996
Utah	543	480	384	5	5
Western Pacific	1,736	1,910	1,436	3,745	2,542
Total	101,293	96,936	92,978	90,273	87,467
Southwestern District—					
Burlington-Rock Island	271	209	146	183	234
Gulf Coast Lines	4,989	4,908	3,015	2,294	2,101
International-Great Northern	1,740	2,657	1,535	3,146	3,088
Kansas, Oklahoma & Gulf	300	345	183	1,332	1,228
Kansas City Southern	4,547	4,399	2,275	2,396	2,294
Louisiana & Arkansas	2,890	3,781	1,805	2,676	2,381
Litchfield & Madison	307	211	313	1,277	1,010
Midland Valley	720	633	513	292	303
Missouri & Arkansas	149	83	129	483	351
Missouri-Kansas-Texas Lines	5,078	5,431	4,033	4,487	4,896
Missouri Pacific	14,254	13,139	12,798	15,926	18,248
Quanah Acme & Pacific	68	72	108	214	277
St. Louis-San Francisco	6,924	6,596	6,621	7,772	7,022
St. Louis Southwestern	2,445	2,218	2,537	6,379	4,686
Texas & New Orleans	11,664	10,899	6,062	4,650	4,701
Texas & Pacific	5,282	3,232	3,131	6,354	7,206
Wichita Falls & Southern	63	95	124	58	28
Weatherford M. W. & N. W.	9	6	21	20	26
Total	61,700	58,914	45,349	59,939	60,080

*Previous week's figure.

Note—Previous year's figures revised.

President Acclaims Seabees

President Roosevelt on Dec. 27 congratulated the Seabee's Navy construction battalion, and praised their outstanding war effort made in the two years since the unit was organized.

The President's message follows:

"I have followed with personal interest and admiration your record of achievements at home and on all our fighting fronts since the time of your inception two years ago.

"Your war effort is outstanding because you accomplish three great purposes which enable our fighting forces to carry on the offensive. You build, you fight and you repair. You are prepared to repeat the operation whenever necessary—you go forward together.

"I congratulate you and wish you good luck and godspeed."

N. Y. Community Trust Grants At New High

The New York Community Trust announced on Jan. 1 that appropriations of $178,764 in the last ten days of the year raised its total outpayments for 1943 to $550,816. It was the largest volume of grants the Trust has made in any year and compares with $547,261 disbursed in 1942. Payments were made from 43 memorial funds to beneficiaries in 24 States. The charitable agencies assisted numbered 207 and the average appropriation was $2,661.

The announcement further stated:

"The largest of the 1943 allocations went to the Salvation Army which received $73,869 in New York, Poughkeepsie, and Oakland, Calif. To the National War Fund and community chests in New York and 15 other cities, $59,117 was distributed. The American Red Cross, in 12 communities, received $28,860. The Y. M. C. A. was allotted $16,200; Y. W. C. A., $13,570; Girl Scouts, $11,353; and Travelers Aid, $10,300. Other payments included Henry Street Settlement, Visiting Nurse Service and Music School, $44,884; Community Service Society, $21,214; Hebrew University in Palestine, $16,325; United Hospital Fund, $15,298; and Memorial Hospital, for research in cancer, $13,050.

"Extension of war-time services was emphasized in a group of donations aggregating $10,950 to the Merchant Seamen's Canteen of the American Theatre Wing, Armed Forces Master Records, Inc., United Forces Opera Fund of Metropolitan Opera Guild, New York City Nursing Council for War Service and Recruitment Committee, Practical Nurses of New York.

"It was the twentieth year of the Trust's disbursements which, in the aggregate, now exceed $4,000,000. Beginning with disbursements of $20 in 1924, the yearly volume passed $200,000 in 1934, $300,000 in 1941 and $500,000 in 1942. Community Trust subventions financed 16,419 calls by visiting nurses in 1943 and helped provide 686,414 meals in three low-cost restaurants in the Bowery, Hell's Kitchen and Sands Point area of Brooklyn.

"Sixty-one funds of varying sizes constitute The New York Community Trust, a composite pool of charitable resources. The founder of each fund, who may designate the particular charitable purpose initially preferred, leaves to the Trust's distributing committee discretionary power enabling it to adapt the application of the fund to future needs as those appear."

N. Y. OPA Reorganized

Daniel P. Woolley, New York Regional Administrator of the Office of Price Administration, has abolished the posts of the five county administrators in New York City and also the post of New York district director.

Mr. Woolley said the reorganization was in the interest of "greater efficiency and economy" and that these changes "will better carry out the program of price control, of fair distribution of commodities and the fundamental purposes for which the OPA was created."

In abolishing the post of New York District Director of OPA, held by Frank C. Russell, Mr. Woolley said that Mr. Russell would be kept in the OPA organization as an administrative aide He invited the county administrators to remain as heads of their local rationing boards, but three of the administrators, Joseph Kraeler, of Manhattan; James A. Lundy, of Queens, and William Jagger, of Brooklyn, resigned.

Moody's Bond Prices And Bond Yield Averages

Moody's computed bond prices and bond yield averages are given in the following table:

MOODY'S BOND PRICES†
(Based on Average Yields)

1944— Daily Averages	U. S. Govt. Bonds	Avge. Corporate*	Corporate by Ratings*				Corporate by Groups*		
			Aaa	Aa	A	Baa	R. R.	P. U.	Indus.
Jan. 4	119.50	110.70	118.40	116.22	110.88	99.04	103.47	113.50	116.02
3	119.48	110.70	118.20	116.22	110.88	99.04	103.30	113.31	116.22
1	STOCK EXCHANGE CLOSED.								
1943									
Dec. 31	119.48	110.83	118.40	116.22	110.88	99.20	103.30	113.31	116.22
30	119.48	110.88	118.40	116.22	110.88	99.20	103.30	113.31	116.22
29	119.49	110.70	118.20	116.02	110.88	99.04	103.30	113.31	116.02
28	119.52	110.70	118.20	116.22	110.88	99.04	103.30	113.31	116.02
27	119.55	110.70	118.20	116.02	110.88	99.04	103.30	113.12	116.22
25	STOCK EXCHANGE CLOSED.								
24	119.55	110.70	118.20	116.02	110.88	99.04	103.13	113.12	116.22
23	119.55	110.52	118.20	115.63	110.88	99.04	103.13	113.12	116.02
22	119.56	110.52	118.20	115.63	110.88	99.04	103.13	113.12	116.02
21	119.56	110.70	118.20	115.82	110.88	99.04	103.13	113.12	116.02
20	119.56	110.52	118.20	115.82	110.88	98.88	103.13	113.12	115.82
18	119.55	110.52	118.20	115.82	110.70	98.88	103.13	113.12	115.82
17	119.54	110.52	118.00	115.63	110.88	98.88	103.13	113.12	115.82
16	119.53	110.52	118.20	115.63	110.70	98.73	102.96	113.12	115.82
15	119.53	110.52	118.20	115.63	110.70	98.73	102.96	113.12	115.82
14	119.54	110.34	118.00	115.63	110.52	98.73	102.96	113.12	115.63
13	119.56	110.52	118.20	115.63	110.52	98.88	102.96	113.12	115.82
11	119.57	110.52	118.20	115.63	110.70	98.73	103.13	113.12	115.63
10	119.57	110.52	118.20	115.63	110.70	98.73	102.96	113.12	115.63
9	119.59	110.52	118.20	115.63	110.70	98.73	103.13	113.12	115.63
8	119.62	110.52	118.20	115.63	110.70	98.73	103.13	113.12	115.63
7	119.62	110.34	118.20	115.63	110.70	98.57	102.98	113.12	115.63
6	119.63	110.34	118.20	115.63	110.70	98.57	103.13	113.12	115.63
4	119.63	110.34	118.20	115.43	110.70	98.57	102.96	113.12	115.63
3	119.63	110.34	118.20	115.43	110.70	98.57	102.96	113.12	115.63
2	119.63	110.34	118.20	115.43	110.52	98.57	102.96	113.12	115.63
1	119.59	110.34	118.40	115.43	110.70	98.57	102.96	113.12	115.63
Nov. 26	119.72	110.52	118.40	115.63	110.88	98.73	102.96	113.31	115.82
19	119.64	110.70	118.80	116.02	111.07	98.73	103.13	113.50	116.02
12	119.91	110.70	118.80	116.22	111.07	98.57	103.30	113.70	116.02
5	119.99	111.07	119.00	116.61	111.25	98.73	103.30	113.70	116.61
Oct. 29	120.27	111.07	119.00	116.61	111.25	99.04	103.30	113.89	116.61
22	120.33	111.07	119.00	116.61	111.44	99.04	103.30	113.89	116.61
15	120.28	111.07	119.20	116.61	111.25	99.04	103.30	113.89	116.61
8	120.57	110.88	119.00	116.41	111.25	98.73	103.13	113.89	116.41
1	120.62	110.88	119.00	116.22	111.07	98.73	103.13	113.89	116.22
Sept. 24	120.55	111.07	119.00	116.41	111.25	98.88	103.30	113.89	116.41
Aug. 27	120.34	111.25	119.20	116.80	111.44	98.88	103.13	112.89	117.20
July 30	120.18	111.44	119.41	117.00	111.62	99.04	103.30	114.08	117.20
Jun 25	120.41	110.70	118.80	116.22	111.07	98.09	102.46	113.70	116.61
May 28	119.82	110.34	118.20	115.82	110.88	97.78	102.30	131.31	115.82
Apr. 30	118.36	109.79	118.00	115.43	110.34	97.00	101.31	113.12	115.63
Mar. 26	116.93	109.60	117.80	115.43	110.52	96.23	100.65	113.12	115.63
Feb 26	117.11	109.24	117.60	115.43	110.15	95.47	100.00	112.93	115.43
Jan. 29	117.04	108.70	117.60	115.04	109.79	94.56	99.04	112.56	115.43
High 1943	120.87	111.44	119.41	117.00	111.81	99.36	103.47	114.27	117.40
Low 1943	116.85	107.44	116.80	113.89	108.88	92.35	97.16	111.81	114.46
High 1942	118.41	107.62	117.20	114.27	108.88	92.64	97.47	112.19	114.66
Low 1942	115.90	106.04	115.43	112.75	107.09	90.63	95.32	109.60	112.75
1 Year ago Jan. 4, 1943	116.94	107.44	117.00	114.08	108.88	92.35	97.31	111.81	114.46
2 Years ago Jan. 3, 1942	117.85	106.39	115.82	113.70	107.27	91.05	96.23	110.52	113.31

MOODY'S BOND YIELD AVERAGES
(Based on Individual Closing Prices)

1944— Daily Averages	U. S. Govt. Bonds	Avge. Corporate*	Corporate by Ratings*				Corporate by Groups*		
			Aaa	Aa	A	Baa	R. R.	P. U.	Indus.
Jan. 4	1.86	3.13	2.73	2.84	3.12	3.81	3.54	2.98	2.85
3	1.87	3.13	2.74	2.84	3.12	3.81	3.55	2.99	2.84
1	STOCK EXCHANGE CLOSED.								
1943									
Dec. 31	1.87	3.12	2.73	2.84	3.12	3.80	3.55	2.99	2.84
30	1.87	3.12	2.73	2.84	3.12	3.80	3.55	2.99	2.84
29	1.86	3.13	2.74	2.85	3.12	3.81	3.55	2.99	2.85
28	1.86	3.13	2.74	2.84	3.12	3.81	3.55	2.99	2.85
27	1.86	3.13	2.74	2.85	3.12	3.81	3.55	3.00	2.84
25	STOCK EXCHANGE CLOSED.								
24	1.86	3.13	2.74	2.85	3.12	3.81	3.56	3.00	2.84
23	1.86	3.14	2.74	2.87	3.12	3.81	3.56	3.00	2.85
22	1.86	3.14	2.74	2.87	3.12	3.81	3.56	3.00	2.85
21	1.86	3.13	2.74	2.86	3.12	3.81	3.56	3.00	2.85
20	1.86	3.14	2.74	2.86	3.12	3.82	3.56	3.00	2.86
18	1.86	3.14	2.74	2.86	3.13	3.82	3.56	3.00	2.86
17	1.86	3.14	2.75	2.87	3.12	3.82	3.56	3.00	2.86
16	1.86	3.14	2.74	2.87	3.13	3.83	3.57	3.00	2.86
15	1.86	3.14	2.74	2.87	3.13	3.83	3.57	3.00	2.86
14	1.87	3.15	2.75	2.87	3.14	3.83	3.57	3.00	2.87
13	1.87	3.14	2.74	2.87	3.14	3.82	3.57	3.00	2.86
11	1.87	3.14	2.74	2.87	3.13	3.83	3.56	3.00	2.87
10	1.87	3.14	2.74	2.87	3.13	3.83	3.57	3.00	2.87
9	1.87	3.14	2.74	2.87	3.13	3.83	3.56	3.00	2.87
8	1.86	3.14	2.74	2.87	3.13	3.83	3.56	3.00	2.87
7	1.86	3.15	2.74	2.87	3.13	3.84	3.57	3.00	2.87
6	1.86	3.15	2.74	2.87	3.13	3.84	3.56	3.00	2.87
4	1.86	3.15	2.74	2.88	3.13	3.84	3.57	3.00	2.87
3	1.86	3.15	2.74	2.88	3.13	3.84	3.57	3.00	2.87
2	1.86	3.15	2.74	2.88	3.14	3.84	3.57	3.00	2.87
1	1.87	3.15	2.73	2.88	3.13	3.84	3.57	3.00	2.87
Nov. 26	1.86	3.14	2.73	2.87	3.12	3.83	3.57	2.99	2.86
19	1.87	3.13	2.71	2.85	3.11	3.83	3.56	2.98	2.85
12	1.84	3.13	2.71	2.84	3.11	3.84	3.55	2.97	2.85
5	1.84	3.11	2.70	2.82	3.10	3.83	3.55	2.97	2.82
Oct. 29	1.82	3.11	2.70	2.82	3.10	381	3.56	2.96	2.82
22	1.81	3.11	2.70	2.82	3.09	3.81	3.55	2.96	2.82
15	1.82	3.11	2.69	2.82	3.10	3.81	3.55	2.96	2.82
8	1.80	3.12	2.70	2.83	3.10	3.83	3.56	2.96	2.83
1	1.80	3.12	2.70	2.84	3.11	3.83	3.56	2.96	2.84
Sept. 24	1.80	3.11	2.70	2.83	3.10	3.82	3.55	2.96	2.83
Aug. 27	1.83	3.10	2.69	2.81	3.09	3.82	3.56	2.96	2.79
July 30	1.84	3.09	2.68	2.80	3.08	3.81	3.55	2.95	2.79
Jun 25	1.82	3.13	2.71	2.84	3.11	3.87	3.60	2.97	2.82
May 28	1.88	3.15	2.74	2.86	3.12	3.89	3.61	2.99	2.86
Apr. 30	1.98	3.18	2.75	2.88	3.15	3.94	3.67	3.00	2.87
Mar. 26	2.08	3.19	2.76	2.88	3.14	3.99	3.71	3.00	2.87
Feb 26	2.06	3.21	2.77	2.88	3.16	4.04	3.75	3.01	2.88
Jan. 29	2.06	3.24	2.77	2.90	3.18	4.10	3.81	3.03	2.88
High 1943	2.08	3.31	2.81	2.96	3.23	4.25	3.93	3.07	2.93
Low 1943	1.79	3.09	2.68	2.80	3.07	3.79	3.54	2.94	2.78
High 1942	2.14	3.39	2.88	3.02	3.33	4.37	4.05	3.19	3.02
Low 1942	1.93	3.30	2.79	2.94	3.23	4.23	3.91	3.05	2.92
1 Year ago Jan. 4, 1943	2.07	3.31	2.80	2.95	3.23	4.25	3.92	3.07	2.93
2 Years ago Jan. 3, 1942	1.99	3.37	2.86	2.97	3.32	4.34	3.99	3.14	2.99

*These prices are computed from average yields on the basis of one "typical" bond (3¾% coupon, maturing in 25 years) and do not purport to show either the average level or the average movement of actual price quotations. They merely serve to illustrate in a more comprehensive way the relative levels and the relative movement of yield averages, the latter being the true picture of the bond market.

†The latest complete list of bonds used in computing these indexes was published in the issue of Jan. 14, 1943, page 202.

National Fertilizer Association Commodity Price Index Continues To Advance

The weekly wholesale commodity price index, compiled by The National Fertilizer Association and made public Jan. 3, advanced fractionally to 136.5 in the week ending Jan. 1 from 136.4 (revised) in the preceding week. A month ago this index stood at 135.2 and a year ago at 132.4, based on the 1935-1939 average as 100. The Association's report continued as follows:

The all-commodity index rose slightly last week as the farm products and textiles groups moved into higher ground. Higher quotations were noted for raw cotton, wheat, rye, lambs, and poultry. The price of heavy hogs declined fractionally. Although there were advancing prices in cottonseed oil and cocoa beans, a lower price for Wisconsin Daisies cheese was sufficient to hold the foods group to last week's level. All other group indexes remained at the previous week's level.

During the week 8 price series advanced and 2 declined; in the preceding week there were 8 advances and 5 declines; and in the second preceding week there were 13 advances and 2 declines.

WEEKLY WHOLESALE COMMODITY PRICE INDEX
Compiled by The National Fertilizer Association
1935-1939=100*

% Each Group Bears to the Total Index	Group	Latest Week Jan. 1, 1944	Preceding Week Dec. 25, 1943	Month Ago Dec. 4, 1943	Year Ago Jan. 2, 1943
25.3	Foods	139.8	139.8	140.6	136.3
	Fats and Oils	146.4	146.1	145.6	150.2
	Cottonseed Oil	160.7	159.6	159.6	164.7
23.0	Farm Products	154.7	154.1	152.9	147.5
	Cotton	189.8	187.8	185.0	190.5
	Grains	165.5	164.3	162.5	130.9
	Livestock	145.8	145.5	144.8	144.3
17.3	Fuels	127.6	r127.6	122.8	119.3
10.8	Miscellaneous commodities	131.4	131.4	131.4	129.4
8.2	Textiles	150.4	150.1	149.6	149.6
7.1	Metals	104.4	104.4	104.4	104.4
6.1	Building materials	152.4	152.4	152.4	151.4
1.3	Chemicals and drugs	127.7	127.7	127.7	127.6
.3	Fertilizer materials	117.7	117.7	117.7	117.6
.3	Fertilizers	119.8	119.8	119.8	115.8
.3	Farm machinery	104.2	104.2	104.2	104.1
100.0	All groups combined	136.5	r136.4	135.2	132.4

*Indexes on 1926-1928 base were: Jan. 1, 1944, 1063.3; Dec. 25, 1943, r106.3, and Jan. 2, 1943, 103.1. r Revised.

Electric Output For Week Ended Jan. 1, 1944, Shows 13.8% Gain Over Same Week Last Year

The Edison Electric Institute, in its current weekly report, estimated that the production of electrictiy by the electric light and power industry of the United States for the week ended Jan. 1, 1944, was approximately 4,300,000,000 kwh., compared with 3,779,993,000 kwh. in the corresponding week a year ago, an increase of 13.8%. The output of the week ended Dec. 25, 1943, was also 17.5% in excess of the similar period of 1942.

PERCENTAGE INCREASE OVER PREVIOUS YEAR

Major Geographical Divisions—	Week Ended— Jan. 1	Dec. 25	Dec. 18	Dec. 11
New England	Not available	10.2	7.0	8.1
Middle Atlantic		18.5	16.3	17.4
Central Industrial		10.1	10.7	11.7
West Central		9.4	6.0	7.8
Southern States		20.7	19.4	17.0
Rocky Mountain		15.6	15.0	12.4
Pacific Coast		34.5	31.0	30.3
Total United States	*13.8	17.5	16.0	16.0

*Subject to revision.

DATA FOR RECENT WEEKS (Thousands of Kilowatt-Hours)

Week Ended—	1943	1942	% Change 1943 over 1942	1941	1932	1929
Oct. 2	4,359,003	3,682,794	+18.4	3,330,582	1,506,219	1,819,276
Oct. 9	4,341,754	3,702,299	+17.3	3,355,440	1,507,503	1,806,403
Oct. 16	4,382,268	3,717,360	+17.9	3,313,596	1,528,145	1,798,633
Oct. 23	4,415,405	3,752,571	+17.7	3,340,768	1,533,028	1,824,160
Oct. 30	4,452,592	3,774,891	+18.0	3.380,488	1,525,410	1,815,749
Nov. 6	4,413,863	3,761,961	+17.3	3.368,690	1,520,730	1,798,164
Nov. 13	4,482,665	3,775,878	+18.7	3.347,893	1,531,584	1,793,584
Nov. 20	4,513,299	3,795,361	+18.9	3.247,938	1,475,268	1,818.169
Nov. 27	4.403,342	3,766,381	+16.9	3,339,364	1,510,337	1,718,002
Dec. 4	4,560,158	3,883,534	+17.4	3,414,844	1,518,922	1,806,225
Dec. 11	4,566,905	3,937,524	+16.0	3,475,919	1,563,384	1,840,863
Dec. 18	4,612,994	3,975,873	+16.0	3,495,140	1,554,473	1,860,021
Dec 25	4,295,100	3,655,926	+17.5	3,234,128	1,414,710	1,637,683

Week Ended—	1944	1943	% Change 1944 over 1943	1942	1941	1940
Jan 1	*4,300,000	3,779,993	+13.8	3,288,685	------	------

*Subject to revision.

Ely Elected Head Of N. Y. Trade Board

Matthew G. Ely, President of Horace S. Ely & Co., was elected President of the New York Board of Trade, at a special meeting of the directors held on Dec. 21 at The India House. Mr. Ely is the first real estate man to be elected President in the Board's 70-year history.

Floyd N. Dull, Vice-President of the Continental Casualty Co., who served as President during 1943, was made Chairman of the Board.

The three Vice-Presidents elected are: John B. Glenn, President, Pan American Trust Co.; Richard V. Goodwin, Vice-President, Fireman's Fund Indemnity Co., and Ralph E. Dorland, the Dow Chemical Co.

Harry J. Carpenter, Second Vice-President, Guaranty Trust Co. of New York, was elected Treasurer, and Joseph J. Magrath, Chubb & Son, was elected Assistant Treasurer. James J. Clark, Assistant to the President, Liggett Drug Co., Inc., was elected Secretary. Edwin M. Otterbourg, Otterbourg, Steindler & Houston, was elected General Counsel. M. D. Griffith was elected Executive Vice-President for the 17th consecutive year.

Upon taking office, Mr. Ely made a statement in which he said in part:

"Assuming that in 1944 the war will be over in Europe, but continuing in the Pacific, New York City faces certain obvious problems. Businessmen, through their various organizations, should lend their efforts toward solution.

"High on the list of things that must be done are certain old familiar problems dressed up in post-war attire.

"Either new sources of revenue must be found to pay for the services which the city is now rendering, or we must follow the old adage that a penny saved is a penny earned. Legislative Committees have investigated and reported, special commissions on Municipal finances have labored, and submitted their findings, fiscal officers have warned. Their conclusions are identical. Our expenses are going up faster than funds are coming in.

"Our Municipal government fully aware of the existing financial problem is embarking upon a Post-War program running into hundreds of millions without the vaguest notion of how it is going to be paid for. No one disputes the desirability of new schools, new hospitals, new parks and parkways, new playgrounds and other recreational facilities. Even though the Federal government should advance a substantial part of the constructtion cost their maintenance will require millions from a treasury that is now scraping bottom.

"The requirements of the armed forces are already changing. The end of the conflict in Europe will probably cause a more sudden and more drastic change in goods needed by all the fighting forces. Some peace-time consumer goods will be allowed as soon as raw products are made available. The next 12 months will present New York businessmen with a problem of conversion back to peace, which will not be as easy as the conversion to the war production. . . .

New York prospered as it grew and became America's business capital. It should not discourage business from locating and remaining in the City. It should remember that Wall Street is in New York City. We should become alarmed by the fact that venture capital pays encouraging dividends in most places in the world except here at home. One thing we should not export, and that is the American Capital Markets Industry.

"The above is by no means a complete list of our problems, but they are the ones which if we do not solve will plague us most sorely. It is to be earnestly hoped that business will put its shoulder to the wheel, and give to the Post-War World the same degree of aggressive, and intelligent leadership that made victory possible. Business should help win the peace, as it helped win the war. Likewise, Government must NOT forget that intelligent cooperation is essential if business is to make the tools of Post-War Reconstruction."

In addition to the officers mentioned above, Charles I. Bernheimer, Chairman of Board, Bear Mill Manufacturing Co., and J. Frederick Talcott, President, James Talcott, Inc., were elected Honorary Vice-Presidents.

Among the new directors welcomed to their first meeting were: Harold M. Altshul, President Ketchum & Co., Inc.; Carl M. Anderson, Executive Assistant to the President, Merck & Co., Inc.; Herman L. Brooks, President, Coty, Inc.; Edward F. Feely, International Nickel Co.; Mr. Goodwin; Robert P. Holt, Amsinck, Sonne & Co.; Victor E. Williams, Director of Sales, Monsanto Chemical Co.; George LeBoutillier, Vice-President, Pennsylvania Railroad Co.; John Quincy Adams, President, Manhattan Refrigerating Co.; John J. Kelleher, United Fruit Co.

Moody's Daily Commodity Index

Tuesday, Dec. 28	246.7
Wednesday, Dec. 29	247.0
Thursday, Dec. 30	247.6
Friday, Dec. 31	247.5
Saturday, Jan. 1	*
Monday, Jan. 3	247.5
Tuesday, Jan. 4	247.4
Two weeks ago, Dec. 21	246.8
Month ago, Dec. 4	245.0
Year ago, Jan. 4	241.5
1943 High, April 1	249.8
Low, Jan. 2	240.2
1944 High, Jan. 3	247.5
Low, Jan. 4	247.4

*Holiday.

Trading On New York Exchanges

The Securities and Exchange Commission made public on Jan. 3 figures showing the volume of total round-lot stock sales on the New York Stock Exchange and the New York Curb Exchange and the volume of round-lot stock transactions for the account of all members of these exchanges in the week ended Dec. 18, continuing a series of current figures being published weekly by the Commission. Short sales are shown separately from other sales in these figures.

Trading on the Stock Exchange for the account of members (except odd-lot dealers) during the week ended Dec. 18 (in round-lot transactions) totaled 1,580,146 shares, which amount was 17% of the total transactions on the Exchange of 4,047,760 shares. This compares with member trading during the week ended Dec. 11 of 1,936,999 shares, or 17.20% of total trading of 5,627,970 shares. On the New York Curb Exchange, member trading during the week ended Dec. 18 amounted to 248,100 shares, or 12.55% of the total volume on that exchange of 988,565 shares; during the Dec. 11 week trading for the account of Curb members of 323,025 shares was 13.49% of total trading of 1,197,470 shares.

Total Round-Lot Stock Sales on the New York Stock Exchange and Round-Lot Stock Transactions for Account of Members* (Shares)

WEEK ENDED DEC. 18, 1943

	Total for Week	†%
A. Total Round-Lot Sales:		
Short sales	111,940	
‡Other sales	4,535,820	
Total sales	4,647,760	
B. Round-Lot Transactions for Account of Members, Except for the Odd-Lot Accounts of Odd-Lot Dealers and Specialists:		
1. Transactions of specialists in stocks in which they are registered—		
Total purchases	420,820	
Short sales	59,110	
‡Other sales	363,300	
Total sales	422,410	9.07
2. Other transactions initiated on the floor—		
Total purchases	237,140	
Short sales	11,700	
‡Other sales	196,010	
Total sales	207,710	4.79
3. Other transactions initiated off the floor—		
Total purchases	129,754	
Short sales	11,000	
‡Other sales	151,312	
Total sales	162,312	3.14
4. Total—		
Total purchases	787,714	
Short sales	81,810	
‡Other sales	710,622	
Total sales	792,432	17.00

Total Round-Lot Stock Sales on the New York Curb Exchange and Stock Transactions for Account of Members* (Shares)

WEEK ENDED DEC. 18, 1943

	Total for Week	†%
A. Total Round-Lot Sales:		
Short sales	12,880	
‡Other sales	975,685	
Total sales	988,565	
B. Round-Lot Transactions for the Account of Members:		
1. Transactions of specialists in stocks in which they are registered—		
Total purchases	55,845	
Short sales	10 300	
‡Other sales	62,080	
Total sales	72,380	6.49
2. Other transactions initiated on the floor—		
Total purchases	27,000	
Short sales	1,200	
‡Other sales	16,870	
Total sales	18,070	2.28
3. Other transactions initiated off the floor—		
Total purchases	25,475	
Short sales	540	
‡Other sales	48,790	
Total sales	49,330	3.78
4. Total—		
Total purchases	108,320	
Short sales	12,040	
‡Other sales	127,740	
Total sales	139,780	12.55
C. Odd-Lot Transactions for the Account of Specialists—		
Customers' short sales	0	
§Customers' other sales	40,599	
Total purchases	40,599	
Total sales	24,569	

*The term "members" includes all regular and associate Exchange members, their firms and their partners, including special partners.

†In calculating these percentages the total of members' purchases and sales is compared with twice the total round-lot volume on the Exchange for the reason that the Exchange volume includes only sales.

‡Round-lot short sales which are exempted from restriction by the Commission rules are included with "other sales."

§Sales marked "short exempt" are included with "other sales."

Steel Production Recovers Quickly—Backlogs Decline, Much New Capacity Found Unnecessary

"A period of new tests of a severe nature faces metals producing and metals using industries at the start of 1944, the year of the European invasion," states "The Iron Age," in its issue of today (Jan. 6), further adding: "Twelve months ago, tremendous order backlogs, material and manpower shortages and expansion needs were the topics of the day, and few persons were able to visualize fully the unprecedentedly high production destined to be achieved in 1943. This week backlogs are declining in a number of lines, much of the new capacity has proved unnecessary, and cutbacks, renegotiation and surplus goods disposal are the current subjects of importance.

"In six months, the steel production-distribution pattern is expected to be closer to normal than at any time since the war began. Output of ingots will be lower during 1944 than the record 1943 production of around 89,000,000 net tons. Supplies of ingots and semi-finished steel are easy currently. Demand for flat rolled steel is still high and probably will remain high until landing barges, landing mats and other invasion equipment are completed. Substantial increases in rail and pipe production are likely.

"The recently announced closing of four aluminum pot lines owned by the Government with a total output of 12,000,000 pounds a month is one development emphasizing the easier situation in metals. Other major cutbacks in aluminum output which rose to 7½ times the pre-war level, are scheduled to come. WPB estimates the 1943 aluminum supply at 2,703,500,000 pounds, with allotments made of 2,639,300,000 pounds. Consequently, there was a 64,200,000 pound surplus at the end of the year. Broken down, primary aluminum production was approximately 1,821,200,000 pounds; secondary production and imports amounted to 508,200,000 and 353,700,000 pounds, respectively. At the same time, exports amounted to a probable 260,900,000 pounds.

"The improved zinc supply situation has permitted relaxation of some controls recently. Orders have been issued for the production of 2,000,000 electric irons and 50,000 bathtubs during 1944, a modest but significant event. Restrictions on the delivery and sale of tungsten, vanadium, cobalt and molybdenum have been lifted. Ferro-manganese and spiegel are reported easier.

"The announcement that pig iron allocations are to cease in February has been greeted joyously by foundries which are now relieved of the burden of reporting and in some instances of the necessity of paying over-selling prices. Some foundries were allocated more iron in December and January than they requested. The announcement was unsettling for operators of high cost furnaces, some of which may be forced out of business.

"Appraising 1944 business prospects for the machine tool industry, expectations are that total dollar volume will be $350,000,000 to $375,000,000, including some $50,000,000 worth of lend-lease contracts. This is a very sharp decline from the $1,200,000 figure of 1943. By mid-1944 shipments and new orders may be equal.

The American Iron and Steel Institute on Jan. 3 announced that telegraphic reports which it had received had indicated that the operating rate of steel companies having 94% of the steel capacity of the industry will be 95.9% of capacity for the week beginning Jan. 3, compared with a revised figure of 86.3% one week ago, 99.3% one month ago and 95.8% one year ago. The operating rate for the week beginning Jan. 3, 1944, is equivalent to 1,667,000 tons of steel ingots and castings, compared to 1,504,200 tons (revised figure) one week ago, 1,730,700 tons one month ago, and 1,659,400 tons one year ago.

As of Monday, Dec. 27, according to the Institute, the rate was 31.3% of capacity. The revision for that week to 86.3% takes account of the fact that production was later resumed in plants which were closed by strike on Dec. 27. The tonnage lost because of the strike is estimated to be approximately 170,000 tons.

"Steel" of Cleveland, in its summary of the iron and steel markets, on Jan. 3 stated in part as follows:

"While higher prices of steel are regarded as a distinct possibility in view of the present pressure by labor for higher wages the prospect is having little effect on steel demand.

"Orders are based on prices in effect at time of delivery and producers are booked from several weeks to several months ahead.

"At the threshold of the new year the industry finds demand for plates as insistent as a year ago, with sheets a close second. Shipbuilding proceeds at undiminished rate, the invasion barge program is well under way, landing mat requirements still are heavy and other war needs are pressing for more flat-rolled steel.

"In bars the situation has been variable and at present seems on the upgrade after a period of slackness when deliveries were easier to obtain. At the moment delivery promises are receding somewhat as increased demand comes out for various uses.

"Most mills are booked through first half on plates and sheets, with bars obtainable somewhat earlier.

"Revocation of the order limiting production of certain alloy steels to electric furnaces, allowing open hearths to resume making them, has restored former conditions. Consumers are returning to their usual sources of supply.

"Pig iron production in November, 5,096,099 net tons, failed to equal the all-time record of October, 5,323,738 tons, in part due to one less working day. Rate of production in November was 96.3% of capacity, compared with 98.1% in October. Up to Dec. 1 total pig iron production in 1943 was 56,564,378 tons, against 54,190,906 tons in the corresponding period of 1942."

Earnings, Jobs & Hours At New Peaks In Oct.

Weekly earnings, employment, man hours, and payrolls rose to new peak levels in October, according to the regular monthly survey of 25 manufacturing industries by the National Industrial Conference Board. Hourly earnings remained unchanged at the September peak, and the work week was no longer than in any other month since April, 1930.

Under date of Dec. 22 the Board further said:

"Except for August of this year October is the only month since January, 1941, the base date of the 'Little Steel' formula in which hourly earnings did not increase. The net advance since the inauguration of the 'Little Steel' formula has now reached 36.5%.

"At an average of $47.50 in October weekly earnings were 0.8% above September, 12.8% above October, 1942, 55.2% above January, 1941, and 66.4% above 1929. Real weekly earnings, or dollar weekly earnings adjusted for changes in the cost of living, rose 0.2% from September to October, were 8.7% higher than a year earlier and exceeded those of January, 1941, by 29.0%.

"Employment rose 0.3%, and reached a level 5.9% above October, 1942, 48.5% above 1929. Man hours showed a gain of 0.8%, and stood 10.6% above October, 1942, and 39.9% above 1929. The work week was 0.2 hours longer than in September, 1.9 hours longer than a year earlier, but 2.8 hours shorter than in 1929. Payrolls were up 1.1% from September, 19.6% from October, 1942, and 147.0% from 1929.

Cotton Spinning In Nov.

The Bureau of the Census announced on Dec. 21 that according to preliminary figures, 23,340,390 cotton-spinning spindles were in place in the United States on Nov. 30, 1943, of which 22,623,406 were operated at some time during the month, compared with 22,599,426 for October, 22.631,338 for September, 22,632,776 for August, 22,667,376 for July, 22,769.238 for June and 22,978,466 for November, 1942. The aggregate number of active spindle-hours reported for the month was 10,179,206,853. Based on an activity of 80 hours per week, the cotton spindles in the United States were operated during November, 1943, at 125.3% capacity. This percentage compares, on the same basis, with 129.5% for October, 127.5% for September, 122.5% for August, 120% for July, 130% for June, 134.1% for May and 133.9% for November, 1942. The average number of active spindle-hours per spindle in place for the month was 436.

NYSE Odd-Lot Trading

The Securities and Exchange Commission made public on Jan. 3 a summary for the week ended Dec. 24 of complete figures showing the daily volume of stock transactions for the odd-lot account of all odd-lot dealers and specialists who handled odd lots on the New York Stock Exchange, continuing a series of current figures being published by the Commission. The figures are based upon reports filed with the Commission by the odd-lot dealers and specialists.

STOCK TRANSACTIONS FOR THE ODD-LOT ACCOUNT OF ODD-LOT DEALERS AND SPECIALISTS ON THE N. Y. STOCK EXCHANGE

Week Ended Dec. 24, 1943

	Total for Week
Odd-Lot Sales by Dealers (Customers' purchases)	
Number of orders	14,614
Number of shares	383,091
Dollar value	15,241,177
Odd-Lot Purchases by Dealers— (Customers' Sales)	
Number of Orders:	
Customers' short sales	190
*Customers' other sales	15,226
Customers' total sales	15,416
Number of Shares:	
Customers' short sales	4,837
*Customers' other sales	380,986
Customers' total sales	385,823
Dollar value	12,651,266
Round-lot Sales by Dealers—	
Number of Shares:	
Short sales	60
†Other sales	116,580
Total sales	116,640
Round-lot purchases by Dealers—	
Number of shares	111,550

*Sales marked "short exempt" are reported with "other sales. †Sales to offset customers' odd-lot orders, and sales to liquidate a long position which is less than a round lot are reported with "other sales."

Lumber Movement—Week Ended Dec. 25, 1943

According to the National Lumber Manufacturers Association, lumber shipments of 449 mills reporting to the National Lumber Trade Barometer were 9.6% above production for the week ended Dec. 25, 1943. In the same week new orders of these mills were 20.0% greater than production. Unfilled order files in the reporting mills amounted to 96% of stocks. For reporting softwood mills, unfilled orders are equivalent to 37 days' production at the current rate, and gross stocks are equivalent to 35 days' production.

For the year to date, shipments of reporting identical mills exceeded production by 7.0%; orders by 7.7%.

Compared to the average corresponding week of 1935-39, production of reporting mills was 9.8% greater; shipments were 24.1% greater; and orders were 16.6% greater.

Frank W. Simmonds Retires From ABA

The retirement of Frank W. Simmonds, Deputy Manager of the American Bankers Association for the past 20 years, was announced on Dec. 30. Mr. Simmonds joined the A.B.A. executive staff in 1923 as Deputy Manager and Secretary of its State Bank Division, the Division, of the Association devoted to the interests of state chartered banks. In 1937 he was named Senior Deputy Manager to assist Executive Manager Harold Stonier in the general administrative work of the Association.

During the first half of his career Mr. Simmonds was an educator. He was superintendent of schools for 11 years at Mankato in his native state of Kansas and for seven years at Lewiston, Idaho.

During World War I he was Deputy Food Administrator under Herbert Hoover. Before coming to the A.B.A. he was associated with the U. S. Chamber of Commerce.

Weekly Statistics Of Paperboard Industry

We give herewith latest figures received by us from the National Paperboard Association, Chicago, Ill., in relation to activity in the paperboard industry.

The members of this Association represent 83% of the total industry, and its program includes a statement each week from each member of the orders and production, and also a figure which indicates the activity of the mill based on the time operated. These figures are advanced to equal 100%, so that they represent the total industry.

STATISTICAL REPORTS—ORDERS, PRODUCTION, MILL ACTIVITY

Period 1943—Week Ended	Orders Received Tone	Production Tons	Unfilled Orders Remaining Tons	Percent of Activity	
				Current	Cumulative
Sept. 4	177,766	150,943	598,255	97	93
Sept. 11	121,125	126,427	589,323	83	93
Sept. 18	153,708	157,082	583,714	98	93
Sept. 25	144,100	151,725	558,633	96	93
Oct. 2	164,954	152,479	579,800	97	93
Oct. 9	156,808	148,574	589,417	94	93
Oct. 16	156,044	148,293	595,257	95	93
Oct. 23	144,254	147,883	588,399	94	93
Oct. 30	144,413	143,686	587,324	93	93
Nov. 6	172,441	147,467	608,782	93	93
Nov. 13	153,126	149,295	608,893	95	93
Nov. 20	126,726	146,286	587,715	94	93
Nov. 27	134,959	142,136	578,434	91	93
Dec. 4	177,664	149,803	602,789	95	93
Dec. 11	146,662	148,826	600,323	96	93
Dec. 18	139,654	148,431	589,659	96	93
Dec. 25	119,487	136,120	569,689	87	93

Notes—Unfilled orders of the prior week, plus orders received, less production, do not necessarily equal the unfilled orders at the close. Compensation for delinquent reports, orders made for or filled from stock, and other items made necessary adjustments of unfilled orders.

Weekly Coal And Coke Production Statistics

The Solid Fuels Administration far War, U. S. Department of the Interior, in its latest report, states that the total production of soft coal in the week ended Dec. 25, 1943, is estimated at 9,450,000 net tons, a decrease of 2,760,000 tons, or 22.6%, from the preceding week. Soft coal output in the week ended Dec. 26, 1942 amounted to 8,738,000 tons. For the year 1943 to Dec. 25, production was 0.9% in excess of that for the corresponding period in 1942.

The U. S. Bureau of Mines estimated that the total output of Pennsylvania anthracite for the week ended Dec. 25, 1943, was 929,000 tons, a decrease of 200,000 tons (17.7%) from the preceding week. When compared with the production in the corresponding week of 1942, there was, however, an increase of 150,000 tons, or 19.3%. The calendar year 1943 to Dec. 25 shows a decrease of 0.2% when compared with the same period in 1942.

The Bureau of Mines also reported that the estimated output of byproduct coke in the United States for the week ended Dec. 25, 1943, showed a decrease of 18,800 tons when compared with the production, for the week ended Dec. 18, 1943. The quantity of coke from beehive ovens decreased 14,300 tons during the same period.

ESTIMATED UNITED STATES PRODUCTION OF COAL
(In Net Tons—000 Omitted.)

Bituminous coal and lignite—	Week Ended			January 1 to Date		
	Dec. 25, 1943	*Dec. 18, 1943	Dec. 26, 1942	†Dec. 25, 1943	Dec. 26, 1942	Dec. 25, 1937
Total, incl. mine fuel	9,450	12,210	8,738	577,370	572,265	439,355
Daily average	‡1,890	2,035	‡1,748	1,897	1,900	1,460

*Revised. †Subject to current adjustment. ‡Average basesd on five working days.

ESTIMATED PRODUCTION OF PENNSYLVANIA ANTHRACITE AND COKE
(In Net Tons)

Penn. anthracite—	Week Ended			Cal. Year to Date		
	§Dec. 25, 1943	¶Dec. 18 1943	Dec. 26, 1942	¶Dec. 25, 1943	Dec. 26, 1942	Dec. 28, 1929
*Total, incl coll. fuel	929,000	1,129,000	779,000	59,441,000	59,579,000	73,227,000
†Commercial production	892,000	1,084,000	748,000	57,063,000	57,196,000	67,955,000
Byproduct coke—						
United States total	1,258,600	1,277,400	1,223,600	62,596,200	61,439,000	‡
Beehive coke—						
United States total	156,000	170,300	137,500	7,888,700	8,187,100	6,446,300

*Includes washery and dredge coal, and coal shipped by truck from authorized operations. †Excludes colliery fuel. ‡Comparable data not available. §Subject to revision. ¶Revised.

ESTIMATED WEEKLY PRODUCTION OF COAL, BY STATES
(In Thousands of Net Tons)

(The current weekly estimates are based on railroad carloadings and river shipments and are subject to revision on receipt of monthly tonnage reports from district and State sources or of final annual returns from the operators.)

State	Week Ended					Dec. average
	Dec. 18, 1943	Dec. 11, 1943	Dec. 19, 1942	Dec. 20, 1941	Dec. 18, 1937	¶1923
Alabama	404	418	390	384	307	349
Alaska	3	4	7	6	3	**
Arkansas and Oklahoma	93	94	96	79	119	83
Colorado	191	194	194	168	192	253
Georgia and North Carolina	1	1	1	1	1	**
Illinois	1,533	1,606	1,345	1,296	1,417	1,535
Indiana	564	597	534	531	495	514
Iowa	45	48	73	75	100	121
Kansas and Missouri	172	191	190	164	183	159
Kentucky—Eastern	990	1,050	908	817	770	584
Kentucky—Western	318	318	300	243	262	204
Maryland	33	35	26	38	35	37
Michigan	4	5	5	8	12	21
Montana (bituminous and lignite)	113	106	106	82	69	64
New Mexico	40	41	34	30	33	56
North and South Dakota (lignite)	72	78	74	64	69	**27
Ohio	645	748	663	664	555	599
Pennsylvania (bituminous)	2,905	3,080	2,777	2,748	1,661	2,818
Tennessee	145	160	142	158	108	103
Texas (bituminous and lignite)	5	5	6	5	20	21
Utah	138	141	128	105	89	100
Virginia	414	423	375	392	272	193
Washington	37	31	39	38	38	57
*West Virginia—Southern	2,245	2,426	2,321	2,171	1,619	1,132
†West Virginia—Northern	898	1,045	880	800	568	692
Wyoming	200	204	200	156	142	173
‡Other Western States	2	1	1	1	††	**5
Total bituminous and lignite	12,210	13,050	11,815	11,224	9,139	9,900
§Pennsylvania anthracite	1,127	1,215	1,121	1,094	1,216	1,806
Total all coal	13,337	14,265	12,936	12,318	10,355	11,706

***Includes operations on the N. & W.; C. & O.; Virginian; K. & M.; B. C. & G.; and on the B. & O. in Kanawha, Mason, and Clay counties. †Rest of State, including the Panhandle District and Grant, Mineral, and Tucker counties. ‡Includes Arizona, California, Idaho, Nevada and Oregon. §Data for Pennsylvania anthracite from published records of the Bureau of Mines. ¶Average weekly rate for entire month. **Alaska, Georgia, North Carolina, and South Dakota included with "Other Western States." ††Less than 1,000 tons.**

Labor Bureau's Wholesale Commodity Index Remains Unchanged During Week Ended Dec. 25

The U. S. Department of Labor announced on Dec. 30 that commodity prices in primary markets continued generally steady during the week ended Dec. 25. The Bureau of Labor Statistics' all-commodity index remained unchanged for the third consecutive week at 102.9% of the 1926 average. The price level for these commodities was 0.3% higher than for the corresponding week in November and 1.7% above a year ago.

The Department's announcement further stated:

"Farm Products and Foods—With the exception of minor changes in prices for a few building materials and boxboard, market changes during the week were confined to farm products and foods. The general average of farm product prices was up 0.2%, primarily because of higher quotations for barley, rye and wheat, for hogs and live poultry (Chicago market), and for apples, lemons and onions. Average prices were lower for coats, steers, cotton, for white potatoes and oranges, and for eggs in the New York and Chicago markets. During the fourth week of December, the level of farm product prices was slightly less than 6% above the corresponding week of December, 1942.

"Moderately lower prices for fresh pork together with lower quotations for certain fruits and vegetables and eggs offset minor increases for rye flour and citrus fruits. The average for food prices remained unchanged during the week and were approximately 1% above this time last year.

"Industrial Commodities—Higher prices for Douglas fir boards and dimension lumber, and stronger markets for rosin and turpentine were responsible for the advance of 0.1% in the index for building materials. Quotations for other major products, except for further upward adjustments in ceiling prices for coke and boxboard, remained unchanged from the week before. Continued demand and low stocks with other costs maintained at previous levels caused most commodities to move at ceiling prices."

The following notation is made:

During the period of rapid changes caused by price controls, materials allocation and rationing, the Bureau of Labor Statistics will attempt promptly to report changing prices. Indexes marked (*), however, must be considered as preliminary and subject to such adjustment and revision as required by later and more complete reports.

The following table shows index numbers for the principal groups of commodities for the past three weeks, for Nov. 27, 1943 and Dec. 26, 1942 ,and the percentage changes from a week ago, a month ago and a year ago:

(1926=100)

Commodity groups—	12-25 1943	12-18 1943	12-11 1943	11-27 1943	12-26 1942	Percentage changes to Dec. 25, 1943 from— 12-18 1943	11-27 1943	12-26 1942
All commodities	*102.9	*102.9	*102.9	*102.6	101.2	0	+0.3	+1.7
Farm products	122.0	121.8	122.0	121.2	115.2	+0.2	+0.7	+5.9
Foods	105.7	105.7	105.9	105.8	104.6	0	—0.1	+1.1
Hides and leather products	117.9	117.9	117.5	116.9	118.4	0	+0.9	—0.4
Textile products	97.2	97.2	97.2	97.2	96.6	0	0	+0.6
Fuel and lighting materials	*82.6	*82.6	82.4	81.7	79.9	0	+1.1	+3.4
Metals and metal products	*103.9	*103.9	*103.9	*103.8	*103.9	0	+0.1	0
Building materials	113.5	113.4	113.4	113.0	110.0	+0.1	+0.4	+3.2
Chemicals and allied products	100.3	100.3	100.3	100.4	99.5	0	—0.1	+0.8
Housefurnishing goods	104.4	104.4	104.2	104.2	104.1	0	+0.2	+0.3
Miscellaneous commodities	93.0	93.0	93.0	93.0	90.4	0	0	+2.9
Raw materials	*112.2	*112.1	112.1	111.1	106.6	+0.1	+1.0	+5.3
Semimanufactured articles	93.1	93.1	93.1	92.9	92.4	0	+0.2	+0.8
Manufactured products	*100.4	*100.4	*100.4	*100.3	100.1	0	+0.1	+0.3
All commodities other than farm products	*98.9	*98.9	*98.8	*98.6	98.2	0	+0.3	+0.7
All commodities other than farm products and foods	*97.8	*97.8	*97.8	*97.5	96.2	0	+0.3	+1.7

*Preliminary.

Non-Ferrous Metals—Supply Outlook Easier—Allocation Of Three Elements To End

Editor's Note—At the direction of the Office of Censorship certain production and shipment figures and other data have been omitted for the duration of the war.

"E. & M. J. Metal and Mineral Markets," in its issue of Dec. 30, stated: "Allocation controls over cobalt, molybdenum, and vanadium will be removed early in 1944, according to Washington advices. The movement of the three elements into consumption will remain under observation through study of monthly sales records that producers will submit to WPB. Supplies of the three alloying materials have been ample for some time past. Zinc certificates for January metal were released during the last week, but producers were disappointed in that consumers were slow in asking for their allotments. Production of the light metals, quicksilver, and some of the minor metals is scheduled to decline. Mexico expects to resume exportation of silver to the United States in the second quarter. The supply outlook for most non-ferrous metals eased appreciably toward the end of 1943." The publication further went on to say in part as follows:

Copper

Though a few producers found "selling" a bit hard during the last month, owing to the fact that less metal was allocated for January, most observers believe that consumption continues at between 135,000 and 140,000 tons a month and any slack in orders should be absorbed soon. Some 20,000 tons of copper stored at munitions plants will pass into consumption during January.

Hot-rolled wirebars in London increased 5s. per ton to £65 15s., owing to higher delivery charges.

Lead

Demand for lead last week continued at about the same level as in comparable periods of recent months, indicating that consumers are absorbing primary output at the rate of 65,000 to 70,000 tons a month.

Sales of lead for the week amounted to 3,124 tons, against 6,114 tons in the preceding week. Prices were unchanged.

Zinc

Certificates for January metal came through on Tuesday and Wednesday. Consumers appeared to be in no hurry to obtain zinc allotted to them, which producers interpreted as signifying that buyers wish to keep their books clear of new committments over the turn of the year. The price situation was unchanged. There is nothing in the picture to point to a change in price policy as long as controls are in force, sellers believe.

The zinc statistics for 1943 were revised last week to arrive at adjustments made in the report issued Dec. 21 "by another method." The revisions cover figures for January, 1943. Domestic shipments for that month were moved up from 45,735 tons to 66,925 tons, making the combined total of Domestic and foreign shipments for January 77,221 tons. Domestic shipments for the January-November period totaled 764,106 tons. Total shipments (domestic and foreign) amounted to 819,241 tons in the first 11 months of 1943.

Nickel

Demand of the United Nations' war program for nickel have been met, Robert C. Stanley, chairman and president of International Nickel, stated last week. Production of nickel in 1943 will approximate the record high of the previous year, despite labor shortages. Nickel consumption by the United Nations this year will be nearly double that used in the prewar peak year. Steel mills of the United States, England, and Canada are currently taking more than 70% of the new nickel available to those countries.

Tin

The political situation in Bolivia remains just about where it was a week ago. Washington is marking time in the matter of recognizing the new regime, pending "prior consultation with the other South American republics." The Bolivian representative in Washington speaking for the new administration, asserted that the Government had committed itself to abide by existing defense and security measures. Tin production has not been interrupted.

Price developments in tin in the United States were lacking last week. Straits quality tin for shipment, in cents a pound, was as follows:

	Jan.	Feb.	March
Dec. 23	52.000	52.000	52.000
Dec. 24	52.000	52.000	52.000
Dec. 25	— Holiday —		
Dec. 27	52.000	52.000	52.000
Dec. 28	52.000	52.000	52.000
Dec. 29	52.000	52.000	52.000

Chinese, or 99% tin, continued at 51.125c. a pound.

Quicksilver

Compared with this time last year, the market for quicksilver has reversed its position completely. A year ago, consumers were eager for supplies and paid little attention to price. At present the market is a dull affair and quotations are little more than nominal, with the undertone rather easy. Producers are considering the problem of reducing output to fit into the changed demand-supply picture. In addition to the usual winter let-down in operations, producers in a number of instances plan additional curtailment in operations to maintain a fairly orderly market for the metal.

Quotations in New York on spot metal continued at $190@$193 per flask of 76 lb.

Silver

During the last week the London market for silver was unchanged at 23½d. There were no quotations for Dec. 25 and Dec. 27 (holidays).

The New York Official and the Treasury prices for foreign silver remained unchanged at 44¾c. and 35c., respectively.

Daily Prices

The daily prices of electrolytic copper (domestic and export, refinery), lead, zinc and Straits tin were unchanged from those appearing in the "Commercial and Financial Chronicle" of July 31, 1942, page 380.

Daily Average Crude Oil Production For Week Ended Dec. 25, 1943 Declined 1,450 Barrels

The American Petroleum Institute estimates that the daily average gross crude oil production for the week ended Dec. 25, 1943 was 4,362,500 barrels, a decrease of 1,450 barrels per day from the preceding week, and 62,600 barrels less than the daily average figure recommended by the Petroleum Administration for War for the month of December, 1943. The current figure, however, was 481,800 barrels in excess of the daily average crude oil output for the week ended Dec. 26, 1942. Daily production for the four weeks ended Dec. 25, 1943 averaged 4,371,850 barrels. Further details as reported by the Institute follow:

Reports received from refining companies indicate that the industry as a whole ran to stills on a Bureau of Mines basis approximately 4,185,000 barrels of crude oil daily and produced 12,597,000 barrels of gasoline; 1,449,000 barrels of kerosine; 4,457,000 barrels of distillate fuel oil, and 8,689,000 barrels of residual fuel oil during the week ended Dec. 25, 1943; and had in storage at the end of that week 74,024,000 barrels of gasoline; 10,129,000 barrels of kerosine; 43,791,000 barrels of distillate fuel, and 57,596,000 barrels of residual fuel oil. The above figures apply to the country as a whole, and do not reflect conditions on the East Coast.

DAILY AVERAGE CRUDE OIL PRODUCTION (FIGURES IN BARRELS)

	*P. A. W. Recommendations December	*State Allowables Begin. Dec. 1,	Actual Production			
			Week Ended Dec. 25, 1943	Change from Previous Week	4 Weeks Ended Dec. 25, 1943	Week Ended Dec. 26, 1942
Oklahoma	330,000	315,000	†329.050	+ 3,250	325,650	354,850
Kansas	285,000	269,800	†269,900	— 1,900	270,600	295,900
Nebraska	1,500	----	†1,600	----	1,650	3,000
Panhandle Texas			94,000	----	93,450	93.200
North Texas			143,400	----	143,350	139,900
West Texas			354,400	----	355,050	209,300
East Central Texas			126,900	----	125,650	101,500
East Texas			364,300	----	365,600	358,600
Southwest Texas			290,300	----	291,400	174,000
Coastal Texas			520,500	----	520,650	313,650
Total Texas	1,892,000	‡1,888,938	1,894,700	----	1,895,150	1,390,150
North Louisiana			78,050	— 500	78,500	92,600
Coastal Louisiana			275,500	----	275,150	223,000
Total Louisiana	353,700	375,700	353,550	— 500	353,650	315,600
Arkansas	76,900	77,891	79,200	+ 1,000	79,150	73,350
Mississippi	48,000		47,450	— 150	48,000	56,550
Illinois	215,000		213,550	+ 2,850	217,850	234,800
Indiana	14,400		13,250	+ 1,400	13,000	14,850
Eastern—(Not incl. Ill., Ind. and Ky.)	77,000		68,700	+ 1,200	69,800	71,000
Kentucky	25,500		22,000	+ 1,000	23,350	16,000
Michigan	57,000		50,800	— 2,300	51,750	59,800
Wyoming	100,000		86,100	— 2,950	93,500	89,900
Montana	23,500		20,350	----	20,700	22,550
Colorado	7,000		6,900	+ 350	7,000	6,950
New Mexico	110,600	110,600	112,900	----	112,900	93,350
Total East of Calif.	3,617,100		3,570,000	+ 3,250	3,583,700	3,098,600
California	808,000	§808,000	792,500	— 4,700	788,150	782,100
Total United States	4,425,100		4,362,500	— 1,450	4,371,850	3,880,700

*P.A.W. recommendations and state allowables, as shown above, represent the production of crude oil only, and do not include amounts of condensate and natural gas derivatives to be produced.

†Oklahoma, Kansas, Nebraska figures are for week ended 7:00 a.m. Dec. 23, 1943.

‡This is the net basic allowable as of Dec. 1 calculated on a 31-day basis and includes shutdowns and exemptions for the entire month. With the exception of several fields which were exempted entirely and of certain other fields for which shutdowns were ordered for from 3 to 12 days, the entire state was ordered shut down for 9 days, no definite dates during the month being specified; operators only being required to shut down as best suits their operating schedules or labor needed to operate leases, a total equivalent to 9 days shut-down time during the calendar month.

§Recommendation of Conservation Committee of California Oil Producers.

CRUDE RUNS TO STILLS; PRODUCTION OF GASOLINE; STOCKS OF FINISHED AND UNFINISHED GASOLINE, GAS OIL AND DISTILLATE FUEL AND RESIDUAL FUEL OIL, WEEK ENDED DEC. 25, 1943

(Figures in Thousands of barrels of 42 Gallons Each)

Figures in this section include reported totals plus an estimate of unreported amounts and are ——therefore on a Bureau of Mines basis——

District—	Daily Refining Capacity Potential Rate	Daily Refining Capacity % Reporting	Crude Runs to Stills Daily Average	Crude Runs to Stills % Operated	§Gasoline Production at Refineries Includ. Natural Blended	‡Stocks Finished and Unfinished Gasoline	‡Stocks of Gas Oil and Distillate Fuels	‡Stocks of Residual Fuel Oil
*Combin'd: East Coast, Texas Gulf, Louisiana Gulf, North Louisiana - Arkansas and Inland Texas	2,444	88.7	2,111	86.4	5,990	33,803	23,220	16,324
Appalachian—								
District No. 1	130	83.9	92	70.8	319	1,697	884	153
District No. 2	47	87.2	52	110.6	156	1,179	81	186
Ind., Ill., Ky.	824	85.2	741	89.9	2,505	14,544	6,145	2,780
Okla., Kans., Mo.	416	80.1	328	78.3	1,201	7,019	1,978	947
Rocky Mountain—								
District No. 3	8	26.9	11	137.5	35	69	21	31
District No. 4	141	58.3	97	68.8	287	1,324	364	659
California	817	89.9	753	92.2	2,104	14,389	11,098	36,516
Tot. U. S. B. of M. basis Dec. 25, 1943	4,827	86.4	4,185	86.7	12,597	†74,024	43,791	57,596
Tot. U. S. B. of M. basis Dec. 18, 1943	4,827	86.4	4,146	85.9	12,240	72,725	44,117	58,272
U. S. Bur. of Mines basis Dec. 26, 1942			3,508		10,047	77,781	45,414	72,943

*At the request of the Petroleum Administration for War. †Finished, 63,633,000 barrels; unfinished, 10,391,000 barrels. ‡At refineries, at bulk terminals, in transit and in pipe lines. §Not including 1,449,000 barrels of kerosine, 4,457,000 barrels of gas oil and distillate fuel oil and 8,689,000 barrels of residual fuel oil produced during the week ended Dec. 25, 1943, which compares with 1,383,000 barrels, 4,387,000 barrels and 8,291,000 barrels, respectively, in the preceding week, and 1,208,000 barrels, 4,081,000 barrels and 7,201,000 barrels, respectively, in the week ended Dec. 26, 1942.

Notes—Stocks of kerosine at Dec. 25, 1943, amounted to 10,129,000 barrels, as against 10,479,000 barrels a week earlier and 10,561,000 barrels a year before.

District No. 1 inventory indices are: Gasoline, 43.2%; kerosine, 52.9%; gas oil, 80%, and residual fuel oil 66.9% of normal.

Civil Engineering Construction $28,180,000 For Week—Private Work Up 65% In Week

Civil engineering construction volume in continental U. S. totals $28,180,000 for the week. This volume, not including the construction by military engineers abroad, American contracts outside the country, and shipbuilding, is 19% lower than in the preceding week, and is below the $76,295,000 reported to **Engineering News-Record** for the holiday-shortened week in 1942. The report, made public on Dec. 30, went on to say:

Private construction for the week is 65% above last week, but public construction is down 31% as a result of the 43% decline in State and municipal construction and the 30% decrease in Federal volume.

The current week's volume brings 1943 construction to $3,061,844,000, an average of $58,882,000 for each of the 52 weeks of the period. On the weekly average basis, 1943 construction is 66% lower than the $9,305,829,000 reported for the 53-week period in 1942. Private construction, $491,298,000, is 10% lower than a year ago, and public construction, $2,570,546,000, is down 70% when adjusted for the difference in the number of weeks.

Civil engineering construction volumes for the 1942 week, last week, and the current week are:

	Dec. 31, '42 (four days)	Dec. 23, '43 (five days)	Dec. 30, '43 (five days)
Total U. S. Construction	$76,295,000	$34,655,000	$28,180,000
Private Construction	2,985,000	4,397,000	7,255,000
Public Construction	73,310,000	30,258,000	20,925,000
State and Municipal	5,727,000	2,185,000	1,251,000
Federal	67,583,000	28,073,000	19,674,000

In the classified construction groups, gains over last week are in sewerage, industrial buildings, and earthwork and drainage. Increases over the 1942 week are in sewerage, industrial and commercial buildings, and earthwork and drainage. Subtotals for the week in each class of construction are: waterworks, $125,000; sewerage, $788,000; bridges, $78,000; industrial buildings, $3,695,000; commercial buildings and large-scale private housing, $2,360,000; public buildings, $13,363,000; earthwork and drainage, $1,266,000; streets and roads, $1,213,000; and unclassified construction, $5,292,000.

New capital for construction purposes for the week totals $198,000, and is made up entirely of State and municipal bond sales. The week's new financing brings 1943 volume to $3,073,080,000 for the 52-week period, a decline of 69% from the $10,219,318,000 reported for the 53 weeks of 1942.

Living Costs In Large Cities Declined 0.2% Between Oct. 15-Nov. 15, Labor Dept. Reports

Prices paid by city workers for goods and services that they commonly buy decreased slightly from mid-October to mid-November, Secretary of Labor Perkins reported on Dec. 16. "The 0.2% decline was caused by an 0.7% decrease in the total food bill resulting mainly from seasonally lower prices for the new crop of Florida oranges and for some winter vegetables in most of the nation's grocery stores," she said. "The cost of living, which includes rent, the cost of clothing and house furnishings, as well as other items in the family budget, was 3.6% higher than in November of last year and 23% higher than in January, 1941. Foods cost 4.7% more than in November, 1942, and 40% more than in January, 1941."

Secretary Perkins further explained:

"The decrease in food prices from October to November was chiefly due to lower prices of fresh fruits and vegetables, with seasonal declines for oranges, spinach, and cabbage, and a 3.8% drop in prices of apples which usually rise at this season. Prices of pork and beef declined slightly and ration point values were lowered with increased marketings of hogs and relaxed restrictions on cattle slaughtering.

"The average price of peanut butter went down 2.4 cents per pound as the first effects of the 4½ cents per pound subsidy at the processors' level were felt. Prices of fresh fish rose 3.8%, and there were seasonal increases for green beans and sweet potatoes, and for onions, of which the supply is very limited. White potato prices rose much less than usual at this time of year. Prices of dairy products were generally stable except in Denver where a municipal sales tax of two cents per quart on fresh milk resulted in a rise in food costs for that city of 1.1%.

"Although retail food prices declined in a majority of large cities, there were scattered increases. Advances were reported in large West Coast cities due primarily to seasonally higher prices for California oranges. Prices of apples and the winter vegetables were also generally higher there, contrary to the trend in other parts of the country.

"Clothing and house furnishings costs remained unchanged on the average, following the establishment of prices for the autumn season in September and October. Shortages of all types of children's wear, particularly shoes, continued to be reported, and stocks of men's white shirts, the perennial Christmas gift, were generally low.

"Fuel prices rose slightly (0.1%) because of higher winter gas rates and adjustments to new ceilings for anthracite coal in New York, and higher prices for wood in several cities.

"Costs of miscellaneous goods and services that go into the family budget rose 0.1%. In St. Louis, where the rise was 1.3%, a cigarette sales tax of two cents per package was put into effect on Oct. 23. Other scattered changes reflected the continued upward trend in the charges for personal services such as haircuts, beauty shop and laundry services."

COST OF LIVING IN LARGE CITIES

Indexes, 1935-39=100*

Date—		All items	Food	Clothing	Rent	Fuel electricity and ice	House-furnishings	Miscellaneous
1939:	Aug 15	98.6	93.5	100.3	104.3	97.5	100.6	100.4
1941:	Jan 15	100.8	97.8	100.7	105.0	100.8	100.1	101.9
1942:	May 15	116.0	121.6	126.2	109.9	104.9	122.2	110.9
	Sep 15	117.8	126.6	125.8	108.0	106.2	123.6	111.4
	Nov 15	119.8	131.1	125.9	108.0	106.2	123.7	112.7
1943:	Oct 15	124.4	138.2	133.0	†	107.9	126.5	117.6
	Nov 15	124.1	137.3	133.0	†	108.0	126.5	117.7

PERCENT OF CHANGE

Date—	All items	Food	Clothing	‡Rent	Fuel, electricity and ice	House-furnishings	Miscellaneous
Oct. 15, 1943 to Nov. 15, 1943	— 0.2	— 0.7	0	†	+ 0.1	0	+ 0.1
Nov. 15, 1942 to Nov. 15, 1943	+ 3.6	+ 4.7	+ 5.6	0	+ 1.7	+ 2.3	+ 4.4
Sep. 15, 1942 to Nov. 15, 1943	+ 5.3	+ 8.5	+ 5.7	0	+ 1.7	+ 2.3	+ 5.7
May 15, 1942 to Nov. 15, 1943	+ 7.0	+12.9	+ 5.4	—1.7	+ 3.0	+ 3.5	+ 6.1
Jan. 15, 1941 to Nov. 15, 1943	+23.1	+40.4	+32.1	+2.9	+ 7.1	+26.4	+15.5
Aug. 15, 1939 to Nov. 15, 1943	+25.9	+46.8	+32.6	+3.5	+10.8	+25.7	+17.2

*These indexes are based on changes in the cost of goods purchased by wage earners and lower-salaried workers in large cities.

†Rents surveyed at quarterly dates: March 15, June 15, Sept. 15, Dec. 15.

‡Changes through Sept. 15, 1943.

Committee Chairmen Of Fin. Advertisers

Appointment of committee chairmen for the Financial Advertisers Association and election of the Senior Advisory Council for 1943-44 has been made by Lewis F. Gordon, Vice-President of the Citizens & Southern National Bank of Atlanta, Ga., the newly elected President of the Association.

Chairmen of the Financial Advertisers Association committees for the coming year are as follows: Finance Committee, Guy W. Cooke, First National Bank, Chicago; Extension Committee, L. L. Matthews, American Trust Co., South Bend, Ind.; Membership Committee, D. James Pritchard, Society for Savings, Cleveland; General Chairman of the Convention will be J. Lewell Lafferty, Fort Worth National Bank, Fort Worth, Tex.; Exhibit Committee, Harry R. Pride, Florida National Bank, Jacksonville, Fla.; Nominating Committee, Victor Cullin, Mississippi Valley Trust Co., St. Louis, Mo.; Resolutions Committee, Rod MacLean of California Bank, Los Angeles; Association Advertising Chairman is J. M. Easton, Northern Trust Co., Chicago; War Advertising Council, Merrill Anderson, Merrill Anderson Co., New York; Association Publicity, Harry B. Winsor, Second Federal Savings & Loan Assn., Cleveland.

The members of the Senior Advisory Council for 1943-44 elected by the Board of the Financial Advertisers Association at its first meeting are: O. G. Alexander, Bank of the Manhattan Co., New York, N. Y.; C. Delano Ames, Maryland Trust Co., Baltimore, Md.; Merrill Anderson, Merrill Anderson Co., New York, N. Y.; E. R. Brown, Huntington National Bank, Columbus, Ohio; Guy W. Cooke, First National Bank of Chicago, Chicago, Ill.; Victor Cullin, Mississippi Valley Trust Co., St. Louis, Mo.; Arthur M. DeBebian, Chase National Bank, New York, N. Y.; Ralph M. Eastman, State Street Trust Co., Boston, Mass.; J. M. Easton, Northern Trust Co., Chicago, Ill.; Fred W. Ellsworth, Hibernia Natl. Bank, New Orleans, La.; Stephen H. Fifield, Barnett National Bank, Jacksonville, Fla.; Robert L. Flather, American Security & Trust Co., Washington, D. C.; Harry E. Gail, Toledo Trust Co., Toledo, Ohio; Marvin E. Holderness, First Natl. Bank, St. Louis, Mo.; Robert J. Izant, Central National Bank, Cleveland, Ohio; Thomas J. Kiphart, Fifth Third Union Trust Co., Cincinnati, O.; Jacob Kushner, United States Trust Co., Paterson, N. J.; J. Blake Lowe, Equitable Trust Co., Baltimore, Md.; Alva G. Maxwell, Citizens & Southern National Bank, Atlanta, Ga.; William H. Neal, Wachovia Bank & Trust Co., Winston-Salem, N. C.; Dudley L. Parsons, New York Trust Co., New York, N. Y.; Robert P. Purse, Jr., The Purse Co., Chattanooga, Tenn.; Robert W. Sparks, Bowery Savings Bank, New York, N. Y.; I. I. Sperling, Cleveland Trust Co., Cleveland, Ohio; Fred M. Staker, Commerce Trust Co., Kansas City, Mo.; Eliot H. Thomson, Washington Loan & Trust Co., Washington, D. C.; C. H. Wetterau, American National Bank, Nashville, Tenn.; George Wilshire, First National Bank & Trust Co., New Haven, Conn., and E. B. Wilson, Edwin Bird Wilson, Inc., New York, N. Y.

Warrensburg N. Y. "News" Suspends Due To War

The Warrensburg (N. Y.) "News" a weekly established in 1878, suspended publication on Dec. 23 for the duration because of a "sharp decrease in advertising revenue, a shortage of materials and general conditions due to the war."

Items About Banks, Trust Companies

(Continued from page 97)

from banks of $43,794,272 compared with $50,365,892 on Dec. 31, 1942; investments in U. S. Government securities of $140,988,682, compared with $115,657,759 on Dec. 31, 1942. Loans and discounts of $45,934,094 compared with $37,482,810 on Dec. 31, 1942. The bank's capital account was unchanged at $7,000,000 and its surplus and undivided profit account increased to $10,182,919 from $9,479,707 at Dec. 31, 1942, after payment of dividends of $560,000. Net earnings per share for the year ended Dec. 31, 1943, were $18.04 compared with $13.51 in 1942. At the close of the year $2,000,000 was transferred from undivided profits to surplus, increasing surplus to $9,000,000.

The statement of condition of the Brooklyn Trust Co., Brooklyn, N. Y., as of Dec. 31, 1943, shows total deposits of $194,151,642, comparing with $196,169,319 on Sept. 30, 1943, and $167,551,332 on Dec. 31, 1942. Total resources were $210,007,804 against $211,888,618 and $183,104,097, respectively. Cash on hand and due from banks was $45,374,500, against $40,017,953 on Sept. 30 last and $56,679,816 a year ago. Holdings of Government securities totaled $120,377,755 against $122,216,006 and $85,154,795, respectively. Total loans and discounts were $31,360,256 against $35,476,223 three months ago and $25,938,816 a year ago. Surplus of $4,750,000 was shown, an increase of $25,000 since Sept. 30 and one of $75,000 since the end of 1942. Undivided profits were $1,452,590 against $1,437,489 on Sept. 30 and $1,429,794 a year ago. Bank buildings were carried at $4,230,411 against $4,515,377 a year ago, and other real estate at $87,169 against $265,263.

The Fidelity- Philadelphia Trust Co., of Philadelphia, Pa., in its statement of condition as of Dec. 31, 1943, reported total deposits of $156,526,970 (including United States deposits of $19,369,224) and total resources of $179,010,015, compared, respectively, with $151,096,700 and $172,117,018 on Dec. 31, 1942. Cash on hand and due from banks at the end of 1943 amounted to $40,024,327, against $40,953,177; holdings of U. S. Government securities to $75,505,095, compared with $43,956,709, and loans to $28,536,573, against $38,050,735. The bank's capital and surplus remain unchanged from a year ago at $6,700,000 and $11,000,000, while undivided profits have increased to $3,415,746 from $2,130,478 at the close of last year.

In its statement of condition as of Dec. 31, 1943, the Pennsylvania Company for Insurances on Lives and Granting Annuities, Philadelphia, reports total resources of $464,650,357 (comparing with $401,252,070 on Dec. 31, 1942), the principal items of which are: Cash and due from banks $128,721,915 (against $135,899,114); United States Government securities $206,009,868 (increased from $138,140,870 a year ago); commercial and collateral loans, $102,337,472 (compared with $93,162,412). Deposits on Dec. 31, 1943 are given as $433,874,819 (including United States Treasury deposits of $49,975,937), contrasting with $370,613,746 at the end of last year. The company's capital stock is unchanged from a year ago at $10,000,000 but surplus now stands at $15,000,000, against $14,700,000 a year ago, and undivided profits have increased to $2,680,527 from $2,367,844 on Dec. 31, 1942.

The Philadelphia National Bank, Philadelphia, Pa., reported as of Dec. 31, 1943, total deposits of $710,665,228 and total assets of $768,390,934, compared, respectively, with $753,114,462 and $810,651,588 on Sept. 30. Cash and due from banks amounted to $194,923,457 against $176,376,107; holdings of U. S. Government securities to $431,727,627 against $488,878,831, and loans and discounts to $92,136,574 against $92,176,242. Capital and surplus were unchanged at $14,000,000 and $21,000,000, respectively, and undivided profits were $14,681,252 against $13,944,663 at the end of September.

Net earnings of $381,344 for 1943 were reported by the American National Bank and Trust Co. of Chicago, representing net operating profit after payment of dividends on preferred stock, and after provisions for reserves, taxes and contingencies.

The net earnings for 1943 represent $38.13 per share on the common stock, compared with $32.86 per share in 1942. Dividends totaling $8 per share were paid during 1943. In December the bank increased its common stock outstanding from 10,000 to 20,000 shares by means of a 50% stock dividend and the issuance of rights to stockholders for the purchase of additional stock. The entire balance of preferred stock was retired and $500,000 transferred from undivided profits and reserves to surplus, bringing the combined capital and surplus to a total of $5,000,000. In his annual report to stockholders, President Lawrence F. Stern announced that the dividend to be declared by the Board of Directors at its annual meeting on Jan. 11 is expected to be at the annual rate of $6 per share on the 20,000 shares of common stock now outstanding.

The American National Bank, which entered the $100,000,000 deposit class a year ago, showed a further substantial increase in deposits during 1943, the total at the year-end being $140,538,092. Total resources of the bank now stand at $147,137,651. Most of the 1943 deposit gain was shown in demand deposits, the increase being from $97,345,242 to $124,151,477. Savings deposits increased from $6,850,539 to $8,199,478. In commenting on this deposit increase, Mr. Stern said in his report: "As funds are disbursed by the Government to business firms throughout the country, they tend to return to the banks in the form of individual deposits. It is this process, which is largely responsible for the increase in bank deposits in which we have shared during the year just closed."

A substantial gain was also shown by the bank in total loans outstanding, the increase for the year being from $22,756,673 to $29,226,286. This increase was largely accounted for by the granting of Regulation V loans and other loans for war production purposes.

The Boatmen's National Bank of St. Louis reports that its operating profits for 1943, after all expenses, taxes, and depreciation, and exclusive of recoveries on items previously charged off, were $537,421, or $4.30 per share, as against $476,197, or $3.81 per share for 1942. Deposits at Dec. 31, 1943, were $131,766,313 against $112,331,741 at the previous year-end.

Deposits of the First National Bank of Palm Beach, Fla., as of Dec. 31, 1943, amounted to $31,410,953, compared with $23,856,970 on the corresponding date in 1942. Total resources amounted to $34,034,590, compared with $25,816,817 on Dec. 31, 1942. Cash in the bank's vaults and on deposit with the Federal Reserve Bank and other banks amounted to $6,622,697 on Dec. 31, 1943, compared with $4,318,560 the previous year, and holdings of United States Government bonds were $18,549,013, as against $16,000,000 in 1942. The capital of the bank as of Dec. 31, 1943, was unchanged at $200,000, but surplus and undivided profits and reserves amounted to $2,317,975, compared with $1,674,003 at the end of 1942.

The Executive Committee of Bankers Trust Co., New York City, at its meeting on Dec. 30 made the following changes in the official staff: W. B. Dunckel and W. A. Morgan, Jr., Trust Officers, were elected Vice-Presidents. The following were elected Assistant Treasurers: Walter T. Dunn, Theodore S. Avery, George H. Smith, Stevens T. M. Frey, Herbert D. Shea, George F. Carse and J. Donald Mulvey.

Following a meeting of the Board of Directors of the Bank of the Manhattan Co., of New York, on Dec. 30, F. Abbot Goodhue, President, announced the following promotions: Daniel O. Dechert, formerly Assistant Secretary, to Assistant Vice-President; F. J. Freese, Assistant Cashier, to Assistant Vice-President; Charles Jensen, Jr., was appointed Assistant Trust Officer, and Edward F. Stauderman, Assistant Secretary.

George W. Fraker, banker, textile manufacturer and town builder, retired on Dec. 31 as Vice-President of the National City Bank of New York. He also became a member of National City's Quarter Century Club on that date, marking 25 years of service with the bank. William Gage Brady, . President of the bank, presented Mr. Fraker with his Quarter Century Club credentials before a group of bank directors and officials. In private life Mr. Fraker will have an office in the building owned by the City Bank Farmers Trust Co., the trust affiliate of the bank, at 20 Exchange Place, and will continue his activities as a director of Cannon Mills, American Enka Corp., Pocahontas Fuel Co., The Moore Corporation of Toronto, American Salesbook Co., F. M. Burt Co. and the Gilman Fanfold Co. He is also a trustee of the American Enka Retirement Fund.

Prior to joining National City, Mr. Fraker was President of the Carolina Cotton & Woolen Mills Co., a chain of textile mills controlled and operated by Marshall Field & Co., located in North Carolina. He has a wide acquaintance with the prominent industrial executives of the country and, since 1929, has been associated with the bank's metropolitant district with an assignment of a roving nature, covering all of the United States and Canada. He is also well known in London.

Percy H. Johnston, Chairman of the Chemical Bank & Trust Co., New York, on Jan. 3 presented a 50-year service pin to James M. Coburn, chief clerk of the bank for many years. Mr. Coburn started with the old Central National Bank in 1894 and through subsequent bank mergers became a member of the Chemical family.

A new retirement plan for the 25,000 officers and employees of the 12 Federal Reserve Banks has been devised by a committee consisting of the Presidents of the Reserve Banks of New York, Cleveland and St. Louis—Allan Sproul, Robert V. Fleming and Chester C. Davis, respectively. It became effective on Jan. 1.

The Federal Reserve Bank of New York announces that the Huntington Station Bank, Huntington Station, L. I., the Seneca County Trust Co., Seneca Falls, N. Y., and the North End Bank and Trust Co., Bridgeport, Conn., have been admitted to membership in the Federal Reserve System.

The Bank of Gowanda, Gowanda, N. Y., has been authorized by the State Banking Department to increase its capital stock from $75,000, consisting of 3,000 shares having a par value of $25 each, to $150,000, consisting of 6,000 shares of the same par value.

The Genesee Valley Trust Co., Rochester, N. Y., paid a common stock dividend of 25 cents on Jan. 3 to stockholders of record Dec. 20. This is the first such dividend in ten years.

The bank also announces the election of Howard M. Dunn, partner of Otto Bernz Co., as a director.

Stockholders of the East Hartford Trust Co. (Conn.) will vote on Jan. 18 on a recommendation of directors that capital of the bank be increased from $100,000 to $150,000. The increase will be accomplished by the issue of 2,000 new shares in ratio of one new share for each two held at par $25.

In the Hartford "Courant" of Dec. 30, the following was reported:

When this increase has been approved and the new stock issued it is the intention of the board of directors, according to Robert D. Olmsted, President of the bank, to transfer $50,000 from undivided profits to surplus. The capital account of the bank will then be, capital $150,000, surplus $150,000, undivided profits more than $50,000. These proposals have the approval of the state and federal supervisory authorities and follow the course recommended of augmenting capital funds by increases and by retention of a substantial portion of earnings.

Thomas F. Gavin, Treasurer and Trust Officer of the Irvington Trust Co., Irvington, N. J., died on Dec. 22. Mr. Gavin, who was 63 years old, had been connected with the Irvington Trust since 1934. For a number of years prior to that time he had been associated with the Irving Trust Co. of New York, and the old National Bank of Commerce in New York.

The Board of Directors of the Philadelphia National Bank announce that James D. Matthews and E. Lawrence Worstall have been elected Vice-Presidents and that Walter H. Johnson, Gordon S. Smyth and Augustus L. Raffetto have been appointed Assistant Cashiers.

Thomas B. K. Ringe, of Morgan Lewis & Bockius has been elected a Director of the Fidelity-Philadelphia Trust Co., Philadelphia.

The Union Trust Co. of Maryland, Baltimore, has announced the appointments of Snowden Hoff, Andrew J. Hundermark and Frederick P. Storm as Assistant Vice-Presidents; Thomas A. Lankford as Assistant Secretary-Assistant Treasurer and Richard H. Thompson as Assistant Trust Officer.

The Commercial Bank and Savings Co. of Fostoria, Ohio, has been admitted to membership in the Federal Reserve System, President Matthew J. Fleming of the Federal Reserve Bank of Cleveland, announced on Dec. 27. The bank, organized in 1902, has deposits totaling $1,739,000 and serves a trade area with an estimated 30,000 population. Its capitalization is $100,000, capital debentures, $17,400 and surplus $44,000.

Stockholders of the Western Bank and Trust Co., Cincinnati, will vote on Jan. 12 on proposals to change the capital structure and to authorize the bank to make personal loans. The adjustment in the capital structure involves reducing the par value of shares from $10 to $8 and increasing the surplus from $360,000 to $500,000. The bank plans to reduce the real estate account other than bank premises from $502,000 to $250,000.

Guy W. Cooke, Assistant Cashier of the First National Bank of Chicago, retired on Dec. 31, terminating 43 years' service, during the last 33 of which he was in charge of the bank's advertising. This record is longer than that of any other man in a similar position, and Mr. Cooke, according to the bank, was responsible for publishing what was probably the first full-page advertisement in metropolitan daily papers—the 50th anniversary announcement of the First National, in 1913. He was one of the organizers of the Financial Advertisers Association, served as its President in 1918, and had been Chairman of its Finance Committee for the past 16 years. He is a life member of Chicago Chapter, A. I. B., having joined the organization at its inception, in 1901.

Henry S. Henschen, retired Chicago banker, died on Dec. 27 at his home in Evanston, Ill., at the age of 70. Mr. Henschen, who retired from business 10 years ago, was former President of the old Congress Trust and Savings Bank and the Chicago Bank of Commerce.

Joe H. Davis, Acting Manager of the Bond Department of the First National Bank of Memphis, Tenn., was named Assistant Vice-President of that institution at a recent meeting of the Board of Directors, according to Norfleet Turner, President of the First National. Mr. Davis became associated with the bank in 1928. During 1939-40 he made his residence in Jackson, Miss., where he served as Mississippi representative of the First National's Bond Department. In 1942 he was named Assistant Manager of the Department which he has headed since the manager, Joe E. Denham, entered military service about a year ago.

Three other promotions also were announced by Mr. Turner. Assistant Vice-Presidents Chauncey W. Butler, Jr., and Cliff Wood were made Vice-Presidents, while Dewey Ralph, formerly an Assistant Cashier, was named Assistant Vice-President.

Drastic Cut-Backs Begun In Aluminum Production

The War Production Board on Dec. 31 ordered the closure of four aluminum production lines in two Federally owned plants in the apparent beginning of a sweeping cut-back in aluminum output, according to an Associated Press dispatch from Washington, D. C., which further adds:

The Aluminum Co. of America, it was learned simultaneously, already has begun curtailments which may slash as much as 40% from the production of its owned properties, which produce almost half of the country's supply.

Arthur H. Bunker, Vice Chairman for Metals and Minerals of the War Production Board, said that the WPB might order the shutdown of as many as fifteen production lines in the next few days. The orders issued on Dec. 31 affect lines in Burlington, N. J., and Maspeth, Long Island, N. Y., and will cut production by 12,000,000 pounds a month.

The Board's action, which became effective at midnight on Dec. 31, directed the closing of two out of three lines in the Burlington plant and two out of eight lines in the so-called Queens plant at Maspeth. Both of these plants are operated by the Aluminum Co. of America, but owned by the Defense Plant Corporation.